CONFIDENTIAL

Bo. of Gor ...

Duridas-

L.5.8 Confidential (F.R.) DECONTROLLED AFTER SIX MONTHS

September 27,1971

LIBELIER SELECTION

# CAPITAL MARKET DEVELOPMENTS

Capital Markets Section, Division of Research and Statistics, Board of Governors of the Federal Reserve System, Washington, D. C.

### INDEX

Developments in the Corporate and Municipal Bond Markets
Capital Market Yields
Capital Market Volume
Stack Market
Mortgage Market

### SYMBOLS:

Estimate Preliminary Revised Not available

TABLE 1: Yields, Volume and Reception

	1		CORPORATE I	SOND MARKET			
	Y:	LELDS		VOLUME	2		
WEEK ENDING:		MOODY'S		PER CENT			
	NEW ISSUE	SEASONED_	GROSS OFFERINGS	SOLD BY END OF WEEK	BONDS SCHEDULED WITHIN 28 DAYS		
1971 - Aug. 6	8.02	8.69	247	100	n.a.		
13	7.97	7.71	194	100	n.a.		
20	7.33	7.51	239	76	n.a.		
27	7.48	7.50	383	79 79	n.a.		
-	7.40	7.30	303		n.a.		
Sept. 3	7.38	7.45	413	. 54	n.a.		
10	7.21	7.42	285 673	77	n.a.		
17	7.56	7,44	673	93	n.a.		
24	7.60	7.44	832e	90e	n.a.		
Oct. 1	n.a.	n.a.	150e	n.a.	n.a.		
			MUNICIPAL E	OND MARKET			
į	Y1	ELDS	VOLUME <sup>2</sup>				
WEEK ENDING:	MOODY'S	BOND BUYER		PER CENT			
в	SEASONED	SEASONED 20	GROSS	SOLD BY END	BONDS SCHEDULED		
	Aaa	BOND INDEX	OFFERINGS	OF WEEK	WITHIN 28 DAYS		
1971 - Aug. 6	5.88	6.07	203	.72	1,076		
13	5.80	6.03	570	80	588		
20	5.15	5.49	232	90	750		
21	5.45	5.71	415	78	970		
Sept. 3	5.30	5.39	474	91	805		
10	5.00	5.36	371	34	848		
17	5.10	5.38	350	77	910		
24	5.15	5.48	218e	68	1,397		
0ct. 1	n.a.	n.a.	955e	n.a.			

Derived by adjusting to a Aaa basis, new issues of publicly-offered corporate bonds with call protection, rated A, Aa, or Aaa by Moody's Investors Service (except serial and convertible issues, offerings of natural gas pipeline and foreign companies, and bonds guaranteed by the Federal Government.)

Note: See footnotes to Table 3

<sup>2</sup> Millions of dollars unless otherwise indicated.

TABLE 2: Details on Inventories

		CORPORATE BONDS IN SYNDICAT	E END OF	LATEST V	JEEK	1 1	
DATE	AMOUNT			ORIGINAL	RATING AND	)	ESTIMATED PRO-
OFFERED	(MIL. \$)	ISSUER	COUPON	YIELD	CALL PROTECT	LION	PORTION SOLD
9/23	15.0	Vt. Yank. Nucl'r	8.50	8.37	A	5 yrs	75%
9/23	14.0	Flower Mound New Comm	7.60	7.60			85%
9/22	200.0	GMAC	7.82	7.82	NR	10 yrs	
9/21	38.0	Gen Amer Tran	8.10	8.10	A	10 yrs	
9/15	30.0	Central Ill. Lt.	7.88	7.85	Aa	5 yrs	90%
9/15	50.0	Essex Int'1	5.38	5.38	Ва		75%
9/15	200.0	Mobil Oil	7.38	7.38	Aaa	10 yrs	
9/14	125.0	So West Bell Tel	7.75	7.75	Aaa	5 yrs	
9/13	23.0	Cent'1 Ill Pub Serv	7.88	7.75	Aa	5 yrs	

		CORPORAT	E BONDS RELEASED FROM SYNDIC	ATE DURI	NG LATEST	WEEK		
	DATE				ORIGINAL	INCREASE	RATING AND	ESTIMATED PRO-
OFFERED	RELE\SED	AMOUNT	ISSUER	COUPON	YIELD	IN YIELD	CALL PROT.	PORTION RELEASED
9/7	9/23	35.0	Kentucky Utilities	7 5/8	7.45	+44	Aa 5 yrs	25%
							•	- 70

			INVENTORIES 1		
		MUNICI	PALS	CORPORATES	
יט	ATE	BLUE LIST	IN SYNDICATE	IN SYNDICATE	*.
1971 - A	August 27	586	105	82	
S	Sept. 3 10 17 24	569 565 647r 634	67 243 112 111	240 164 73 84	

N.C. - No call protection.

Digitized for the figures in millions of dollars. Blue List is daily average for week ended Friday, except for latest week which is daily average of three days ended Wednesday. All other figures are as of Friday. http://fraser.stlouisied.org/

TABLE 3: High Grade Bond Yields

7,84 (12/26)	6.97 (12/26)	6.90 (12.18)
6.55 (1/12)	5.96 (1/24)	4.82 (1/28)
8.60 (7/3)	7.55 (5/29)	7.12 (5/29)
7.48 (12/31)	6.17 (12.18)	5.33 (12/11)
7.71 (8/13)	6.51 (6/18)	6.23 (6/24)
7.06 (2/12)	5.69 (3/23)	5.00 (3/18)
7.45	6.06	5.39
7.42	5.99	5.36
7.44	6.08	5.38
7.44	6.09	5.48
	7.42 7.44	7.42 5.99 7.44 6.08

New corporate issues, with call protection, adjusted (as described in footnote 1 of Table 1) to a Aaa basis.

Weekly average of daily figures. Average term of bonds included is 22-24 years.

<sup>3</sup> Weekly average of daily figures.

Thursday figures. The average rating of the 20 bonds used in this index falls midway between the four top groups as classified by Moody's Investors Service.

Note--Highs and lows are for individual series and may be on different dates for different series.

TABLE 4: Long-term Corporate and State and Local Government Security Offerings and Placements (In millions of dollars)

	GROSS PROCEEDS								
PERIOD		CORPORATE 1		. STATE AND LOCAL <sup>2</sup>					
	1971	1970	1969	1971	1970	1969			
January February March	3,115 3,000 6,075	2,636 1,802 3,539	2,075 2,045 2,098	2,705 1,839 2,144	1,340 1,214 1,555	1,262 987 538			
April May June	4,007 3,271 <sup>r</sup> 4,375	3,170 3,909 3,389	2,748 2,076 2,530	1, <b>9</b> 07 2,135 2,008	1,647 996 1,085	1,801 1,110 737			
July August September	4,064 2,850e	2,768 2,274 2,518	2,478 1,427 2,427	1,928 1,828e	1,348 1,359 1,758	1,097 808 559			
October November December		3,777 4,182 3,980	1,933 2,375 2,532		1,924 1,748 2,190	1,280 886 816			
lst Quarter 2nd Quarter 3rd Quarter 4th Quarter	12,190 11,654	7,977 10,468 8,560 11,939	6,218 7,354 6,332 6,840	6,688 6,050	4,109 3,728 4,465 5,862	2,787 3,648 2,464 2,982			
lst half Three quarters Year	23,844	18,445 27,005 38,944	13,572 19,904 26,744	12,738	7,837 12,302 18,164	6,435 8,899 11,881			
	Excluding	finance con							
1st Quarter 2nd Quarter 3rd Quarter 4th Quarter			6,170 7,037						
Year			/·						

<sup>1</sup> Securities and Exchange Commission estimates of gross proceeds.

<sup>2</sup> Investment Bankers Association of America estimates of principal amounts.

<sup>3</sup> Total gross proceeds excluding offerings of sales and consumer finance companies.

TABLE 5: New Corporate Security Issues, Type of Issue and Issuer (In millions of dollars)

				GROSS PF	OCEEDS I	ЗҮ		GROSS PROCEEDS BY TYPE OF ISSUER			
Qί	ARTER OR		ВС	ONDS	COMMON AND	ME	:MO:		PUBLIC		OTHER
	IONTII	TOTAL	PUBLICLY OFFERED	PRIVATELY PLACED	PFD. STOCK	ISSUES FOREIGN	INCLUDED CONVERTIBLE	MFG.	UTILITY	CATIONS	ISSUERS
1970	- II	10,468	6,994	1,282	2,190	135	710	2,445	2,812	2,162	3,048
	III	8,560	5,987	914	1,659	83	287	2,314	2,714	868	2,663
IV	IV	11,938	7,827	1,421	2,690	226	737	3,169	3,406	1,346	4,020
1971	- I	12,190	8,369	1,516	2,306	84	724	3,794	3,197	1,606	3,594
	II	11,688	6,546	1,758	3,384	215	1,351	3,130	2,910	896	4,753
1970	- June	3,389	1,931	436	1,021	26	82	939	1,103	353	994
	July	2,768	1,831	320	617	68	107	638	843	144	1,143
	Aug.	2,274	1,731	205	338	11	59	682	630	279	682
	Sept.	3,518	2,425	389	704	4	121	994	1,241	445	838
	Oct.	3,777	2,390	304	1,083	56	388	1,006	1,101	371	1,300
	Nov.	4,181	3,001	283	898	11	184	1,107	1,350	693	1,033
	Dec.	3,979	2,436	834	709	159	165	1,056	955	282	1,687
1971	- Jan.	3,115	2,033	594	489	43	99	716	676	391	1,332
	Feb.	3,000	2,201	275	524	3	168	661	1,069	683	587
	Mar.	6,075	4,135	647	1,293	38	√557	2,4,17	1,452	532	1,675
, ·	Apr.	4,042	2,116	507	1,419	116	384	1,135	1,267	273	1,367
	May	3,271	2,148	491	633	47	255	588	588	405	1,489
	June	4,375	2,282	760	1,332	52	712	1,206	1,055	218	1,897
	July	4,064	1,331	537	2,196	64	197	529	721	1,622	1,192
	e/Aug.	2.850	1.400	500	950	n.a.	300	485	800	350	1,215

Other issuers are extractive, railroad and other transportation, real estate and finance, and commercial and other.
Source: Securities and Exchange Commission. Quarterly supplements are available.

TABLE 6: Large Long-term Public Security Issues for New Capital (Other than U.S. Treasury)  $^{\rm 1}$ 

					Sept. 1 t	hru Sept. 2	4, 1971
		AMOUNT (MILLIONS		GOUPON RATE OR	OFFER-	MOODY 15	
ISSUER	TYPE 2	OF DOLLARS)	MATURITY	NET THER- EST COST	YIELD	RATING	
Corporate					<u> </u>	1	
							1 .
Vepco	1st mtg	50.0	2001	7.50	7.47		1 1
Kentucky Utilities Co	1st mtg	35.0	2001	7.62	7.45	Aa	\
Chrysler Finance Corp	debs	60.0	1991	8.35	8.35		
Joseph E. Seagram & Son	debs	50.0	1996	7.75	7.75	A	
Vepco	Com stk	80.0		` ــــــــــــــــــــــــــــــــــــ			
Tidewater Marine Service	debs	15.0	1991	5.75	5.75	Ва	Control of
Colwell Mtg Trst.	debs	15.0	1991		6.50		
Public Serv Co. of N. Mexico	1st mtg	20.0	2001	8.13	8.15	Α	
Median Mortgage Investors	debs	20.0	1981	7.00	7.00	,	
San Diego Gas & Elec Co.	bonds	45.0	2001	8.00	7.96	Aa	
Cincinnati Gas & Elec Co	com stk	36.5				·	,
Southwestern Bell Tel	debs	125.0	2009	7.75	7.82	Aaa	
Southwestern Bell Tel	notes	75.0	1978	7.06 -	6.95	Aaa	
Central Illinois Pub Service Co	1st mtg	22.5	2001	7.88	7.75	Aa	
Hall Craft Homes Inc.	conv debs	15.0	1996	5.75	5.75		
Central Tel Co.	1st mtg	25.0	1996	8.00	8.00	Aa	
Iowa Pub Service Co	1st mtg	15.0	2001	(	8.05	Α	
Tucson Gas & Elec	1st mtg	25.0	2001	8.13	8.13	A	
Central Illinois Light Co.	1st mtg	30.0	2001	7.88	7.85	Aa	
Mobil Oil Corp	debs	200.0	2001	7.38	7.38	Aaa	
Essex International Inc.	debs	50.0	1996	5.38	5.38	Ва	
Barnett Mtg Tr	Conv debs	20.0	1991	6.75	6.75		
Lincoln First Bank Inc.	Debs	35.0	1996	8.50	8.50		
Vermont Yankee Nuclear Pwr Corp	Bonds	15.0	1998	8.50	8.37	Α	
Centrex Corp	Com stk	30.5					
National Kinney Corp	Com stk	44.3					
Pub Serv Elec & Gas Co	Com stk	86.0		·			
Gen'l Tele & Elec Corp	Sub conv						
Com 1 1010, G 2100 boxp	deb	150.0	1996	6.20	6.20	Ва	

TABLE 6: Large Long-term Public Security Issues for New Capital (Other than U.S. Treasury) 1

Sept. 1 thru Sept. 24, 1971 AMOUNT COUPON MOODY'S OFFER-(MILLIONS RATE OR TYPE 2 RATING ING MATURITY NET INTER-ISSUER OF EST COST YIELD DOLLARS) Corporate (continued) Baltimore Gas & Elec Co Cum pref 50.0 50.0 Baltimore Gas & Elec Co Cum pref 58.5 Com stk --Wickes Corp 1996 7.88 7.94 Allied Chemical Corp Debs 100.0 1996 6.50 Conv debs 20.0 6.50 Bank of California Southern California Edison 1st ref 8.00 7.95 100.0 1996 Aа mtg 8.25 8.20 60.0 1996 Columbia Gas System Inc Debs 200.0 1994 7.75 7.82 Gen'l Motores Accept Corp Debs 2001 8.13 8.00 1st mtg 60.0 Aa Union Elec Co 1992 8.10 8.10 General American Trans Corp S.F. ctfs 37.5 General American Trans Corp Equip trst 12.5 1972 6.00-7.45 A ctfs

TABLE 6: Large Long-term Public Security Issues, for New Capital (Other than U.S. Treasury)

<del></del>	T	AMOUNT		COUPON	Sept 1 thru S	<u> </u>
		(MILLIONS		RATE OR	OFFER- M	ooby's
ISSUER	TYPE 2	OF	MATURITY	NET INTER-		ATING
133028	1116	DOLLARS)	PATURITY	EST COST	YIELD	MIIIII
State and Local						
uerto Rico Aqueducts & Swr Auth	Rev bonds	11.0	1973-1997	6.01	3.40-5.90	A
uerto Rico Aqueducts & Swr Auth	Bonds	16.0	2004	6.01	6.10	A
iddlesex Co. N.J.	Bonds	12.3	1972-1988		3.00-5.00	Aa
nondaga Co., N.Y.	G.O.	12.9	1972-2001		2.75-5.00	Aaa
ew Jersey, State of	G.O.	75.0	1975-2001	4.66	3.40-5.40	Aaa
alifornia, State of	G.O.	100.0	1972-1991	4.46	2.85.5.10	Aa
rlington Co., Va	G.O.	20.0	1973-1992	4.61	3.30-5.60	A-1
ississippi, State of	G.O.	20.0	1977-1991	4.89	3.75-5.04	·
hatam Co., Dev Auth., Ga	G.O.	11.0	"			
rookline, Mass., Co.	G.O.	10.2	1972-1985		3.10-4.70	Aaa
orfolk Port & Industrial Auth	Rev.	26.5	1977-1998	6.80	5.20-7.20	Baa
ew York State Pwr Auth	Rev.	98.0	2010	5.88	5.88	
ew York State Pwr Auth	Rev.	22.0	1986-1995	5.88	5.10-5.60	
assachusetts Health & Ed Fac.	Rev.	1.8	1993	6.13	6.13	
assachusetts Health & Ed Fac.	Rev.	5.4	1975-1988	6.19	4.10-5.75	
assachusetts Health & Ed Fac.	Rev.	3.8	2004	6.38	6.38	
altimore Co.	G.O.	30.0	1973-2001	5.06	3.40-5.25&5.	60
onolulu, Hawaii	G.O. 30.	30.0	1974-1996	5.31	3.70-5.60&5.	
ittsburgh	G.O.	15.0	1972-1996	5.16	3.20-5.40	A-1
eorgia Education Auth	Rev.	15.7	1973-1995		3.30-5.40	Aa
ort of Tacoma, Wash	Rev.	15.8	1973-1994	5.77	3.70-6.00	A

TABLE 6: Large Long-term Public Security Issues for New Capital (continued)
(Other than U.S. Treasury)

Sept 1 thru Sept 24, 1971

ISSUER	TYPE 2	AMOUNT (MILLIONS OF DOLLARS)	MATURITY	COUPON RATE OR NET INTER- EST COST	OFFER- VING VIELD	MOODY'S RATING
<u>State and Local</u> <u>Other</u>						
Farmers Home Admin Farmers Home Admin F.N.M.A.	Notes Notes Conv cap	300.0 149.9	1986 1976	7.50 6.63	7.50 6.63	 
Municipal Finance Auth of British Col Quebec Hydro-Elec Comm.		250.0 21.0 75.0	1996 1996 2001	4.38 8.38 8.50	4.38 8.38 8.50	 А А

Digitized for FRASER

<sup>\*</sup> Rights offering.

<sup>1</sup> Includes corporate and other security offerings of \$15 million and over; State and local security offerings of \$10 million and over.

In case of State and local government securities, G.O. denotes general obligation; Rev.-Ut., revenue obligations secured only by income from public utilities; Rev.-Q.-Ut., revenue bonds secured only by income from quasi-utilities; Rev.-S.T., revenue bonds secured by revenue from specific taxes only; Rev.-Rent., revenue bonds secured solely by lease payments.

<sup>3</sup> Includes foreign government and International Bank for Reconstruction and Development issues and non-quaranteed issues by Federal Agencies.

TABLE 7: Forthcoming Large Long-term Public Security Offerings for New Capital (Other than U.S. Treasury) (continued)

	(COI	itinuea)	Sept 24, 1971		
ISSUER	ТҮРЕ	AMOUNT (MILLIONS OF DOLLARS)	APPROXIMATE DATE OF OFFERING		
Corporates			•		
Consolidated Natural Gas	Debs	25.0	Sept. 30		
Cenco Instrument Corp	Debs	30.0	Sept.		
Instrument Systems Corp	Debs	25.0	Sept.		
Continental Can Co	Notes	60.0	Sept.		
Genstar Ltd	Debs	25.0	Sept.		
Valu Vend Credit Corp	Debs	25.0	Sept.		
Cleveland Elec Ill	Com stk	50.0	Sept.		
Monumental Corp	Notes	20.0	Sept.		
Beneficial Corp	Bonds	25.0	Sept.		
Beneficial Corp	Bonds	50.0	Sept.		
Microdot Inc.	Notes.	20.0	Sept.		
Central Telephone & Util Corp	1st mtg	20.0	Sept.		
General Telephone Co of the SE	Bonds	40.0	Sept.		
Equimark Corp	Debs	15.0	Sept.		
C&P Tele Co of Md.	Debs	100.0	Sept.		
Westinghouse Credit Corp	SF debs	40.0	Sept.		
Tenneco Inc.	1st mtg	100.0	Oct. 5		
Ohio Bell Telephone Co	Debs	150.0	Oct. 5		
Gen'l Tele Co of the SW	Bonds	40.0	Oct. 6		
Florida Pwr Co	1st mtg	50.0	Oct. 12		
Pacific Pwr & Light Co	1st mtg	35.0	Oct. 12		
Columbus, Ohio	G.O.	11.8	Oct. 18		
Terfi Industries Inc	Conv deb	25.0	Oct.		
Carolina Telephone & Telegraph	Debs	20.0	Oct.		
FMC Corp	Debs	75.0	Oct.		
Combustion Engr. Inc.	SF debs	50.0	Oct.		
Detroit Edison Co	com stk	60.0	Nov. 4		
Detroit Edison Co	Gen'1 & ref				
de la filología de la companya de l	mtge	90.0	Nov. 4		
Pacific Lighting Service Co.	Debs	30.0	Dec.		

TABLE 7: Forthcoming Large Long-term Public Security Offerings for New Capital (Other than U.S. Treasury) 1 (continued)

As of Sept. 24, 1971 AMOUNT APPROXIMATE DATE (MILLIONS OF OFFERING ISSUER TYPE OF DOLLARS) State and Local 32.0 Sept. 28 Atlanta, Ga Rev. 45.0 28 Tennessee, State of G.O. Sep. 50.0 Sept. 28 G.O. Penna, State of 28 New York, New York G.O. 344.9 Sept. 28 18.3 Sept. G.O. Birmingham, Ala 28 Beaumont, Texas G.O. 11.0 Sept. 28 Sept. G.O. 35.9 Westchester Co. N.Y. 28 Durham Co., N.C. G.O. 10.7 Sept. 29 258.2 Sept. Bonds HIID G.O. 19.0 Sept. 30 Suffolk Co. N.Y. 10.9 Sept. 30 G.O. Taunton, Mass 21.8 Oct. 5 G.O. Maine 5 25.0 Oct. Rev. Chicago Public Bldg. Comm, Ill 6 85.0 Oct. Rev. Kentucky Turnpike, Auth. 7 19.5 Oct. Buffalo, N.Y. G.O. 13 17.5 Oct. Dallas, Indp S/D G.O. 33.5 Oct. 13 Orlando, Utilities Comm, Fla Rev. 14 30.0 Oct. G.O. Montgomery Co., Md 27 Oct. Rev. 50.0 Sacramento MUD, Cal., Los Angeles Co. Flood Contr 2 19.0 Nov. G.O. Dist, Calif 100.0 Nov. 4. G.O. Ohio, State of 10.0 Nov. 9 G.O. Guilford Co., N.C. 35.0 Nov. 1st mtg Delmarva Pwr & Light Co

<sup>\*</sup> Included in table for first time.

<sup>1</sup> Includes corporate and other issues of \$15 million and over; State and local Government issues of \$10 million and over.

Includes foreign government and International Bank for Reconstruction and Development issues and non-guaranteed issues of Federal Agencies.

## STOCK PRICES AND VOLUME

		STOCK PRICES 1.		TRADING	VOLUME 2.
DATE	NYSE INDEX 3.	D.J. INDUSTRIALS	AMEX 4.	NYSE	AMEX
1969 - High Low	50.32 (5/14) 49.31 (7/29)	968.85 (5/14) 769.93 (12/17	32.91 (1/3) 25.02 (7/29)	16.5 (3/29) 8.6 (8/29)	8.0 (1/31) 3.6 (11/21)
1970 - High Low	52.36 (1/5) 37.69 (5/26)	842.00 (12/29) 631.16 (5/26)		18.5 (12/4) 7.8 (8/14)	7.1 (1/2) 1.8 (8/14)
1971 - High Low	57.76 (4/28) 48.73 (1/4)	950.82 (4/28) 830.57 (1/4)	26.68 (4/28) 22.72 (1/4)	22.1 (2/12) 11.0 (8/13)	6.7 (2/12) 2.7 (8/13)
13 20	52.07 52.88 54.38 55.52	850.61 856.02 880.91 908.15	24.37 24.59 25.13 25.27	12.5 11.0 21.1 15.3	3.0 2.7 5.1 3.5
10 17	55.66 55.56 55.24 54.26	911.00 908.22	25.61 25.66 25.59 25.35	11.4 14.6 10.8 12.2	3.1 3.3 3.2 2.8
		·	en de la companya de		

#### NOTES:

- Figures other than highs and lows are Fridays only.
   Highs and lows are for the year and are not necessarily for Fridays.
- 2. NYSE is the New York Stock Exchange; AMEX is the American Stock Exchange. Volume figures are daily averaged for the entire week. (millions of shares). Trading is normally conducted for 5-1/2 hours per day and 5 days per week, or 27-1/2 hours per week. In recent years, however abbreviated trading to the extent, and over the time periods, shown below: Hours/ Days/ Hours/

From	Through:	Day	Week	Week
January 3, 1969	July 3, 1969	4	5	20
July 7, 1969	December 31, 1969	4-1/2	5	22-1/2
January 2 1970	May 1 1970	5	5	25

- 3. 12/31/65 = 50
- 4. Average dollar value of shares listed.

END OF PERIOR		MAR	EDIT EXTENDE	RS BY:	CUSTOMERS'	CUSTOMERS' NET FREE CREDIT	BROKERS AND
END OF I	PERIOD	BROKERS	1 BANKS 2	TOTAL	BALANCES	BALANCES	DEALERS 3
Outstand	ing:						
1970 J	July	3,800	2,290	6,090	(4)	5)2,180	(4)
	Aug.	3,810	2,300	6,110	(4)	2,083	(4)
	Sept.	3,920	2,330	6,250	(4)	2,236	(4)
(	oct.	4,010	2,270	6,280	(4)	2,163	(4)
, N	lov.	4,010	2,320	6,330	(4)	2,197	(4)
D	ec.	4,030	2,330	6,360	(4)	2,286	(4)
1971 - ј	an.	4,000	2,300	6,300	(4)	2,452	(4)
	eb.	4,090	2,330	6,420	(4)	2,743	(4)
M	ar.	4,300	2,360	6,660	(4)	2,798	(4)
Α		4,530	2,340	6,870	(4)	2,660	(4)
		4,620	2,340	6,960	(4)	2,550	(4)
J	une	4,720	2,390	7,110	(4)	2,440	(4)
J	uly	4,790	2,420	7,210	(4)	2,210	(4)
Change in	1					-,-10	(4)
Outstand:	ing		:				
1970 J	uly	- 60		- 60		171	
	ug.	10	10	20		97	
	ept.	110	30	140		153	_
· Ot	ct.	90	- 60	30		- 73	<b>_</b>
No	ov.	",	50	50		34	
De	ec.	20	10	30	1 <del>-</del> - 1 - 1 - 1	89	·
1971 - Ja	in.	- 30	- 30	- 60		166	
	b.	90	30	120		291	
	ır.	210	30	240	·	55	
Ar	r.	230	- 20	210		-138	
Ma		90		90		-110	
	ine	100	50	150		110	
Ju	1y	- 70	30	100		230	

Margin debt, as reported by the New York Stock Exchange. Although margin debt until March 1968 included loans secured by U.S. governments, the amount of such loans included is thought to have been small.

<sup>2 &</sup>quot;Bank loans to others than brokers and dealers for purchasing or carrying securities other than U.S. governments."

<sup>3</sup> The difference between customers' net debit balances and customers' net free credit balances, this figure represents the net credit extended by brokers and dealers to the nonfinancial public.

NOTE: With the exception of bank loan data, figures are supplied by the New York Stock Exchange and are end of month data. Bank loans are for weekly reporting large commercial banks. Broker data includes loans for regulated securities; bank data includes loans for the purpose of purchasing or carrying any security, whether regulated or not.

<sup>4</sup> Series discontinued.

<sup>5</sup> Changes in series. Digitized for FRASER

http://fraser.stlouisfed.org/ Federal Reserve Bank of St. Louis

TABLE 10: Savings Flows at Nonbank Depositary Intermediaries (\$ millions)

		MUTUA	L SAVINGS B	ANKS	SAVINGS	& LOAN ASSO	CIATIONS		TOTAL	
	A Company	REGULAR	DEPOSITS 3	NET	SHARE	CAPITAL	NET	DEI	POSITS	NET
	DATE	NET	ANNUAL GROWTH	NEW MONEY <sup>2</sup>	NET	ANNUAL GROWTH	NEW MONEY <sup>2</sup>	NET	ANNUAL GROWTH	NEW 2
		FLOW	RATE 1	-	FLOW	RATE 1		FLOW	RATE 1	
			1. 1.		Not Se	asonally Ad	justed		-	
1968		4,203	7.0	1,143	7,432	6.0	2,738	11,635	6.3	3,881
1969		2,549	4.0	<b>-7</b> 63	4,200	3.2	-1,003	6,749	3.4	-1,766
1970		4,466	6.7	936	11,173	8.2	5,295	15,639	7.7	6,231
1970	- June	504		-133	1,801		280	2,305		147
	July	297		174	543		485	840		659
	August	176		81	550		511	726	, <del></del>	592
1971	- June r/	935		277	3,092		1,275	4,027		1,552
	July p/	416		276	1,531		1,438	1,981		1,714
	August p/	300		200	1,100		n.a.	1,400		n.a.
k.					i Sea	sonally Adju	isted	ı		
1971	- January	916	15.5		3,619	29.8		4,535	25.1	
1.	February	946	15.8	"	2,472	19.8		3,418	18.5	
	March	1,287	21.2		3,376	26.7		4,663	24.9	
	April	1,176	19.0		2,997	23.1	:-	4,173	21.8	
	May	795	12.6		1,996	15.1		2,791	14.3	~-
	June <u>r</u> /	818	12.9		2,152	16.1		2,970	15.1	
	July p/	566	8.8		2,578	19.0		3,144	15.8	
	August p/	425	6.6		1.276	9.3		1.701	8.4	

<sup>1</sup> Annual growth rate for monthly data is the annualized monthly percentage increase in deposits.

<sup>2</sup> Net New Money is new deposits net of both withdrawals and interest. Data for S&Ls are for insured associations only, which represent 96% of industry total resources.

<sup>3</sup> Regular deposits at mutual savings banks exclude items such as Christmas club and certain escrow accounts, which represent a very small part of total deposits.

SOURCE: National Association of Mutual Savings Banks and Federal Home Loan Bank Board.

Digitized for FRASER

TABLE 11: Mortgage Commitments at Selected Thrift Institutions 1

		OUTSTANDING COMM	ITMENTS		NET CHANGE	
DATE	TOTAL SAVINGS ( LOAN ASSOCIATION		MUTUAL SAVINGS BANKS (N.Y. STATE)	TOTAL	ALL SAVINGS & LOAN ASSOCIATIONS	MUTUAL SAVINGS BANKS (N.Y. STATE)
		(Billions	of Dollars, Sea	sonally	Adjusted) <u>1</u> /	
970 - Aug. Sept. Oct. Nov. Dec.	9.8 8.9 9.3 9.6 10.1	6.8 7.1 7.5 7.8 8.1	2.0 1.8 1.8 1.8 2.0	.21 .25 .30 .35	. 29 . 36 . 37 . 34 . 28	08 11 07 .01 .23
1971 - Jan. Feb. Mar. Apr. May <u>r</u> / June July	10.4 11.2 12.6 13.8 15.3 16.1 16.3	8.3 8.9 10.1 11.1 12.2 <sup>E</sup> / 13.0 13.2	2.1 2.3 2.5 2.8 3.1 3.1	.25 .80 1.36 1.30 1.56 .77 .24	.20 .60 1.16 1.01 1.21 .72	.05 .20 .20 .29 .34 .05

Based on data from Federal Home Loan Bank Board and Savings Banks Associations of New York State. Data for savings banks and S&L's include a minor amount of non-residential commitments. S&L commitments include loans in process. Net changes are derived directly from unrounded outstandings levels as reported and after seasonal adjustment by Federal Reserve. Subtotals may not add to totals because of rounding.

TABLE 12: Net Change in Mortgage Holdings 1

	<del>,</del>		<del></del>			<del></del>		<del>,                                     </del>
				FINANC	CIAL INSTI	TUTIONS	· · · · · · · · · · · · · · · · · · ·	
		TOTAL	1		MUTUAL	SAVINGS &	LIFE	
	DATE	INCLUDING	TOTAL	COMMERCIAL	SAVINGS	LOAN	INSURANCE	FIIMA - GIIMA
	<u> </u>	FNMA - GNMA		BANKS	BANKS	ASSOC.	COMPANIES	
								1
			<u>N</u>	ot Seasonally	Adjusted	4		
		1.	1					
1967		20,016	18,219	4,639	3,153	7,520	2,907	1,797
1968		23,781	21,273	6,677	2,787	9,350	2,459	2,508
1969		24,189	19,814		2,682	9,676	2,052	4,375
1970	<u>p</u> /	21,822	16,913	2,462	1,845	10,288	2,318	4,909
				1.0				
1970	- June	2,136	1,739	187	209	1,140	203	397
	July	2,089	1,626	200	160	1,079	187	463
	Aug.	2,070	1,671	300	182	1,114	75	399
		1				0 (00		
1971	- June	4,444	4,311	1,200	435	2,693	-17	133
	July	4,164	3,848	900	389	2,511	48	316
	Aug	n.a.	n.a.	800	n.a.	2,372	n.a.	n.a.
					4.1.			
1070	- 1	2 002	1 575	Seasonally A	<u>Ad justed</u>			
	- July	2,083	1,575	165	142	1 055	213	508
1970	- July	2,083	1,575	165 268	175	1,055 983	83	408
	Aug.	1,917	1,509					364
	Sept.	2,192	1,828	328	245	1,104	151	320
	Oct.	2,128	1,808	295	138	1,175	200	229
	Nov.	2,049	1,820	224	176	1,289	131	
	Dec.	2,604	2,504	312	250	1,710	232	100
1971	- Jan.	1,860	1,893	383	175	1,311	24	-33
	Feb.	1,997	2,084	345	217	1,425	97	-87
	Mar.	2,888	2,896	588	380	1,774	154	-8
	Apr.	2,739	2,818	453	283	2,044	38	-79
	May	3,080	3,073	640	313	2,095	25	7
	June	4,077	3,872	1,097	413	2,339	23	205
	July	4,159	3,798	869	373	2,484	72	361
	Aug	n.a.	n.a.	772	n.a.	2,239	n.a.	n.a.

Monthly data for commercial banks based on Federal Reserve estimates benchmarked to Call Report data on real estate loans outstanding as available. Other data derived from mortgage debt outstanding as reported separately by National Assn. of Mutual Savings Banks, Federal Home Loan Bank Board, Institute of Life Insurance and, through August 1968, the Federal National Mortgage Association, and thereafter by FMMA and the Government National Mortgage Association. Data for mutual savings banks and for Life Insurance companies may differ somewhat from those derived from regular quarterly series—because of minor conceptual differences for which adjustments are not made in the monthly series. Altogether, these groups accounted for 87 per cent of the net increase estimated for all holders in 1967.

TABLE 13: Net Increases in Mortgage Debt Outstanding

Billions of dollars, SAAR <sup>2</sup>

					,			
•	QUARTER	TOTAL	RESIDENTIAL 3	1- to 4- FAMILY	MULTI- FAMILY	COMMERCIAL	MULTI-AND COMMERCIAL	FARM
1966 - II		18.6 15.1	10.9 9.1	8.3 7.0	2.6 2.1	5.5 4.1	8. 1 6. 2	2.2 1.8
1967 - I II II	I	15.9 20.7 26.6 27.3	10.3 13.9 19.2 19.8	7.0 10.5 15.3 16.0	3.3 3.4 3.9 3.8	3.9 5.0 4.9 4.8	7.2 8.3 8.8 8.6	1.8 1.8 2.5 2.8
1968 - I II II IV	Ι	27.7 26.2 26.0 29.6	19.0 18.2 17.7 20.2	15.8 15.0 14.1 16.4	3.1 3.2 3.4 3.8	6.4 5.9 6.5 7.5	9.6 9.0 10.1 11.3	2.3 2.2 1.8 1.8
1969 - I II IV	I	31.3 28.9 26.5 25.1	25.0 21.5 19.3 18.3	18.6 16.8 14.6 13.0	4.4 4.7 4.7 5.3	6.2 5.2 5.3 5.4	10.6 9.9 10.1 10.7	2.2 2.2 1.8 1.4
1970 - I II II	I	20.2 22.8 28.6 30.6	13.8 16.9 21.2 21.5	8.8 11.5 14.9 15.1	5.0 5.4 6.3 6.4	4.9 4.3 5.2 6.9	9.9 9.7 11.5 13.4	1.5 1.5 2.1 2.1
1971 - Ir II		32.9 48.0	22.6 37.0	15.6 27.8	7.0 9.2	8.3 9.2	15.3 18.4	2.0

3 Residential mortgage debt includes nonfarm only and is sum of 1-to 4- family and multifamily mortgage debt combined.

<sup>1</sup> Derived from data on mortgage debt outstanding from Federal Deposit Insurance Corporation, Federal Home Loan Bank Board, Institute of Life Insurance, National Association of Mutual Savings Banks, Departments of Commerce and Agriculture, Federal National Mortgage Association, Federal Housing Administration, Veterans Administration and Comptroller of the Currency. Separation of nonfarm mortgage debt by type of property, where not available, and interpolations and extrapolations, where required, estimated mainly by Federal Reserve.

<sup>2</sup> May differ somewhat from related flow of funds series mainly because of more aggregative type of seasonal adjustment.

TABLE 14: FNMA "Auction" Results

								/
	CO	MMITMENT	S IN \$	MILLION	IS	IMPLICI	T YIELD <sup>2</sup> (	per cent)
			ACCI	PTED	·			Ī
WEEK	TOTAL OFFERED	TOTAL	90- DAY	6- MONTH	1-YEAR® & OVER	90- DAY	6- MONTH	1-YEAR 1 & OVER
- Apr. 12 26	126.9 687.2	54.5 313.9	39.8 154.0	9.4 126.6	5.4 33.4	7.32 7.43	7.45 7.54	7.53 7.57
May 10 24	1,168.0 785.7	236.8 151.6	145.8 44.6	71.3 84.4	19.7 22.6	7.57 7.95	7.68 7.97	7.74 8.03
June 1 14 28	322.4 664.4 539.3	146.6 191.2 262.2	133.7	47.3	11.6 10.2 10.4	8.05 7.91 7.92	8.18 8.15 8.22	8.16 8.22 8.28
July 12 26	606.0 686.2	241.1 183.4			21.1	7.98 8.07	8.23	8.31
Aug. 25	634.6	153.5	153.5		,	7.97		
Sept. 7	445.2	188.6	188.6			7.88		
	ENDED  Apr. 12 26  May 10 24  June 1 14 28  July 12 26  Aug. 25	WEEK ENDED OFFERED  Apr. 12 126.9 687.2  May 10 1,168.0 785.7  June 1 322.4 664.4 28 539.3  July 12 606.0 686.2  Aug. 25 634.6	WEEK ENDED         TOTAL OFFERED         TOTAL OFFERED           Apr. 12 126.9 26 687.2 313.9         54.5 313.9           May 10 24 785.7 151.6         1,168.0 236.8 151.6           June 1 322.4 146.6 14 664.4 28 539.3 262.2         191.2 26 666.2 183.4           July 12 606.0 686.2 183.4         686.2 183.4           Aug. 25 634.6 153.5	WEEK TOTAL TOTAL 90-DAY  Apr. 12 126.9 54.5 39.8 26 687.2 313.9 154.0  May 10 1,168.0 236.8 145.8 24 785.7 151.6 44.6  June 1 322.4 146.6 77.1 14 664.4 191.2 133.7 28 539.3 262.2 191.8  July 12 606.0 241.1 161.8 183.4 183.4  Aug. 25 634.6 153.5 153.5	WEEK ENDED         TOTAL OFFERED         TOTAL TOTAL OFFERED         ACCEPTED DAY MONTH           Apr. 12 126.9 26 687.2 313.9 154.0 126.6         54.5 39.8 9.4 126.6           May 10 24 785.7 151.6 44.6 84.4         785.7 151.6 44.6 84.4           June 1 322.4 146.6 77.1 57.8 14 664.4 28 539.3 262.2 191.8 60.3         191.2 133.7 47.3 262.2 191.8 60.3           July 12 606.0 26 686.2 183.4 183.4         241.1 161.8 58.2 183.4 183.4           Aug. 25 634.6 153.5 153.5	WEEK ENDED         TOTAL OFFERED         TOTAL TOTAL DAY NONTH         1-YEAR® OVER           Apr. 12 126.9 26 687.2 313.9 154.0 126.6 33.4         54.5 39.8 9.4 5.4 33.4         5.4 33.4 126.6 33.4           May 10 24 785.7 151.6 44.6 84.4 22.6         22.6 84.4 122.6         11.68.0 236.8 145.8 71.3 19.7 151.6 44.6 84.4 22.6           June 1 322.4 146.6 77.1 57.8 11.6 664.4 28 539.3 262.2 191.8 60.3 10.4         10.2 133.7 47.3 10.2 26.6           July 12 606.0 686.2 183.4 183.4         686.2 183.4 183.4           Aug. 25 634.6 153.5 153.5	WEEK ENDED         TOTAL OFFERED         TOTAL TOTAL OFFERED         ACCEPTED DAY         1-YEAR OFFER DAY         90-DAY           Apr. 12 126.9 26 687.2 313.9 154.0 126.6 33.4 7.43         33.4 7.43           May 10 24 785.7 151.6 44.6 84.4 22.6 7.95           June 1 322.4 146.6 77.1 57.8 11.6 8.05 14 664.4 191.2 133.7 47.3 10.2 7.91 28 539.3 262.2 191.8 60.3 10.4 7.92           July 12 606.0 26 686.2 183.4 183.4 8.07           Aug. 25 634.6 153.5 153.5 7.97	WEEK   TOTAL   FOTAL   90-   6-   1-YEAR   90-   6-   MONTH   & OVER   DAY   & OVER   & OVER   DAY   & OVER   DAY

Note: Under the FNMA auction system, approved sellers of Government-underwritten mortgages bid for FNMA forward purchase commitments. Bids

accepted by FNMA are for delivery at the seller's option, and at any time within the specified period. Bids on proposed homes relate to construction not yet started on which mortgages may be delivered only after completion and occupancy.

<sup>1</sup> For "proposed construction" of new homes only.

Average secondary market yield after allowance for commitment fee and required purchase and holding of FNMA stock, assuming prepayment of 15 years for 30-year Government-underwritten mortgages. Yields shown are gross, before deduction of 38 basis points fee paid by investors to servicers.

TABLE 15: Private Housing Starts and Permits

		T			STARTS				BUILDING
		SEA	SONALLY	ADJUSTED	-		NADJU OF F	STED INANCING	PERMITS (SEASONAL
	DATE	TOTAL	ANNUAL	RATE 2 OR MORE	TOTAL	FHA	VA	OTHER	ADJUSTED
-		TOTAL	L-PARILLI	- OK PORE					ANNUAL RATE)
1970 -	June	1,393	835	558	135.2	40.7	5.1	89.4	1,285
	July	1,603	827	776	140.8	43.3	5.3	92.1	1,309
	Aug.	1,425	838	587	128.7	34.1	5.6	87.7	1,378
	Sept.	1,509	881	627	130.9	34.3	5.3	91.3	1,388
	Oct.	1,583	890	693	140.9	40.4	5.8	94.7	1,523
	Nov.	1,693	934	759	126.9	33.7	5.5	87.2	1,487
	Dec.	2,054	1,240	814	121.4	63.2	5.7	52.5	1,768
1971 -	Jan.	1,725	946	779	110.6	32.2	4.6	72.8	1,635
	Feb.	1,754	985	769	102.2	27.3	4.7	68.4	1,563
	Mar.	1,959	1,048	911	167.9	33.4	6.9	127.6	1,627
	Apr.	1,912	1,098	814	201.1	44.6	8.5	148.0	1,638
	May	1,975	1,124	851	198.5	40.7	8.4	149.4	1,927
	June	2,000	1,177	823	193.8	46.1	9.3	137.8	1,849
	July r/	2,215	1,178	1,037	193.2	42.0	9.3	142.6	2,052
	May p/	2,228	1,221	1,007	201.4				2,008

Total starts are Census estimates including farm for both permit-issuing and non-issuing areas. A dwelling unit is started when excavation begins; all units in an apartment structure are considered started at that time. FHA and VA starts are units started under commitments by these agencies to insure or guarantee the mortgages. As reported by FHA and VA, a unit is started when a field office receives the first compliance inspection report, which is made before footings are poured in some cases but normally after the foundations have been completed. Other starts are derived as a residual, although total and FHA and VA starts are not strictly comparable in concept or timing; other starts include both units financed by conventional mortgages and units without mortgages.

Building permits are for 13,000, or all known permit-issuing places. Unlike starts, seasonally adjusted building permits reflect direct adjustment for differences in the number of working days per month, as well as other differences in timing and coverage.

TABLE 16: Mortgage and Bond Yields 1

	FHA	CONVEN-	SPREAD BE-	NEW	SPREAD BETWEEN
	MORTGAGES 2	TIONAL	TWEEN YIELDS	Aaa COR-	YIELDS ON NEW
DATE !		MORT-	ON CONV. &	PORATE	CORPORATE BONDS
	30-year	GAGES	FHA MORT-	BONDS	- AND
		3	GAGES 5	4	FHA MORTGAGES 6
1968 - High	7.52	7.40	. 02	6.79	1.20
Low	6.78	6.75	27	6.15	.26
1969 - High	8.62	8.35	13	8.75	1.08
Low	7.99	7.55	40	6.91	13
1970 - High	9.29	8.60	10	9.11	.99
Low	8.40	8.30	74	7.80	.01
		7.05	2.77	7.24	
1971 - Jan.		7.95	n.a.		n.a.
Feb.		7.75	n.a.	7.28	n.a.
Mar.	7.32	7.60	.28	7.46	14
Apr.	7.37	7.55	.18	7.57	20
May	7.75	7.65	10	8.01	26
June	7.89	7.70	19	7.90	01
July	7.97	7.80	-17	7.96	.01
Aug.	7.92	7.85	07	7.65	.27

- Neither mortgage nor bond yields include allowance for servicing costs which are much higher for mortgages than for bonds. Generally, bonds pay interest semiannually; mortgages, monthly. Mortgage yields, if computed as equivalent to a semi-annual interest investment, would be slightly higher than given in the
- Based on FHA-field-office opinions about average bid prices in the private secondary market for new-home mortgages for immediate delivery. Data shown are for 30-year mortgages with minimum downpayments, and weighted by probable volume of transactions. Yields computed by FHA, assuming prepayment period of 15 years for 30-year mortgages.
- Based on FHA-field-office opinion on typical interest rates (rounded) on conventional first mortgages prevailing in the market areas of insuring office cities.
- See note for Table 1.
- Yield spread equals conventional mortgage rate less FHA secondary market yield. 5
- Yield spread equals FHA secondary market yield less new Aaa corporate bond yield.

TABLE 17: Conventional Mortgage Terms

			NEV	HOMES					EXISTI	NG HOME	S	
	CON-	FEES &			LOAN/		CON-	FEES &	T		LOAN /	
	TRACT	CHARGES	EFFEC-	MATURITY	PRICE	LOAN		CHARGES	EFFEC-	MATU-	PRICE	LOAN
DATE	RATE	(PER	TIVE	(YEARS)	RATIO		RATE	(PER	TIVE	RITY	RATIO	AMT.
	(PER	CENT)	RATE		(PER	(\$000)	(PER	CENT)	RATE	(YEARS)	(PER	(\$000)
-	CENT)	2	3	100	CENT)	4	CENT)	2	3		CENT)	4
-												
1970												
July	8.32	1.01	8.49	25.1	71.5	24.9	8.21	0.95	8.37	23.1	71.5	21.7
Aug.	8.35	0.98	8.52	24.8	71.6	25.5	8.25	0.89	8.41	23 1	71.5	21.4
Sept.	8.31	1.03	8.48	25.2	72.7	25.3	8.27	0.88	8.42	22.8	71.7	21.0
Oct.	8.33	1.05	8.51	25.1	72.4	24.8	8.20	0.88	8.35	22.8	71.5	20.5
Nov.	8.26	0.99	8.43	25.3	72.1	25.2	8.18	0.85	8.32	22.7	71.5	21.1
Dec.	8.20	1.07	8.38	25.8	73.8	25.8	8.12	0.85	8.26	23.3	71.9	21.7
1971					1.0							
Jan.	8.03	0.92	8.18	25.8	73.3	26.4	7.94	0.82	8.08	23.5	72.5	22.0
Feb.	7.74	1.00	7.91	26.2	73.9	26.2	7.67	0.79	7.80	24.0	73.1	22.5
Mar.	7.52	0.83	7.66	25.9	73.7	26.0	7.47	0.77	7.60	24.1	73.5	23.0
Apr.	7.37	0.73	7.49	26.3	73.6	26.2	7.34	0.75	7.47	24.2	73.6	23.1
May	7.36	0.71	7.47	26.1	74.0	26.7	7.33	0.71	7.45	24.0	73.2	23.3
June	7.38	0.74	7.50	26.3	73.7	27.2	7.38	0.74	7.50	24.3	73.9	28.3
July	7.51	0.88	7.65	26.2	74.3	27.1	7.50	0.73	7.62	24.2		23.3

Compiled by Federal Home Loan Bank Board in cooperation with Federal Deposit Insurance Corporation. Data are weighted averages based on probability sample survey of characteristics of conventional first mortgages originated by major institutional lender groups (including mortgage companies) for purchase of single family homes. Data exclude loans for refinancing, reconditioning or modernization; construction loans to home-builders; and permanent loans which are coupled with construction loans to owner-builders. Related series on conventional mortgage rates only, based on unweighted opinions of field-office directors of the Federal Housing Administration, are available somewhat sooner than the results of the FHLBB-FDIC survey, and are included-in the case of new home mortgage rates-in Table 16.

Fees and charges--expressed as a percentage of the principal mortgage amount--include loan commissions, fees, discounts, and other charges which provide added income to the lender and are paid by the borrower. They exclude any closing costs related solely to transfer of property ownership.

<sup>3</sup> Includes fees & charges amortized over a 10 year period in addition to the contract interest rate.

<sup>4</sup> Derived by FRB.