

LO2NS, COWHONE「E

Not for publication

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\text { L. } 4.2
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August 4, 1961

JECONTROLLTD AFTER SIX YONTHS
MATURITIES ON AUTOMOBILE INSTALMENT LOANS JUNE 1961 AND MAY 1961
(Percentage distribution of contracts)

| Maturities | Total |  | Purchased paper |  | Direct <br> loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June | May | June | May | June | May |
| New cars |  |  |  |  |  |  |
| 24 months or less | 27.1 | 28.2 | 20.6 | 21.5 | 40.8 | 42.0 |
| 25-30 months | 8.8 | 8.7 | 6.8 | 6.6 | 13.2 | 12.9 |
| 31-36 months | 63.7 | 62.7 | 72.1 | 71.4 | 45.8 | 44.8 |
| Over 56 ronths | 0.4 | 0.4 | 0.5 | 0.5 | 0.2 | 0.3 |
| Total | 100.0 | $\overline{100.0}$ | 100.0 | 100.0 | 100.0 | 100.0 |
| Used cers 1/ |  |  |  |  |  |  |
| 12 months or less | 18.2 | 18.1 | 14.5 | 14.0 | 25.6 | 26.1 |
| 13-18 months | 18.3 | 18.4 | 16.1 | 16.2 | 22.9 | 22.8 |
| 19-24 months | 38.8 | 39.2 | 38.9 | 39.6 | 38.6 | 38.3 |
| Over 24 months | $\underline{24.7}$ | 24.3 | 30.5 | 30.2 | $\underline{12.9}$ | 12.8 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

from a few banks for all used cars.
NOTE: Distributions are based on tabulations of data fron 128 banks for May and June and are not intended to be estinates for all commercial banks. In June reports covered about 42,000 contracts on new cars, 29,000 purchased and 13,000 direct, and 27,000 contracts on used cars, 18,000 purchased and 9,000 direct. Since composition of the group of banks changes from month to month data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost see following page.
L.4.2

IEALER COST RATIOS AND MATURITIES ON AUTONOBILE INSTALMENT LOANS

JUNE 1961 AND MAY 1961
NEN CARS
(Fercentage distribution of contracts)

| Contract balance as percentago of doaler cost $1 /$ | Maturities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 24 \text { months } \\ \text { or less } \\ \hline \end{gathered}$ |  | $\begin{aligned} & 25-30 \\ & \text { months } \end{aligned}$ |  | $\begin{aligned} & 31-36 \\ & \text { months } \end{aligned}$ |  | $\begin{gathered} \hline \text { Over } 36 \\ \text { months } \\ \hline \end{gathered}$ |  | Total |  |
|  | June | May | June | May | June | May | June | May | June | Moy |
|  | PURCHASED PAPER |  |  |  |  |  |  |  |  |  |
| $80 \%$ or less | 11.5 | 12.3 | 2.6 | 2.3 | 15.2 | \|14.1 1 | * | * | 29.3 | 28.7 |
| 81\% to 90\% | 3.9 | 3.8 | 1.6 | 1.6 | 17.8 | 17.9 | 0.1 | 0.1 | 23.4 | 23.4 |
| 91\% to $100 \%$ | 3.8 | 3.4 | 1.5 | 2.1 | 23.9 | 24.2 | 0.1 | 0.1 | 29.3 | 29.8 |
| 101\% to 110\% | 0.8 | 1.1 | 0.5 | 0.7 | 10.3 | 10.2 | * | * | 11.6 | 12.0 |
| Over 110\% | 0.4 | 0.4 | 0.2 | 0.4 | 5.7 | 5.3 | 0.1 | * | 6.4 | 6.1 |
| Total | 20.4 | 21.0 | 6.4 | 7.1 | 72.9 | 71.71 | 0.3 | 0.2 | 100.0 | 100.0 |
|  | DIRECT LOANS |  |  |  |  |  |  |  |  |  |
| 80\% or less | 22.9 | 22.4 | 4.9 | 4.9 | \|12.2 | 12.1 | * | * | 40.0 | 39.4 |
| 81\% to 90\% | 10.2 | 11.4 | 5.1 | 6.0 | 10.7 | 9.8 | * | * | 26.0 | 27.2 |
| 91\% to $100 \%$ | 5.4 | 5.8 | 4.2 | 3.2 | 13.7 | 13.6 | 0.1 | * | 23.4 | 22.6 |
| 101\% to 110\% | 1.8 | 2.1 | 1.0 | 1.2 | 4.6 | 4.7 | * | 0.1 | 7.4 | 8.1 |
| Over $110 \%$ | 0.5 | 0.6 | 0.4 | 0.2 | 2.3 | 1.9 | * | * | 3.2 | 2.7 |
| Total | 40.8 | 42.3 | 15.6 | 115.5 | 43.5 | 42.2\| | 0.1 | 0.1 | 100.0 | 100.0 |
|  |  |  |  |  | TOTAL |  |  |  |  |  |
| $80 \%$ or less | 14.5 | 15.0 | 3.1 | 3.0 | 14.4 | 13.5 | * | *. | 32.0 | 31.5 |
| 81\% to 90\% | 5.6 | 5.7 | 2.5 | 2.8 | 16.0 | 15.8 | * | 0.1 | 24.1 | 24.4 |
| 91\% to $100 \%$ | 4.2 | 4.0 | 2.3 | 2.4 | 21.2 | 21.4 | 0.1 | 0.1 | 27.8 | 27.9 |
| 101\% to 110\% | 1.0. | 1.4 | 0.6 | 0.8 | 8.9 | 8.8 | - | * | 10.5 | 11.0 |
| Over llo\% | 0.4 | 0.5 | 0.3 | 0.3 | 4.8 | 4.4 | 0.1 | * | 5.6 | 5.2 |
| Total | 25.7 | 26.6 | 8.8 | 9.3 | 65.3 | 63.91 | 0.2 | 0.2 | 100.0 | 100.0 |

$\frac{1}{*} /$ Contract balance does not include finance and insurance charges.

* Less than one-tenth of one per cont.

NOTE: Distributions are based on tabulations of data from 61 banks for May and June and are not intended to be estimates for all comercial banks. In June reports covered about 17,000 contracts on new cars, 13,000 purchased and 4,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

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L. 4.2

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS (continued)

JUNE 1961 AND MAY 1961
USED CARS
(Percentage distribution of contracts)

|  | Maturities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contract balance C. 3 nercentage of | $\begin{aligned} & 12 \text { months } \\ & \text { or less } \\ & \hline \end{aligned}$ |  | $\begin{array}{r} 13-18 \\ \text { months } \\ \hline \end{array}$ |  | $\begin{array}{r} 19-24 \\ \text { months } \end{array}$ |  | Over 24 months |  | Total |  |
| W上-3sale value 1/2/ | June | Iay | June | Hay | June | Ma.y | June | Hay | June | May |
|  | FURCHASED PAPIR |  |  |  |  |  |  |  |  |  |

$80 \%$ or less
$81 \%$ to $90 \%$
$91 \%$ to $100 \%$
$101 \%$ to $110 \%$
Over $110 \%$
Total
$80 \%$ or less
81, ' to $90 \%$
$91 \%$ to $100 \%$
$101 \%$ to $110 \%$
Over 110\%
Total
$80 \%$ or less
$81 \%$ to $90 \%$
91\% to $100 \%$
$101 \%$ to $110 \%$
Over 110\%
Total
1 / Contract balance does not include finance and insurance charges.
2/ Wholesale value represents "average wholesale," "as is," or "buying value" as indicated by used car Euides.

NOT: Distributions are based on tabulations of data from 41 banks for Hay and June and are not intended to be estimates for all conmercial banks, In June reports covered about 10,000 contracts on used cars, 7,000 purchased and 3,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

| 5.6 | 4.5 | 3.8 | 3.5 | 6.6 | 6.3 | 4.2 | 3.6 | 20.2 | 17.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.4 | 2.6 | 2.2 | 2.4 | 6.1 | 6.8 | 3.8 | 3.4 | 14.5 | 15.2 |
| 3.1 | 3.4 | 3.1 | 3.2 | 10.0 | 10.2 | 10.6 | 9.4 | 26.8 | 26.2 |
| 2.2 | 2.4 | 2.4 | 2.6 | 6.2 | 7.0 | 4.6 | 5.0 | 15.4 | 17.0 |
| 2.5 | 2.7 | 3.8 | 4.4 | 9.1 | 9.5 | 7.7 | 7.1 | $\underline{23.1}$ | 23.7 |
| 15.8 | 15.6 | 15.3 | 16.1 | 38.0 | 39.8 | 30.9 | 28.5 | 100.0 | 100.0 |

UIRECT LOANS

| 14.1 | 15.6 | 6.0 | 6.8 | 8.6 | 7.6 | 2.1 | 1.8 | 30.8 | 31.8 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 3.5 | 3.4 | 4.2 | 5.3 | 8.7 | 8.4 | 1.2 | 1.8 | 17.6 | 18.9 |
| 4.7 | 5.1 | 6.0 | 5.7 | 9.6 | 8.7 | 3.4 | 2.8 | 23.7 | 22.3 |
| 3.4 | 3.1 | 3.6 | 2.7 | 5.7 | 5.0 | 1.8 | 1.9 | 14.5 | 12.7 |
| 2.1 | 2.0 | 2.5 | 3.5 | 5.8 | 6.0 | 3.0 | 2.8 | 13.4 | 14.3 |
| 27.8 | 29.2 | 22.3 | 24.0 | 38.4 | 35.7 | 11.5 | 11.1 | 100.0 | 100.0 |

TOTAL

| 8.0 | 7.8 | 4.4 | 4.5 | 7.2 | 6.7 | 3.61 | 3.1 | 23.2 | 22.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.7 | 2.8 | 2.7 | 3.3 | 6.9 | 7.3 | 3.1 | 2.9 | 15.4 | 16.3 |
| 3.5 | 3.9 | 4.0 | 4.0 | 9.9 | 9.7 | 8.5 | 7.4 | 25.9 | 25.0 |
| 2.6 | 2.6 | 2.8 | 2.6 | 6.0 | 6.5 | 3.8 | 4.0 | 15.2 | 15.7 |
| 2.4 | 2.5 | 3.4 | 4.1 | 8.1 | 8.4 | 6.4 | 5.9 | 20.3 | 20.9 |
| 19.2 | 19.6 | 17.3 | 18.5 | 38.1 | 38.6 | 25.4 | 23.3 | 100.0 | 100.0 |

