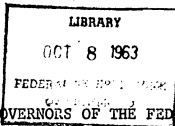


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Loans, Consumer -  
Installment

*Sanchez*  
*Anger* 253  
*Smith*

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

L.4.2

October 4, 1963

AUTOMOBILE INSTALLMENT LOANS AT COMMERCIAL BANKS  
DECONTROLLED AFTER SIX MONTHS

MATURITIES -- AUGUST 1963 AND JULY 1963

(Percentage distribution of contracts)

Maturities	Total		Purchased paper		Direct loans	
	Aug.	July	Aug.	July	Aug.	July
New cars						
24 months or less	19.8	20.8	15.2	15.8	31.5	32.1
25-30 months	5.7	5.9	4.6	4.5	8.8	9.0
31-36 months	73.8	72.8	79.4	79.1	59.4	58.5
Over 36 months	<u>0.7</u>	<u>0.5</u>	<u>0.8</u>	<u>0.6</u>	<u>0.3</u>	<u>0.4</u>
Total	100.0	100.0	100.0	100.0	100.0	100.0
Used cars <sup>1/</sup>						
12 months or less	15.9	14.6	12.3	11.1	23.0	21.3
13-18 months	13.5	13.7	12.1	12.2	16.5	16.6
19-24 months	37.1	38.0	36.4	36.2	38.5	41.6
Over 24 months	<u>33.5</u>	<u>33.7</u>	<u>39.2</u>	<u>40.5</u>	<u>22.0</u>	<u>20.5</u>
Total	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1/</sup> Figures are predominantly for late model used cars but include data from a few banks for all used cars.

NOTE:--Distributions are based on tabulations of data from 123 banks for July and August and are not intended to be estimates for all commercial banks. In August, reports covered about 41,000 contracts on new cars, 30,000 purchased and 11,000 direct, and 29,000 contracts on used cars, 19,000 purchased and 10,000 direct. Data are not comparable with previous releases since composition of the group of banks changes from month to month.

For distribution according to maturities and contract balances as a percentage of dealer cost see following pages.

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DEALER COST RATIOS AND MATURITIES  
ON AUTOMOBILE INSTALMENT LOANS

AUGUST 1963 AND JULY 1963

## NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost <u>1/</u>	Maturities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	Aug.	July	Aug.	July	Aug.	July	Aug.	July	Aug.	July
PURCHASED PAPER										
80% or less	8.8	8.9	1.9	1.7	16.0	16.1	0.2	0.1	26.9	26.7
81% to 90%	2.1	2.1	1.0	1.0	16.3	16.6	0.1	0.1	19.5	19.9
91% to 100%	2.6	3.0	1.1	1.2	26.7	26.4	0.3	0.3	30.7	30.9
101% to 110%	1.4	1.4	0.7	0.7	13.6	13.8	0.2	0.1	16.0	16.0
Over 110%	0.4	0.3	0.1	0.2	6.3	6.0	0.1	0.1	6.9	6.6
Total	15.3	15.6	4.8	4.8	78.9	78.9	0.9	0.6	100.0	100.0
DIRECT LOANS										
80% or less	17.5	19.4	3.4	3.4	15.9	17.9	0.1	0.4	36.8	41.0
81% to 90%	6.0	5.0	2.0	1.9	11.4	12.9	0.1	0.2	19.6	20.0
91% to 100%	7.6	6.6	5.3	5.4	18.6	16.2	*	0.1	31.6	28.3
101% to 110%	1.1	1.3	0.7	0.8	6.3	5.4	*	*	8.1	7.5
Over 110%	0.4	0.4	0.4	0.1	3.2	2.6	*	*	4.0	3.2
Total	32.7	32.7	11.7	11.6	55.5	55.0	0.2	0.7	100.0	100.0
TOTAL										
80% or less	10.5	11.2	2.2	2.1	16.0	16.5	0.2	0.2	28.8	29.9
81% to 90%	2.8	2.8	1.2	1.2	15.3	15.8	0.1	0.1	19.5	19.9
91% to 100%	3.6	3.8	1.9	2.1	25.2	24.1	0.2	0.3	30.9	30.3
101% to 110%	1.4	1.4	0.7	0.7	12.2	11.9	0.2	0.1	14.5	14.1
Over 110%	0.4	0.3	0.2	0.2	5.7	5.2	0.1	0.1	6.3	5.8
Total	18.7	19.5	6.2	6.3	74.4	73.5	0.8	0.7	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

\* Less than one-tenth of one per cent.

NOTE:--Distributions are based on tabulations of data from 67 banks for July and August and are not intended to be estimates for all commercial banks. In August, reports covered about 22,000 contracts on new cars, 18,000 purchased and 4,000 direct. Data are not comparable with previous releases since composition of the group of banks changes from month to month.

Details may not add to totals because of rounding.

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DEALER COST RATIOS AND MATURITIES  
ON AUTOMOBILE INSTALMENT LOANS (continued)

AUGUST 1963 AND JULY 1963

## USED CARS

(Percentage distribution of contracts)

Contract balance as percentage of wholesale value <u>1/</u> <u>2/</u>	Maturities									
	12 months or less		13-16 months		19-24 months		Over 24 months		Total	
	Aug.	July	Aug.	July	Aug.	July	Aug.	July	Aug.	July
PURCHASED PAPER										
80% or less	4.4	3.3	2.4	2.5	5.1	4.9	3.8	4.3	15.7	15.1
81% to 90%	1.1	1.1	1.4	1.2	4.8	4.4	4.1	4.1	11.4	10.9
91% to 100%	2.3	1.8	2.2	2.4	9.2	8.3	9.3	9.8	22.9	22.3
101% to 110%	1.6	1.6	1.6	1.7	6.2	5.9	6.7	7.9	16.2	17.1
Over 110%	3.1	2.5	3.3	4.1	12.3	12.8	15.1	15.2	33.7	34.6
Total	12.4	10.3	10.9	11.9	37.6	36.4	39.0	41.3	100.0	100.0
DIRECT LOANS										
80% or less	12.6	11.9	7.2	7.2	13.3	12.9	4.6	5.7	37.8	37.7
81% to 90%	2.6	2.3	2.5	2.6	6.7	7.6	3.7	2.5	15.5	14.9
91% to 100%	3.5	3.6	4.2	5.5	8.2	9.6	5.6	4.2	21.5	22.9
101% to 110%	3.3	2.1	2.1	2.0	3.8	4.4	2.4	2.9	11.6	11.4
Over 110%	1.9	2.3	2.4	2.4	6.3	5.6	3.0	2.8	13.6	13.1
Total	24.0	22.2	18.3	19.7	38.4	40.1	19.3	18.0	100.0	100.0
TOTAL										
80% or less	6.8	5.7	3.8	3.9	7.4	7.2	4.0	4.6	22.0	21.5
81% to 90%	1.5	1.4	1.7	1.6	5.3	5.3	4.0	3.6	12.6	12.0
91% to 100%	2.6	2.3	2.6	3.3	8.9	8.7	8.2	8.2	22.5	22.4
101% to 110%	2.1	1.7	1.8	1.8	5.5	5.5	5.4	6.4	14.8	15.4
Over 110%	2.7	2.4	3.0	3.6	10.5	10.7	11.6	11.6	27.8	28.4
Total	15.7	13.6	13.0	14.2	37.7	37.4	33.2	34.5	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

2/ Wholesale value represents "average wholesale," "as is," or "buying value" as indicated by used car guides.

NOTE:--Distributions are based on tabulation of data from 52 banks for July and August and are not intended to be estimates for all commercial banks. In August, reports covered about 12,000 contracts on used cars, 8,000 purchased and 4,000 direct. Data are not comparable with previous releases since composition of the group of bank changes from month to month.

Details may not add to totals because of rounding.