

Loans, Commercial  
Not for publication

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

L.4.2

October 5, 1961

DECONTROLLED AFTER SIX MONTHS MATURITIES ON AUTOMOBILE INSTALLMENT LOANS  
AUGUST 1961 AND JULY 1961

(Percentage distribution of contracts)

Maturities	Total		Purchased paper		Direct loans	
	Aug.	July	Aug.	July	Aug.	July
New cars						
24 months or less	24.2	25.7	16.5	19.3	39.7	40.3
25-30 months	8.0	8.2	6.0	6.2	13.3	12.8
31-36 months	67.3	65.7	75.1	74.1	46.4	46.5
Over 36 months	0.5	0.4	0.4	0.4	0.6	0.4
Total	100.0	100.0	100.0	100.0	100.0	100.0
Used cars 1/						
12 months or less	17.0	18.0	12.7	13.9	26.2	27.1
13-16 months	19.0	18.2	16.9	16.3	23.4	22.3
17-24 months	39.3	38.7	39.7	38.6	38.6	39.1
Over 24 months	24.7	25.1	30.7	31.2	11.8	11.5
Total	100.0	100.0	100.0	100.0	100.0	100.0

1/ Figures are predominantly for late model used cars but include data from a few banks for all used cars.

NOTE: Distributions are based on tabulations of data from 127 banks for July and August and are not intended to be estimates for all commercial banks. In August, reports covered about 38,000 contracts on new cars, 28,000 purchased and 10,000 direct, and 24,000 contracts on used cars, 16,000 purchased and 6,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost see following pages.

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DEALER COST RATIOS AND MATURITIES  
ON AUTOMOBILE INSTALLMENT LOANS

AUGUST 1961 AND JULY 1961

NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost <u>1/</u>	Maturities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	Aug.	July	Aug.	July	Aug.	July	Aug.	July	Aug.	July
PURCHASED PAPER										
80% or less	11.4	11.7	2.1	2.3	14.6	14.9	*	*	28.1	28.9
81% to 90%	3.2	3.4	1.4	1.5	17.8	17.9	*	*	22.4	22.8
91% to 100%	3.0	3.2	1.4	1.5	25.4	24.4	0.1	0.1	29.9	29.2
101% to 110%	0.8	0.8	0.6	0.5	11.7	11.8	*	*	13.1	13.1
Over 110%	0.4	0.3	0.2	0.2	5.9	5.5	*	*	6.5	6.0
Total	18.8	19.4	5.7	6.0	75.4	74.5	0.1	0.1	100.0	100.0
DIRECT LOANS										
80% or less	22.2	21.4	6.2	6.0	12.1	11.6	0.3	*	40.8	39.0
81% to 90%	10.5	11.5	4.6	5.5	10.1	9.8	*	*	25.2	26.8
91% to 100%	6.3	5.7	3.9	3.4	13.6	14.0	*	*	23.8	23.1
101% to 110%	1.7	1.5	0.9	0.9	4.1	5.0	*	*	6.7	7.4
Over 110%	0.8	0.6	0.4	0.6	2.3	2.5	*	*	3.5	3.7
Total	41.5	40.7	16.0	16.4	42.2	42.9	0.3	*	100.0	100.0
TOTAL										
80% or less	13.6	13.9	2.9	3.2	14.1	14.1	0.1	*	30.7	31.2
81% to 90%	4.7	5.2	2.0	2.4	16.2	16.0	*	*	22.9	23.6
91% to 100%	3.7	3.8	1.9	1.9	23.0	22.0	0.1	0.1	28.7	27.8
101% to 110%	1.0	1.0	0.7	0.6	10.1	10.3	*	*	11.8	11.9
Over 110%	0.5	0.4	0.2	0.3	5.2	4.8	*	*	5.9	5.5
Total	23.5	24.3	7.7	8.4	68.6	67.2	0.2	0.1	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

\* Less than one-tenth of one per cent.

NOTE: Distributions are based on tabulations of data from 60 banks for July and August and are not intended to be estimates for all commercial banks. In August reports covered about 16,000 contracts on new cars, 13,000 purchased and 3,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

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DEALER COST RATIOS AND MATURITIES  
ON AUTOMOBILE INSTALLMENT LOANS (continued)

AUGUST 1961 AND JULY 1961

USED CARS

(Percentage distribution of contracts)

Contract balance as percentage of wholesale value <sup>1/</sup> 2/	Maturities									
	12 months or less		13-18 months		19-24 months		Over 24 months		Total	
	Aug.	July	Aug.	July	Aug.	July	Aug.	July	Aug.	July
PURCHASED PAPER										
80% or less	4.4	4.2	3.8	3.5	7.5	6.2	4.3	4.0	20.0	17.9
81% to 90%	2.2	2.4	3.0	2.7	7.2	6.0	4.2	3.9	16.6	15.0
91% to 100%	2.6	2.7	3.5	3.2	10.6	9.9	10.2	11.1	26.9	26.9
101% to 110%	1.3	2.5	2.0	2.1	6.4	4.8	5.3	14.2	16.3	16.3
Over 110%	1.6	2.6	3.5	3.6	9.3	9.3	7.9	8.4	22.3	23.9
Total	12.1	14.4	15.8	15.1	40.7	37.8	31.4	32.7	100.0	100.0
DIRECT LOANS										
80% or less	16.1	14.8	8.3	6.5	7.8	8.5	1.6	2.2	33.8	32.0
81% to 90%	3.6	4.5	4.7	4.5	8.7	9.6	1.0	1.2	18.0	19.8
91% to 100%	5.6	6.4	5.4	5.0	7.9	8.8	2.7	2.8	21.6	23.0
101% to 110%	3.0	2.7	2.8	2.5	5.1	4.8	1.6	1.9	12.5	11.9
Over 110%	1.9	2.1	3.4	2.6	6.6	6.0	2.2	2.6	14.1	13.3
Total	30.2	30.5	24.6	21.1	36.1	37.7	9.1	10.7	100.0	100.0
TOTAL										
80% or less	7.7	7.1	5.0	4.4	7.6	6.8	3.6	3.5	23.9	21.8
81% to 90%	2.6	3.0	3.5	3.1	7.6	7.0	3.3	3.2	17.0	16.3
91% to 100%	3.5	3.7	4.0	3.7	9.8	9.6	8.1	8.8	25.4	25.8
101% to 110%	1.7	2.6	2.2	2.2	5.9	5.9	3.9	4.4	13.7	15.1
Over 110%	1.7	2.4	3.5	3.4	8.5	8.4	6.3	6.8	20.0	21.0
Total	17.2	18.8	16.2	16.8	39.4	37.7	25.2	26.7	100.0	100.0

<sup>1/</sup> Contract balance does not include finance and insurance charges.<sup>2/</sup> Wholesale value represents "average wholesale," "as is," or "buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 44 banks for July and August and are not intended to be estimates for all commercial banks. In August reports covered about 9,000 contracts on used cars, 6,000 purchased and 3,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.