

Loans, Consumer -
 the statement -
 February 25, 1966.

Supplement L.4.1 Automobile Loans by Major Sales Finance Companies
Seasonally Adjusted Data (1960-1965)

Maturities - New Cars

| | Percentage distribution of contracts | | | | | Total contracts reported (000) |
|---------------|--------------------------------------|--------------|--------------|----------------|---------------|--------------------------------|
| | 24 months or less | 25-30 months | 31-36 months | Over 36 months | Balloon paper | |
| 1960--January | 20.2 | 9.0 | 69.0 | 1.0 | 0.8 | 107 |
| February | 20.2 | 8.7 | 69.4 | 1.0 | 0.7 | 129 |
| March | 20.7 | 9.2 | 68.6 | 0.9 | 0.6 | 123 |
| April | 20.7 | 8.8 | 68.9 | 1.0 | 0.6 | 123 |
| May | 20.6 | 8.4 | 69.2 | 1.1 | 0.7 | 119 |
| June | 20.9 | 8.4 | 69.1 | 0.9 | 0.7 | 118 |
| July | 20.7 | 8.4 | 69.1 | 1.2 | 0.6 | 111 |
| August | 21.0 | 8.1 | 69.2 | 1.2 | 0.5 | 117 |
| September | 20.9 | 8.0 | 69.5 | 1.1 | 0.5 | 134 |
| October | 20.1 | 7.8 | 70.6 | 1.0 | 0.5 | 108 |
| November | 20.8 | 8.1 | 69.6 | 1.0 | 0.5 | 114 |
| December | 20.8 | 7.9 | 69.7 | 1.0 | 0.6 | 108 |
| 1961--January | 21.1 | 7.9 | 69.5 | 0.9 | 0.6 | 93 |
| February | 21.8 | 8.2 | 68.4 | 1.0 | 0.6 | 80 |
| March | 21.8 | 7.5 | 69.3 | 0.9 | 0.5 | 89 |
| April | 21.1 | 7.6 | 70.0 | 0.8 | 0.5 | 79 |
| May | 20.9 | 7.4 | 70.4 | 0.7 | 0.6 | 92 |
| June | 21.4 | 7.1 | 70.3 | 0.6 | 0.6 | 97 |
| July | 21.1 | 7.1 | 70.7 | 0.6 | 0.5 | 92 |
| August | 21.1 | 7.2 | 70.6 | 0.5 | 0.6 | 94 |
| September | 20.6 | 7.1 | 71.3 | 0.5 | 0.5 | 91 |
| October | 20.1 | 6.8 | 72.0 | 0.4 | 0.7 | 103 |
| November | 20.7 | 6.7 | 71.5 | 0.5 | 0.6 | 109 |
| December | 20.2 | 6.5 | 71.9 | 0.7 | 0.7 | 104 |
| 1962--January | 19.3 | 6.4 | 72.9 | 0.7 | 0.7 | 111 |
| February | 19.0 | 6.0 | 73.5 | 0.8 | 0.7 | 113 |
| March | 18.7 | 5.9 | 74.0 | 0.7 | 0.7 | 114 |
| April | 18.9 | 5.7 | 73.9 | 0.7 | 0.8 | 117 |
| May | 18.7 | 5.7 | 74.1 | 0.8 | 0.7 | 125 |
| June | 18.6 | 5.7 | 73.9 | 1.1 | 0.7 | 119 |
| July | 18.9 | 5.6 | 73.9 | 0.8 | 0.8 | 114 |
| August | 18.4 | 5.5 | 74.6 | 0.8 | 0.7 | 130 |
| September | 17.9 | 5.3 | 75.3 | 0.8 | 0.7 | 110 |
| October | 19.4 | 5.4 | 73.8 | 0.8 | 0.6 | 123 |
| November | 18.0 | 5.5 | 75.2 | 0.8 | 0.5 | 136 |
| December | 18.3 | 5.3 | 75.1 | 0.8 | 0.5 | 125 |

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Supplement L.4.1 Automobile Loans by Major Sales Finance Companies
Seasonally Adjusted Data (1960-1965)

Maturities - New Cars

| | Percentage distribution of contracts | | | | | Total | contracts reported(000) |
|---------------|--------------------------------------|-----------------|-----------------|-------------------|------------------|-------|----------------------------|
| | 24 months or less | 25-30 months | 31-36 months | Over 36 months | Balloon paper | | |
| 1963--January | 18.5 | 4.9 | 75.3 | 0.8 | 0.5 | 100.0 | 133 |
| February | 18.3 | 5.0 | 75.3 | 0.8 | 0.6 | 100.0 | 126 |
| March | 18.1 | 4.9 | 75.6 | 0.8 | 0.6 | 100.0 | 119 |
| April | 18.5 | 4.8 | 75.2 | 0.7 | 0.8 | 100.0 | 133 |
| May | 18.4 | 4.9 | 75.1 | 0.7 | 0.9 | 100.0 | 131 |
| June | 17.1 | 5.0 | 76.5 | 0.6 | 0.8 | 100.0 | 116 |
| July | 17.1 | 4.6 | 76.9 | 0.7 | 0.7 | 100.0 | 136 |
| August | 16.9 | 4.5 | 77.2 | 0.6 | 0.8 | 100.0 | 125 |
| September | 17.0 | 4.3 | 77.1 | 0.7 | 0.9 | 100.0 | 120 |
| October | 17.4 | 4.6 | 76.6 | 0.6 | 0.8 | 100.0 | 144 |
| November | 17.3 | 4.5 | 76.8 | 0.7 | 0.7 | 100.0 | 125 |
| December | 16.4 | 4.6 | 77.5 | 0.7 | 0.8 | 100.0 | 136 |
| 1964--January | 16.3 | 4.4 | 77.7 | 0.7 | 0.9 | 100.0 | 133 |
| February | 15.8 | 4.4 | 78.3 | 0.6 | 0.9 | 100.0 | 133 |
| March | 16.2 | 4.3 | 78.1 | 0.6 | 0.8 | 100.0 | 132 |
| April | 15.6 | 4.2 | 78.6 | 0.7 | 0.9 | 100.0 | 133 |
| May | 15.5 | 4.2 | 78.8 | 0.7 | 0.8 | 100.0 | 129 |
| June | 16.1 | 4.0 | 78.4 | 0.6 | 0.9 | 100.0 | 137 |
| July | 15.5 | 3.9 | 79.3 | 0.6 | 0.7 | 100.0 | 133 |
| August | 15.6 | 3.9 | 79.1 | 0.6 | 0.8 | 100.0 | 127 |
| September | 16.1 | 3.9 | 78.5 | 0.6 | 0.9 | 100.0 | 143 |
| October | 14.8 | 3.7 | 80.1 | 0.6 | 0.8 | 100.0 | 123 |
| November | 14.3 | 3.5 | 80.6 | 0.6 | 1.0 | 100.0 | 89 |
| December | 15.2 | 3.5 | 79.8 | 0.6 | 0.9 | 100.0 | 131 |
| 1965--January | 15.4 | 3.8 | 79.6 | 0.4 | 0.8 | 100.0 | 125 |
| February | 15.5 | 3.8 | 79.5 | 0.4 | 0.8 | 100.0 | 133 |
| March | 15.2 | 3.8 | 79.8 | 0.5 | 0.7 | 100.0 | 140 |
| April | 15.3 | 3.8 | 79.5 | 0.6 | 0.8 | 100.0 | 132 |
| May | 15.6 | 3.8 | 79.2 | 0.7 | 0.7 | 100.0 | 124 |
| June | 16.0 | 3.6 | 79.0 | 0.6 | 0.8 | 100.0 | 138 |
| July | 16.4 | 3.5 | 78.9 | 0.6 | 0.6 | 100.0 | 138 |
| August | 16.2 | 3.5 | 79.1 | 0.6 | 0.6 | 100.0 | 142 |
| September | 15.8 | 3.4 | 79.7 | 0.6 | 0.5 | 100.0 | 150 |
| October | 14.9 | 3.3 | 80.6 | 0.5 | 0.7 | 100.0 | 131 |
| November | 15.3 | 3.3 | 80.1 | 0.6 | 0.7 | 100.0 | 144 |
| December | 14.7 | 3.3 | 80.6 | 0.6 | 0.8 | 100.0 | 139 |

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Supplement L.4.1 Automobile Loans by Major Sales Finance Companies
Seasonally Adjusted Data (1960-1965)

Dealer Cost Ratios - New Cars
(loan as per cent of dealer cost)

| | Percentage distribution of contracts | | | | | | Total contracts reported (000) |
|---------------|--------------------------------------|------------|-------------|-------------|-------------|-------|--------------------------------------|
| | 90 or less | 91- 100 | 101- 105 | 106- 110 | Over 110 | Total | |
| 1960--January | 50.4 | 27.8 | 11.1 | 6.0 | 4.7 | 100.0 | 92 |
| February | 51.0 | 28.1 | 11.1 | 5.9 | 3.9 | 100.0 | 111 |
| March | 51.2 | 28.6 | 10.8 | 5.5 | 3.9 | 100.0 | 108 |
| April | 51.2 | 28.8 | 10.7 | 5.3 | 4.0 | 100.0 | 105 |
| May | 51.3 | 28.9 | 10.8 | 5.2 | 3.8 | 100.0 | 104 |
| June | 51.5 | 29.1 | 10.5 | 5.1 | 3.8 | 100.0 | 103 |
| July | 51.8 | 29.3 | 10.3 | 4.9 | 3.7 | 100.0 | 99 |
| August | 52.2 | 29.3 | 10.1 | 4.8 | 3.6 | 100.0 | 106 |
| September | 53.2 | 29.5 | 9.6 | 4.4 | 3.3 | 100.0 | 120 |
| October | 52.4 | 30.2 | 9.7 | 4.4 | 3.3 | 100.0 | 98 |
| November | 53.2 | 29.7 | 9.6 | 4.3 | 3.2 | 100.0 | 103 |
| December | 51.8 | 30.5 | 9.7 | 4.6 | 3.4 | 100.0 | 96 |
| 1961--January | 52.0 | 30.5 | 9.6 | 4.5 | 3.4 | 100.0 | 84 |
| February | 50.9 | 30.8 | 9.8 | 4.5 | 4.0 | 100.0 | 74 |
| March | 51.4 | 30.7 | 9.9 | 4.6 | 3.4 | 100.0 | 80 |
| April | 50.7 | 30.9 | 10.3 | 4.6 | 3.5 | 100.0 | 68 |
| May | 50.2 | 31.2 | 10.4 | 4.7 | 3.5 | 100.0 | 81 |
| June | 50.9 | 30.7 | 10.3 | 4.7 | 3.4 | 100.0 | 86 |
| July | 50.5 | 30.7 | 10.6 | 4.8 | 3.4 | 100.0 | 81 |
| August | 49.7 | 31.3 | 10.6 | 4.9 | 3.5 | 100.0 | 84 |
| September | 49.5 | 31.1 | 10.6 | 5.0 | 3.8 | 100.0 | 79 |
| October | 48.1 | 31.4 | 11.1 | 5.5 | 3.9 | 100.0 | 94 |
| November | 48.9 | 31.2 | 10.9 | 5.3 | 3.7 | 100.0 | 102 |
| December | 48.7 | 31.1 | 11.4 | 5.2 | 3.6 | 100.0 | 92 |
| 1962--January | 47.9 | 31.2 | 11.6 | 5.4 | 3.9 | 100.0 | 99 |
| February | 47.7 | 31.5 | 11.5 | 5.5 | 3.8 | 100.0 | 99 |
| March | 47.0 | 31.6 | 11.7 | 5.7 | 4.0 | 100.0 | 103 |
| April | 47.1 | 31.6 | 11.6 | 5.6 | 4.1 | 100.0 | 102 |
| May | 47.6 | 31.3 | 11.4 | 5.6 | 4.1 | 100.0 | 112 |
| June | 47.1 | 31.2 | 11.8 | 5.7 | 4.2 | 100.0 | 105 |
| July | 47.6 | 31.0 | 11.6 | 5.7 | 4.1 | 100.0 | 101 |
| August | 47.0 | 30.7 | 12.0 | 5.9 | 4.4 | 100.0 | 117 |
| September | 46.5 | 30.8 | 12.2 | 5.9 | 4.6 | 100.0 | 98 |
| October | 48.8 | 30.1 | 10.7 | 5.9 | 4.5 | 100.0 | 98 |
| November | 47.7 | 30.1 | 11.9 | 5.9 | 4.4 | 100.0 | 127 |
| December | 46.9 | 30.2 | 12.0 | 6.1 | 4.8 | 100.0 | 109 |

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Supplement L.4.1 Automobile Loans by Major Sales Finance Companies
Seasonally Adjusted Data (1960-1965)

Dealer Cost Ratios - New Cars
 (loan as per cent of dealer cost)

| | Percentage distribution of contracts | | | | | | Total contracts reported (000) |
|---------------|--------------------------------------|------------|-------------|-------------|-------------|-------|--------------------------------------|
| | 90 or less | 91- 100 | 101- 105 | 106- 110 | Over 110 | Total | |
| 1963--January | 46.2 | 30.6 | 12.2 | 6.2 | 4.8 | 100.0 | 117 |
| February | 45.9 | 30.2 | 12.1 | 6.6 | 5.2 | 100.0 | 110 |
| March | 46.0 | 30.4 | 11.9 | 6.5 | 5.2 | 100.0 | 105 |
| April | 46.4 | 30.2 | 11.9 | 6.4 | 5.1 | 100.0 | 113 |
| May | 45.9 | 30.5 | 12.2 | 6.4 | 5.0 | 100.0 | 114 |
| June | 45.6 | 30.2 | 12.3 | 6.6 | 5.3 | 100.0 | 103 |
| July | 45.0 | 30.6 | 12.2 | 6.7 | 5.5 | 100.0 | 121 |
| August | 44.7 | 30.6 | 12.4 | 6.8 | 5.5 | 100.0 | 112 |
| September | 44.2 | 30.7 | 12.3 | 7.1 | 5.7 | 100.0 | 104 |
| October | 44.9 | 30.4 | 12.5 | 6.6 | 5.6 | 100.0 | 131 |
| November | 45.7 | 30.3 | 12.2 | 6.5 | 5.3 | 100.0 | 118 |
| December | 44.8 | 30.7 | 12.4 | 6.6 | 5.5 | 100.0 | 121 |
| 1964--January | 44.9 | 30.9 | 12.3 | 6.6 | 5.3 | 100.0 | 118 |
| February | 45.1 | 30.7 | 12.4 | 6.6 | 5.2 | 100.0 | 120 |
| March | 44.8 | 30.5 | 12.6 | 6.7 | 5.4 | 100.0 | 120 |
| April | 44.2 | 30.5 | 12.7 | 6.9 | 5.7 | 100.0 | 119 |
| May | 44.0 | 30.4 | 12.9 | 7.0 | 5.7 | 100.0 | 117 |
| June | 44.1 | 30.6 | 12.7 | 6.8 | 5.8 | 100.0 | 124 |
| July | 42.6 | 31.0 | 13.2 | 7.3 | 5.9 | 100.0 | 120 |
| August | 44.3 | 30.4 | 12.9 | 6.8 | 5.6 | 100.0 | 116 |
| September | 44.8 | 30.2 | 12.9 | 6.7 | 5.4 | 100.0 | 130 |
| October | 43.2 | 30.4 | 13.0 | 7.3 | 6.1 | 100.0 | 113 |
| November | 42.1 | 31.3 | 13.3 | 7.2 | 6.1 | 100.0 | 83 |
| December | 44.6 | 30.1 | 13.1 | 6.9 | 5.3 | 100.0 | 118 |
| 1965--January | 45.4 | 29.8 | 12.8 | 6.7 | 5.3 | 100.0 | 113 |
| February | 45.1 | 30.2 | 12.7 | 6.7 | 5.3 | 100.0 | 121 |
| March | 44.9 | 30.4 | 12.6 | 6.7 | 5.4 | 100.0 | 126 |
| April | 44.5 | 30.5 | 12.7 | 6.7 | 5.6 | 100.0 | 119 |
| May | 44.4 | 30.6 | 12.6 | 6.8 | 5.6 | 100.0 | 112 |
| June | 44.1 | 30.6 | 12.8 | 6.8 | 5.7 | 100.0 | 123 |
| July | 43.8 | 30.7 | 12.7 | 6.9 | 5.9 | 100.0 | 122 |
| August | 43.5 | 30.4 | 13.0 | 7.1 | 6.0 | 100.0 | 127 |
| September | 43.1 | 30.6 | 13.2 | 7.1 | 6.0 | 100.0 | 134 |
| October | 43.3 | 31.1 | 13.0 | 6.8 | 5.8 | 100.0 | 119 |
| November | 44.3 | 30.0 | 12.9 | 6.9 | 5.9 | 100.0 | 140 |
| December | 42.9 | 30.8 | 13.2 | 7.1 | 6.0 | 100.0 | 126 |

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Supplement L.4.1 Automobile Loans by Major Sales Finance Companies
Seasonally Adjusted Data (1960-1965)

Maturities - Used Cars

| | Percentage distribution of contracts | | | | | Total | Total contracts reported (000) |
|---------------|--------------------------------------|--------------|--------------|----------------|---------------|-------|--------------------------------|
| | 18 months or less | 19-24 months | 25-30 months | Over 30 months | Balloon paper | | |
| 1960--January | 10.9 | 33.8 | 34.1 | 20.8 | 0.4 | 100.0 | 39 |
| February | 10.3 | 30.7 | 36.0 | 22.7 | 0.3 | 100.0 | 41 |
| March | 10.5 | 30.4 | 36.4 | 22.4 | 0.3 | 100.0 | 40 |
| April | 11.0 | 31.4 | 35.0 | 22.4 | 0.2 | 100.0 | 42 |
| May | 12.2 | 33.7 | 33.2 | 20.5 | 0.4 | 100.0 | 41 |
| June | 11.6 | 32.6 | 34.5 | 20.9 | 0.4 | 100.0 | 41 |
| July | 11.9 | 32.8 | 34.9 | 20.1 | 0.3 | 100.0 | 38 |
| August | 12.0 | 32.9 | 34.6 | 20.2 | 0.3 | 100.0 | 37 |
| September | 12.3 | 33.7 | 33.9 | 19.8 | 0.3 | 100.0 | 41 |
| October | 12.4 | 33.6 | 34.1 | 19.7 | 0.2 | 100.0 | 33 |
| November | 13.0 | 33.8 | 35.4 | 17.6 | 0.2 | 100.0 | 36 |
| December | 13.3 | 32.4 | 36.7 | 17.3 | 0.3 | 100.0 | 35 |
| 1961--January | 13.5 | 31.4 | 36.7 | 18.1 | 0.3 | 100.0 | 36 |
| February | 13.7 | 33.5 | 35.3 | 17.2 | 0.3 | 100.0 | 35 |
| March | 14.0 | 33.6 | 35.6 | 16.5 | 0.3 | 100.0 | 38 |
| April | 13.6 | 33.4 | 35.9 | 16.8 | 0.3 | 100.0 | 33 |
| May | 13.7 | 32.5 | 36.2 | 17.2 | 0.4 | 100.0 | 36 |
| June | 13.1 | 31.1 | 37.3 | 18.1 | 0.4 | 100.0 | 37 |
| July | 13.1 | 30.9 | 37.4 | 17.9 | 0.7 | 100.0 | 36 |
| August | 12.9 | 29.9 | 37.7 | 18.9 | 0.6 | 100.0 | 37 |
| September | 12.6 | 29.7 | 37.2 | 20.1 | 0.4 | 100.0 | 37 |
| October | 12.2 | 29.2 | 38.9 | 19.3 | 0.4 | 100.0 | 38 |
| November | 12.2 | 29.5 | 38.8 | 19.1 | 0.4 | 100.0 | 38 |
| December | 11.8 | 29.5 | 39.0 | 19.3 | 0.4 | 100.0 | 37 |
| 1962--January | 10.9 | 28.0 | 39.8 | 21.0 | 0.3 | 100.0 | 37 |
| February | 11.4 | 28.5 | 38.7 | 21.1 | 0.3 | 100.0 | 39 |
| March | 10.9 | 28.4 | 38.5 | 21.8 | 0.4 | 100.0 | 39 |
| April | 10.7 | 27.3 | 39.2 | 22.4 | 0.4 | 100.0 | 39 |
| May | 10.5 | 26.4 | 39.2 | 23.5 | 0.4 | 100.0 | 42 |
| June | 9.7 | 27.0 | 38.9 | 24.0 | 0.4 | 100.0 | 40 |
| July | 10.0 | 24.3 | 39.0 | 26.1 | 0.6 | 100.0 | 39 |
| August | 10.0 | 26.1 | 37.9 | 25.5 | 0.5 | 100.0 | 44 |
| September | 10.0 | 24.7 | 37.9 | 26.9 | 0.5 | 100.0 | 40 |
| October | 9.1 | 24.6 | 38.9 | 26.8 | 0.6 | 100.0 | 45 |
| November | 9.6 | 24.2 | 38.0 | 27.7 | 0.5 | 100.0 | 46 |
| December | 9.5 | 24.7 | 37.2 | 28.2 | 0.4 | 100.0 | 41 |

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Supplement L.4.1 Automobile Loans by Major Sales Finance Companies
Seasonally Adjusted Data (1960-1965)

Maturities - Used Cars

| | Percentage distribution of contracts | | | | | Total contracts reported(000) |
|---------------|--------------------------------------|-----------------|-----------------|-------------------|------------------|-------------------------------------|
| | 18 months or less | 19-24 months | 25-30 months | Over 30 months | Balloon paper | |
| 1963--January | 10.3 | 25.2 | 34.4 | 29.7 | 0.4 | 100.0 |
| February | 9.7 | 22.8 | 35.3 | 31.7 | 0.5 | 100.0 |
| March | 9.2 | 21.7 | 35.3 | 33.4 | 0.4 | 100.0 |
| April | 9.1 | 21.5 | 34.8 | 34.2 | 0.4 | 100.0 |
| May | 8.8 | 21.3 | 34.5 | 34.8 | 0.6 | 100.0 |
| June | 9.1 | 20.9 | 34.2 | 35.2 | 0.6 | 100.0 |
| July | 8.8 | 20.7 | 33.9 | 36.0 | 0.6 | 100.0 |
| August | 8.6 | 20.3 | 34.0 | 36.5 | 0.6 | 100.0 |
| September | 8.5 | 20.3 | 33.5 | 37.1 | 0.6 | 100.0 |
| October | 9.0 | 20.4 | 35.4 | 34.7 | 0.5 | 100.0 |
| November | 8.6 | 20.5 | 35.6 | 34.8 | 0.5 | 100.0 |
| December | 8.6 | 20.6 | 35.3 | 35.0 | 0.5 | 100.0 |
| 1964--January | 7.7 | 19.5 | 33.9 | 38.3 | 0.6 | 100.0 |
| February | 7.8 | 20.4 | 33.5 | 37.8 | 0.5 | 100.0 |
| March | 8.0 | 19.6 | 33.8 | 38.0 | 0.6 | 100.0 |
| April | 7.9 | 19.9 | 33.8 | 38.0 | 0.4 | 100.0 |
| May | 7.8 | 19.2 | 34.1 | 38.3 | 0.6 | 100.0 |
| June | 8.0 | 19.2 | 33.5 | 38.6 | 0.7 | 100.0 |
| July | 7.9 | 19.3 | 33.4 | 38.7 | 0.7 | 100.0 |
| August | 7.8 | 19.2 | 33.4 | 39.1 | 0.5 | 100.0 |
| September | 7.7 | 19.7 | 32.8 | 39.4 | 0.4 | 100.0 |
| October | 7.2 | 17.0 | 29.3 | 46.0 | 0.5 | 100.0 |
| November | 7.3 | 17.1 | 28.6 | 46.5 | 0.5 | 100.0 |
| December | 6.9 | 16.4 | 28.9 | 47.4 | 0.4 | 100.0 |
| 1965--January | 7.6 | 17.9 | 32.8 | 41.1 | 0.6 | 100.0 |
| February | 7.8 | 18.4 | 33.8 | 39.5 | 0.5 | 100.0 |
| March | 7.7 | 18.7 | 33.5 | 39.5 | 0.6 | 100.0 |
| April | 7.7 | 18.5 | 32.9 | 40.5 | 0.4 | 100.0 |
| May | 7.8 | 18.8 | 32.9 | 39.9 | 0.6 | 100.0 |
| June | 7.8 | 18.5 | 33.0 | 40.0 | 0.7 | 100.0 |
| July | 7.7 | 19.1 | 33.1 | 39.4 | 0.7 | 100.0 |
| August | 7.7 | 18.7 | 32.3 | 40.8 | 0.5 | 100.0 |
| September | 7.9 | 19.2 | 32.1 | 40.4 | 0.4 | 100.0 |
| October | 7.5 | 17.8 | 29.1 | 45.1 | 0.5 | 100.0 |
| November | 6.9 | 17.1 | 28.9 | 46.6 | 0.5 | 100.0 |
| December | 6.8 | 16.9 | 29.0 | 46.9 | 0.4 | 100.0 |

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Seasonally Adjusted Data (1960-1965)

Dealer Cost Ratios - Used Cars
(loan as per cent of wholesale value)

| | Percentage distribution of contracts | | | | | | Total contracts reported (000) |
|---------------|--------------------------------------|------------|-------------|-------------|-------------|-------|--------------------------------------|
| | 90 or less | 91- 100 | 101- 110 | 111- 120 | Over 120 | Total | |
| 1960--January | 41.9 | 24.9 | 18.4 | 8.5 | 6.3 | 100.0 | 30 |
| February | 43.9 | 26.4 | 17.6 | 7.5 | 4.6 | 100.0 | 36 |
| March | 44.2 | 26.5 | 17.2 | 7.2 | 4.9 | 100.0 | 35 |
| April | 42.6 | 26.3 | 17.9 | 7.6 | 5.6 | 100.0 | 36 |
| May | 39.7 | 26.4 | 18.4 | 8.9 | 6.6 | 100.0 | 35 |
| June | 39.2 | 25.6 | 18.4 | 9.1 | 7.7 | 100.0 | 35 |
| July | 39.0 | 26.2 | 18.6 | 9.0 | 7.2 | 100.0 | 32 |
| August | 39.2 | 25.9 | 19.0 | 8.6 | 7.3 | 100.0 | 33 |
| September | 38.5 | 25.7 | 19.4 | 8.9 | 7.5 | 100.0 | 35 |
| October | 36.9 | 26.3 | 19.3 | 9.4 | 8.1 | 100.0 | 29 |
| November | 37.4 | 25.9 | 19.2 | 9.6 | 7.9 | 100.0 | 31 |
| December | 36.3 | 26.9 | 19.3 | 9.8 | 7.7 | 100.0 | 32 |
| 1961--January | 35.7 | 26.0 | 19.8 | 9.9 | 8.6 | 100.0 | 29 |
| February | 33.4 | 25.6 | 20.2 | 10.9 | 9.9 | 100.0 | 30 |
| March | 32.1 | 25.5 | 20.8 | 11.1 | 10.5 | 100.0 | 32 |
| April | 32.9 | 26.3 | 20.6 | 10.7 | 9.5 | 100.0 | 28 |
| May | 34.4 | 26.8 | 20.6 | 10.0 | 8.2 | 100.0 | 31 |
| June | 33.5 | 27.3 | 20.8 | 10.1 | 8.3 | 100.0 | 34 |
| July | 33.4 | 26.9 | 21.1 | 10.2 | 8.4 | 100.0 | 28 |
| August | 33.9 | 27.2 | 20.9 | 10.2 | 7.8 | 100.0 | 32 |
| September | 33.2 | 28.0 | 20.5 | 10.5 | 7.8 | 100.0 | 29 |
| October | 33.3 | 28.0 | 20.8 | 10.2 | 7.7 | 100.0 | 33 |
| November | 32.2 | 27.5 | 21.4 | 10.6 | 8.3 | 100.0 | 33 |
| December | 32.5 | 26.8 | 21.6 | 10.9 | 8.2 | 100.0 | 31 |
| 1962--January | 32.6 | 26.8 | 21.3 | 11.0 | 8.3 | 100.0 | 30 |
| February | 32.1 | 26.6 | 21.2 | 11.1 | 9.0 | 100.0 | 32 |
| March | 30.1 | 26.7 | 21.8 | 11.9 | 9.5 | 100.0 | 32 |
| April | 29.8 | 26.3 | 21.6 | 12.0 | 10.3 | 100.0 | 33 |
| May | 30.8 | 26.4 | 21.7 | 11.6 | 9.5 | 100.0 | 34 |
| June | 31.5 | 26.6 | 21.7 | 11.2 | 9.0 | 100.0 | 33 |
| July | 32.7 | 28.3 | 22.1 | 10.4 | 6.5 | 100.0 | 29 |
| August | 29.8 | 26.1 | 21.8 | 12.1 | 10.2 | 100.0 | 35 |
| September | 30.0 | 25.5 | 22.1 | 12.2 | 10.2 | 100.0 | 32 |
| October | 30.3 | 26.3 | 22.2 | 11.7 | 9.5 | 100.0 | 36 |
| November | 31.3 | 26.2 | 21.8 | 11.5 | 9.2 | 100.0 | 38 |
| December | 30.6 | 25.8 | 22.0 | 11.8 | 9.8 | 100.0 | 34 |

February 25, 1966.

Supplement L.4.1 Automobile Loans by Major Sales Finance Companies
Seasonally Adjusted Data (1960-1965)

Dealer Cost Ratios - Used Cars
(loan as per cent of wholesale value)

| | Percentage distribution of contracts | | | | | | Total contracts reported (000) |
|---------------|--------------------------------------|------------|-------------|-------------|-------------|-------|--------------------------------------|
| | 90 or less | 91- 100 | 101- 110 | 111- 120 | Over 120 | Total | |
| 1963--January | 28.4 | 26.2 | 22.5 | 12.3 | 10.6 | 100.0 | 36 |
| February | 27.0 | 25.4 | 22.9 | 13.0 | 11.7 | 100.0 | 34 |
| March | 29.7 | 26.3 | 22.7 | 11.9 | 9.4 | 100.0 | 32 |
| April | 29.3 | 26.1 | 22.9 | 12.3 | 9.4 | 100.0 | 37 |
| May | 28.8 | 25.9 | 23.0 | 12.4 | 9.9 | 100.0 | 36 |
| June | 28.8 | 26.1 | 23.1 | 12.3 | 9.7 | 100.0 | 32 |
| July | 27.8 | 26.4 | 22.9 | 12.8 | 10.1 | 100.0 | 37 |
| August | 28.0 | 26.1 | 23.1 | 12.6 | 10.2 | 100.0 | 34 |
| September | 27.1 | 25.7 | 23.2 | 13.3 | 10.7 | 100.0 | 34 |
| October | 27.4 | 25.0 | 23.6 | 13.3 | 10.7 | 100.0 | 37 |
| November | 27.2 | 25.7 | 23.6 | 13.2 | 10.3 | 100.0 | 34 |
| December | 27.2 | 25.9 | 23.1 | 13.0 | 10.8 | 100.0 | 37 |
| 1964--January | 26.8 | 25.6 | 23.7 | 13.2 | 10.7 | 100.0 | 38 |
| February | 28.2 | 25.7 | 23.4 | 12.7 | 10.0 | 100.0 | 38 |
| March | 26.7 | 24.5 | 23.7 | 13.7 | 11.4 | 100.0 | 40 |
| April | 27.4 | 26.1 | 24.1 | 12.8 | 9.6 | 100.0 | 35 |
| May | 25.9 | 24.1 | 24.0 | 14.1 | 11.9 | 100.0 | 38 |
| June | 25.1 | 24.6 | 24.1 | 14.2 | 12.0 | 100.0 | 38 |
| July | 25.4 | 24.9 | 24.6 | 13.5 | 11.6 | 100.0 | 39 |
| August | 26.6 | 24.9 | 24.1 | 13.5 | 10.9 | 100.0 | 34 |
| September | 27.0 | 25.7 | 24.2 | 13.0 | 10.1 | 100.0 | 36 |
| October | 27.9 | 25.9 | 23.7 | 12.6 | 9.9 | 100.0 | 34 |
| November | 26.0 | 25.6 | 24.3 | 13.0 | 11.1 | 100.0 | 28 |
| December | 26.9 | 25.3 | 24.7 | 13.0 | 10.1 | 100.0 | 33 |
| 1965--January | 28.5 | 25.5 | 23.9 | 12.7 | 9.4 | 100.0 | 36 |
| February | 28.5 | 26.7 | 24.1 | 12.3 | 8.4 | 100.0 | 38 |
| March | 28.3 | 26.5 | 23.8 | 12.2 | 9.2 | 100.0 | 40 |
| April | 27.2 | 26.0 | 23.8 | 12.6 | 10.4 | 100.0 | 41 |
| May | 27.0 | 25.9 | 24.2 | 12.9 | 10.0 | 100.0 | 37 |
| June | 26.5 | 25.5 | 24.1 | 13.3 | 10.6 | 100.0 | 39 |
| July | 26.0 | 24.9 | 24.5 | 13.5 | 11.1 | 100.0 | 36 |
| August | 25.6 | 24.8 | 24.8 | 13.7 | 11.1 | 100.0 | 38 |
| September | 25.1 | 23.7 | 24.4 | 14.4 | 12.4 | 100.0 | 38 |
| October | 23.8 | 23.6 | 24.4 | 14.7 | 13.5 | 100.0 | 31 |
| November | 24.8 | 23.5 | 24.4 | 14.5 | 12.8 | 100.0 | 35 |
| December | 24.3 | 23.5 | 24.5 | 15.0 | 12.7 | 100.0 | 38 |