## Not for publication

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

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\text { L. } 4.2
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December 10, 1958
AFTER SIX WQTHITURITIES ON AUTOMCBILE INSTALMENT LOANS OCTOBER 1958 AND SEFTFMBER 1958
(Pcrcentage distribution of contracts)

| Maturities | - Total |  | Purchased Paper |  | Direct <br> Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct. | Sept. | Oct. | Sept. | Oct. | Sent. |
| New cars |  |  |  |  |  |  |
| 24 months or less | 29.6 | 29.1 | 22.6 | 22.2 | 47.2 | 45.14 |
| 25-30 months | 15.5 | 16.7 | 13.4 | 14.0 | 20.4 | 23.0 |
| 31-36 months | 54.6 | 53.9 | 63.7 | 63.3 | 32.2 | 31.5 |
| Over 36 months | -0.3 | 0.3 | - 0.3 | 0.5 | 0.2 | $\underline{0.1}$ |
| Total | $\overline{100.0}$ | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Uscd cars 1/ |  |  |  |  |  |  |
| 12 months or less | 18.8 | 19.1 | 15.8 | 15.7 | 25.0 | 25.7 |
| 13-18 months | 21.8 | 22.7 | 19.1 | 19.8 | 27.2 | 28.4 |
| 19-24 months | 40.7 | 40.6 | 41.2 | 41.8 | 39.6 | 38.3 |
| Over 24 months | 18.7 | 17.6 | $\underline{23.9}$ | 22.7 | 8.2 | 7.6 |
| Total | $\overline{100.0}$ | $\underline{100.0}$ | 100.0 | 100.0 | $\overline{100.0}$ | $\overline{100.0}$ | a few banks for all used cers.

NOTE: Distributions are based on tabulations of data from 139 banks for September and October and are not intended to be estimates for all commercial banks. . In October reports covered about 24,000 contracts on new cars, 17,000 vurchesed and 7,000 direct, and 25,000 contracts on used cars, 17,000 purchased and 8,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost, see following pages.
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DEALER COST RATIOS AND MATUKITIFS ON AUTOMOBILE INSTALMFNT LOANS

OCTOBER 1958 ANL SEPTEMBER 1958
NEW CARS
(Percentage distribution of contracts)

| Contract balance as percentage of dealer cost 1// | Maturities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 24 \text { months } \\ & \text { or less } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 25-30 \\ & \text { months } \end{aligned}$ |  | $\begin{aligned} & 31-36 \\ & \text { months } \end{aligned}$ |  | $\begin{aligned} & \text { Over } 36 \\ & \text { months } \end{aligned}$ |  | Total |  |
|  | Oct. | Sept. | Oct. 1 | Sept. | Oct. 1 | Sept. 1 | Oct. 1 | Sept. | Oct. | Sept. |
|  | PURCHASED PAPER |  |  |  |  |  |  |  |  |  |
| 80\% or less | 14.2 | 14.3 | 4.3 | 5.4 | 13.61 | 15.01 | * | * | 32.1 | 34.7 |
| 81\% to 90\% | 3.6 | 3.4 | 3.5 | 3.4 | 14.9 | 13.9 | * | 0.1 | 22.0 | 20.8 |
| 91\% to 100\% | 3.3 | 3.1 | 4.3 | 3.9 | 21.5 | 20.3 | 0.1 | 0.1 | 29.2 | 27.4 |
| 101\% to 110\% | 0.9 | 0.7 | 1.5 | 1.7 | 8.9 | 8.9 | * | 0.1 | 11.3 | 11.4 |
| Over 110\% | 0.4 | 0.5 | 0.6 | 0.5 | 1.4 | 4.7 | * | * | 5.4 | 5.7 |
| Total | 22.4 | 22.0 | 14.2 | 14.9 | 63.3 | 62.8 | 0.11 | 0.3 | 100.0 | 100.0 |
|  | DIRECT LOANS |  |  |  |  |  |  |  |  |  |
| 80\% or less | 32.7 | 31.0 | 9.6 | 11.8 | 11.21 | 8.3 | 0.3 | * | 53.8 | 51.1 |
| 81\% to 90\% | 8.2 | 8.6 | 4.3 | 8.2 | 5.8 | 6.4 | * | * | 18.3 | 23.2 |
| 91\% to 100\% | 6.2 | 5.9 | 6.9 | 7.0 | 6.8 | 5.0 | * | * | 19.9 | 17.9 |
| 101\% to 110\% | 2.0 | 2.0 | 1.1 | 1.4 | 2.6 | 1.7 | * | * | 5.7 | 5.1 |
| Over $110 \%$ | 0.9 | 0.3 | 0.3 | 0.4 | 1.1 | 1.9 | * | 0.1 | 2.3 | 2.7 |
| Total | 50.0 | 47.8 | 22.2 | 28.8 | 27.5 | 23.3 | 0.3 | 0.1 | 100.0 | 100.0 |
|  |  |  |  |  | TOT |  |  |  |  |  |
| 80\% or less | 18.9 | 18.7 | 5.61 | 7.1 ' | $133.0 \mid$ | 13.2 | 0.11 | * | 37.6 | 39.0 |
| 81\% to $90 \%$ | 4.8 | 4.7 | 3.7 | 4.7 | 12.6 | 12.0 | * | * | 21.1 | 21.4 |
| 91\% to 100\% | 4.1 | 3.9 | 4.9 | 4.7 | 17.8 | 16.3 | * | * | 26.8 | 24.9 |
| 101\% to 110\% | 1.2 | 1.1 | 1.4 | 1.6 | 7.3 | 7.0 | * | 0.1 | 9.9 | 9.8 |
| Over 110\% | 0.5 | 0.4 | 0.5 | 0.5 | 3.6 | 3.9 | * | 0.1 | 4.6 | 4.9 |
| Total | 29.5 | 38.8 | 16.1 | 18.6 | 54.3 | 52.4 | 0.1 | 0.2 | 100.0 | 100.0 |

1/ Contract balance does not include finance and insurance charges.
${ }_{*}$ Less than one-tenth of one per cent.
NOTE: Distributions are based on tabulations of data from 83 banks for September and October and are not intended to be estimates for all commercial banks. In Cctober reports covered about 12,000 contracts on new cars, 9,000 purchased and 3,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

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DEALER COST RATIOS AND MATURITIES ON AUCONOBILE INSTALMENT LOANS (continued)

OCTOBER 1958 AND SEPTEMBER 1958
USED CARS
(Percentage distribution of contracts)


| $80 \%$ or less | 4.1 | 5.0 | 5.2 | 5.0 | 8.21 | 8.1 | 3.6 | 3.7 | 21.1 | 21.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 81\% to 90\% | 1.2 | 1.5 | 2.7 | 2.8 | 7.6 | 7.4 | 4.8 | 3.8 | 16.3 | 15.5 |
| 91\% to $100 \%$ | 2.5 | 2.7 | 4.0 | 4.1 | 11.9 | 11.3 | 9.0 | 7.6 | 27.4 | 25.7 |
| 101\% to 110\% | 2.0 | 2.2 | 2.7 | 2.8 | 8.2 | 9.1 | 5.0 | 5.1 | 17.9 | 19.2 |
| Over 110\% | 1.9 | 2.6 | 3.2 | 3.8 | 8.0 | 7.8 | 4.2 | 3.6 | 17.3 | 17.8 |
| Total | 11.7 | 14.0 | 17.8 | 18.5 | 43.9 | 43.7 | 26.6 | 23.8 | 100.0 | 100.0 |
|  | DIRECT LOANS : |  |  |  |  |  |  |  |  |  |
| 80\% or less | 15.4 | 15.2 | 13.2 | 15.1 | 18.2 | 14.4 | 2.8 | 2.2 | 49.6 | 46.9 |
| 81\% to 90\% | 2.1 | 2.7 | 4.1 | 4.5 | 10.1 | 10.9 | 2.1 | 1.2 | 18.4 | 19.3 |
| 91\% to 100\% | 2.6 | 3.3 | 6.2 | 5.3 | 10.7 | 9.1 | 1.8 | 2.0 | 21.3 | 19.7 |
| 101\% to 110\% | 0.7 | 0.7 | 1.3 | 1.5 | 2.0 | 4.1 | 1.1 | 1.8 | 5.1 | 8.1 |
| Over 110\% | 0.8 | 1.4 | 1.4 | 1.2 | 2.2 | 2.6 | 1.2 | 0.8 | 5.6 | 6.0 |
| Total | 21.6 | 23.3 | 26.2 | 27.6 | 43.2 | 41.1 | 9.0 | 8.0 | 100.0 | 100.0 |
|  | TOTAL |  |  |  |  |  |  |  |  |  |
| $80 \%$ or less | 8.0 | 8.4 | 7.8 | 8.4 | 11.6 | 10.2 | 3.3 | 3.2 | 30.7 | 30.2 |
| 81\% ts 90\% | 1.5 | 1.9 | 3.2 | 3.3 | 8.5 | 8.6 | 3.9 | 3.0 | 17.1 | 16.8 |
| 91\% to 100\% | 2.5 | 2.9 | 4.7 | 4.5 | 11.5 | 10.6 | 6.6 | 5.7 | 25.3 | 23.7 |
| 101\% to 110\% | 1.6 | 1.7 | 2.3 | 2.4 | 6.0 | 7.4 | 3.7 | 4.0 | 13.6 | 15.5 |
| Over 110\% | 1.5 | 2.2 | 2.6 | 2.9 | 6.0 | 6.0 | 3.2 | 2.7 | 13.3 | 13.8 |
| Total | 15.1 | 17.1 | 20.6 | 21.5 | 43.6 | 42.8 | 20.7 | 18.6 | 100.0 | 100.0 |

l/Contract balance does not include finance and insurance charges.
ㄹ/Wholesale value represents "average wholesale," "as is," "or buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 83 banks for September and October and are not intended to be estimates for all commercial banks. In October reports covered about 13,000 contracte on used cars, 9,000 purchased and 4,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

