### Not for Publication DECONTROLLED AFTER SIX MONTHS

March 15, 1965.

# CAPITAL MARKET DEVELOPMENTS

Including Review of Sources and Uses of Funds of Financial Intermediaries During 1964)

Corporate and municipal bond markets. General Telephone & Electronics Corporation's \$100 million convertible bond issue scheduled to be offered this week will bring the volume of public offerings of corporate securities up almost to last week's large total. The supply of new municipal offerings, on the other hand, will be the smallest since early February and three-tenths less than the weekly average over the past year.

### Long-Term Public Security Offerings 1/

|                   | Corpo                 | rate      | State & Lo                       | cal Govt.     | Ξ |
|-------------------|-----------------------|-----------|----------------------------------|---------------|---|
|                   | New Capital           | Refunding | New Capital                      | Refunding     | _ |
| Sold:             |                       |           |                                  |               |   |
| 52 week avg.      | 113                   | 1         | 187                              | 9             |   |
| Mar. 5<br>Mar. 12 | 169 <u>r</u> /<br>150 |           | 312 <u>r</u> /<br>177 <u>r</u> / | 26 <u>r</u> / | , |
| Scheduled:        |                       |           |                                  |               |   |
| Mar. 19           | 140                   | 15        | 132                              | ·             |   |

<sup>1/</sup> Federal Reserve estimates based on published reports of issues sold and scheduled for offering; corporate rights offerings are included as of the date subscription rights expire.

Following signs of strengthening investor demand for new corporate offerings the previous week, the pricing of such issues by underwriters last week was marked by stability in the new issue yield series and marked improvement in the tone of the market. Good retail reception resulted in the immediate sell-out of all three of last week's new offerings as well as pick-up in sales of the two recent issues still bound by syndicate price restrictions.

After three consecutive week's of large volume, heavy inventories, and price weakness, the municipal bond market stabilized last week as the volume of new offerings dropped off appreciably. About fcu. -fifths of last week's reduced supply of new municipals were sold by the end of the week, and dealer's advertised inventories of unsold securities were reduced by \$50 million.

| Yi              | elds in | Securities Markets |                |
|-----------------|---------|--------------------|----------------|
|                 |         |                    | Change from    |
|                 |         | Level latest week  | preceding week |
| •               |         | (per cent) ,       | (basis points) |
| High-Grade      |         | ,                  | •              |
| Notes and Bonds |         |                    |                |
| Corporate       |         |                    | ı.             |
| New             |         | 4.48               |                |
| Seasoned        |         | 4.41               | ·              |
| U.S. Govt.      |         |                    |                |
| Long-term       |         | 4.16               |                |
| 3-5 year        |         | 4.13               | + 1            |
| State and local | govt.   | 3.09               |                |
| Money Market    |         |                    |                |
| Federal Funds   |         | 4.02               | + 2            |
| Treasury bills  |         |                    |                |
| 3-month         |         | 3.94               | - 2            |
| 6-month         |         | 4.01               | - 1            |
| Finance Company | Paper   | 4.25               |                |
|                 |         |                    |                |

Mortgage yields and conventional mortgage terms. In February, secondary market yields on FHA-insured, 30-year mortgages held at 5.45 per cent once more. This average has prevailed over most of the past two years. Contract interest rates for conventional first mortgages on homes also stayed at the reduced rates reached in early 1963--5.80 per cent for new home loans and 5.85 per cent for loans on existing homes, according to the Federal Housing Administration. Indications are that downward pressure on returns to lenders from origination fees and associated charges has also persisted, however.

Nonrate terms on conventional first mortgages for home purchase in January generally remained above year-earlier levels in the case of existing home loans. Loan amounts averaged \$13,600, with loan-price ratios at 71.6 per cent and maturities just under 20 years, according to the Federal Home Loan Bank Board. In the case of new home loans, lenders appeared to be responding to the demand by borrowers for more expensive homes by allowing larger loan amounts on the average (\$17,500) in January, but at loan-price ratios (74.0 per cent) and maturities (24.7 years) about the same or somewhat lower than a year earlier.

Stock prices. Common stock prices, as measured by Standard and Poor's index of 500 stocks, rose moderately on balance last week to close at 87.21 on March 12. Trading volume averaged 5.5 million shares a day, off 0.8 million shares from the average for the previous week.

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Institutional investors. For 1964 as a whole, the net increase in income-yielding claims on depositary-type savings institutions amounted to \$28.8 billion, only one per cent less than the record 1963 inflow. Deposit growth at mutual savings banks amounted to a record \$4.2 billion last year, 29 per cent larger than in 1963, with the increase largely attributable to higher interest rates--effective at the start of 1964--on deposits at New York banks. Smaller gains than in 1963 in savings capital at savings and loan associations and in time and savings deposits at commercial banks, however, more than offset this greater growth in mutual savings bank deposits. Net additions to savings capital at savings and loan associations totaled \$10.5 billion last year, 4 per cent less than in 1963, while the expansion in time and savings deposits at commercial banks (\$14.0 billion) was down 5 per cent.

Savings and loan association takings of mortgages were cut bank in 1964 much more sharply than was the growth in savings capital. Net mortgage acquisitions for the year amounted to \$10.3 billion, one-sixth less than the record 1963 total. Part of this smaller increase in mortgage holdings was undoubtedly the result of the efforts of the Federal Home Loan Bank Board to curtail borrowings by these associations. Total net borrowings--largely from Federal Home Loan Banks--(\$0.6 billion) were less than one-half of the record 1963 gain. Holdings of cash and U.S. Government securities rose \$0.5 billion, approximately half the increase of the previous year.

Mutual savings banks utilized their large 1964 deposit gain to make record net acquisitions of mortgage loans, which, at \$4.2 billion, were 9 per cent above the previous year. Moreover, they added modest amounts to their holdings of business and miscellaneous securities and of cash and Governments combined in contrast to 1963 reductions of \$0.1 and \$0.3 billion, respectively. In addition, the decline in holdings of municipal obligations was only half that of the previous year.

Life insurance companies. The net increase in assets of life insurance companies in 1964--excluding valuation adjustments--totaled a record \$7.8 billion, one-tenth larger than in the previous year. Despite the record volume of acquisitions of corporate securities--primarily through private placements of bonds, the net rise in holdings of domestic business securities of these companies (\$2.5 billion) was 6 per cent less than in 1963 because of the sharp rise in the amount of such bonds maturing during the year. Also, the Interest Equalization Tax on foreign securities--which although not made into law until 1964 had been proposed in the summer of 1963 with the stipulation that it would be retroactive to July 1, 1963--appreciably curtailed takings of such securities by the life companies; the increase in holdings of foreign

# Sources and Uses of Funds of Major Types of Savings Institutions $\underline{1}/$ 1956-1964

(In millions of dollars)

|                 | Ι       |                               | Use    | of funds |         |           | Total    | Memo:  | Sources     | of fun | ds                          |  |
|-----------------|---------|-------------------------------|--------|----------|---------|-----------|----------|--------|-------------|--------|-----------------------------|--|
|                 | -       | U.S.                          | Busi-  | T        | State & |           | sources  | Total  | Net change  |        |                             |  |
|                 | Cash    | Govt.                         | ness   | Mort-    | local   | Other     | or       | Exc.   | in deposits | Borrow |                             |  |
| Year            | 1       | secur-                        | secur- | gages    | govt.   | assets    | uses     | Val-   | of savings  | ing    | Other.                      |  |
|                 | 1       | ities                         | ities  | 1        | secur-  |           |          | uation | capital     | 1      |                             |  |
|                 | <b></b> | <del></del>                   | L      | L        | ities   |           | <u> </u> | change | L           | L      | L                           |  |
|                 |         |                               |        |          | Tifo T  | nauranaa  | Companie |        |             |        | Ĭ                           |  |
|                 |         |                               |        |          | rite 1  | iisurance | Companie | _      |             |        | ŝ                           |  |
| 1964            | 1       | -247                          | 2,484  | 4,636    | -68     | 1,606     | 8,412    | 7,830  |             |        | 🖟                           |  |
| 1963 <u>r</u> / | 9       | -358                          | 2,621  | 3,639    | -169    | 2,088     | 7,830    | 7,144  |             |        | %                           |  |
| 1962            | 64      | 36                            | 2,261  | 2,707    | 135     | 1,272     | 6,475    | 6,526  |             |        |                             |  |
| 1961            | 63      | -293                          | 2,629  | 2,435    | 296     | 2,110     | 7,240    | 6,345  |             |        | 1                           |  |
| 1960            | 22      | -430                          | 2,025  | 2,578    | 385     | 1,346     | 5,926    | 5,644  |             |        | 4                           |  |
| 1959            | -56     | -324                          | 2,289  | 2,145    | 530     | 1,486     | 6,070    | 5,591  |             |        | M                           |  |
| 1958            | 69      | 154                           | 2,479  | 1,821    | 314     | 1,434     | 6,271    | 5,692  |             |        |                             |  |
| 1957            | 14      | -526                          | 2,495  | 2,241    | 124     | 950       | 5,298    | 5,241  |             |        | %                           |  |
| 1956            | 18      | -1,026                        | 1,972  | 3,569    | 236     | 808       | 5,577    | 5,427  |             |        | %                           |  |
|                 |         | Savings and Loan Associations |        |          |         |           |          |        |             |        |                             |  |
| 1964            | -61     | 549                           |        | 10,329   | n.a.    | 817       | 11,634   |        | 10,524      | 575    | 535                         |  |
| 1963            | 38      | 877                           |        | 12,079   | n.a.    | 832       | 13,826   |        |             |        | 535<br>,475<br>,346<br>,255 |  |
| 1962            | 611     | 352                           |        | 9,936    | n.a.    | 571       | 11,470   |        |             |        | 346                         |  |
| 1961            | 635     | 616                           |        | 8,764    | n.a.    | 644       | 10,659   |        | 8,743       |        | 255                         |  |
| 1960            | 497     | 118                           |        | 6,929    | n.a.    | 402       | 7,946    |        |             | 190    | 577                         |  |
| 1959            | -402    | 658                           |        | 7,514    | n.a.    | 621       | 8,391    |        | 6,607       | 943    | 841                         |  |
| 1958            | 439     | 646                           |        | 5,578    | n.a.    | 338       | 7,001    |        | 6,064       | 65     | 872                         |  |
| 1957            | 27      | ·391                          |        | 4,278    | n.a.    | 571       | 5,263    |        | 4,764       | 32     | 841<br>872<br>467           |  |
| 1956            | 52      | 440                           |        | 4,268    | n.a.    | 408       | 5,156    |        |             | 211    | 361                         |  |
|                 |         |                               |        |          | Muti    | ıal Savin | gs Banks |        |             |        | 100 mg                      |  |
| 1964            | 93      | -88                           | 27     | 4,303    | -43     | 220       | 4,514    |        | 4,226       |        | 290                         |  |
| 1963            | -44     | -244                          | -103   | 3,951    | -87     | 109       | 3,581    |        | 3,270       |        | 311                         |  |
| 1962            | 19      | -53                           | 137    | 3,154    | -150    | 182       | 3,292    |        | 3,059       |        | 233                         |  |
| 1961            | 63      | -83                           | -36    | 2,200    | 5       | 110       | 2,258    |        | 1,934       |        | 324                         |  |
| 1960            | 45      | -628                          | 231    | 1,933    | -49     | 95        | 1,626    |        | 1,366       |        | 260                         |  |
| 1959            | -92     | -399                          | -126   | 1,731    | -8      | 55        | 1,161    |        | 946         |        | 215                         |  |
| 1958            | 32      | -313                          | 627    | 2,067    | 44      | 112       | 2,569    |        | 2,347       |        | 215                         |  |
| 1957            | -31     | -399                          | 796    | 1,412    | 9       | 47        | 1,834    |        | 1,658       |        |                             |  |
| 1956            | -46     | -481                          | 184    | 2,280    | 30      | 69        | 2,035    |        |             |        | 177                         |  |
| 2,500           |         | 40 I                          | 104    | -,200    | 50      | 03        | 2,033    |        | 1,844       |        | 191                         |  |

r/ Revised.

n.a. -- Not available.

<sup>1/</sup> For description of data see Exhibits N, O, and P.

government and corporation securities (included in other assets) amounted to \$0.4 billion, about one-half as much as during 1963. However, this slack was more than taken up by a sharp jump in mortgage holdings which rose a record \$4.6 billion, three-tenths more than in the previous year. Furthermore, the reduction in holdings of U.S. Governments (\$0.2 billion) was one-third smaller than in 1963, while municipal bond holdings also fell less than in the previous year.

More detailed information concerning recent capital market developments is presented in the attached exhibits.

Capital Markets Section, Division of Research and Statistics, Board of Governors of the Federal Reserve System.

#### LONG-TERM BOND YIELDS, HIGH-GRADE

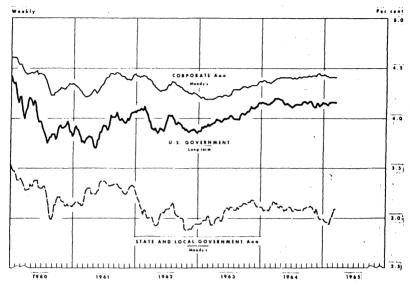


Exhibit A -- Part II

| Da t                 | te                        | Corporate  | U. S. Govt.  | State and<br>local                             | Spread<br>U. S. Go |                        |
|----------------------|---------------------------|--|--|--|--------------------|------------------------|
|                      | _                         | Ass 1/   | long-term 2/                                       | government<br>Asa 3/                           | Corporate<br>Asa   | State and<br>local Ass |
|                      |                           | 1  | (per cent)   |  |                    | <del></del>            |
| 961-62<br>962-63     | - High<br>- High<br>- Low | 4.61 (1/29/60)<br>4.46 (9/15/61)<br>4.19 (3/29/63) | 4.42 (1/8/60)<br>4.12 (2/23/62)<br>3.85 (12/28/62) | 3.65(9/24/59)<br>3.37(7/6/61)<br>2.88(11/8/62) | .59<br>.57<br>.21  | .92<br>1.04<br>.80     |
| 1964                 | - High<br>Low             | 4.45 (12/11)<br>4.35 (2/28)                        | 4.20 (4/37)<br>4.11 (11/20)                        | 3.16(3/26)<br>2.99(12/31)                      | .33                | 1.14                   |
| 1965                 | - High<br>Low             | 4.44(1/8)<br>4.41(3/12)                            | 4.16(3/12)<br>4.13(1/29)                           | 3.09(3/11)<br>2.94(2/11)                       | .29<br>.25         | 1.22                   |
| Feb.<br>Feb.<br>Feb. | 12<br>19<br>26            | 4.41<br>4.41<br>4.41                               | 4.16<br>4.16<br>4.16                               | 2.94<br>2.99<br>3.03                           | .25<br>.25         | 1.22<br>1.17           |
| Mar.<br>Mar.         | 5<br>12 <u>p</u> /        | 4.41   | 4.16<br>4.16                                       | 3.09<br>3.09                                   | .25<br>.25<br>.25  | 1.13<br>1.07<br>1.07   |

by Freimmanry.

I weekly average of daily figures. Average term of bonds included is 22-24 years.

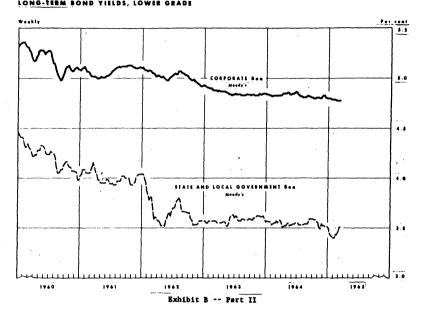
Weekly average of daily figures. The series includes bonds due or callable in 10 years or more.

I flureday figures. Only general obligation bonds are included; average term is 20 years.

Note—Highs and lows are for individual series and may be onliferent dates for different

Digitized for FRASCHES. For spreads, high refers to widest, and low to narrowest.

EXHIBIT B, Port



| Date            | Corporate      | State and                     | Spread Ass a | between<br>nd Baa       |
|-----------------|----------------|-------------------------------|--------------|-------------------------|
|                 | Bee 1/         | local govt.<br>Baa <u>3</u> / | Corporate    | State and<br>local govt |
|                 |                | (per cent)                    |              |                         |
| 1959-60 - High  | 5.36 (2/12/60) | 4.46 (1/7/60)                 | .84          | 1.08                    |
| Year end - 1961 | 5.10           | 4.04                          | .66          | .73                     |
| 1962            | 4.93           | 3.57                          | .70          | .63                     |
| 1963            | 4.85           | 3.60                          | . 48         | . 49                    |
| 1964            | 4.80           | 3.51                          | -37          | .52                     |
| 1965 - High     | 4.80(1/8)      | 3.51(3/11)                    | .38          | .52                     |
| Low             | 4.78(3/12)     | 3.40(2/11)                    | .36          | . 41                    |
| Feb. 12         | 4.79           | 3.40                          | .38          | . 46                    |
| Feb. 19         | 4.78           | 3.44                          | •37          | . 45                    |
| Feb. 26         | 4.78           | 3.44                          | .37          | . 41                    |
| Mar. 5          | 4.78           | 3.51                          | .37          | . 42                    |
| Mar. 12 p/      | 4.78           | 3.51                          | .37          | . 42                    |

Note: For footnotes see Exhibit A

#### SHORT- AND INTERMEDIATE-TERM INTEREST RATES GOVERNMENT

Weekly 1960 1965 Exhibit C -- Part II

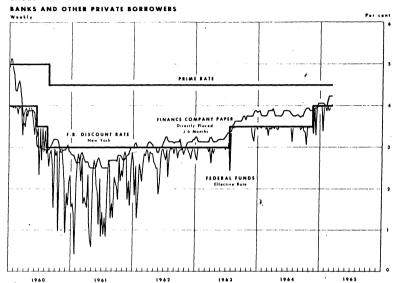
|                | Discount |               | Yields        |              |             | een yields on 3- |
|----------------|----------|---------------|---------------|--------------|-------------|------------------|
| Date           | rate     | 3-month       | 6-month       |              |             | and yields on    |
| pace           | 1/       | bills 2/      | bills 2/      | issues 2/    | 6-mo. bills | 3-5 yr. issues   |
| \$             |          |               | (per cent)    |              |             |                  |
| 1959-60 - High | 4.00     | 4.59 (1/8/60) | 5.07 (1/8/60) | 5.00(12/24/5 |             | 1.81             |
| ear end - 1961 | 3.00     | 2.66          | 2.90          | 3.81         | .24         | 1.15             |
| 1962           | 3.00     | 2.89          | 2.93          | 3.41         | . 04        | .52              |
| 1963           | 3.50     | 3.52          | 3.64          | 4.07         | .13         | 55               |
| 1964           | 4.00     | 3.83          | 3.93          | 4.07         | .10         | .24              |
| 1965 - High    | 4.00     | 3.99(2/26)    | 4.04(2/26)    | 4.13(3/12)   | .13         | .29              |
| Low            | 4.00     | 3.80(1/8)     | 3.92(1/8)     | 4.04(1/22)   | . 05        | .11              |
| Feb. 12        | 4.00     | 3.90          | 3.99          | 4.08         | . 09        | .18              |
| Feb. 19        | 4.00     | 3.94          | 4.02          | 4.09         | .08         | .15              |
| Feb. 26        | 4.00     | 3.99          | 4.04          | 4.10         | . 05        | .11              |
| Mar. 5         | 4.00     | 3.96          | 4.02          | 4.12         | .06         | .16              |
| Mar. 12 p/     | 4.00 /   | 3.94          | 4.01 <        | 4.13         | . 07        | .19              |

Weekly rate shown is that in effect at end of period at the Federal Reserve Bank of New York.

Market yield; weekly averages computed from daily closing bid prices. Series of 3-5 year issues
consists of selected notes and bonds.

Note.—Highs and lows are for individual series and may be on different dates for different series.

For spreads, high refers to widest, and low to narrowest.



| Date  | Prime rate 1/  | Finance<br>company<br>paper 2/       | Federal funds 3/   | Spread between 3-mo. bills and finance co. paper |
|---|--|--------------------------------------|--|--|
|   |  | (per cent                            | :)   |  |
| 1959-60 - High<br>Year end - 1961<br>1962<br>1963<br>1964<br>1965 - High<br>Low | 5.00<br>4.50<br>4.50<br>4.50<br>4.50<br>4.50<br>4.50 | 5.13 (1/22/60)<br>3.00<br>3.19       | 4.00 (5/13/60)<br>2.88<br>3.00<br>3.50<br>4.00<br>4.02(3/12)<br>3.88(2/26) | 1.02<br>.34<br>.30<br>.36<br>.23<br>.31          |
| Feb. 12<br>Feb. 19<br>Feb. 26<br>Mar. 5<br>Mar. 12 p/                           | 4.50<br>4.50<br>4.50<br>4.50<br>4.50                 | 4.00<br>4.13<br>4.25<br>4.25<br>4.25 | 3.88<br>4.00<br>3.88<br>4.00<br>4.02                                       | .10<br>.19<br>.26<br>.29                         |

Emhibit D -- Part II

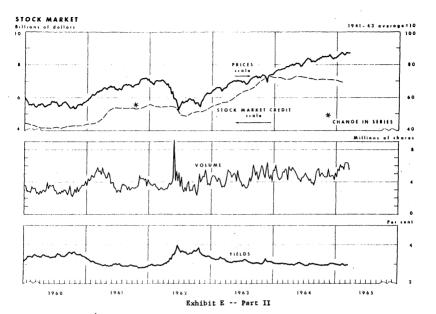
<sup>1/</sup> Neekly rate shown is that in effect at end of period. Prime rate is that charged by large banks on short-term loans to business borrowers of the highest credit standing.

2/ Average of daily rates published by finance companies for directly placed paper for varying maturities in the 90m179 day range.

3/ Neekly average of daily effective rate, which is the rate for the heaviest volume of purchase and sale transactions as reported to the Federal Reserve Bank of New York.

Notes.—Highs and lows are for individual series and may be on different dates for different series.

Digitized for FROTERES, high refers to widest, and low to narrowest.



|                |                | Common     | Trading   | Stock mar    | ket customer  | credit        |
|----------------|----------------|------------|-----------|--------------|---------------|---------------|
| _              | Stock price    | stock      | volume 3/ | , I          | Customers'    | Bank          |
| Date           | index 1/       | yields 2/  | (millions | Total        | debit bal-    | loans to      |
|                |                | (per cent) | of shares | )            | ances 4/      | "others" 5/   |
|                |                |            |           | (In mi       | llions of do  | llars)        |
| 1961-62 - High | 72.04(12/8/61) | 2.80       | 10.1      | 5,602(12/61) | 4,259 (12/61) |               |
| Low            | 52.68(6/22/62) | 3.96       | . 2.4     | 4,424(1/61)  | 3,253 (1/61)  | 1,161(3/8/61) |
| Year end       |                |            |           | • • •        |               | • • • •       |
| 1963           | 74.44          | 3.13       | 4.7       | 7,242        | 5,515         | 1,727         |
| 1964           | 84.75          | 3.02       | 4.7       | 7.053        | 5.099         | 1,974         |
| 1965 - High    | 87.56(1/29)    | 2.95       | 6.4       | 6,940        | 4,986         | 1,962(1/20)   |
| Low            | 85.37(1/8)     | 3.02       | 4.7       |              |               | 1,848(3/3)    |
| Jan.           | 86.12          | 2.99       | 5.5       | 6,940        | 4,986         | 1,954         |
| Feb.           | 86.75          | 2.99       | 5.9       | n.a.         | n.a.          | 1,860         |
| Feb. 26        | 87.43          | 2.96       | 6.4       | n.a.         | n.a.          | 1,865         |
| Mar. 5         | 86.80          | 2.99       | 6.3       | n.a.         | n.a.          | 1,848         |
| Mar. 12 p/     | 87.21          | 2.98       | 5.5       | n.a.         | n.a.          | n.a.          |

naa.—Not available. p/ Preliminary.

1/ Standard and Poort's composite index of 500 common stocks, weekly closing prices, 1941-43\*10.

Monthly data are averages of daily figures rather than of Friday's only. Highs and lows are for Friday's data only.

Standard and Poort's composite's tock yield based on Wednesday data converted to weekly closing prices by Federal Roserve. Yields shown are for dates on which price index reached its high

or low.

3/ Averages of daily trading volume on the New York Stock Exchange. Year-end figures are averages of daily figures for the year.

4/ End of month figures for member firms of the New York Stock Exchange which carry margin accounts; accounts belances secured by U. S. Government obligations.

5/ Wednesday figures for weekly reporting member banks. Excludes loans for purchasing or carrying U. S. Government Securities. Weekly reporting banks account for about 70 per cent of loans to Digitized for dileges. For further detail see Bulletin.

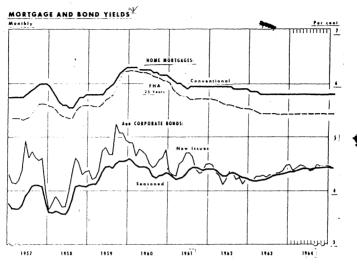


Exhibit F Part II

| Date           |      | HA <u>2</u> /<br>gages | tional tween yields on conv. & — gages 25-year FHA | Asa Cor<br>Bond |                   | yields or               | Spread between yields on new cor-               |          |
|----------------|------|------------------------|--|-----------------|-------------------|-------------------------|---|----------|
|                |      | 30-year                |  | 25-year FHA     | New <sup>4/</sup> | Seasoned <sup>5</sup> / | porate bonds a<br>25-year Seas<br>FHA mtgs. bon | Seasoned |
| 1956 - Low     | 4.68 |                        | 5.20   | . 47            | 3.08              | 3.08                    | . 76  |          |
| 1957 - High    | 5.63 |                        | 6.00   | . 47            | 4.94              | 4.12                    | 1.58  | 1.03     |
| 1958 - Low     | 5.35 |                        | 5.55   | .15             | 3.65              | 3.57                    | .88   | . 05     |
| 1959-60- High  | 6.24 |                        | 6.30   | . 23            | 5.25              | 4.61                    | 1.69  | .73      |
| 1961-64- High  | 5.72 | 5.70                   | 5.95   | . 38            | 4.72              | 4.45                    | 1.50  | .39      |
| Low            | 5.43 | 5.45                   | 5.80   | . 23            | 4.12              | 4.22                    | . 94  | 16       |
| 1964 - October | 5.44 | 5.45                   | 5.80   | .36             | 4.46              | 4.42                    | .98   | .04      |
| November       | 5.44 | 5.45                   | 5.80   | .36             |                   | 4.43                    |   |          |
| December       | 5.43 | 5.45                   | 5.80   | .37             | 4.47              | 4.44                    | .96   | .03      |
| 1965 - January | 5.43 | 5.45                   | 5.80   | .37             | 4.42              | 4.43                    | 1.01  | .01      |
| February       | 5.43 | 5.45                   | 5.80   | ,37             | 4.41              | 4.41                    | 1.02  |          |
| ſ              |      |                        |  |                 |                   |                         |   |          |

- 1/ Neither mortgage nor bond yields take into account servicing costs which are much higher for mortgages than bonds. Cenerally, bonds pay interest semi-annually; mortgages, monthly. Mortgage yields, if computed as equivalent to a semi-annual interest investment, would be slightly higher than given in the table.
- 2/ Based on FHa-field-office opinions about average hid prices in the private secondary market for new-home mortgages for immediate delivery. Separate data available for 25-year and—begining July 1961—30-year mortgages with minimum downsymments, weighted by probable volume of transactions. Yields computed by FHA, assuming prepayment period of 12 years for 25-year mortgages and 15 years for 30-year mortgages. Over the period for which they can be compared, the movement of the two mortgage yield series has been similar. Dashed lines indicate periods of adjustment to changes in contractual interest
- 3/ Based on FHA field office opinion on typical interest rates (rounded) on conventional first mortgages prevailing in the market areas of insuring office cities. Beginning with April 1960, rate relates only to new-home mortgages; prior to that date, rate related to both new as well as existing-home mortgages. Dashed line indicates this change in the series.

Digit 4/ See nate for Emibit G. Monthly averages of daily data. See Exhibit A.

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Federal Reserve Bank of St. Louis

EXHIBIT G. Part 1

#### YIELDS ON NEW AND SEASONED CORPORATE BONDS

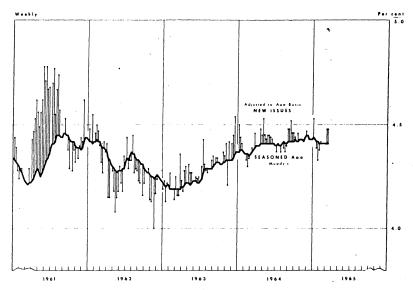


Exhibit G - Part II

Yields on New Corporate Bond Issues Adjusted to an Asa basis

|                    | of<br>issues | Am't of issues included (mil. of dollars) |                     |      |     | Number<br>of<br>issues | Am't of issues included (mil. of dollars) | Average<br>yield<br>(per cent) |
|--------------------|--------------|---|---------------------|------|-----|------------------------|---|--------------------------------|
| Monthly averages   | •            |   |                     | Dec  | . 4 | 3                      | 140.0                                     | 4.47                           |
| 1964 - Mar.        | 6            | 166.0                                     | 4.43                |      | 11  |                        | 140.0                                     | 7.7/                           |
| Apr.               | 1            | 130.0                                     | 4.48                | ı    | 18  | l                      |   |                                |
| May                | 10           | 278.0                                     | 4.46                | ı    | 25  |                        |   |                                |
| June               | 8            | 230.0                                     | 4.43                | Jan. | -   |                        |   |                                |
| July               | - 3          | 60.0                                      | 4.37                |      | 8   | <b>1</b> 1             | 40.0 ~                                    | 4.53*                          |
| Aug.               | 4            | 75.0                                      | 4.39                | i    | 15  |                        | 40.0                                      | 4.55*                          |
| Sept.              | 7            | 239.0                                     | 4.49                | ı    | 22  | l. 1                   | 14.0                                      | 4.39                           |
| Oct.               | 3            | 70.0                                      | 4.46                |      | 29  | 1                      | 40.0                                      | 4.33                           |
| Nov.               |              |   |                     | Feb. | ~ś  | l i                    | 16.0                                      |                                |
| Dec.               | 3            | 140.0                                     | 4.47                |      | 12  | lī                     | 60.0                                      | 4.38<br>4.42                   |
| 1965 - Jan,        | 3            | 94.0                                      | 4.42                | l    | 19  |                        |   |                                |
| Feb.               | 3            | 111.0                                     | 4.41 .              |      | 26  | 1                      | 35.0                                      | 4.41                           |
| Weekly averages    | }            | **  |                     | Mar. | 5   | 2                      | 60.0                                      | 4.48                           |
| 1964 - High<br>Low | 1            |   | 53(5/8)<br>30(2/21) |      | 12  | 2                      | 41.0                                      | 4.48                           |

total Averages of offering yields on all new issues of publicly offered corporate bonds rated has, he and he yhoody's Investors Service (except serial and convertible is sues, offerings of natural gas pipeline and foreign companies, and bonds guaranteed by the Federal Covernment) weighted by die of offering. Before averaging, new offerings are adjusted to a composite has best by deducting from the actual recoffering yield the excess of the weekly surenge yield for seasoned basis of he appropriate industry—quality group over the composite average for seasoned has reted basis (Moody's). Averages considered unrepresentative boowness of speedal characteristics of the offerings included are demoted by an asteriak;

Exhibit H

### Long-term Corporate and State and Local Government Security Offerings and Placements

#### (In millions of dollars)

|   | · · · · · · · · · · · · · · · · · · · | T               |                  | New Cap         | ital                     |                       |                |     |
|---|---------------------------------------|-----------------|------------------|-----------------|--------------------------|-----------------------|----------------|-----|
|   |                                       |                 | Corporate        |                 | Stat                     | e and Loca            | 1 2/           |     |
| _ | <del></del>                           | 1965            | 1964             | 1963            | 1965                     | 1964                  | 1963           |     |
|   |                                       | 1000            | 000              |                 | -/000                    |                       |                | Š   |
|   | January                               | <u>e</u> /800   | 930              | 613             |                          | 947                   | 732            |     |
|   | February                              | <u>e</u> /800   | 685              | 594             | _,                       | 776                   | 746            |     |
|   | March                                 | <u>e</u> /1,050 | 754              | 1,144           | <u>e</u> /850            | 810                   | 976            | , 0 |
|   | April                                 |                 | 2,178            | 930             |                          | / 1,242               | 869            |     |
|   | May                                   |                 | 1,069            | 904             |                          | / 667                 | 866            |     |
|   | June                                  | 1               | 1,378            | 1,013           |                          | / 903                 | 930            | j.  |
|   | July                                  | 1               | 780              | 676             | _                        | / 906                 | 680            |     |
|   | August                                |                 | 661              | 637             |                          | / <b>906</b><br>/ 780 | 708            | 1   |
|   | September                             | 1               | 1,109            | 795             |                          |                       | 449            | 24  |
|   | 0                                     | I               | 1,100            | ,,,             | P                        | / 892                 | 443            |     |
|   | October                               | 1               | 949              | 1,013           | <u>e</u>                 | / 850                 | 1,051          | 1   |
|   | November                              | 1               | 656              | 819             | Ē                        | ·                     | 729            | 15  |
|   | December                              | <b>J</b> .      | 1,419            | 1,415           | 9                        |                       | 416            | -1  |
|   | lst quarter                           | e/2,650         | 2,369            | 2,351           | <u>e</u> /2,450 <u>p</u> | / 2 533               | 2,454          |     |
|   | 2nd quarter                           | 1 - '           | 4,625            | 2,847           | _, _, _, _               | / 2,811               | 2,665          |     |
|   | 3rd quarter                           | İ               | 2,550            | 2,109           |                          | / 2,578               | 1,837          |     |
|   | 4th quarter                           |                 | 3,013            | 3,246           |                          | / 2,350               | 2,197          | - 4 |
|   | lst half                              | 1               | 6,994            | 5,198           | _                        | 1 5 3 4 4             | F 110          |     |
|   | Three quarters                        | i               | 9,544            | 7,307           |                          | / 5,344<br>/ 7,922    | 5,118          | - 1 |
|   | Year                                  |                 | 12,557           | 10,553          |                          | /10,272               | 6,955<br>9,151 |     |
|   | 1cu1                                  | /               | 12,557           | 10,555          | <u>e</u>                 | /10,2 /2              | 9,151          | 3   |
|   |                                       | Excluding       | finance compa    | nies <u>3</u> / |                          |                       |                |     |
|   | 1st quarter                           | e/2,450         | 1,996            | 2,284           |                          |                       |                | 8   |
|   | 2nd quarter                           | - '             | 4,170            | 2,529           |                          |                       |                | Ą.  |
|   | 3rd quarter                           |                 | 2,411            | 1,768           |                          |                       |                | 奖   |
|   | 4th quarter                           | 1               | <u>e</u> / 2,763 | 2,854           |                          |                       |                | Ę.  |
|   | Year                                  | }               | <u>e</u> /11,340 | 9,434           |                          |                       |                |     |

e/ Estimated by Federal Reserve.

p/ Preliminary.

<sup>1/</sup> Securities and Exchange Commission estimates of net proceeds.

<sup>2/</sup> Investment Bankers Association of America estimates of principal amounts.

<sup>3/</sup> Total new capital issues excluding offerings of sales and consumer finance companies.

Exhibit I

#### New Corporate Security Issues, Type of Issue and Issuer (In millions of dollars)

Gross proceeds for new Net proceeds for capital and refunding 1/ Quarter new capital 1/ 2/ Common Memo: Mfg. Public Other Bonds and Foreign Communi or Total Publicly Privately pfd. issues Utility cations issuers Month Offered Offered included stock 3,317 1962 - II 1,386 1,289 2,167 1,006 III I۷ 2,875 1,088 1,510 1963 - I 2,700 1,108 1,306 II 3,634 1.389 1.820 1,241 III 2,436 1,251 1,629 I۷ 3,466 1,319 1,780 1964 - I 2,499 1,221 1,240 4,851 1,321 1,640 1,890 1,663 1,383 1,303 1,516 III 2,802 2,372 1,332 ΙV 3,311 1,045 1965 - "I 1963 - July → 46 Aug. Sept. Oct. 1,116 Nov. Dec. 1,459 1964 - Jan. 157 -Feb. Mar. Apr. 2,234 1,372 1.377 1,155 May 1,461 June July Aug, Sept. 1,204 1,032 Oct. Nov. Dec. 1,577 1,114 1965 - Jan. e/ n.a. Feb. e/ n.a. 

Mar.

p/ Preliminary. e/Estimated by Federal Reserve.

<sup>1/</sup> Gross Proceeds exceed net proceeds by the cost of flotation.

<sup>2/</sup> For total see Exhibit H; other issuers are extractive, railroad & other transportation, real estate & finance, & commercial & other. Source: Securities & Exchange Commission.

Exhibit J
Other Security Offerings
(In millions of dollars)

|           | T                                       |                   | Gross   | long-term     | 1/            |         |  |
|-----------|---|-------------------|---------|---------------|---------------|---------|--|
|           |   | Foreign governmen |         |               | Federal as    | ency 3/ |  |
|           | 1965                                    | 1964              | 1963    | 1965          | 1964          | 1963    |  |
|           |   |                   |         |               |               |         |  |
| January   | <u>e</u> /235                           | 4                 | 232     | <u>e</u> /    |               |         |  |
| February  | <u>e</u> /                              | 82                | 133     | <u>e</u> /130 |               | 148     |  |
| March     | 1                                       | 69                | 76      |               |               |         |  |
| April     | 1                                       | 30                | 57      | 1             |               | 186     |  |
| May       | 1                                       | 75                | 114     | j             |               |         |  |
| June      |   | 26                | 11      | 1             | 275           | 459     |  |
| July      | 1                                       | 20                | 63      | [             | 260           |         |  |
| August    | I                                       | 13                | 83      | (             | 160           |         |  |
| September | 1                                       | 7                 |         | }             |               |         |  |
| October   |   | 180               |         | 1             | 5 <b>09</b> ~ | 174     |  |
| November  |   | 72                |         | 1             | \             | 200     |  |
| December  | ľ                                       | 58                | 2       |               |               |         |  |
|           | -                                       |                   |         | 1             |               |         |  |
| Jan Feb.  | <u>e</u> /235                           | 86                | 365     | <u>e</u> /130 |               | 148     |  |
| Year      |   | 636               | 771     | }             | 1,204         | 1,167   |  |
|           |   |                   | New sho | rt-term 4/    |               |         |  |
|           | St                                      | ate and local gov |         |               | Federal agenc | y 3/    |  |
|           |   |                   |         |               |               |         |  |
| January   | n.a.                                    | 103               | 75      | -137          | -/8           | -106    |  |
| February  | n.a.                                    | 236               | 272     | _p/-211       | -336          | -189    |  |
| March     | 1                                       | -407              | -367    | 1             | 23            | -482    |  |
| April     | 1                                       | 442               | 589     | 1             | 97            | 292     |  |
| May       | 1                                       | 81                | -30     |               | 183           | 195     |  |
| June      | 1                                       | -80               | -10     | 1             | 239           | 319     |  |
| July      |   | -9                | 62      | 1             | -333          | 414     |  |
| August    |   | 127               | 208     |               | 167           | 327     |  |
| September |   | 176               | -173    | 1             | 1             | 258     |  |
| October   |   | 7                 | 259     | ĺ             | 525           | 123     |  |
| November  |   | -15               | 146     | Ì             | 113           | -102    |  |
| December  |   | <u>p</u> /-208    | -339    |               | -3            | 551     |  |
| Jan Feb.  | n.a.                                    | 339               | 347     | p/- 74        | -414          | -295    |  |
| Year      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | p/ 453            | 692     |               | 598           | 1.600   |  |

p/ Preliminary. e/Estimated by Federal Reserve. n.a.-Not available. 1/These data differ from those in Exhibit H in that refunding issues, as well as new capital issues, are included. Long-term securities are defined as those maturing in more than one year. 2/Includes securities offered in the U.S. by foreign governments and their political subdivisions and international organizations. Source: Securities & Exchange Commission. 3/ Issues not guaranteed by the U.S. Government. Source: Long-term, Securities & Exchange Commission; short-term, Treasury Dept. & Federal Reserve. 4/These data differ from those in Exhibit H and above in that they represent new offerings less retirements, whether from the proceeds or refunding issues or from other funds. Data include only issues with original maturing of one year or less. 5/Principally tax and bond anticipation notes, warrants or certificates and Public Housing Authority notes. In some instances PHA notes included may have a somewhat longer maturity than 1 year. Source: Bond Buyer & Federal Reserve.

Exhibit K

# Large Long-term Public Security Issues for New Capital (Other than U. S. Treasury) $\underline{1}/$

# Proceeds of Large Issues Offered (In millions of dollars)

|             |       | Corpor                                | ate               |        | State                       |       |            |
|-------------|-------|---------------------------------------|-------------------|--------|-----------------------------|-------|------------|
|             | Total | Bonds<br>(other than<br>convertibles) | Convertible bonds | Stocks | and<br>local<br>governments | Other | <u>2</u> / |
| 1964 - Feb. | 263   | 200                                   | 35                | 28     | 358                         | ^     |            |
| Mar.        | 335   | 296                                   |                   | 38     | 282                         | 50    |            |
| Apr.        | 1,557 | 235                                   | 51                | 1,271  | 698                         | 20    |            |
| May         | 452   | 415                                   |                   | 37     | 274                         | 15    |            |
| June        | 650   | 390                                   |                   | 210    | 284                         | 275   |            |
| July        | 291   | 178                                   |                   | 113    | 544                         | 260   |            |
| Aug.        | 142   | 1.25                                  | 17                |        | 459                         | 104   |            |
| Sept.       | 376   | 269                                   | 25                | 81     | 558                         | 15    |            |
| Oct.        | 187   | 108                                   |                   | 79     | 419                         | 502   |            |
| Nov.        |       |                                       |                   |        | 226                         | 15    |            |
| Dec.        | 230   | 200                                   | 30                |        | 541                         |       |            |
| 1965 - Jan. | 130   | 115                                   |                   | 15     | 419                         | 235   |            |
| Feb.        | 217   | 131                                   |                   | 86     | 446                         | 130   |            |
|             | 1 .   |                                       | •                 |        |                             |       |            |

### Large Individual Issues Offered March 1 through 12

| Issuer  | Type <u>3</u> / | 0    | lions   | Maturity     | Coupon<br>rate or<br>net inter-<br>est cost | Offer-<br>ing<br>yield   | Rating  |
|---|-----------------|------|---------|--------------|---|--------------------------|---------|
|   |                 |      |         |              |   |                          |         |
| Corporate   |                 | 3-1  | 02 5    | 1000         | 4-1/4                                       | 4.25                     |         |
| *W.R. Grace & Co.                                 | Conv. sub       |      | 83.5    | 1990<br>1995 | 4-1/4                                       | 4.57                     | A       |
| Mississippi Pwr. & Lt. Co.                        |                 |      | 20.0    |              | 4-5/8<br>4-5/8                              | 4.51                     | A<br>Aa |
| Florida Pwr. & Lt. Co.                            | 1st mtg.        |      | 40.0    | 1995         | 4-37.8<br>4                                 | 4.00                     | Ba      |
| *United Air Lines Inc.                            | Conv. deb       | •    | 66.5    |              |   | 4.95                     |         |
| General Acceptance Corp.                          | Deb.            |      | 35.0    | 1995         | 4-7/8                                       |                          |         |
| Okla. Gas & Elec. Co.                             | lst mtg. 1      |      | 25.0    | 1995         | 4-1/2                                       | 4.50                     | Aa      |
| Southwestern P. S. Co.                            | 1st mtg. 1      | ods. | 16.0    | 1995         | 4-5/8                                       | 4.58                     | Α.      |
| State & Local Government                          |                 |      | 1/1 5 7 | 1066 2005    | 2 20  | 2.20-3.38                | Aaa     |
| Public Housing Auth.                              | 1               |      | r15.7   | 1966-2005    |   |                          |         |
| Fairfax Co., Va.                                  | G.O.            |      | 10.0    | 1966-90      |   | 2.35-3.45                | Baa     |
| Prince Georges Co., Md.<br>Louisiana State Bond & | G.O.            |      | 18.3    | 1966-90      | 3.23  | 2.30-3.35 <sup>4</sup> / | Α       |
| Bldg. Comm.                                       | RevRent         |      | 15.0    | 1966-90      | 3.44  | 2.30-3.50                | A       |
| Milwaukee, Wisc.                                  | G.O.            |      | 12.0    | 1966-80      | 2.96  | 2.25-3.00                | Aaa     |
| State of New York                                 | G.O.            |      | 43.6    | 1967-2015    |   | 2.35-3.65                | Aa      |
| Nassau Co., N.Y.                                  | G.O.            |      | 19.6    | 1966-94      |   | 2.30-3.40                | A       |

K-2
Large Individual Issues Offered March 1 through 12 (Cont'd)

| Issuer                  | Type <u>3</u> / | Amount<br>(millions<br>of<br>dollars) | Maturity | Coupon<br>rate or<br>net inter-<br>est cost | Offering<br>yield | Rating |
|-------------------------|-----------------|---------------------------------------|----------|---|-------------------|--------|
| Other                   |                 | -                                     |          |   |                   |        |
| Federal Home Loan Banks | Bonds           | 18.5                                  | 1967     | 4-1/4                                       | 4.33              |        |

\*--Rights offering. n.a.--Not available.

2/ Includes foreign government and International Bank for Reconstruction and Development issues and non-guaranteed issues by Federal agencies.

4/ 1/10 per cent bonds maturing 1989-90 not publicly reoffered.

<sup>1/</sup> Includes corporate and other security offerings of \$15 million and over; State & local government security offerings of \$10 million and over.

<sup>3/</sup> In the case of State & local govt. securities, G.O. denotes general obligations; Rev.-Ut., revenue obligation secured only by income from public utilities; Rev.-Q.-Ut., revenue bonds secured only by revenue from quasi-utilities; Rev.-S.T., revenue bonds secured by revenue from specific taxes only; Rev.-Rent., revenue bonds secured solely by least payments.

Exhibit L

# Forthcoming Large Long-term Public Security Offering for New Capital (Other than U.S. Treasury) $\underline{1}/$

### Expected Proceeds from Forthcoming Large Issues (In millions of dollars).

|        |        |    | Duri      | ng month follow:<br>date shown | ing              |           |                       |                  |
|--------|--------|----|-----------|--------------------------------|------------------|-----------|-----------------------|------------------|
|        |        |    | Corporate | State and local govt.          | Other <u>2</u> / | Corporate | State and local govt. | Other <u>2</u> / |
| 1964 - | - Feb. | 28 | 224       | 454                            |                  | 1,649     | 646                   |                  |
|        | Mar.   | 31 | 1,587     | 669                            | 25               | 1,837     | 953                   | 25               |
|        | Apr.   | 30 | 651       | 345                            | 15               | 844       | 575                   | 15               |
|        | May    | 28 | 600       | 341                            |                  | 668       | 598                   |                  |
|        | June   | 30 | 292       | 539                            |                  | 307       | 716                   |                  |
|        | July   | 31 | 92        | 120                            |                  | 167       | 588                   |                  |
|        | Aug.   | 31 | 402       | 511                            | 15 .             | 442       | 680                   | 15               |
|        | Sept.  | 30 | 186       | 500                            |                  | 186       | 626                   |                  |
|        | Oct.   | 30 |           | 254                            |                  |           | 549                   |                  |
|        | Nov.   | 30 | 90        | 360                            | 25               | 130       | 563                   | 25               |
|        | Dec.   | 31 | 105       | 306                            | 215              | 105       | 435                   | 215              |
| 1965 - | Jan.   | 29 | 169       | 242                            |                  | 253       | 382                   |                  |
| ,-     | Feb.   | 26 | 407       | • 316                          |                  | 504       | 599                   |                  |
|        |        |    |           |                                |                  |           |                       |                  |

#### Forthcoming Large Offerings as of March 12

| Issuer                        | Туре            | Amount<br>(millions<br>of<br>dollars) | Approximate date of offering |
|-------------------------------|-----------------|---------------------------------------|------------------------------|
| Corporate                     |                 | •                                     |                              |
| Carolina, Clinchfield, & Ohio |                 |                                       |                              |
| Railroad Co.                  | Gen. mtg. bds.  | 16.0                                  | Mar. 17                      |
| Northern Nat. Gas Co.         | Deb.            | 20.0                                  | Mar. 18                      |
| Spiegel, Inc.                 | Deb.            | 40.0                                  | Mar. 23                      |
| General Tel. & Elec. Co.      | Sub. conv. deb. | 100.0                                 | Mar. 17                      |
| Brooklyn Union Gas Co.        | lst mtg. bds.   | 20.0                                  | Mar. 25                      |
| J. P. Stevens Co.             | Conv. sub. deb. | 30.0                                  | Mar. 30                      |
| Texas Oil & Gas Corp.         | lst mtg. bds.   | 15.0                                  | Mar. 30                      |
| Phila. Elec. Pwr. Co.         | lst mtg bds.    | 25.0                                  | Mar.                         |
| Celanese Corp.                | Con. sub. deb.  | 78.9                                  | Apr. 1 (rts. ex.)            |
| Spiegel, Inc.                 | Sub ∴ deb.      | 17.7                                  | Apr. 9 (rts. ex.)            |
| Pacific Tel. & Tel. Co.       | Deb.            | 125.0                                 | May                          |
| Chrysler Corp.                | Com, stk.       | 250.0                                 | May (rts. ex.)               |

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\$L\$-2\$ Forthcoming Large Offerings as of March 12

| Issuer                           | Туре     | Amount<br>(millions<br>of<br>dollars) | Approximate date of offering |
|----------------------------------|----------|---------------------------------------|------------------------------|
| State and Local Government       |          |                                       |                              |
| Charlotte, N.C.                  | G.O.     | 10.8                                  | Mar. 16                      |
| Ohio State Bldg. Comm.           | RevRent. | 16.5                                  | Mar. 18                      |
| Fort Worth, Texas                | G.O.     | 10.4                                  | Mar. 23                      |
| Florida State Bd. of Ed.         | G.O.     | 25.0                                  | Mar. 23                      |
| *Georgia State Sch. Bldg. Auth.  | RevRent. | 27.0                                  | Mar. 23                      |
| Tacoma Dept. of Pub. Util, Wash. | RevUt.   | 50.0                                  | Mar. 24                      |
| Philadelphia, Penna.             | G.O.     | 19.7                                  | Mar. 31                      |
| State of Ohio                    | G.O.     | 40.0                                  | Apr. 1                       |
| Clark Sch. Dist., Nev.           | G.O.     | 17.0                                  | Apr. 1                       |
| Pittsburgh, Pa.                  | G.O.     | 35.0                                  | Indefinite                   |
| Dade County, Fla.                | G.O.     | 46.0                                  | Indefinite                   |
| Florida Dev. Comm.               | RevS.T.  | 33.8                                  | Indefinite                   |
| Los Angeles Harbor Dist., Calif. | RevQUt.  | 11.0                                  | Indefinite                   |
| Va. State Highway Auth.          | RevQUt.  | 31.0                                  | Indefinite                   |
| Other                            |          | _                                     |                              |
| City of Helsinki, Finland        | Bonds    | 10.0                                  | March 25                     |
| *Nippon Tel. & Tel Public Corp.  | Bonds    | 20.0                                  | March                        |

<sup>\*--</sup>Included in table for first time.

 $<sup>\</sup>underline{1}/$  Includes corporate and other issues of \$15 million and over; State and local Government issues of \$10 million and over.

<sup>2/</sup> Includes foreign government and International Bank for Reconstruction and Development issues and non-guaranteed issues for Federal agencies.
Note: --Deletions forreasons other than sale of issue: None.

Exhibit M

### Foreign Government and Corporate Security Offerings and Placements in the United States

### Part I: Public Offerings

| Sale<br>Date | Amount (millions of | Issuer and Description of Issue  |
|--------------|---------------------|--|
| Ĭ            | dollars)            |  |
|              |                     | A. Sold Jan. 1 through March 12  |
| 1/14.        | 200.0               | International Bank for Reconstruction and Development-4-1/2% bonds, maturing 1990, reoffered to yield 4.48%. |
| 1/19         | 15.0                | Republic of the Philippines6-1/2% bonds, maturing 1980, reoffered to yield 6.66%.                            |
| 1/25         | 20.0                | Republic of Portugal5-3/4 bonds, maturing 1985, reoffered to yield 5.97%.                                    |

### B. Prospective Offerings

| *3/25 | 10.0 | City of Helsinki, Finland - bonds<br>Nippon Tel, & Tel. Public Corp bonds |
|-------|------|---|
| *3/   | 20.0 | Nippon Tel, & Tel. Public Corp bonds                                      |

<sup>\*</sup> Included in table for first time.

Part II: Private Placement -- Reported January 1 through March 12

| Date<br>reported | Amount<br>(millions<br>of<br>dollars) | Issuer and Description of Issue  |
|------------------|---------------------------------------|--|
| 1/11             | 25.0                                  | Alberta Municipal Financing Corp4-5/8% debentures, maturing 1989, priced to yield 4.65%no information available on takedown.               |
| 1/13             | 8.0                                   | Beneficial Finance Co. of Canadasenior notes maturing 1984no information available on takedown.  |
| 1/18             | 30.0                                  | Province of Nova Scotia4-1/2% sinking fund debentures, maturing 1989no information available on takedown.                                  |
| *3/8             | 10.0                                  | British Columbia School Dists. Capital Financing Authority4-5/8% instalment debentures, maturing 1965no information available on takedown. |

Note: For retrospective data on aggregate foreign corporate and government security offert in the United States see Exhibits I and J. There is no simple relationship between the data shown in this Exhibit and that shown in Exhibits I and J because the latter includes privately placed securities in the period in which funds are actually taken down but only in the amount of takedown, while the placements shown in this exhibit are included when reported, frequently with little or no information concerning timing of takedowns. Full or partial takedowns may take place both prior and sub-

Exhibit N

#### Sources and Uses of Funds by Life Insurance Companies

|            |              |       |         | <del></del> | Uses of    | Rundo 1/ |         |             | Total         | Memo: Total     |
|------------|--------------|-------|---------|-------------|------------|----------|---------|-------------|---------------|-----------------|
| Quarter    | 1            |       | U.S.    | Bu          | siness     | State &  | Γ       | T           |               | Excl. Val-      |
| •          |              |       | Govt.   |             | urities 2/ | local    | Mort-   | Other       | or            | uation          |
| or         |              | Cash  | Securi- |             | Short-term |          | gages   | Other       | uses          |                 |
| Month      |              |       | ities   | Stocks      | paper      | secur.   | Rages   | 1           | uses.         | Change 3/       |
| End of per | riod.        |       | ITTIES  | SCOCKS      |            | lions of | dollare | <del></del> |               | <del></del>     |
| 1962 - Dec |              | 1,456 | 6,171   | 53,468      | 348        | 4,037    | 46,957  | 20,854      | 133,291       | 127,796         |
| 1963 - Dec |              | 1,465 | 5,813   | 56,050      |            | 3,868    | 50,596  | 22,942      | 141,121       | 134,940         |
| 1964 - Dec | 1            |       |         | -           | 241        | -        | -       | •           | •             | •               |
| 1904 Dec   | ٠. ا         | 1,443 | 5,511   | 58,621      | 241        | 3,808    | 55,179  | 24,515      | 149,318       | 142,637         |
| Changes:   | 1            |       |         |             |            |          |         |             |               |                 |
| 1962 - III | ı İ          | 76    | 52      | 520         | 123        | 48       | 554     | 384         | 1,757         | 1,649           |
| IV         |              | 167   | -160    | 673         | -296       | -47      | 1,233   | 587         | 2,157         | 1,954           |
|            |              |       |         |             | •          |          | -,      |             | •             | •               |
| 1963 - I   | 1            | -226  | -149    | 434         | 253        | 4        | 624     | 920         | 1,860         | 1,567           |
| II         | ł            | 16    | -276    | 727         | -110       | -89      | 786     | 659         | 1,713         | 1,572           |
| III        | : 1          | 103   | 95      | 501         | 134        | -62      | 893     | 350         | 2,014         | 1,960           |
|            | r/           | 116   | -28     | 920         | -238       | -22      | 1,336   | 159         | 2,243         | 2,045           |
| -          |              |       |         |             |            |          | -,      |             | -,            | ,               |
| 1964 - I   | 1            | -166  | -24     | 625         | 108        | -27      | 898     | 750         | 2,164         | 1,732           |
| II         | - 1          | -18   | -101    | 715         | -154       | -27      | 1,025   | 454         | r/1,894       | <u>r</u> /1,715 |
| III        | : {          | 24    | 154     | 479         | 81         | 24       | 1,094   | 352         | 2,208         | 2,113           |
| IV         | Į            | 161   | -276    | 805         | -175       | -38      | 1,619   | 50          | 2,146         | 2,269           |
|            |              |       |         |             |            |          |         |             |               | 1               |
|            | 1            |       |         |             |            |          |         |             |               |                 |
| 1963 - Dec | . <u>r</u> / | 179   | -24     | 407         | -421       | -12      | 742     | 35          | 906           | 79ზ             |
|            | j            |       |         |             |            |          |         |             |               |                 |
| p/ 1964    | Jan.         | -159  | 27      | 261         | 270        | -17      | 285     | 296         | 963           | 774             |
|            | Feb.         | -15   | 23      | 131         | -68        | -2 `     | 298     | 298         | 665           | 518             |
|            | Mar.         | 8     | -74     | 233         | -94        | -8       | 315     | 156         | 536           | 440             |
|            | Apr.         | -108  | -42     | 191         | -26        | 4        | 365     | 225         | 609           | 526             |
|            | May          | 12    | 42      | 232         | -44        | -26      | 311     | 109         | 636           | 608             |
|            | June         | 78    | -101    | 292         | -84        | -5       | 349     | 120         | <u>r</u> /649 | <u>r</u> /581   |
|            | July         | -9    | 125     | 199         | 185        | -13      | 366     | 5           | 859           | 970             |
|            | Aug.         | 105   | 5       | 122         | -39        | 13       | 341     | 106         | 652           | 612             |
|            | Sept.        | -72   | 24      | 158         | -65        | 24       | 387     | 241         | 697           | 531             |
|            | Oct.         | -4    | -18     | 45          | 194        | 20       | 424     | 144         | 805           | 730             |
|            | Nov.         | 112   | -70     | 210         | 3          | -25      | 420     | 119         | 769           | 781             |
|            | Dec.         | 53    | -188    | 550         | -372       | -33      | 775     | -213        | 572           | 758             |

r/ Revised. p/ Preliminary.

<sup>1/</sup> Uses of funds represent net changes in assets and therefore reflect net, rather than gross uses.

<sup>2/</sup> Includes securities of domestic corporations only.

<sup>3/</sup> Excludes changes in miscellaneous assets (one portion of the "other" in this table) which includes most, but not all, valuation changes, as well as changes in a few other items.

Source. -- Institute of Life Insurance.

Exhibit O

Sources and Uses of Funds by Savings and Loan Associations

|                 | U           | ses of  | funds 1       | /      |           |                | Source of fund | is     | _   |
|-----------------|-------------|---------|---------------|--------|-----------|----------------|----------------|--------|-----|
| Quarter         |             | U. S.   |               |        | Total     | Net            |                |        |     |
| •               | Cash        | Govt.   | Mort-         | Other  | sources   | change         | Borrowing      | Other  |     |
| or              | 1           | secur-  | gages         | assets | or        | savings        | 1              |        |     |
| Month           | <del></del> | ities   |               | L      | ияея      | capital        | <u>2</u> /     |        |     |
|                 | [           |         |               |        | (In mill: | ions of doll   | ars)           |        |     |
| End of period:  |             |         |               |        |           |                |                |        |     |
| 1962 - Dec.     |             | 5,563   | 78,770        |        | 93,605    | 80,236         | 3,629          | 9,740  |     |
| 1963 - Dec.     |             | 6,440   | 90,849        | 6,178  | 107,431   | 91,205         | 5,011          | 11,215 |     |
| 1964 - Dec.     | 3,903       | 6,989   | 101,178       | 6,995  | 119,065   | 101,729        | 5,586          | 11,750 |     |
|                 | 1           |         |               |        |           |                |                |        |     |
| Changes:        |             |         |               |        |           |                |                |        |     |
| 1962 - III      | -339        | 80      | 2,712         | 5      | 2,458     | 1,517          | 276            | 665    |     |
| IV .            | 889         | 75      | 2,532         | 105    | 3,601     | 3,327          | 470            | -196   |     |
| 1963 ~ I        | -137        | 537     | 2,272         | 55     | 2,727     | 3,024          | -1,028         | 731    |     |
| II              | 61          | 101     | 3,483         | 457    | 4,102     | 3,089          | 833            | 180    |     |
| III             | -467        | 144     | 3,408         | 39     | 3,124     | 1,523          | 774            | 827    |     |
| · IV            | 581         | 95      | 2,916         | 281    | 3,873     | 3,333          | 803            | -263   |     |
|                 | [           |         |               |        | · ·       | •              |                |        |     |
| 1964 - I        | -351        | 293     | 2,220         | 55     | 2,217     | 2,320          | -688           | 585    |     |
| 11              | 182         | -48     | 2,998         | 495    | 3,627     | 3,068          | 657            | -97    |     |
| 111             | -404        | 93      | 2,82 <b>8</b> | 23     | 2,540     | 1,862          | 85             | 592    |     |
| īv              | 512         | 211     | 2,283         | 244    | 3,250     | 3,274          | 521            | -545   | - 1 |
|                 |             |         |               |        |           |                |                |        | V.  |
| 1963 - Dec.     | 482         | -108    | 992           | 24     | 1,390     | 1,734          | 547            | -891   |     |
| 1964 - Jan.     | -396        | 158     | 604           | -189   | 177       | 464            | -421           | 134    |     |
| Feb.            | 33          | 64      | 710           | 109    | 916       | 754            | -213           | 375    |     |
| Mar.            | 12          | 71      | 906           | 135    | 1,124     | 1,102          | -54            | 76     |     |
| . Apr.          | -146        | -16     | 909           | 120    | 867       | 321            | 278            | 268    |     |
| May             | 37          | -5      | 993           | 385    | 1,410     | 982            | -57            | 485    |     |
| June            | 291         | -27     | 1,096         | -10    | 1,350     | 1,765          | 436            | -851   |     |
| July            | -456        | 2       | 1,044         | -192   | 398       | 16             | 11             | 371 •  |     |
| Aug.            | 15          | 49      | 948           | 113    | 1,125     | 773            | î              | 351    |     |
| Sept.           | . 37        | 42      | 836           | 102    | 1,017     | 1,073          | 73             | -129   |     |
| Oct.            | 22          | 42      | 836           | 72     | 972       | 751            | -36            | 257    |     |
| Nov. <u>r</u> / | 84          | 141     | 687           | 229    | 1,141     | 859 ·<br>1.664 | -31            | 313    | - 1 |
| Dec. p/         | 406         | 28      | 760           | -57    | 1,137     | 1.664          | 588            | -1,115 | -   |
| r/ Revised.     | p/ Prel     | liminar | v.            |        |           |                | •              |        |     |

r/ Revised. p/ Preliminary.

<sup>1/</sup> Uses of funds represent net changes in assets and therefore reflect net, rather than gross uses. Savings and loan associations do not hold business securities and data on holdings of State and local government bonds, presumed to be small, are not available.

<sup>2/</sup> Advances from Home Loan Banks and other borrowing. Source: --FSLIC

Exhibit P
Sources and Uses of Funds by
Mutual Savings Banks

|        |         | T     |          | Uses     | of funds 1/  |          |         | Total    | Sources   | of funds |
|--------|---------|-------|----------|----------|--------------|----------|---------|----------|-----------|----------|
| Qua    | rter    |       | U.S.     | Busi-    | State and    | Mort-    |         | sources  | Net       |          |
| 0      | r       | Cash  | Govt.    | ness     | local govt.  | gages    | Other   | or       | change    | Other    |
|        |         | 1     | secur-   | secur-   | secur-       | -        | 1       | uses     | in        | 1        |
| Mo     | Month   |       | ities    | ities 2/ | ities        | L        | L       |          | deposits  | L        |
| End of | period: |       |          |          | (In millio   | ns of do | llars)  |          |           |          |
| 1962 - | Dec.    |       | 6,107    | 5,177    | 527          | 32,056   |         | 46,121   | 41,336    | 4,785    |
| 1963 - | Dec.    | 912   | 5,863    | 5,074    | 440          | 36,007   |         | 49,702   | 44,606    | 5,096    |
| 1964 - | Dec.    | 1,005 | 5,776    | 5,101    | 397          | 40,312   | 1,625   | 54,217   | 48,833    | 5,384    |
| Change | в:      |       |          |          |              |          |         |          |           |          |
| 1962 - | III     | -31   | 18       | 82       | -19          | 844      | 71.     |          | 816       | 150      |
|        | IV      | 104   | -207     | 26       | -36          | 813      | 32      | 733      | 878       | -146     |
| 1963 - | I       | -65   | 325      | -20      | -52          | 1,069    | 57      | 1,315    | 970       | 344      |
|        | II      | - 1   | -243     | -67      | -17          | 950      | -28     | 592      | 666       | -73      |
|        | III     | -42   | -114     | 81       | -5           | 888      | 117     | 927      | 740       | 186      |
|        | IV      | 64    | -213     | -97      | -13          | 1,043    | -36     | 747      | 894       | -146     |
| 1964 - | т       | -25   | 254      | 78       | -16          | 926      | 124     | 1.339    | 1,155     | 183      |
| 1504   | II      | 19    | -93      | -6       | -15          | 1,037    | 17      | 959      | 862       | 99       |
|        | III     | -23   | 58       | 47       |              | 1,173    | 80      | 1,338    | 1,133     | 207      |
|        | IA      | 122   | -307     | -92      | -12          | 1,166    | -1      | 878      | 1,076     | -199     |
|        |         |       |          | _        |              | 252      | -34     | 200      | E70       | -188     |
| 1963 - | Dec.    | 101   | -22      | 1        | -8           | 353      | -34     | 390      | 578       | -100     |
| 1964 - | Tan.    | -63   | 88       | 15       |              | 345      | 93      | 477      | 400       | 77       |
| 1304   | Feb.    | 32    | 82       | 47       | -13          | 283      | 5       | 435      | 260       | 175      |
|        | Mar.    | 6     | 84       | 16       | -3           | 298      | 26      | 427      | 495       | -69      |
|        | Apr.    | -68   | -53      | -13      | -1           | 334      | -64     | 135      | 90        | 47       |
|        | May     | 28    | -12      | 12       | -4           | 333      | 75      | 433      | 272       | 161      |
|        | June    | 59    | -28      | -5       | -10          | 370      | 6       | 391      | 500       | -109     |
|        | July    | -43   | ī        | -3       |              | 436      | 26      | 416      | 294       | 122      |
|        | Aug.    | 32    | 70       | 37       | -2           | 355      | 71      | 565      | 356       | 210      |
|        | Sept.   | -12   | -13      | 13       | 2            | 382      | -17     | 357      | 483       | -125     |
|        | Oct.    | 15    | -233     | -15      | -6           | 392      | -10     | 143      | 226       | -83      |
|        | Nov.    | 7     | -65      | 2        | -4           | 360      | 42      | 343      | 205       | 138      |
|        | Dec.    | 100   | -9       | -79      | -2           | 414      | -33     | 392      | 645       | -254_    |
|        |         |       | sent nei | changes  | in assets at | d there  | fore re | flect ne | t. rather | than     |

<sup>1/</sup> Uses of funds represent net changes in assets and therefore reflect net, rather than gross uses.

Source: --NAMSB

<sup>2/</sup> Includes Canadian government and political subdivision, International Bank for Reconstruction and Development, nonguaranteed Federal agency and other bonds as well as corporate bonds and stock.