

Not for publication

L.4.2

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

November 12, 1957

DECONTROLLED AFTER SIX MONTHS

MATURITIES ON AUTOMOBILE INSTALLMENT LOANS
September 1957 AND AUGUST 1956

(Percentage distribution of contracts)

Maturities	Total		Purchased Paper		Direct loans	
	Sept.	Aug.	Sept.	Aug.	Sept.	Aug.
New cars						
24 months or less	32.4	32.9	25.3	24.1	49.7	52.3
25-30 months	21.9	21.9	19.6	20.6	27.4	24.8
31-36 months	45.3	44.8	54.7	54.9	22.8	22.7
Over 36 months	0.4	0.4	0.4	0.4	0.1	0.2
Total	100.0	100.0	100.0	100.0	100.0	100.0
Used cars 1/						
12 months or less	19.5	18.5	16.5	15.9	26.0	24.6
13-18 months	23.3	24.5	21.3	21.7	27.6	30.9
19-24 months	44.1	42.8	45.1	44.5	42.0	38.9
Over 24 months	13.1	14.2	17.1	17.9	4.4	5.6
Total	100.0	100.0	100.0	100.0	100.0	100.0

1/ Figures are predominately for late model used cars but include data from a few banks for all used cars.

NOTE: Distributions are based on tabulations of data from 135 banks for August and September and are not intended to be estimates for all commercial banks. In September reports covered about 29,000 contracts on new cars, 20,000 purchased and 9,000 direct, and 21,000 contracts on used cars, 14,000 purchased and 7,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost, see following pages.

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DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALLMENT LOANS

SEPTEMBER 1957 AND AUGUST 1957

NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost 1/	Maturities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	Sept.	Aug.	Sept.	Aug.	Sept.	Aug.	Sept.	Aug.	Sept.	Aug.
PURCHASED PAPER										
80% or less	18.1	16.8	7.6	7.3	12.7	13.2	*	*	38.4	37.3
81% to 90%	4.0	3.7	5.8	6.3	12.9	12.4	0.1	*	22.8	22.4
91% to 100%	3.4	3.2	6.1	6.5	16.8	16.7	0.1	0.1	26.4	26.5
101% to 110%	0.9	0.9	2.3	2.5	6.0	7.0	0.1	0.1	9.3	10.5
Over 110%	0.3	0.4	0.5	0.8	2.3	2.1	*	*	3.1	3.3
Total	26.7	25.0	22.3	23.4	50.7	51.4	0.3	0.2	100.0	100.0
DIRECT LOANS										
80% or less	37.4	41.0	14.3	13.6	5.2	5.0	*	*	56.9	59.6
81% to 90%	9.4	10.1	8.7	6.4	3.7	2.9	*	0.1	21.8	19.5
91% to 100%	5.2	4.3	7.4	8.0	2.4	3.7	*	0.1	15.0	16.1
101% to 110%	0.6	1.2	3.5	1.5	1.6	1.1	*	*	5.7	3.8
Over 110%	0.2	0.4	0.2	0.3	0.2	0.3	*	*	0.6	1.0
Total	52.8	57.0	34.1	29.8	13.1	13.0	*	0.2	100.0	100.0
TOTAL										
80% or less	23.0	23.6	9.3	9.1	10.8	10.9	*	*	43.1	43.6
81% to 90%	5.3	5.5	6.6	6.3	10.6	9.7	*	0.1	22.5	21.6
91% to 100%	3.9	3.6	6.4	6.9	13.1	13.0	0.1	0.1	23.5	23.6
101% to 110%	0.8	1.0	2.6	2.3	4.9	5.3	0.1	*	8.4	8.6
Over 110%	0.3	0.4	0.4	0.6	1.8	1.6	*	*	2.5	2.6
Total	33.3	34.1	25.3	25.2	41.2	40.5	0.2	0.2	100.0	100.0

1/ Contract balance does not include finance and insurance charges.

*Less than one-tenth of one per cent.

NOTE: Distributions are based on tabulations of data from 87 banks for August and September and are not intended to be estimates for all commercial banks. In September reports covered about 15,000 contracts on new cars, 11,000 purchased and 4,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

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DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALMENT LOANS (continued)

SEPTEMBER 1957 AND AUGUST 1957

USED CARS

(Percentage distribution of contracts)

Contract balance as percentage of wholesale value 1/ 2/	Maturities									
	12 months or less		13-18 months		19-24 months		Over 24 months		Total	
	Sept.	Aug.	Sept.	Aug.	Sept.	Aug.	Sept.	Aug.	Sept.	Aug.
PURCHASED PAPER										
80% or less	5.3	5.1	6.6	5.5	10.7	10.6	3.7	3.4	26.3	24.6
81% to 90%	2.1	2.0	4.2	4.0	9.4	8.8	3.0	3.6	18.7	18.4
91% to 100%	3.5	2.9	4.6	4.6	11.9	12.1	4.4	4.7	24.4	24.3
101% to 110%	1.2	1.2	2.5	2.8	7.0	6.6	2.4	3.4	13.1	14.0
Over 110%	<u>2.6</u>	<u>2.4</u>	<u>3.7</u>	<u>4.0</u>	<u>8.2</u>	<u>9.3</u>	<u>3.0</u>	<u>2.0</u>	<u>17.5</u>	<u>18.7</u>
Total	14.7	13.6	21.6	20.9	47.2	47.4	16.5	18.1	100.0	100.0
DIRECT LOANS										
80% or less	15.9	15.7	16.0	18.3	16.3	14.5	1.2	1.2	49.4	49.7
81% to 90%	3.5	3.5	4.2	5.7	7.9	7.9	1.0	1.3	16.6	18.4
91% to 100%	3.6	3.2	5.4	5.9	11.5	8.3	1.3	0.8	21.8	18.2
101% to 110%	0.7	0.6	1.5	1.7	4.2	3.8	0.1	0.7	6.5	6.8
Over 110%	<u>0.6</u>	<u>0.9</u>	<u>1.2</u>	<u>1.3</u>	<u>3.4</u>	<u>3.6</u>	<u>0.5</u>	<u>1.1</u>	<u>5.7</u>	<u>6.9</u>
Total	24.3	23.9	28.3	32.9	43.3	38.1	4.1	5.1	100.0	100.0
TOTAL										
80% or less	8.8	8.5	9.8	9.6	12.5	11.8	2.9	2.7	34.0	32.6
81% to 90%	2.6	2.5	4.2	4.5	8.9	8.5	2.3	2.9	18.0	18.4
91% to 100%	3.5	3.0	4.8	5.0	11.8	11.0	3.4	3.4	23.5	22.4
101% to 110%	1.0	1.0	2.2	2.5	6.1	5.7	1.6	2.5	10.9	11.7
Over 110%	<u>2.0</u>	<u>1.9</u>	<u>2.8</u>	<u>3.1</u>	<u>6.6</u>	<u>7.5</u>	<u>2.2</u>	<u>2.4</u>	<u>13.6</u>	<u>14.9</u>
Total	17.9	16.9	23.8	24.7	45.9	44.5	12.4	13.9	100.0	100.0

1/Contract balance does not include finance and insurance charges.

2/Wholesale value represents "average wholesale," "as is," "or buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 87 banks for August and September and are not intended to be estimates for all commercial banks. In September reports covered about 11,000 contracts on used cars, 7,000 purchased and 4,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.