## INDEX

## 3-5 Developments in the Corporate and Municipal Bond Markets

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## SYMBOLS:

e Estimate
p Preliminary
r Revised
n.a. Not available

TABLE 1: Yields, Volume and Reception


Derived by adjusting to a Aaa basis, new issues of publicly-offered corporate bonds with call protection, rated A, Aa, or Aaa by Moody's Investors Service (except serial and convertible issues, offerings of natural gas pipeline and foreign companies, and bonds guaranteed by the Federal Government.)

Millions of dollars unless otherwise indicated.
Note: See footnotes to Table 3

TABLE 2: Details on Inventories


## None


N.C. - No call protection.

All figures in millions of dollars. Blue List is daily average for week ended Friday, except for latest week
which is daily average of three days ended Wednesday. All other figures are as of Friday.
Digitized for FRASER
http://fraser.stlouisfed.org/
Federal Reserve Bank of St. Louis

TABLE 3: High Grade Bond Yieids


1 New corporate issues, with call protection, adjusted (as described in footnote 1 of Table 1) to a Aaa basis.
2 Weekly average of daily figures. Average term of bonds included is 22-24 years.
3 Weekly average of daily figures.
4 Thursday figures. The average rating of the 20 bonds used in this index falls midway between the four top groups as classified by Moody's Investors Service.
Note--Highs and lows are for individual series and may be on different dates for different series.

TABLE 4: Long-term Corporate and State and Local Government Security Offerings and Placements (In millions of dollars)

| PERIOD | GROSS PROCEEDS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CORPORATE ${ }^{1}$ |  |  |  | STATE AND LOCAL ${ }^{2}$ |  |
|  | 1971 | 1970 | 1969 | 1971 | 1970 | 1969 |
| January | 2,100e | 2,636 | 2,075 | 2,600e | 1,340 | 1,262 |
| February |  | 1,802 | 2,045 |  | 1,214 | 987 |
| March |  | 3,539 | 2,098 |  | 1,551 | 538 |
| April |  | 3,170 | 2,748 |  | 1,647 | 1,801 |
| May |  | 3,909 | 2,076 |  | 995 | 1,110 |
| June |  | 3,389 | 2,530 |  | 1,088 | 737 |
| July |  | 2,768 | 2,478 |  | 1,338 | 1,097 |
| August |  | 2,274 | 1,427 |  | 1,355 | 808 |
| September |  | 3,518 | 2,427 |  | 1,728 | 559 |
| October |  | 3,851 | 1,933 |  | 1,860 | 1,280 |
| November |  | 4,050e | 2,375 |  | 1,742 | 886 |
| December |  | 3,700e | 2,532 |  | 2,214e | 816 |
| 1st Quarter |  | 7,977 | 6,218 |  | 4,105 | 2,787 |
| 2nd Quarter |  | 10,468 | 7,354 |  | 3,730 | 3,648 |
| 3rd Quarter |  | 8,560 | 6,332 |  | 4,421 | 2,464 |
| 4th Quarter |  | 11,601 | 6,840 |  | 5,816 | 2,982 |
| 1st half |  |  | 13,572 |  | 7,835 | 6,435 |
| Three quarters |  | 27,005 | 19,904 |  | 12,256 | 8,899 |
| Year |  | 38,606e | 26,744 |  | 18,072e | 11,881 |
|  | - Exclud | finance | ompanies ${ }^{3}$ |  |  |  |
| 1st Quarter |  |  | 6,170 |  |  |  |
| 2nd Quarter |  |  | 7,037 |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |
| 4 th Quarter |  |  |  |  |  |  |
| Year |  |  |  |  |  |  |
| Securities and Exchange Commission estimates of gross proceeds. Investment Bankers Association of America estimates of principal amounts. Total gross proceeds excluding offerings of sales and consumer finance companies. |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

TABLE 5: New Corporate Security Issues, Type of Issue and Issuer
(In millions of dollars)

| $\begin{aligned} & \text { QUARTER } \\ & \text { OR } \\ & \text { MONTH } \end{aligned}$ | GROSS PROCEEDS BY TYPE OF ISSUE |  |  |  |  |  | GROSS PROCEEDS BY TYPE OF ISSUER |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TOTAL | BONDS |  | $\begin{aligned} & \text { COMMON } \\ & \text { AND } \\ & \text { PFD. } \\ & \text { STOCK } \\ & \hline \end{aligned}$ | MEMO: |  | MFG. | PUBLIC <br> UTILITY | COMMUNI CATIONS | $\begin{aligned} & \text { OTHER } \\ & \text { ISSUERS } \end{aligned}$ |
|  |  | $\begin{aligned} & \text { PUBLICLY } \\ & \text { OFFERED } \end{aligned}$ | PRIVATELY PLACED |  | ISSUES INCLUDED |  |  |  |  |  |
|  |  |  |  |  | FOREIGN | CONVERTIBLE |  |  |  |  |
| 1970 - I | 7,977 | 4,577 | 1,235 | 2,147 | 222 | 922 | 2,584 | 2, 085 | 766 | 2,543 |
| II | 10,468 | 6,994 | 1,282 | 2,190 | 135 | 710 | 2,445 | 2,812 | 2,162 | 3,048 |
| III | 8,560 | 5,987 | 914 | 1,659 | 83 | 287 | 2,314 | 2,714 | 868 | 2,663 |
| IVe | 11,601 | 7,640 | 1,385 | 2,576 | n.a. | 786 | 2,869 | 2,996 | 1,320 | 4,417 |
| 1970-Jan. | 2,636 | 1,595 | 516 | 525 | 61 | 387 | 811 | 639 | 234 | 952 |
| Feb. | 1,802 | 1;068 | 266 | 468 | 33 | 249 | 357 | 540 | 226 | 680 |
| Mar. | 3,539 | 1,914 | 471 | 1,154 | 128 | 286 | 1,416 | 906 | 306 | 911 |
| Apr. | 3,170 | 2,022 | 447 | 701 | 89 | 398- | 689 | 1,109 | 62 | 1,310 |
| - May | 3,909 | 3,041 | 399 | 468 | 20 | 230 | 817 | 600 | 1,747 | 744 |
| - June | 3,389 | 1,931 | 436 | 1,021 | 26 | 82 | 939 | 1,103 | 353 | 994 |
| July | 2,768 | 1,831 | 320 | 617 | 68 | $\therefore 107$ | 638 | 843 | 144 | 1,143 |
| Aug. | 2,274 | 1,731 | 205 | 338 | 11 | 59 | 682 | 630 | 279 | 682 |
| Sept. | 3,518 | 2,425 | 389 | 704 | 4 | 121 | 994 | 1,241 | 445 | 838 |
| Oct. | 3,851 | 2,390 | 385 | 1,076 | 4 | 386 | 1,094 | 1,101 | 370 | 1,287 |
| Nov. e/ | 4,050 | 2,950 | 300 | 800 | n.a. | 200 | 1,025 | 970 | 675 | 1,380 |
| Dec. e/ | 3,700 | 2,300 | 700 | 700 | n.a. | 200 | 750 | 925 | 275 | 1,750 |
| Jan. e/ | 2,750 | 2,000 | 300 | 450 | n.a. | 80 | 505 | 465 | 380 | 1,400 |
|  |  |  |  |  |  |  |  |  |  |  |

1 Other issuers are extractive, railroad and other transportation, real estate and finance, and commercial and other.
Source: Securities and Exchange Commission. Quarterly supplements are available.

TABLE 6: Large Long-term Public Security Issues for New Capital (Other than U.S. Treasury) ${ }^{1}$

February 1 thru February 5, 1971


Texas Pwr. \& Lt. Co. Pub. Serv. Co. of Colo. Uniroyal Inc.
Pacific Pwr. \& Lt. Co. NHagara Mohawk Pwr. Co. Penna. Pwr. \& Lt. Co.
$\begin{array}{lr}\text { 1st. Mtg. } & \text { bds } 40 . \\ \text { Debs. } & 100 . \\ \text { 1st. Mtg. } & 40 . \\ \text { 1st. Mtg. } & 65 . \\ \text { Debs. } & 60 .\end{array}$
Debs.

2001

TABLE 6: Large Long-term Public Security Issues for New Capital (continued) (Other than U.S. Treasury) ${ }^{1}$

February 1 thru February 5, 1971

| ISSUER | TYPE ${ }^{2}$ | AMOUNT (MILLIONS OF DOLLARS) | MATURITY | COUPON <br> RATE OR <br> NET INTER- <br> EST COST | OFFER- <br> ING <br> YIELD | MOODY'S <br> RATING |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State and Local |  |  |  |  |  |  |
| California | Bds. | 100.0 | 1980-20 | 5.52 | 3.90-5.70 | Aa |
| Prince William Co, Va. | G. 0. | 15.0 | 1972-1990 | 4.69 | 2.75-5.00 | A |
| Los Angeles DWAP | Rev. | 18.0 | 1977-96 | 5.47 | 3.60-5.30 | Aa |
| Anne Arundel Co., Md. | G. 0 . | 18.0 | 1972-2001 | 4.93 | 2.80-5.50 | A |
| Yonkers , N. Y. | G. 0. | 16.3 | 1971-88 | --7 | 2.70-5.00 | A |
| Hartford, Conn. | G. 0. | 14.4 | 1972-2,009 | 4.77 | 2.60-5.30 | Aaa |
| Alaska . | G. 0. | 21.3 | 1972-1992 | 5.07 | 3.00-5.80 | Baa |
| Peabody, Mass. | G. 0 . | 11.0 | 1990-91 | -- | 2.80-5.20 | Aa |

[^0]TABLE 7: Forthcoming Large Long-term Public Security Offerings for New Capital (Other than U.S. Treasury) ${ }^{1}$
(continued)
As of February 5, 1971

| ISSUER | TYPE | $\begin{gathered} \text { AMOUNT } \\ \text { (MILLIONS } \\ \text { OF } \\ \text { DOLLARS) } \\ \hline \end{gathered}$ | APPROXIMATE DATE OF OFFERING |  |
| :---: | :---: | :---: | :---: | :---: |
| Corporates |  |  |  |  |
| Reliance Elec. Co. | Debs. | 30.0 | February | 8 |
| American Tel. \& Tel. Co. | Debs. | 500.0 | February | 8 |
| Central Pwr. \& Lt. Co. | 1st. Mtg. | 36.0 | February | 9 |
| Indiana \& Michigan | Bds. | 30.0 | February | 10 |
| M. Lowenstein Inc. | Debs. | 50.0 | February | 15 |
| Georgia Pwr. Co. | 1st. Mtg. | 49.5 | February | 16 |
| Wisconsin Tel. Co. | Debs. | 90.0 | February | 16 |
| Houston Lighting \& Pwr. Co. | Bds. | 49.5 | February | 16 |
| *Dana Corp. | Debs. | 50.0 | February | 17 |
| Jersey Central Pwr. \& Lt. Co. | Bds. | 35.0 | February | 18 |
| U. S. Plywood-Champion Paper Inc. | S. F. debs. | 100.0 | February | 18 |
| Northern States Pwr. Co. | Bds. | 50.0 | February | 23 |
| Texas Eastern Trans Corp. | Debs. | 50.0 | February | 23 |
| South Carolina Elec. \& Gas Co | Bds. | 35.0 | February | 24 |
| Gen'l Tel. Co. Florida | 1st. Mtg. | 45.0 | February | 25 |
| Hart Schaffner \& Marx | Debs. | 35.0 | February | 25 |
| McCulloh Properties Credit Corp. | Debs. | 30.0 | February |  |
| Microdot Inc. | Notes | 20.0 | February |  |
| Beneficial Corp. | Bds. | 50.0 | February |  |
| Beneficial Corp. | Bds. | 25.0 | February |  |
| Occidental Petroleum Corp. | Con debs. | 100.0 | February |  |
| Monumental Corp. | Notes | 20.0 | February |  |
| Alabama Gas Co. | 1st. Mtg. | 16.0 | February |  |
| Maine Yankee Atomic Pwr. Co. | Bds. | 50.0 | March | 2 |
| Harsco Corp. | S. F. debs. | 30.0 | March | 4 |
| Columbia Gas System Inc. | Debs. | 75.0 | March | 4 |
| Duquense Lt. Co. | 1st. Mtg. | 35.0 | March | 8 |
| Pacific Tel. \& Tel. Co. | Debs. | 200.0 | March | 9 |
| Rochester Tel. Co. | Bds. | 30.0 | March | 11 |
| Swift \& Co. | Debs. | 50.0 | March |  |
| Burlington Northern, Inc. | 1st. Mtg. | 60.0 | March |  |
| Georgia-Pacific Corp. . | Conv. debs. | 125.0 | March |  |
| Ohio Power Company | 1st. Mtg. | 40.0 | March | 22 |
| North American Rockwell Corp. | S. F. debs. | 100.0 | March |  |
| Central Tel. \& Utility Corp. | 1st. Mtg. | 20.0 | March |  |
| New England Tel. \& Tel. Co. | Debs. | 200.0 | May | 25 |

TABLE 7: Forthcoming Large Long-term Public Security Offerings for New Capital (Other than U.S. Treasury) ${ }^{1}$ As of February 5, 1971
$\left.\begin{array}{c|c|c|c}\hline & & \begin{array}{c}\text { AMOUNT } \\ \text { ISSUER }\end{array} & \begin{array}{c}\text { MILLIONS } \\ \text { OF } \\ \text { DOLLARS }\end{array}\end{array} \begin{array}{c}\text { APPROXIMATE DATE } \\ \text { OF OFFERING }\end{array}\right]$

Detroit, Michigan
Tennessee
Vermont, State of
New York, State of
Dallas-Ft. Worth Airport, Tex.
San Antonio, Tex.
Los Angeles, Co. Fld. Ctr. Dist. California
*Prince Georges Co., Md.
Newark, N. J.
St. Louis, Missouri
Calif. State Colleges
Louisiana, State of
Pittsburg Stadium Auth., Pa.
Virginia Pub. Sch. Auth.
Los Angeles Harbor Dept., Cal.
Texas Wtr. Development Bd.
New York State House Finance Agency
Ohio, State of
San Bernardino, Calif. Redevp. Agency
Roanoke, Va.
Broward Co. S/D, Fla.
Dallas, City of
San Antonio, Tex.
Buffalo, N. Y.
Baltimore, Md.

| Rev. | 20.0 | Feb. 9 |
| :---: | :---: | :---: |
| G.0. | 66.0 | Feb. 9 |
| G.0. | 25.0 | Feb. 10 |
| Bds. | 96.0 | Feb. 10 |
| Rev. | 65.0 | Feb. 10 |
| Rev. | 10.0 | Feb. 11 |
| Bds. | 24.0 | Feb. 16 |
| Bds. | 26.2 | Feb. 17 |
| G.0. | 18.8 | Feb. 17 |
| G. 0 . | 10.0 | Feb. 17 |
| Bds. | 13.7 | Feb. 17 |
| G.0. | 50.0 | Feb. 18 |
| Bds. | 35.0 | Feb. 18 |
| G.0. | 25.0 | Feb. 18 |
| G. 0. | 16.0 | Feb. 24 |
| G.0. | 25.0 | Feb. 24 |
|  | 103.8 | Feb. 24 |
| G. 0. | 75.0 | Feb. 25 |
| Bds. | 13.5 | Feb. |
| G.0. | 10.0 | Mar. 2 |
| G.0. | 18.6 | Mar. 3 |
| G.0. | 27.0 | Mar. 3 |
| G.0. | 13.0 | Mar. 4 |
| G.0. | 22.1 | Mar. 9 |
| G.O. | 35.2 | Mar. 16 |

[^1]TABLE 8: Stock Prices and Volume


1. Figures other than highs and lows are Fridays only. Highs and lows are for the year and are not necessarily for Fridays.
2. NYSE is the New York Stock Exchange; AMEX is the American Stock Exchange. Volume figures are daily averaged for the entire week. (millions of shares). Trading is normally conducted for 5-1/2 hours per day and 5 days per week, or 27-1/2 hours per week. In recent years, however abbreviated trading to the extent, and over the time periods, shown below:

| From | Through: | Hours/ Day | Days/ Week | Hours/ <br> Week |
| :---: | :---: | :---: | :---: | :---: |
| 4, 1967 | August 20, 1967 | 4 | 5 | 20 |
| ry 22,1968 | March 1, 1968 | 4 | 5 | 20 |
| 30, 1968 | December 31, 1968 | 5-1/2 | 4 | 22 |
| ry 3, 1969 | July 3, 1969 | 4 | 5 | 20. |
| 7, 1969 | December 31, 1969 | 4-1/2 | 5 | 22-1/2 |
| ry 2, 1970 | May 1, 1970 | 5 | 5 | 25 |

3. $12 / 31 / 65=50$
4. Average dollar value of shares listed.

TABLE 9: Security Credit

| END OF PERIOD | CREDIT EXTENDED TO MARGIN CUSTOMERS BY: |  |  | CUSTOMERS' NET DEBIT BALANCES | CUSTOMERS' NET FREE CREDIT BALANCES | NET CREDIT <br> EXTENDED BY <br> BROKERS AND <br> DEALERS $^{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BROKERS ${ }^{1}$ | BANKS ${ }^{2}$ | TOTAL |  |  |  |
| Outstanding: |  |  |  |  |  |  |
| 1969 - Dec. | 4,970 | 2,580 | 7,550 | 7,445 | 2,803 | 4,642 |
| 1970 - Jan. | 4,680 | 2,430 | 7,110 | 6,683 | 2,626 | 4,057 |
| Feb. | 4,570 | 2,370 | 6,940 | 6,562 | 2,563 | 4,099 |
| Mar. | 4,520 | 2,370 | 6,890 | 6,353 | 2,441 | 3,912 |
| $\therefore$ Apr. | 4,360 | 2,330 | 6,690 | 5,985 | 2,248 | 3,724 |
| May | 4,160 | 2,290 | 6,450 | 5,433 | 2,222 | 3,211 |
| June | 4,150 | 2,290 | 6,150 | 5,281 | 2,009 | 3,272 |
| July | 3,800 | 2,290 | 6,090 | (4) | (5) 2,180 | (4) |
| Aug. | 3,810 | 2,300 | 6,110 | (4) | 2,083 | (4) |
| Sept. | 3,920 | 2,330 | 6,250 | (4) | 2,236 | (4) |
| Oct. | 4,010 | 2,270 | 6,280 | (4) | 2,163 | (4) |
| Nov. | 4,010 | 2,320 | 6,330 | (4) | 2,197 | (4) |
| Dec. | 4,030 | 2,330 | 6,360 | (4) | 2,286 | (4) |
| Change in Outstanding: |  |  |  |  |  |  |
| 1969 - Dec. | -100 | 60 | -40 | 334 | 190 | 144 |
| 1970 - Jan. | -290 | -150 | -440 | -762 | -177 | -585 |
| Feb. | -110 | - 40 | -170 | -121 | -163 | 42 |
| Mar. | - 50 | -- | - 50 | -209 | - 22 | -187 |
| Apr. | -160 | - 40 | -200 | -368 | -193 | -188 |
| May | 200 | - 40 | 240 | -552 | - 26 | -513 |
| June | - 10 | -- | -300 | -152 | -213 | - 61 |
| July | -350 | -- | -60 | -- | 171 | -- |
| Aug. | - 10 | 10 | - 20 | -- | 97 | -- |
| Sept. | 110 | 30 | 140 | -- | 153 | -- |
| Oct. | 90 | - 60 | 30 | -- | - 73 | -- |
| Nov. | 2 | 50 | 52 | -- | 34 | -- |
| Dec. | 18 | 10 | 28 | -- | 89 | -- |

1 Margin debt, as reported by the New York Stock Exchange. Although margin debt until March 1968 included loans secured by U.S. governments, the amount of suich loans included is thought to have been small.
2 "Bank loans to others than brokers and dealers for purchasing or carrying securities other than U.S. governments."
3 The difference between customers' net debit balances and customers' net frce credit balances, this figure represents the net credit extended by brokers and dealers to the nonfinancial public.
NOTE: With the exception of bank loan data, figures are supplied by the New lork Stock Exchange and are end of month data. Bank loans are for weekly reporting large commercial banks. Broker data includes loans for regulated securities; bank data includes loans for the purpose of purchasing or carrying any security, whether regulated or not.

TABLE 10: Savings Flows at Nonbank Depositary Intermediaries
(\$ millions)

| DATE | MUTUAL SAVINGS BANKS |  |  | SAVINGS \& LOAN ASSOCIATIONS |  |  | TOTAL |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | REGULAR DEPOSITS ${ }^{3}$ |  |  | SHARE CAPITAL |  |  | DEPOSITS |  | NETNEWMONEY ${ }^{2}$ |
|  |  | ANNUAL |  |  | ANNUAL |  |  | ANNUAL |  |
|  | $\begin{aligned} & \text { NET } \\ & \text { FLOW } \end{aligned}$ | $\begin{aligned} & \text { GROWTH } \\ & \text { RATE } \end{aligned}$ |  | $\begin{aligned} & \text { NET } \\ & \text { FLOW } \end{aligned}$ | GROWTH RATE |  | NET FLOW | GROWTH RATE |  |
|  | Not Seasonally Adjusted |  |  |  |  |  |  |  |  |
| 1968 | 4,203 | 7.0 | 1,143 | 7,432 | 6.0 | 2,738 | 11,635 | 6.3 | 3,881 |
| 1969 | 2,549 | 4.0 | -763 | 4,019 | 3.1 | -1,003 | 6,568 | 3.4 | -1,766 |
| 1970 p/ | 4,199 | 6.3 | 860 | 11,048 | 8.2 | 5,288 | 15,247 | 7.5 | 6,148 |
| 1969-Oct. | -138 | -- | 266 | -406 | -- | -430 | -544 | -- | -696 |
| Nov. | 257 | -- | 179 | 226 | -- | 207 | 483 | - | 386 |
| Dec. | 571 | -- | -237 | 1,069 | -- | -387 | 1,640 | -- | -624 |
| 1970 - Oct. | 276 | -- | 138 | 1,130 | -- | 1,064 | 1,406 | -- | 1,202 |
| Nov. | 497 | -- | 388 | 1,098 | -- | 1,044 | 1,595 | -- | 1,432 |
| Dec p/ | 900 | -- | 300 | 2,696 | -- | 1,154 | 3,596 | -- | 1,454 |
|  | Seasonally Adjusted |  |  |  |  |  |  |  |  |
| 1970 - July | 497 | 8.8 |  | 1,776 | 15.5 | -- | 2,273 | 13.3 | -- |
| Aug. | 268 | , 4.7 | -- | 785 | 6.8 | -- | 1,053 | 6.1 | -- |
| Sept. | 437 | 7.6 | -- | 1,393 | 11.9 | -- | 1,830 | 10.5 | -- |
| Oct. | 444 | 7.7 | -- | 1,399 | 11.9 | -- | 1,843 | 10.5 | -- |
| Nov. | 531 | 9.1 | -- | 1,092 | 9.2 | -- | 1,623 | 9.2 | -- |
| Dec. p/ | 557 | 9.5 | -* | 1,721 | 14.3 | -- | 2,278 | 12.8 | -- |

Annual growth rate for monthly data is the annualized monthly percentage increase in deposits.
2 Net New Money is new deposits nat of both withdrawals and interest. Data for S\&Ls are for insured associations only, which represent $96 \%$ of industry total resources.
3 Regular deposits at mutual savings banks exclude items such as Christmas elub and certain escrow accounts, which represent a very small part of total deposits.
SOURCE: National Association of Mutual Savings Banks and Federal Home Loan Bank Board.

TABLE 11: Mortgage Commitments at Selected Thrift Institutions ${ }^{1}$


TABLE 12: Net Change in Mortgage Holdings ${ }^{1}$

| DATE |  |  | FINANCIAL INSTITUTIONS |  |  |  |  | FIMC-GNMA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | TOTAL INCLUDING FNMA-GNHA | TOTAL | COMMERCIAL BANKS | MUTUAL SAVINGS BANKS | $\begin{array}{\|l\|} \hline \text { SAVINGS \& } \\ \text { LOAN } \\ \text { ASSOC. } \\ \hline \end{array}$ | $\begin{gathered} \text { LIFE } \\ \text { INSURANCE } \\ \text { COMPANIES } \end{gathered}$ |  |
|  |  |  | Not Seasonally Adjusted |  |  |  |  |  |
| 1966 |  | 18,105 | 15,782 | 4,705 | 2,720 | 3,761 | 4,596 | 2,323 |
| 1967 |  | 20,016 | 18,219 | 4,639 | 3,153 | 7,520 | 2,907 | 1,797 |
| 1968 |  | 23,781 | 21,273 | 6,677 | 2,787 | 9,350 | 2,459 | 2,508 |
| 1969 |  | 24,051 | 19,676 | 5,535 | 2,682 | 9,407 | 2,052 | 4,375 |
| $\begin{array}{r} 1969 \text { - Nov. } \\ \text { Dec. } \end{array}$ |  | 1,636 | 1,042 | - 300 | 151 | 450 | 141 | 594 |
|  |  | 2,120 | 1,475 | 200 | 325 | 533 | 417 | 645 |
| 1970 | - Nov. | 2,184 | 1,932 | 300 | 183 | 1,322 | 127 | 252 |
|  | Dec. | n.a. | n.a. | 200 | n.a. | 1,664 | n.a. | n.a. |
|  |  |  | Seasonally Adjusted |  |  |  |  |  |
| 1969 | - Dec. | 1,913 | 1,315 | 314 | 279 | 571 | 151 | 598 |
| 1970 | - Jan. | 1,469 | 919 | 231 | 25 | 452 | 211 | 550 |
|  | Feb. | 1,542 | 1,044 | 199 | 143 | 482 | 220 | 498 |
|  | Mar. | 1,330 | 809 | 140 | 186 | 322 | 161 | 521 |
|  | Apr. | 1,351 | 844 | 76 | 188 | 385 | 195 | 507 |
|  | May | 1,485 | 1,050 | 65 | 155 | 631 | 199 | 435 |
|  | June | 1,749 | 1,281 | 81 | 201 | 777 | 222 | 468 |
|  | July | 2,083 | 1,575 | 165 | 142 | 1,055 | 213 | 508 |
|  | Aug. | 1,817 | 1,409 | 168 | 175 | 983 | 83 | 408 |
|  | Sept. | 2,091 | 1,727 | 228 | 245 | 1,103 | 151 | 364 |
|  | Oct. | 2,074 | 1,754 | 195 | 170 | 1,189 | 200 | 320 |
|  | Nov. | 2,186 | 1,958 | 224 | 176 | 1,427 | 131 | 228 |
|  | Dec. | n.a. | n.a. | 312 | n.a. | 1,702 | n.a. | n.a. |
|  |  |  | - |  |  |  |  |  |
|  |  |  |  | - |  |  |  |  |

1 Monthly data for commercial banks based on Federal Reserve estimates benchmarked to Call Report data on real estate loans outstanding as available. Other data derived from mortgage debt outstanding as reported separately by National Assn. of Mutual Savings Banks, Federal Home Loan Bank Board, Institute of Life Insurance and, through August 1968, the Federal National Mortgage Asscciation, and thereafter by FNMA and the Government National Mortgage Association. Data for mutual savings banks and for life Insurance companies may differ somewhat from those dérived from regular quarterly series because of minor conceptual differences for which adjustments are not made in the monthly series. Altogether, these groups accounted for 86 per cent of the net increase estimated for all holders in 1967.

TABLE 13: Net Increases in Mor tgage Debt Outstanding ${ }^{1}$.
Billions of dollars, SAAR ?

| QUARTER | TOTAL | RESIDENTIAL ${ }^{3}$ | $\begin{gathered} 1-\text { to } 4- \\ \text { FAMILY } \\ \hline \end{gathered}$ | MULTI- <br> FAMILY | COMMERCIAL | MULTI-AND COMMERCIAL | FARM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1966-II | 18.6 | 10.9 | 8.3 | 2.6 | 5.5 | 8.2 | 2.2 |
| IV | 15.1 | 9.1 | 7.0 | 2.1 | 4.1 | 6.0 | 1.8 |
| 1967-I | 15.9 | 10.3 | 7.0 | 3.3 | 3.9 | 7.3 | 1.8 |
| II | 20.7 | 13.9 | 10.5 | 3.4 | 5.0 | 8.4 | 1.8 |
| III | 26.6 | 19.2 | 15.3 | 3.9 | 4.9 | 8.8 | 2.5 |
| IV | 27.3 | 19.8 | 16.0 | 3.8 | 4.8 | 8.4 | 2.8 |
| 1968 - Ip | 27.7 | 19.0 | 15.8 | 3.1 | 6.4 | 9.4 | 2.3 |
| IT | 26.2 | 18.2 | 15.0 | 3.2 | 5.9 | 9.2 | 2.2 |
| III $p$ | 26.0 | 17.7 | 14.1 | 3.4 | 6.5 | 10.2 | 1.8 |
| IV $p$ | 29.6 | 20.2 | 16.4 | 3.8 | 7.5 | 11.1 | 1.8 |
| 1969 - Ip | 31.3 | 29.0 | 18.6 | 4.4 | 6.2 - | 10.4 | 2.2 |
| IIP | 28.9 | 21.5 | 16.8 | 4.7 | 5.2 | 10.1 | 2.2 |
| III $p$ | 26.5 | 19.3 | 14.6 | 4.7 | 5.3 | 10.0 | 1.8 |
| IV $p$ | 30.4 | 18.3 |  | 5.3 | 5.4 |  | 1.4 |
| 1970 - Ip | 20.3 | 13.8 | 8.8 | 5.0 | 5.0 | 9.8 | 1.5 |
| IT | 23.4 | 16.9 |  | 5.4 | 5.0 | 9.8 | 1.5 |
| III $p$ |  |  |  |  | 4.2 |  |  |
|  | - |  |  |  |  |  |  |
| - |  |  |  |  |  |  |  |

3s
1 Derived from data on mortgage debt outstanding from Federal Deposit Insurance Corporation, Federal Home Loan Bank Board, Institute of Life Insurance, National Association of Mutual Savings Banks, Departments of Commerce and Agriculture, Federal National Mortgage Association, Federal Housing Administration, Veterans Administration and Comptroller of the Currency. Separation of nonfarm mortgage debt by type of property, where not available, and interpolations and extrapolations, where required, estimated mainly by Federal Reserve.
2 May differ somewhat from related flow of funds series mainly because of more aggregative type of seasonal adjustment.
3 Residential mortgage debt includes nonfarm only and is sum of 1 -to 4- family and multifamily mortgage debt combined.

TABLE 14: FNMA Weekly "Auction" Results


Note: Under the FNMA auction system, approved sellers of Governmentunderwritten mortgages bid for FNMA forward purchase commitments, subject to an over-all dollar limit announced by FNMA in advance. Bids accepted by FNMA are for delivery at the seller's option, and at any time within the specified period. Bids on proposed homes relate to construction not yet started on which mortgages may be delivered only after completion and occupancy.

1 For "proposed construction" of new homes only.
2 Average secondary market yield after allowance for commitment fee and required purchase and holding of FNMA stock, assuming prepayment of 15 years for 30 -year Government-underwritten mortgages. Yields shown are gross, before deduction of 38 basis points fee paid by investors to servicers. Prior to August 10, 1970 the servicing fee was 50 basis points.

TABLE 15: Private Housing Starts and Permits


1 Total starts are Census estimates including farm for both permit-issuing and nou-issuing areas. A dwelling unit is started when excavation begins; all units in an apartment structure are considered started at that time. FHA and VA starts are units started under commitments by these agencies to insure or guarantee the mortgages. As reported by FHA and VA, a unit is started when a field office receives the first compliance inspection report, which is made before footings are poured in some cases but normally after the foundations have been completed. Other starts are derived as a residual, although total and FHA and VA starts are not strictly comparable in concept or timing; other starts include both units financed by conventional mortgages and units without mortgages.
2 Building permits before January 1963 are Census estimates for about 10,000 areas identified as having a local building permit system in 1959. Estimates beginning January 1963 are for approximately 12,000 and beginning January 196713,000 , or all known permit-issuing places. Unlike starts, seasonally adjusted building per mits reflect direct adjustment for differences in the number of working days per month, as well as other differences in timing and coverage.

TABLE 16: Mortgage and Bond Yields. ${ }^{1}$


1 Neither mortgage nor bond yields include allowance for servicing costs which are much higher for mortgages than for bonds. Generally, bonds pay interest semiannually; mortgages, monthly. Mortgage yields, if computed as equivalent to a semi-annual interest investment, would be slightly higher than given in the table.
2 Based on FHA-field-office opinions about average bid prices in the private secondary market for new-home mortgages for immediate delivery. Separate data available for 25-year and--beginning July 1961--30-year mortgages with minimum downpayments, weighted by probable volume of transactions. Yields computed by FHA, assuming prepayment period of 12 years for 25 -year mortgages and 15 years for 30 -year mortgages. Over the period for which they can be compared, the movement of the two mortgage yield series has been similar. Dashed lines indicate periods of adjustment to changes in contractual interest rates.
3 Based on FHA-field-office opinion on typical interest rates (rounded) on conventional first mortgages prevailing in the market areas of insuring office. cities. Beginning with April 1960, rate relates only to new-home mortgages; prior to that date, rate related to both new as well as existing-home mortgages. Dashed line indicates this change in the series.
4 See note for Table 1.

1
TABLE 17: Conventional Mortgage Terms ${ }^{\prime}$

| DATE | NEW HOMES |  |  |  |  |  | EXISTING HOMES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|l\|} \hline \text { CON- }- \\ \text { TRACT } \\ \text { RATE } \\ \text { (PER } \\ \text { CENT) } \end{array}$ | FEES \& CHARGES (PER CENT) 2 | EFFEC- TIVE RATE 3 | MATURITY (YEARS) | LOAN/ PRICE RATIO (PER CENT) | $\begin{gathered} \text { LOAN } \\ \text { AMT. } \\ (\$ 000) \\ 4 \end{gathered}$ | $\begin{aligned} & \hline \text { CON- } \\ & \text { TRACT } \\ & \text { RATE } \\ & \text { (PER } \\ & \text { CENT) } \end{aligned}$ | $\begin{gathered} \text { FEES \& } \\ \text { CHARGES } \\ \text { (PER } \\ \text { CENT) } \\ 2 \end{gathered}$ | $\begin{gathered} \text { EFFEC- } \\ \text { TIVE } \\ \text { RATE } \\ 3 \end{gathered}$ | $\begin{gathered} \text { MATU- } \\ \text { RITY } \\ \text { (YEARS) } \end{gathered}$ | LOAN/ <br> PRICE <br> RATIO <br> (PER <br> CENT) | LOAN <br> AMT. <br> (\$000 <br> 4 |
| 1969 |  |  |  |  |  |  |  |  |  |  |  |  |
| Dec. | 8.07 | 1.06 | 8.25 | 25.4 | 71.9 | 25.0 | 8.08 | 0.93 | 8.24 | 22.9 | 70.6 | 20.8 |
| 1970 |  |  |  |  |  |  |  |  |  |  |  |  |
| Jan. | 8.16 | 1.08 | 8.34 | 25.0 | 69.3 | 25.1 | 8.13 | 0.94 | 8.29 | 22.4 | 70.3 | 20.5 |
| Feb. | 8.23 | 1.09 | 8.41 | 24.2 | 71.8 | 24.9 | 8.23 | 1.02 | 8.41 | 22.4 | 70.2 | 20.4 |
| Mar. | 8.29 | 1.11 | 8.47 | 25.0 | 71.1 | 25.1 | 8.26 | 0.98 | 8.43 | 22.6 | 70.4 | 20.6 |
| Apr. | 8.23 | 1.02 | 8.40 | 24.8 | 71.1 | 24.5 | 8.20 | 0.90 | 8.35 | 22.8 | 70.4 | 20.4 |
| May | 8.28 | 0.98 | 8.45 | 25.3 | 71.7 | 25.3 | 8.18 | 0.94 | 8.34 | 22.8 | 70.3 | 21.1 |
| June | 8.31 | 0.99 | 8.48 | 25.1 | 71.3 | 25.6 | 8.19 | 0.98 | 8.36 | 23.0 | 71.5 | 21.5 |
| July | 8.32 | 1.01 | 8.49 | 25.1 | 71.5 | 24.9 | 8.21 | 0.95 | 8.37 | 23.1 | 71.5 | 21.7 |
| Aug. | 8.35- | 0.98 | 8.52 | 24.8 | 71.6 | 25.5 | 8.25 | 0.89 | 8.41 | 23.1 | 71.7 | 21.4 |
| Sept. | 8.31 | 1.03 | 8.48 | 25.2 | 72.7 | 25.3 | 8.27 | 0.88 | 8.42 | 22.8 | 71.7 | 21.0 |
| Oct. | 8.33 | 1.05 | 8.51 | 25.1 | 72.4 | 24.8 | 8.20 | 0.88 | 8.35 | 22.8 | 71.5 | 20.5 |
| Nov. r/ | 8.26 | 0.99 | 8.43 | 25.3 | 72.1 | 25.2 | 8.18 | 0.85 | 8.32 | 22.8 | 71.5 | 21.1 |
| Dec. | 8.20 | 1.07 | 8.37 | 25.9 | 74.0 | 25.7 | 8.12 | 0.84 | 8.26 | 23.3 | 71.9 | 21.8 |

1. Compiled by Federal Home Loan Bank Board in cooperation with Federal Deposit Insurance Corporation. Data are weighted averages based on probability sample survey of characteristics of conventional first mortgages originated by major institutional lender groups (including mortgage companies) for purchase of single family homes. Data exclude loans for refinancing, reconditioning or modernization; construction loans to home-builders; and permanent loans which are coupled with construction loans to ownerbuilders. Related series on conventional mortgage rates only, based on unweighted opinions of field-office directors of the Federal Housing Administration, are available somewhat sooner than the results of the FHLBB-FDIC survey, and are included-in the case of new home mortgage rates--in Table 16.

2 Fees and charges--expressed as a percentage of the principal mortgage amount--include loan commissions, fees, discounts, and other charges which provide added income to the lender and are paid by the borrower. They exclude any closing costs related solely to transfer of property ownership.

3 Includes fees \& charges amortized over a 10 year period in addition to the contract interest rate.

4 Derived by FRB.


[^0]:    Rights offering.
    1 .Includes corporate and other security offerings of $\$ 15$ million and over; State and local security offerings of $\$ 10 \mathrm{million}$ and over.
    2 In case of State and local government securities, G.O. denotes gencral obligation; Rev.-Ut., revenue obligations secured only by income from public utilities; Rev.-Q.-Ut., revenue bonds secured only by income from quasi-utilities; Rev.-S.T., revenue bonds secured by revenue from specific taxes only; Rev.-Rent., revenue bonds secured solely by lease payments.
    3 Includes foreign government and International Bank for Reconstruction and Development issues and non-quaranteed issues by Federal Agencies.

[^1]:    * Included in table for first time.

    1 Includes corporate and other issues of $\$ 15$ million and over; State and local Government issues of $\$ 10$ million and over.
    2 Includes foreign government and International Bank for Reconstruction and Development issues and non-guaranteed issues of Federal Agencies.

