Not for publicat, on
L.4.2 BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

September 11, 1957
DECONTROLLED-AFTER SIX MONTHS
MAIURITIES ON AUTOMOBILE INSTALMENT LOANS JULY 1957 AND JUNE 1957

| Maturities | Total |  | $\begin{aligned} & \text { Purchased } \\ & \text { Paper } \end{aligned}$ |  | Direct loens |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July | June | July | June | July | Eune |
| New cars |  |  |  |  |  |  |
| 24 months or less* | 30.7 | 32.5 | 22.6 | 24.6 | 48.3 | 49.3 |
| 25-3C monthe | 23.2 | 23.4 | 21.1 | 21.8 | 27.9 | 25.9 |
| 31-36 months | 45.7 | 43.8 | 55.8 | 53.2 | 23.5 | 23.7 |
| Over 36 months |  | 0.3 | 0.5 | 0.4 | 0.3 | 0.1 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Used cars $1 /$ |  |  |  |  |  |  |
| 12 months or less | 19.8 | 19.5 | 16.9 | 17.2 | 26.3 | 24.9 |
| 13-18 months | -24.1 | 24.4 | 21.4 | 21.3 | 30.0 | 31.2 |
| 19-24 months | 42.0 | 42.4 | 43.7 | 44.0 | 38.3 | 38.8 |
| Over $2+$ months | $\underline{14.1}$ | 13.7 | $\underline{18.0}$ | $\frac{17.5}{100.0}$ | $\frac{5.4}{100.0}$ | $\frac{5.1}{100.0}$ |
| - Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

I/ Figures are predominately for late model used cars but include data from a fow banks for all used cars.

NOIE: Diatributions are based on tabulations of data from 132 banks for June and July and are not intended to be estimates for all commercial banks. In July reports covered about 30,000 contracits on new cars, 21,000 purchased ená 9,000 direct, and 26,000 contracts on used cars, 18,000 purchased and 8,000 direct. Since composition of the group of baniss changes from month to mentin, data are not comparable with previous releases.

For distribution according to maturities and contract balance as a percentage of dealer cost, see following pages.

DEALFR COST RATIOS aND MATURITIES ON AUSOISBLLE INSTALIENT LOANS

## JULY 1957 AND JUNE 1957

NEW CARS
(Percentage distribution of contracts)


1/ Contract balence does not inclucie finance and insurance charges. FiLess than one-tenth of one per cent.
HOTE: Distributions are based on tabulations of data from 90 banks for June and July and are not intended to be estimates for all commercial banks. In July reports covered about 18,000 contracts on new cars, 13,000 purchased and 5,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

Not for publication
L. 4.2

DEALER COST RAIIOS AND MATURITIES ON AUTONOBILE INSTALMENT LOANS (continued)

JULY 1957 AND JÚNE 1957
USED CARS
(Percentage distribution of contracts)

| Contract balance as percentage of wholesale value 1/2/ | Maturities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 12 \text { months } \\ & \text { or less } \end{aligned}$ |  | $\begin{aligned} & 13-18 \\ & \text { months } \end{aligned}$ |  | $\begin{aligned} & 19-24 \\ & \text { months } \end{aligned}$ |  | तver 24 months |  | Total |  |
|  | July | IJune | JuIy | Iune | Ju1y | June | July | June | July | June |
|  | PURCHASED PAPER |  |  |  |  |  |  |  |  |  |
| 80\% or less | 5.1 | 5.5 | 4.7 | 5.3 | 8.9 | 10.0 | 3.7 | 4.3 | 22.4 | 25.1 |
| 81\% to 90\% | 2.3 | 2.1 | 3.4 | 3.7 | 8.5 | 9.2 | 3.1 | 3.5 | 17.3 | 18.5 |
| 91\% to $100 \%$ | 3.3 | 3.3 | 4.7 | 4.5 | 12.4 | 12.7 | 5.4 | 5.1 | 25.8 | 25.6 |
| 101\% to 110\% | 1.9 | 1.9 | 3.0 | 2.8 | 7.7 | 6.9 | 4.0 | 3.6 | 16.6 | 15.2 |
| Over 110\% | 2.7 | 2.8 | 3.9 | 3.9 | 8.3 | 6.2 | 3.0 | 2.7 | 17.9 | 15.6 |
| Total | 15.3 | 15.6 | 19.7 | 20.2 | 45.8 | 45.0 | 19.2 | 19.2 | 100.0 | 100.0 |
|  | DIRECT LRANS |  |  |  |  |  |  |  |  |  |
| 80\% or less | 16.6 | 16.4 | 17.4 | 16.8 | 14.8 | 16.6 | 1.5 | 1.9 | 50.3 | 51.7 |
| $81 \%$ to $90 \%$ | 2.8 | 3.5 | 4.6 | 4.8 | 8.8 | 9.1 | 1.9 | 1.1 | 18.1 | 18.5 |
| 91\% to 100\% | 3.0 | 2.9 | 5.5 | 4.8 | 9.1 | 8.6 | 1.3 | 1.1 | 18.9 | 17.4 |
| 101\% to 110\% | 1.6 | 0.8 | 1.4 | 1.9 | 3.5 | 2.4 | 0.3 | 0.8 | 6.8 | 5.9 |
| Over 110\% | 1.0 | 1.4 | 1.3 | 2.0 | 3.1 | 2.9 | 0.5 | 0.2 | 5.9 | 6.5 |
| Total | 25.0 | 25.0 | 30.2 | 30.3 | 39.3 | 39.6 | 5.5 | 5.1 | 100.0 | 100.0 |
|  |  |  |  |  | otal |  |  |  |  |  |
| $80 \%$ or less | 8.6 | 8.7 | 8.5 | 8.8 | 10.6 | 11.9 | 3.1 | 3.6 | 30.8 | 33.0 |
| 81\% to 90\% | 2.4 | 2.6 | 3.8 | 4.1 | 8.6 | 9.1 | 2.7 | 2.7 | 17.5 | 18.5 |
| 91\% to $100 \%$ | 3.2 | 3.2 | 4.9 | 4.6 | 11.4 | 11.5 | 4.2 | 3.9 | 23.7 | 23.2 |
| 101\% to $110 \%$ | 1.8 | 1.6 | 2.5 | 2.4 | 6.5 | 5.6 | 2.9 | 2.8 | 13.7 | 12.4 |
| Over 110\% | 2.2 | 2.4 | 3.2 | 3.3 | 6.7 | 5.2 | 2.2 | 2.0 | 14.3 | 12.9 |
| Total | 18.2 | 18.5 | 22.9 | 23.2 | 43.8 | 43.3 | 153 | 15.0 | 100.0 | 100.0 |

1/Contract balance does not include finance and insurance charges.
2/Wholesale value represents "average wholesale," "as is," "or buying value" as indicated by used car guides.

NOTE: Distributions are based on tabulations of data from 90 banks for June and uuly and are not intended to be estimates for all commercial banke. In July reports covered about 16,000 contracts on used cars, 11,000 purchased and 5,000 direct. Since composition of the group of banks changes from month to month, data are not comparable with previous releases.

