Not for publication
L. 4.2 BOARD OF COVERNORS OF THE FEDERAL RESERVE SYSTEM

September 10, 1958
MATURITIES ON AUTONOBILE INSTALMENT LOANS
DECONTROLLED AFTER SIX KOHTES JUYY 1958 AND JUNE 1958
(Percentage distribution- of contracts)

| Maturities | Total |  | Purchased Paper |  | Direct Ioans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July | June | July | June | July | June |
| New cars |  |  |  | $\cdots$ |  |  |
| . 24 months or less | 30.5 | 33.1 | 24.0 | 23.6 | 44.7 | 46.9 |
| $\therefore$ 25-30 months | 16.3 | 17.3 | 14.0 | 74.7: | 21.2 | 22.7 |
| $\because 31-36$ months | 52.9 | 51.4 | -61.7. | 61.4 | 33.9 . | 30.3 |
| Over 36 months | 0.3 | 0.2 | 0.3. | 0.3 | 0.2 | 0.1 |
| $\therefore$ Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
|  | : |  |  |  |  |  |
| : |  |  |  |  |  |  |
| Used icars I/ |  |  |  |  |  |  |
| : 12 monthss or less | 19:0 | -18.8 | 15:7 | - 15.7 | 25.8 | 25.2 |
| . $13-18$ months | 22.4 | -22.3 | 19.5 : | 19:1 | 28.4 | 28.9 |
| $\therefore 19-24$ morths. | 41.5 | 42.2 | 42.8 | 43.7 | 38.9 | 39.1 |
| Over 24 months | 17:5 | $16.7 \ldots$ | 22.0 | -21.5 | 6.9 | 6.8 |
| . . . Total | 1000 | 100.0 | 100.0 | 100\%0 | 100.0 | 100.0 |

1/ Figures are predominately for late model used cars but include data from a few banks for all used cars.

NOTE: Distributions are based on tabulations of data from 139 banks for June and July and are not intended to be estimates for' all commercial banks. In July reports cavered pboit 26,000 contracts on new cars, 78,000 purchased and 8,000 direct, and 27,000 contracts on used cians, 18,000 ptarchased and 9,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.
$\because$ Pridistrtbution according to maturities and contract balance as a percentage of dealer cost, see following pages.

JULY 1958 iND JUNE 1958
NEW CARS
(Percentage distribution of contracts)


| 80\% or less | 15.7 | 3.9 | 4.4 | 5.2 | 13.5 | 1 |  |  | 33.6 | 33.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 81\% to $90 \%$ | 3.8 | 4.0 | 3.7 | 3.5 | 14.0 | 14.3 | 0.1 | 0.1 | 21.6 | 21.9 |
| 91\% to 100\% | 3.4 | 3.5 | 4.1 | 4.6 | 20.6 | 19.3 | 0.1 | * | 28.2 | 27.4 |
| 101\% to 110\% | 0.9 | 1.1 | 2.0 | 2.1 | 8.6 | 8.5 | * | * | 11.5 | 11.7 |
| Over $110 \%$ | 0.6 | 0.4 | 0.4 | 0.6 |  | 4.2 | * | 0.1 | 5.1 | 5.3 |
| Total | 24.4 | 2.9 |  | 6.0 | 60.8 | 60.9 | 0.2 | 0.2 | 100.0 | 100.0 |

EL RECT IOANS
$80 \%$ or less
$81 \%$ to $90 \%$
$91 \%$ to $100 \%$
$101 \%$ to $110 \%$
Over $110 \%$

Total

| 30.8 | 31.4 | 10.9 | 10 |
| ---: | ---: | ---: | ---: |
| 8.8 | 9.2 | 5.0 |  |
| 6.9 | 5.6 | 7.7 |  |
| 1.1 | 1.4 | 1.7 | 1 |
| 0.6 | 1.9 | 0.5 |  |
| 48.2 | 49.5 | 25.8 | 2 |


| 8.4 | 11.3 |
| :---: | ---: | ---: |
| 6.8 | 5.0 |
| 6.7 | 6.7 |
| 3.2 | 2.0 |
| 0.8 | 0.7 |
| 25.9 | 25.7 |
| TOT L |  |


| 0.1 | $*$ | 50.2 | 53.3 |
| :---: | :---: | :---: | ---: |
| $*$ | $*$ | 20.6 | 19.8 |
| $*$ | $*$ | 21.3 | 19.3 |
| $*$ | $*$ | 6.0 | 4.5 |
| $*$ | 0.1 | 1.9 | 3.1 |
| 0.1 | 0.1 | 100.0 | 100.0 |

# DHALER COST RATTOS AND MATURITIES ON AUTOMOBIIE INSTALMENT LOANS (continued) 

JULY 1958 AND JUNE 1958
USED CARS
(Percentage distribution of contracts)

| Contract balance as percentage of wholesale value $1 / 2 /$ | Maturities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 12 \text { months } \\ & \text { or I } 088 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 13-18 \\ & \text { months } \end{aligned}$ |  | $\begin{aligned} & 19-24 \\ & \text { months } \end{aligned}$ |  | Over 24 months |  | - Total |  |
|  | July | June | July | June | July | June | July | June | duly | $\operatorname{Jin}$ e |
|  | FURCHASED PAPER |  |  |  |  |  |  |  |  |  |
| 80\% or less | 5.4 | 5.31 | 5.8 | 4.9 | 9.5 | 9.2 | 4.0 | 4.2 | 24.7 | 23.6 |
| 81\% to $90 \%$ | 1.9 | 2.1 | 3.2 | 3.2 | 8.2 | 9.3 | 5.2 | 4.6 | 18.5 | 19.2 |
| 91\% to 100\% | 2.6 | 2.6 | 4.1 | 3.5 | 12.0 | 11.6 | 6.6 | 5.8 | 25.3 | 23.5 |
| 101\% to 110\% | 1.9 | 1.9 | 2.3 | 2.9 | 7.5 | 7.1 | 3.8 | 3.7 | 15.5 | 15.6 |
| Over 110\% | 2.5 | 2.5 | 2.9 | 3.7 | 6.9 | 7.9 | 3.7 | 4.0 | 16.0 | 18.1 |
| Total | 14.3 | 14.4 | 18.3 | 18.2 | 44.1 | 45.1 | 23.3 | 22.3 | 100.0 | 100.0 |
|  | DIRECT LOANS |  |  |  |  |  |  |  |  |  |
| 80\% or less | 16.8 | 14.61 | 13.9 | 14.7 | 14.8 | 13.4 | 1.9 | 1.6 | 47.4 | 44.3 |
| 81\% to 90\% | 3.4 | 3.5 | 5.9 | 5.6 | 8.4 | 11.4 | 1.2 | 0.9 | 18.9 | 21.4 |
| 91\% to $100 \%$ | 3.5 | 3.1 | 5.3 | 4.5 | 8.8 | 9.9 | 1.4 | 2.0 | 19.0 | 19.5 |
| 101\% to 110\% | 1.1 | . 0.7 | 1.4 | 1.7 | 4.3 | 4.3 | 0.9 | 0.9 | $7 \cdot 7$ | 7.6 |
| Over 110\% | 1.2 | 1.1 | 1.4 | 2.0 | 3.3 | 2.8 | 1.1 | 1.3 | 7.0 | 7.2 |
| Total | 26.0 | 23.0 | 27.9 | 28.5 | 39.6 | 41.8 | 6.5 | 6.7 | 100.0 | 100.0 |
|  |  |  |  |  | tal |  |  |  | - |  |
| 80\% or less | 8.9 | 8.31 | 8.3 | 8.0 | 11.1 | 10.5 | 3.4 | 3.4 | 31.7 | 30.2 |
| 81\% to 90\% | 2.3 | 2.6 | 4.0 | 4.0 | 8.3 | 9.9 | 4.0 | 3.4 | 18.6 | 19.9 |
| 91\% to $100 \%$ | 2.9 | 2.7 | 4.4 | 3.8 | 11.0 | 11.1 | 5.0 | 4.6 | 23.3 | 22.2 |
| 101\% to 110\% | 1.7 | 1.5 | 2.0 | 2.5 | 6.5 5.8 | 6.3 | 2.9 | 2.8 | 13.1 | 13.1 14.6 |
| Over 110\% | 2.1 | 2.1 | 2.5 | 3.2 | 5.8 | 6.2 | 2.9 | 3.1 | 13.3 | 14.6 |
| Total | 17.9 | 17.2 | 21.2 | 21.5 | 42.7 | 44.0 | 18.2 | 17.3 | 100.0 | 100.0 |

1/Contract balance does not include finance and insurance charges.
2/Wholesale value represents "average wholesale," "as is," "or buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 89 banks for June and July and are not intended to be estimetes for all commercial banks. In July reports covered about 15,000 contracts on used cars, 10,000 purchased and 5,000 direct. Since composition of the group of banks changes from montin to month, data are not comparable with previous releases.

