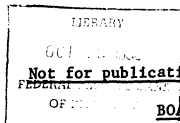


Loans, Consumer - InstallmentBOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

L.4.2

October 18, 1966.

DECONTROLLED AFTER SIX MONTHS

DIRECT AUTO LOANS BY COMMERCIAL BANKS

August 1966	July 1966	Three months ending August*	
		1966	1965

NEW CAR CONTRACTS

Per cent of contracts written for:

24 months or less	26.8	27.8	26.9	27.0
25-30 months	6.2	6.2	6.2	5.8
31-36 months	66.7	65.7	66.7	66.7
Over 36 months	0.3	0.3	0.2	0.5

Contracts written for 36 months:

Median loan/value ratio	90.6	88.8	86.6	88.1
-------------------------	------	------	------	------

USED CAR CONTRACTS

Per cent of contracts written for:

12 months or less	18.4	19.2	18.6	18.8
13-18 months	14.2	13.7	13.4	13.8
19-24 months	37.0	37.6	37.7	38.8
Over 24 months	30.4	29.5	30.3	28.6

All used car contracts:

Median loan/value ratio	90.4	90.6	89.0	88.6
-------------------------	------	------	------	------

*Unweighted arithmetic mean of the three monthly ratios.

Not for publication

-2-

L.4.2 DEALER AUTO LOANS BY COMMERCIAL BANKS (PURCHASED PAPER)

August 1966	July 1966	Three months ending August*	
		1966	1965

NEW CAR CONTRACTS

Per cent of contracts written for:

24 months or less	12.8	13.0	13.4	14.2
25-30 months	3.6	3.4	3.8	3.5
31-36 months	82.4	82.6	81.7	81.5
Over 36 months	1.2	1.0	1.1	0.8

Contracts written for 36 months:

Median loan/value ratio	93.7	93.6	93.6	92.9
-------------------------	------	------	------	------

USED CAR CONTRACTS

Per cent of contracts written for:

12 months or less	9.5	8.6	8.9	9.5
13-18 months	9.9	9.0	9.3	9.9
19-24 months	31.4	30.7	30.8	32.8
Over 24 months	49.2	51.7	51.0	47.8

All used car contracts:

Median loan/value ratio	99.7	100.3	100.1	97.4
-------------------------	------	-------	-------	------

*Unweighted arithmetic mean of the three monthly ratios.

L.4.2

DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALMENT LOANS

AUGUST 1966 AND JULY 1966

NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost <u>1/</u>	Maturities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	Aug.	July	Aug.	July	Aug.	July	Aug.	July	Aug.	July
	PURCHASED PAPER									
80% or less	7.2	6.7	1.3	1.1	15.8	16.4	0.1	*	24.4	24.2
81% to 90%	1.5	1.6	0.7	0.6	15.5	16.0	*	*	17.8	18.2
91% to 100%	2.3	2.2	1.2	1.2	28.1	27.6	0.2	0.2	31.8	31.2
101% to 110%	0.8	0.8	0.4	0.4	15.7	15.9	*	*	16.9	17.2
Over 110%	<u>0.5</u>	<u>0.4</u>	<u>0.1</u>	<u>0.2</u>	<u>8.5</u>	<u>8.5</u>	<u>*</u>	<u>*</u>	<u>9.1</u>	<u>9.2</u>
Total	12.4	11.8	3.7	3.4	83.6	84.4	0.3	0.3	100.0	100.0
	DIRECT LOANS									
80% or less	16.5	15.3	2.4	2.6	21.3	25.2	0.2	0.1	40.4	43.2
81% to 90%	3.1	3.7	1.1	1.1	10.5	9.1	0.1	*	14.8	13.9
91% to 100%	5.8	5.8	2.4	1.9	21.4	20.1	0.2	*	29.8	27.8
101% to 110%	1.0	1.2	0.5	0.7	7.7	7.8	*	*	9.2	9.7
Over 110%	<u>0.6</u>	<u>0.5</u>	<u>0.1</u>	<u>0.2</u>	<u>5.1</u>	<u>4.6</u>	<u>0.1</u>	<u>0.1</u>	<u>5.8</u>	<u>5.4</u>
Total	27.0	26.4	6.4	6.5	66.0	66.8	0.5	0.2	100.0	100.0
	TOTAL									
80% or less	8.9	8.4	1.5	1.4	16.8	17.6	0.1	*	27.3	27.4
81% to 90%	1.8	2.0	0.8	0.7	14.6	14.8	*	*	17.2	17.5
91% to 100%	3.0	2.9	1.4	1.3	26.9	26.3	0.2	0.2	31.5	30.8
101% to 110%	0.8	0.9	0.4	0.5	14.2	14.5	*	*	15.5	15.9
Over 110%	<u>0.5</u>	<u>0.4</u>	<u>0.1</u>	<u>0.2</u>	<u>7.9</u>	<u>7.8</u>	<u>*</u>	<u>*</u>	<u>8.5</u>	<u>8.4</u>
Total	15.1	14.6	4.2	4.0	80.3	81.0	0.3	0.3	100.0	100.0

^{1/} Contract balance excludes finance and insurance charges.

* Less than one-tenth of one per cent.

NOTE: Distributions for August and July are derived from reports of 112 banks, 69 of which reported dealer cost ratios as well as maturities. The August maturity distribution for new cars shown on pages 1 and 2 is based on 44,000 contracts, 33,000 purchased and 11,000 direct. The cross-classification on this page is based on 23,000 contracts, 19,000 purchased and 4,000 direct. The data are not intended to be estimates for all commercial banks and are not comparable with previous releases since composition of the group of banks changes from month to month.

Details may not add to totals because of rounding.

L.4.2

DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALMENT LOANS (continued)

AUGUST 1966 AND JULY 1966

USED CARS

(Percentage distribution of contracts)

Contract balance as percentage of wholesale value <u>1/2/</u>	Maturities								Total	
	12 months or less		13-18 months		19-24 months		Over 24 months			
	Aug. July		Aug. July		Aug. July		Aug. July		Aug.	July
PURCHASED PAPER										
80% or less	3.2	2.9	2.1	2.1	4.3	4.5	5.4	5.5	14.9	14.9
81% to 90%	1.3	1.1	1.5	1.3	4.6	3.9	7.6	7.7	15.0	14.1
91% to 100%	1.6	1.3	1.9	2.0	7.0	6.9	10.2	10.2	20.7	20.5
101% to 110%	1.3	1.1	1.4	1.3	5.1	4.4	10.1	10.7	17.9	17.5
Over 110%	2.1	2.2	2.6	2.3	9.1	9.2	17.6	19.2	31.5	33.0
Total	9.5	8.6	9.5	9.0	30.1	28.9	50.8	53.4	100.0	100.0
DIRECT LOANS										
80% or less	10.0	10.4	6.3	5.1	13.3	12.8	7.3	7.8	36.9	36.1
81% to 90%	2.0	1.9	2.2	1.7	4.8	5.1	3.1	3.5	12.1	12.3
91% to 100%	5.0	5.0	3.3	3.5	10.3	10.6	8.6	8.0	27.2	27.0
101% to 110%	1.0	1.2	1.1	1.1	2.7	3.7	4.2	5.2	9.0	11.2
Over 110%	2.0	1.7	2.3	1.7	5.6	4.3	5.0	5.7	14.8	13.4
Total	19.9	20.1	15.1	13.2	36.7	36.4	28.2	30.2	100.0	100.0
TOTAL										
80% or less	4.9	4.7	3.1	2.8	6.5	6.5	5.8	6.1	20.4	20.0
81% to 90%	1.5	1.3	1.7	1.4	4.7	4.2	6.5	6.7	14.3	13.6
91% to 100%	2.4	2.2	2.3	2.4	7.8	7.8	9.8	9.7	22.3	22.1
101% to 110%	1.2	1.1	1.3	1.3	4.5	4.2	8.6	9.4	15.7	16.0
Over 110%	2.1	2.1	2.5	2.2	8.2	8.0	14.5	16.0	27.3	28.3
Total	12.1	11.4	10.9	10.1	31.8	30.7	45.2	47.8	100.0	100.0

1/Contract balance excludes finance and insurance charges.

2/Wholesale value represents "average wholesale," "as is," or "buying value" as indicated by used car guides.

NOTE: Distributions for August and July are derived from reports of 112 banks, 66 of which reported dealer cost ratios as well as maturities. The August maturity distribution for used cars shown on pages 1 and 2 is based on 31,000 contracts, 22,000 purchased and 9,000 direct. The cross-classification on this page is based on 17,000 contracts, 13,000 purchased and 4,000 direct. The data are not intended to be estimates for all commercial banks and are not comparable with previous releases since composition of the group of banks changes from month to month. Details may not add to totals because of rounding.