

Not for publication

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

L.4.2

March 9, 1961

DECONTROLLED AFTER SIX MONTHS MATURITIES ON AUTOMOBILE INSTALMENT LOANS
JANUARY 1961 AND DECEMBER 1960

(Percentage distribution of contracts)

Maturities	Total		Purchased paper		Direct loans	
	Jan.	Dec.	Jan.	Dec.	Jan.	Dec.
New cars						
24 months or less	30.4	30.1	23.3	23.0	45.2	45.5
25-30 months	9.4	9.1	7.4	7.1	13.6	13.2
31-36 months	59.8	60.4	68.7	69.3	41.1	41.2
Over 36 months	0.4	0.4	0.6	0.6	0.1	0.1
Total	100.0	100.0	100.0	100.0	100.0	100.0
Used cars ^{1/}						
12 months or less	18.4	18.4	13.9	13.9	28.9	29.4
13-18 months	17.0	16.7	15.1	14.6	21.6	21.8
19-24 months	37.2	36.8	38.0	37.6	35.3	35.0
Over 24 months	27.4	28.1	33.0	33.9	14.2	13.8
Total	100.0	100.0	100.0	100.0	100.0	100.0

^{1/} Figures are predominantly for late model used cars but include data from a few banks for all used cars.

NOTE: Distributions are based on tabulations of data from 132 banks for December and January and are not intended to be estimates for all commercial banks. In January reports covered about 24,000 contracts on new cars, 16,000 purchased and 8,000 direct, and 15,000 contracts on used cars, 10,000 purchased and 5,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost, see following pages.

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DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALMENT LOANS

JANUARY 1961 AND DECEMBER 1960

NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost 1/	Matutities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	Jan.	Dec.	Jan.	Dec.	Jan.	Dec.	Jan.	Dec.	Jan.	Dec.
PURCHASED PAPER										
80% or less	13.2	14.1	2.0	2.3	12.4	12.1	*	*	27.6	28.5
81% to 90%	4.4	3.4	1.8	1.8	14.6	16.1	*	*	20.8	21.3
91% to 100%	5.0	4.7	2.7	1.9	23.7	24.2	0.1	0.1	31.5	30.9
101% to 110%	1.2	1.1	0.6	0.8	11.6	10.5	*	*	13.4	12.4
Over 110%	0.4	0.7	0.3	0.3	5.9	5.9	0.1	*	6.7	6.9
Total	24.2	24.0	7.4	7.1	68.2	68.8	0.2	0.1	100.0	100.0
DIRECT LOANS										
80% or less	27.0	31.3	8.8	6.6	8.8	8.7	*	*	44.6	46.6
81% to 90%	8.9	8.4	2.7	3.2	8.0	7.1	*	*	19.6	18.7
91% to 100%	7.3	7.6	2.7	3.7	11.7	11.8	*	0.1	21.7	23.2
101% to 110%	3.5	1.7	1.8	1.4	5.7	4.6	0.1	*	11.1	7.7
Over 110%	0.5	1.0	0.5	0.4	2.0	2.4	*	*	3.0	3.8
Total	47.2	50.0	16.5	15.3	36.2	34.6	0.1	0.1	100.0	100.0
TOTAL										
80% or less	16.8	18.4	3.8	3.4	11.4	11.3	*	*	32.0	33.1
81% to 90%	5.6	4.7	2.0	2.1	12.8	13.8	0.1	*	20.5	20.6
91% to 100%	5.6	5.4	2.7	2.5	20.6	21.0	0.1	0.1	29.0	29.0
101% to 110%	1.8	1.3	0.9	0.9	10.1	9.0	*	*	12.8	11.2
Over 110%	0.4	0.8	0.4	0.3	4.9	5.0	*	*	5.7	6.1
Total	30.2	30.6	9.8	9.2	59.8	60.1	0.2	0.1	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

* Less than one-tenth of one per cent.

NOTE: Distributions are based on tabulations of data from 80 banks for December and January and are not intended to be estimates for all commercial banks. In January reports covered about 13,000 contracts on new cars, 10,000 purchased and 3,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

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DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALLMENT LOANS (continued)

JANUARY 1961 AND DECEMBER 1960

USED CARS

(Percentage distribution of contracts)

Contract balance as percentage of wholesale value 1/ 2/	Maturities									
	12 months or less		13-18 months		19-24 months		Over 24 months		Total	
	Jan.	Dec.	Jan.	Dec.	Jan.	Dec.	Jan.	Dec.	Jan.	Dec.
PURCHASED PAPER										
80% or less	4.1	4.5	2.5	2.3	5.2	5.8	4.4	4.9	16.2	17.5
81% to 90%	2.5	2.7	2.1	2.5	6.0	6.4	5.1	5.3	15.7	16.9
91% to 100%	2.7	2.7	3.0	3.5	10.0	9.2	9.7	10.2	25.4	25.6
101% to 110%	2.1	2.3	2.7	2.4	6.7	6.4	6.5	6.1	18.0	17.2
Over 110%	<u>2.4</u>	<u>2.5</u>	<u>4.1</u>	<u>3.2</u>	<u>9.9</u>	<u>9.2</u>	<u>8.3</u>	<u>7.9</u>	<u>24.7</u>	<u>22.8</u>
Total	13.8	14.7	14.4	13.9	37.8	37.0	34.0	34.4	100.0	100.0
DIRECT LOANS										
80% or less	19.9	19.6	10.2	8.8	10.8	10.7	3.2	2.3	44.1	41.4
81% to 90%	2.8	3.8	3.4	4.5	6.9	7.3	2.8	2.7	15.9	18.3
91% to 100%	4.2	4.7	3.9	4.9	8.9	7.9	3.8	3.5	20.8	21.0
101% to 110%	1.5	1.6	1.3	1.6	4.1	4.2	1.8	1.9	8.7	9.3
Over 110%	<u>1.7</u>	<u>2.1</u>	<u>2.1</u>	<u>1.7</u>	<u>3.9</u>	<u>3.6</u>	<u>2.8</u>	<u>2.6</u>	<u>10.5</u>	<u>10.0</u>
Total	30.1	31.8	20.9	21.5	34.6	33.7	14.4	13.0	100.0	100.0
TOTAL										
80% or less	8.8	8.8	4.7	4.2	6.9	7.2	4.1	4.2	24.5	24.4
81% to 90%	2.6	3.0	2.5	3.0	6.2	6.7	4.4	4.6	15.7	17.3
91% to 100%	3.1	3.3	3.3	3.9	9.7	8.8	8.0	8.3	24.1	24.3
101% to 110%	1.9	2.1	2.3	2.2	6.0	5.7	5.1	4.9	15.3	14.9
Over 110%	<u>2.2</u>	<u>2.4</u>	<u>3.5</u>	<u>2.8</u>	<u>8.0</u>	<u>7.6</u>	<u>6.7</u>	<u>6.3</u>	<u>20.4</u>	<u>19.1</u>
Total	18.6	19.6	16.3	16.1	36.8	36.0	28.3	28.3	100.0	100.0

^{1/} Contract balance does not include finance and insurance charges.^{2/} Wholesale value represents "average wholesale," "as is," "or buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 63 banks for December and January and are not intended to be estimates for all commercial banks. In January reports covered about 8,000 contracts on used cars, 6,000 purchased and 2,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.