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BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

L.4.2

August 8, 1960

DECONTROLLED AFTER SIX MONTHS MATURITIES ON AUTOMOBILE INSTALMENT LOANS  
JUNE 1960 AND MAY 1960

(Percentage distribution of contracts)

Maturities	Total		Purchased paper		Direct loans	
	June	May	June	May	June	May
New cars						
24 months or less	26.8	28.3	20.1	21.3	41.2	42.7
25-30 months	9.4	9.7	7.4	7.7	13.9	13.7
31-36 months	63.3	61.6	72.1	70.4	44.2	43.5
Over 36 months	0.5	0.4	0.4	0.6	0.7	0.1
Total	100.0	100.0	100.0	100.0	100.0	100.0
Used cars <sup>1/</sup>						
12 months or less	18.2	15.3	14.0	11.9	28.3	23.6
13-18 months	16.3	16.5	13.8	13.3	22.4	24.5
19-24 months	41.5	42.0	42.4	42.7	39.5	40.1
Over 24 months	24.0	26.2	29.8	32.1	9.8	11.8
Total	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1/</sup> Figures are predominately for late model used cars but include data from a few banks for all used cars.

NOTE: Distributions are based on tabulations of data from 135 banks for May and June and are not intended to be estimates for all commercial banks. In June reports covered about 38,000 contracts on new cars, 26,000 purchased and 12,000 direct, and 20,000 contracts on used cars, 14,000 purchased and 6,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost, see following pages.

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DEALER COST RATIOS AND MATURITIES  
ON AUTOMOBILE INSTALLMENT LOANS

JUNE 1960 AND MAY 1960

NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost <sup>1/</sup>	Maturities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	June	May	June	May	June	May	June	May	June	May
PURCHASED PAPER										
60% or less	12.6	14.0	2.9	2.8	13.7	14.2	*	*	29.2	31.0
81% to 90%	3.7	3.3	1.7	2.0	17.4	17.2	*	*	22.8	22.5
91% to 100%	3.2	3.0	2.2	2.2	24.3	23.6	*	0.2	29.7	29.0
101% to 110%	0.8	0.8	0.7	0.7	11.8	10.3	*	*	13.3	11.8
Over 110%	0.3	0.5	0.2	0.2	4.5	5.0	*	*	5.0	5.7
Total	20.6	21.6	7.7	7.9	71.7	70.3	*	0.2	100.0	100.0
DIRECT LOANS										
80% or less	27.7	28.3	7.1	7.3	14.1	15.7	*	*	48.9	51.3
81% to 90%	7.6	7.5	3.9	3.7	10.1	8.2	*	*	21.6	19.4
91% to 100%	4.9	6.0	3.1	3.8	10.2	9.8	*	*	18.2	19.6
101% to 110%	2.0	1.9	1.0	1.1	4.5	3.4	0.1	*	7.6	6.4
Over 110%	0.9	1.0	0.2	0.3	2.6	1.9	*	0.1	3.7	3.3
Total	43.1	44.7	15.3	16.2	41.5	39.0	0.1	0.1	100.0	100.0
TOTAL										
80% or less	16.8	18.1	4.1	4.2	13.8	14.6	*	*	34.7	36.9
81% to 90%	4.7	4.5	2.3	2.5	15.4	14.6	*	*	22.4	21.6
91% to 100%	3.7	3.9	2.5	2.6	20.3	19.7	*	0.1	26.5	26.3
101% to 110%	1.1	1.1	0.7	0.8	9.8	8.5	0.1	*	11.7	10.2
Over 110%	0.5	0.6	0.2	0.2	4.0	4.1	*	0.1	4.7	5.0
Total	26.8	28.2	9.8	10.3	63.3	61.3	0.1	0.2	100.0	100.0

<sup>1/</sup> Contract balance does not include finance and insurance charges.

\* Less than one-tenth of one per cent.

NOTE: Distributions are based on tabulations of data from 81 banks for May and June and are not intended to be estimates for all commercial banks. In June reports covered about 21,000 contracts on new cars, 15,000 purchased and 6,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

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DEALER COST RATIOS AND MATURITIES  
ON AUTOMOBILE INSTALLMENT LOANS (continued)

JUNE 1960 AND MAY 1960

USED CARS

Contract balance as percentage of wholesale value 1/ 2/		(Percentage distribution of contracts)									
		Maturities									
		12 months or less		13-18 months		19-24 months		Over 24 months		Total	
		June	May	June	May	June	May	June	May	June	May
PURCHASED PAPER											
80% or less		3.7	4.0	2.6	3.1	7.9	8.1	4.4	4.3	18.6	19.5
81% to 90%		2.0	2.3	2.8	2.1	8.7	8.0	4.7	5.1	18.2	17.5
91% to 100%		2.5	2.6	2.7	2.5	11.6	11.6	9.7	8.4	26.5	25.1
101% to 110%		1.5	1.8	1.8	2.0	7.5	8.0	5.9	6.2	16.7	18.0
Over 110%		<u>1.9</u>	<u>2.1</u>	<u>2.7</u>	<u>2.7</u>	<u>8.4</u>	<u>8.3</u>	<u>7.0</u>	<u>6.8</u>	<u>20.0</u>	<u>19.9</u>
Total		11.6	12.8	12.6	12.4	44.1	44.0	31.7	30.8	100.0	100.0
DIRECT LOANS											
80% or less		17.0	15.7	10.0	13.6	16.7	14.0	1.8	1.9	45.5	45.2
81% to 90%		3.2	2.4	3.8	4.4	9.5	9.5	1.6	2.5	18.1	18.8
91% to 100%		5.1	2.6	4.9	4.0	7.6	8.3	2.0	3.3	19.6	18.2
101% to 110%		1.7	0.8	2.1	1.6	3.7	3.9	1.5	2.0	9.0	8.3
Over 110%		<u>2.4</u>	<u>1.6</u>	<u>1.4</u>	<u>1.3</u>	<u>3.0</u>	<u>3.9</u>	<u>1.0</u>	<u>2.7</u>	<u>7.8</u>	<u>9.5</u>
Total		29.4	23.1	22.2	24.9	40.5	39.6	7.9	12.4	100.0	100.0
TOTAL											
80% or less		7.4	7.1	4.7	5.9	10.4	9.7	3.7	3.6	26.2	26.3
81% to 90%		2.3	2.3	3.1	2.7	8.9	8.4	3.8	4.4	18.1	17.8
91% to 100%		3.2	2.6	3.4	2.9	10.5	10.7	7.4	7.1	24.5	23.3
101% to 110%		1.6	1.5	1.9	1.9	6.4	7.0	4.7	5.1	14.6	15.5
Over 110%		<u>2.1</u>	<u>2.0</u>	<u>2.3</u>	<u>2.3</u>	<u>6.9</u>	<u>7.1</u>	<u>5.3</u>	<u>5.7</u>	<u>16.6</u>	<u>17.1</u>
Total		16.6	15.5	15.4	15.7	43.1	42.9	24.9	25.9	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

2/ Wholesale value represents "average wholesale," "as is," "or buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 67 banks for May and June and are not intended to be estimates for all commercial banks. In June reports covered about 11,000 contracts on used cars, 8,000 purchased and 3,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.