BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

DATA FILE REFERENCE LIBRARY FEDERAL RESERVE BANK

DEPARTMENT STORE MERCHANDISING DATA

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DATA FILE RENCE LIBRARY RENCE SERVE BANK	DEP	ARTMENT	STORE !	MERCHAND	ISING DA		JUN 3	PRARY 1957
DATA FILLBRANK RENCE LIBRANK RESERVE BANK RAL RESERVE RAL RESERVE		UNITE	D STATE	S - APRI	L 1957		BANK OF RE	1957
of Chi	Selected	series	, based	on reta	il dolla:	r amounts	OF RE	SEC
			Amo	Per cent	changes //	CAGO		
	(In millions of dollars)				The Tron			
		1957		1956		Month	Year	
		Apr.	Mar.	Apr.	Mar.	ago	ago	
Sales <u>l</u> /		p 441	394	r 388	433	+12	+14	
Stocks 1/		pl,397	1,356	rl,320	1,282	+ 3	+ 6	
Outstanding orders		p 346	414	r 337	402	-16	+ 3	
Receipts 2/	i	p 482	498	r 426	500	- 3	+13	
New orders 2/		p 414	451	r 361	451	- 8	+15	

Merchandising Ratios 3/

	1957			1956		1952 - 56 average	
	A	pr.	Mar.	Apr.	Mar.	Apr.	Mar.
Stocks to Sales	p	3.2	3.4	3.4	3.0	3.1	3.1
Outstanding Orders to Sales	p	0.8	1.1	0,9	0.9	0.8	1.0
Stocks plus Outstand- ing Orders to Sales	p	4.0	4.5	4.3	3.9	3.9	4.1
Receipts to Sales 2/	p	1.1	1.3	1.1	1.2	1.1	1.2

p--Preliminary.

r--Revised.

2/ Receipts of goods are derived from the reported figures on sales and stocks. New orders are derived from receipts and reported figures on outstanding orders. 3/ The first three ratios are of stocks and/or orders at the end of the month to sales during the month. The final ratio is based on totals of sales and receipts for the month.

Note: -- These figures are not estimates for all department stores in the United States. They are the actual dollar amounts reported by a group of department stores located in various cities throughout the country. In 1956, sales by these stores accounted for about 50 per cent of estimated total department store sales. Figures for the most recent thirteen-month period are shown regularly in the Bulletin. For description and back data, January 1939 to August 1952, see Federal Reserve Bulletin for October 1952, pp. 1098-1102. Back data may be obtained from the Board's Division of Research and Statistics.

^{1/} Figures are based on the sample described in the note below and are presented here solely to permit comparisons with changes in orders and receipts. For monthly movements of total department store sales and stocks, refer to the regular monthly sales report G.7.2 and stocks report G.7.4.2 or the Federal Reserve Bulletin.