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L.4.2

July 7, 1961

DECONTROLLED AFTER SIX MONTHS URITIES ON AUTOMOBILE INSTALMENT LOANS MAY 1961 AND APRIL 1961

(Percentage distribution of contracts)

Maturities	To	tal		hased per	Direct loans		
	May	Apr	May	Apr.	May	Apr.	
New cars 24 months or less 25-30 months 31-36 months Over 36 months Total	28.2 8.7 62.7 0.4 100.0	28.4 9.2 61.8 <u>0.6</u> 100.0	21.5 6.6 71.4 0.5	21.5 7.1 70.6 <u>0.8</u> 100.0	42.0 12.9 44.8 -0.3 100.0	41.6 13.4 44.7 0.3 100.0	
Used cars 1/ 12 months or less 13-18 months 19-24 months Over 24 months Total	17.9 18.4 39.3 24.4 100.0	20.2 18.9 38.7 22.2 100.0	14.0 16.2 39.6 30.2 100.0	15.4 17.9 39.0 27.7 100.0	25.6 22.8 38.6 13.0 100.0	29.3 20.8 38.0 11.9 100.0	

1/ Figures are predominantly for late model used cars but include data from a few banks for all used cars.

NOTE: Distributions are based on tabulations of data from 128 banks for April and May and are not intended to be estimates for all commercial banks. In May reports covered about 41,000 contracts on new cars, 28,000 purchased and 13,000 direct, and 25,000 contracts on used cars, 17,000 purchased and 8,000 direct. Since composition of the group of banks changes from month to month data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost see following page.

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1.4.2

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOARS

MAY 1961 AND AFRIL 1961

NEW CARS

(Percentage distribution of contracts)

Contract balance	Naturities Naturities								
as percentage of	24 months	25-30	31-36	Over 36	Total				
dealer cost 1/	or less	months May Apr.	months Mey : Apr.	months					
-	May Apr. May Apr. Mey Apr. May Apr. May Apr. PURCHASED PAPER								
80% or less 61% to 30% 91% to 100% 101% to 110% Over 110%	12.3 12.2 3.8 3.5 3.4 4.0 1.1 1.1 0.4 0.5 21.0 21.3	2.1 2.1	17.9 17.8 24.2 22.7 10.2 10.9 5.3 5.4	0.1 * 0.1 * 0.1 * * 0.1 * * 0.1 0.2 0.2	28.7 29.1 23.4 22.9 29.8 28.9 12.0 12.8 6.1 6.3 100.0 100.0				
	DIRECT LOANS								
80% or less 81% to 90% 91% to 100% 101% to 110% Over 110%	22.7 21.8 11.5 11.8 5.7 6.3 1.8 1.8 0.6 0.5	5.0 5.7 6.0 2.9 3.2 5.8 1.0 0.9 0.2 0.5	9.9 1 9.4	* * * * * 0.1 * *	39.9 40.9 27.4 24.1 22.4 25.0 7.6 7.0 2.7 3.0				
Total	42.3 42.2	15.4 15.8	42.2 42.0	0.1 *	100.0 100.0				
-	TOTAL								
80 % or less 81 % to 90 % 91 % to 100 % 101 % to 110 % Over 110 % Total	15.0 14.7 5.8 5.8 4.0 4.7 1.3 1.2 0.4 0.5 26.5 26.9	2.8 1.9 2.4 3.1 0.7 0.9 0.4 0.3	13.6 14.3 15.8 15.5 21.4 20.1 8.8 9.1 4.4 4.5 64.0 63.5	* 0.1 0.1 * 0.1 * * * 0.1 0.2	31.6 32.3 24.5 23.2 27.9 27.9 10.8 11.2 5.2 5.4 100.0 100.0				

^{1/} Contract balance does not include finance and insurance charges.

^{*} Less than one-tenth of one per cent.

NOTE: Distributions are based on tabulations of data from 61 banks for April and May and are not intended to be estimates for all commercial banks. In May reports covered about 16,000 contracts on new cars, 12,000 purchased and 4,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

L.4.2

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS (continued)

MAY 1961 AND APRIL 1961

USED CARS

(Percentage distribution of contracts)

	Maturities									
Contract balance	12 months		13-18		19-24		Over 24			
as percentage of	or less		months		months		months		Total	
wholesale value 1/2/	May	Apr.	May	Apr.	May	Apr.	May	Apr.	May	Apr.
	PURCHASED PAPER									
80% or less 81% to 90% 91% to 100% 101% to 110% Over 110%	4.5 2.6 3.4 2.4 2.7	4.4 2.1 3.4 2.9 3.6	3.2 2.6	3.8 2.2 3.9 2.8 4.9	6.8 10.2 7.0	5.8 9.5 7.1 9.4	3.6 3.4 9.4 5.0 7.1	4.0 5.0 7.1 4.7 7.1	17.9 15.2 26.2 17.0 23.7	
Total	15.6	16.4	16.1	17.6	39.8	38.1	28.5	27.9	100.0	100.0
	DIRECT LOANS									
80% or less 81% to 90% 91% to 100% 101% to 110% Over 110%	16.3 3.2 3.7 2.9 2.1	3.5 5.3	5.5	7.5 2.6 4.7 3.0 3.1		11.6 5.8 8.9 4.6 6.5	1.8 1.9 2.9 1.9 2.9	1.9 1.9 2.4 1.3 3.1	33.0 19.2 20.4 12.6 14.8	37.2 13.8 21.3 11.9 15.8
Total	28.2	31.1	24.1	20.9	36.3	37.4	11.4	10.6	100.0	100.0
	TOTAL									
80% or less 81% to 90% 91% to 100% 101% to 110% Over 110%	7.9 2.8 3.5 2.5 2.5 2.5	7.8 2.6 4.0 2.9 3.4 20.7		4.9 2.3 4.1 2.9 4.4 18.6	6.8 7.3 9.7 6.5 8.5 38.8	7.9 5.8 9.3 6.3 8.6 37.9	3.1 3.0 7.5 4.1 5.9 23.6	3.4 4.1 5.7 3.7 5.9 22.8	22.3 16.4 24.5 15.7 21.1	24.0 14.8 23.1 15.8 22.3

^{1/} Contract balance does not include finance and insurance charges.

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^{2/} Wholesale value represents "average wholesale," "as is," or "buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 41 banks for April and May and are not intended to be estimates for all commercial banks. In May reports covered about 10,000 contracts on used cars, 7,000 purchased and 3,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.