

Not for publication

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

L.4.2

February 7, 1962

MATURITIES ON AUTOMOBILE INSTALLMENT LOANS

DECONTROLLED AFTER SIX MONTHS

DECEMBER 1961 AND NOVEMBER 1961

(Percentage distribution of contracts)

Maturities	Total		Purchased Paper		Direct loans	
	Dec.	Nov.	Dec.	Nov.	Dec.	Nov.
New cars						
24 months or less	29.5	29.0	22.6	22.6	43.3	41.9
25-30 months	8.6	8.5	7.0	6.6	12.0	12.1
31-36 months	61.3	61.6	69.6	69.6	44.4	45.6
Over 36 months	0.6	0.9	0.8	1.2	0.3	0.4
Total	100.0	100.0	100.0	100.0	100.0	100.0
Used cars ^{1/}						
12 months or less	18.6	18.2	13.5	14.8	29.7	25.7
13-18 months	16.9	18.1	15.2	16.0	20.4	22.7
19-24 months	37.4	37.3	38.5	38.5	35.2	34.7
Over 24 months	27.1	26.4	32.8	30.7	14.7	16.9
Total	100.0	100.0	100.0	100.0	100.0	100.0

^{1/} Figures are predominantly for late model used cars but include data from a few banks for all used cars.

NOTE: Distributions are based on tabulations of data from 128 banks for November and December and are not intended to be estimates for all commercial banks. In December, reports covered about 30,000 contracts on new cars, 20,000 purchased and 10,000 direct, and 16,000 contracts on used cars, 11,000 purchased and 5,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost see following pages.

Not for publication

- 2 -

L.4.2

DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALLMENT LOANS

DECEMBER 1961 AND NOVEMBER 1961

NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost 1/	Maturities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	Dec.	Nov.	Dec.	Nov.	Dec.	Nov.	Dec.	Nov.	Dec.	Nov.
	PURCHASED PAPER									
80% or less	13.5	12.7	2.9	2.5	14.9	15.2	*	0.1	31.3	30.4
81% to 90%	3.6	3.9	1.5	1.5	16.4	17.0	0.1	0.1	21.6	22.4
91% to 100%	4.2	3.7	1.9	1.7	23.7	22.7	0.1	0.1	29.9	28.2
101% to 110%	1.1	1.1	0.7	0.8	10.3	11.2	*	*	12.1	13.1
Over 110%	0.5	0.5	0.1	0.2	4.5	5.2	0.1	*	5.1	5.9
Total	22.8	21.8	7.1	6.6	69.7	71.3	0.3	0.3	100.0	100.0
	DIRECT LOANS									
80% or less	21.7	22.6	4.9	4.9	10.3	12.0	*	0.1	36.9	39.6
81% to 90%	7.3	6.9	2.3	2.4	9.2	8.7	*	*	18.8	17.9
91% to 100%	11.2	11.8	6.7	6.1	15.8	14.3	*	*	33.7	32.3
101% to 110%	1.6	1.9	0.9	1.4	5.1	4.5	*	*	7.5	7.8
Over 110%	0.5	0.3	0.3	0.3	1.7	1.7	0.1	*	2.6	2.4
Total	42.3	43.6	15.1	15.1	42.1	41.1	0.1	0.1	100.0	100.0
	TOTAL									
80% or less	15.6	15.3	3.4	3.1	13.6	14.3	*	0.1	32.7	32.8
81% to 90%	4.6	4.7	1.7	1.7	14.5	14.8	0.1	*	20.8	21.2
91% to 100%	6.0	5.9	3.2	2.9	21.6	20.5	0.1	0.1	30.9	29.3
101% to 110%	1.2	1.3	0.7	0.9	9.0	9.4	*	*	10.9	11.7
Over 110%	0.5	0.4	0.2	0.2	3.8	4.3	*	*	4.5	4.9
Total	27.9	27.6	9.1	8.8	62.5	63.3	0.2	0.2	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

* Less than one-tenth of one per cent.

Note: Distributions are based on tabulations of data from 65 banks for November and December and are not intended to be estimates for all commercial banks. In December reports covered about 14,000 contracts on new cars, 10,000 purchased and 4,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

Details may not add to totals because of rounding.

Not for publication

- 3 -

L.4.2

DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALMENT LOANS (continued)

DECEMBER 1961 AND NOVEMBER 1961

USED CARS

(Percentage distribution of contracts)

Contract balance as percentage of wholesale value 1/ 2/	Maturities									
	12 months or less		13-18 months		19-24 months		Over 24 months		Total	
	Dec.	Nov.	Dec.	Nov.	Dec.	Nov.	Dec.	Nov.	Dec.	Nov.
PURCHASED PAPER										
80% or less	5.4	5.6	2.9	3.7	6.1	6.6	3.9	3.5	18.2	19.3
81% to 90%	2.5	2.5	2.3	2.3	6.7	6.8	4.1	3.9	15.6	15.5
91% to 100%	2.9	3.5	4.0	4.0	9.7	9.5	8.5	7.6	25.1	24.7
101% to 110%	1.4	2.0	2.4	2.8	7.3	7.4	7.7	6.7	18.7	18.8
Over 110%	<u>1.6</u>	<u>1.9</u>	<u>3.1</u>	<u>3.1</u>	<u>9.1</u>	<u>9.2</u>	<u>8.5</u>	<u>7.5</u>	<u>22.3</u>	<u>21.7</u>
Total	13.7	15.4	14.8	15.9	38.8	39.4	32.7	29.1	100.0	100.0
DIRECT LOANS										
80% or less	14.6	13.3	8.4	8.6	10.9	9.2	3.1	3.6	37.0	34.6
81% to 90%	3.8	3.0	2.6	3.2	7.2	7.6	1.8	2.8	15.5	16.6
91% to 100%	4.0	3.9	5.8	6.3	12.0	11.5	3.0	4.3	24.9	26.1
101% to 110%	3.2	3.1	2.0	3.0	4.7	5.1	2.7	2.5	12.6	13.7
Over 110%	<u>2.2</u>	<u>1.2</u>	<u>2.4</u>	<u>1.9</u>	<u>3.2</u>	<u>3.7</u>	<u>2.1</u>	<u>2.2</u>	<u>10.0</u>	<u>9.0</u>
Total	27.9	24.5	21.3	22.9	38.0	37.2	12.7	15.3	100.0	100.0
TOTAL										
80% or less	8.1	7.7	4.5	5.0	7.5	7.3	3.7	3.5	23.8	23.5
81% to 90%	2.9	2.6	2.4	2.6	6.8	7.1	3.4	3.6	15.5	15.8
91% to 100%	3.3	3.6	4.6	4.7	10.4	10.0	6.9	6.7	25.1	25.0
101% to 110%	1.9	2.3	2.3	2.9	6.5	6.7	6.2	5.6	16.9	17.4
Over 110%	<u>1.8</u>	<u>1.7</u>	<u>2.9</u>	<u>2.8</u>	<u>7.3</u>	<u>7.7</u>	<u>6.6</u>	<u>6.0</u>	<u>18.7</u>	<u>18.2</u>
Total	17.9	17.9	16.7	17.9	38.5	38.8	26.8	25.3	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

2/ Wholesale value represents "average wholesale," "as is," or "buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 39 banks for November and December and are not intended to be estimates for all commercial banks. In December reports covered about 7,000 contracts on used cars, 5,000 purchased and 2,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

Details may not add to totals because of rounding.