



# FEDERAL RESERVE

statistical release

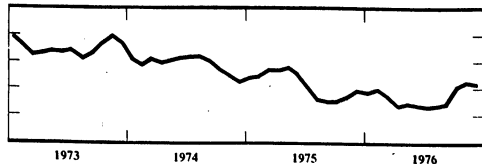
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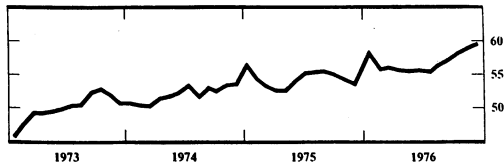
AUTOMOBILE CREDIT - DECEMBER 1976

FEBRUARY 14, 1977

Used Car Dealer Cost Ratio Over 100%



Over-30-Month Used-Car Loans at Finance Companies



CREDIT EXTENDED	NEW CARS						USED CARS					
	SEASONALLY ADJUSTED			NOT SEASONALLY ADJUSTED			SEASONALLY ADJUSTED			NOT SEASONALLY ADJUSTED		
	1975 DEC.	1976 NOV.	1976 DEC.	1975 DEC.	1976 NOV.	1976 DEC.	1975 DEC.	1976 NOV.	1976 DEC.	1975 DEC.	1976 NOV.	1976 DEC.
ALL HOLDERS												
TOTAL CREDIT (MILLION \$)	2,718	2,713	3,043	2,439	2,667	2,706	1,901	1,900	2,162	1,654	1,757	1,858
NUMBER OF CONTRACTS (THOUS.)	576	518	576	511	501	504	795	699	790	701	653	689
AVERAGE SIZE OF CONTRACT (\$)	4,719	5,237	5,283	4,773	5,323	5,369	2,391	2,718	2,737	2,359	2,691	2,697
BANK DIRECT LOANS												
TOTAL CREDIT (MILLION \$)	635	641	740	560	661	638	575	606	674	510	568	562
NUMBER OF CONTRACTS (THOUS.)	139	125	147	120	127	124	252	237	263	225	245	229
AVERAGE SIZE OF CONTRACT (\$)	4,568	5,128	5,034	4,667	5,205	5,145	2,282	2,557	2,563	2,267	2,524	2,541
BANK PURCHASED PAPER												
TOTAL CREDIT (MILLION \$)	991	918	1,049	857	876	895	559	500	623	486	452	535
NUMBER OF CONTRACTS (THOUS.)	210	181	203	179	170	170	218	173	208	192	156	181
AVERAGE SIZE OF CONTRACT (\$)	4,719	5,072	5,167	4,788	5,153	5,265	2,564	2,890	2,995	2,531	2,897	2,956
FINANCE COMPANIES												
TOTAL CREDIT (MILLION \$)	635	653	724	576	614	657	284	277	292	241	255	250
NUMBER OF CONTRACTS (THOUS.)	126	117	125	114	108	112	106	94	96	91	87	83
AVERAGE SIZE OF CONTRACT (\$)	5,040	5,581	5,792	5,053	5,685	5,866	2,679	2,947	3,042	2,648	2,931	3,012
OTHER LENDERS												
TOTAL CREDIT (MILLION \$)	457	501	530	446	516	516	483	517	573	417	482	491
NUMBER OF CONTRACTS (THOUS.)	101	95	101	98	96	98	219	195	223	193	185	196
AVERAGE SIZE OF CONTRACT (\$)	4,525	5,274	5,248	4,551	5,375	5,265	2,205	2,651	2,570	2,161	2,605	2,505

NOTE: DATA FOR TOTAL CREDIT AND AVERAGE SIZE OF CONTRACTS INCLUDE PRECOMPUTED FINANCE CHARGES AT MOST HOLDERS.

BANK REFERS TO COMMERCIAL BANKS ONLY; OTHER LENDERS INCLUDE PRIMARILY CREDIT UNIONS, BUT ALSO MUTUAL SAVINGS BANKS, SAVINGS AND LOAN ASSOCIATIONS AND AUTOMOBILE DEALERS.

## AUTOMOBILE CREDIT AT FINANCE COMPANIES - DECEMBER 1976

CREDIT EXTENDED	NEW CARS						USED CARS					
	SEASONALLY ADJUSTED			NOT SEASONALLY ADJUSTED			SEASONALLY ADJUSTED			NOT SEASONALLY ADJUSTED		
	1975 DEC.	1976 NOV.	1976 DEC.	1975 DEC.	1976 NOV.	1976 DEC.	1975 DEC.	1976 NOV.	1976 DEC.	1975 DEC.	1976 NOV.	1976 DEC.
TOTAL CREDIT (MILLION \$)	635	653	724	576	614	657	284	277	292	241	255	250
NUMBER OF CONTRACTS (THOUS.)	126	117	125	114	108	112	106	94	96	91	87	83
AVERAGE SIZE OF CONTRACT (\$)	5,040	5,581	5,792	5,053	5,685	5,866	2,679	2,947	3,042	2,648	2,931	3,012
AVERAGE AMOUNT FINANCED (\$)	4,255	4,603	4,663	4,324	4,654	4,728	2,328	2,548	2,575	2,304	2,528	2,544
AVERAGE FINANCE RATE (%)	13.07	13.09	13.09	13.19	13.22	13.21	17.51	17.50	17.47	17.86	17.83	17.02
AVERAGE MATURITY (MONTHS)	38.0	39.4	39.5	37.8	39.2	39.3	29.8	30.6	30.6	28.7	29.7	29.5
PERCENTAGE WITH MATURITIES:												
OVER 42 MONTHS	9.7	16.9	17.6	9.3	16.1	16.9						
37-42 MONTHS	15.3	20.4	20.6	15.2	19.4	19.5						
OVER 36 MONTHS							2.6	5.1	5.6	2.1	4.5	5.0
31-36 MONTHS	63.2	51.0	50.2	60.6	49.2	48.4	51.1	53.8	54.0	44.1	48.4	46.9
30 MONTHS OR LESS	12.0	12.1	12.1	14.8	15.2	15.1						
25-30 MONTHS							32.1	29.0	28.4	36.1	31.6	31.4
24 MONTHS OR LESS							14.0	12.7	12.6	17.7	15.5	16.7
AVERAGE LOAN-TO-VALUE RATIO(%)	86.0	87.1	87.2	86.0	87.0	87.0	96.4	97.0	96.4	96.0	97.0	96.0
PERCENTAGE WITH L/V RATIOS:												
OVER 110%	3.3	3.5	3.5	3.6	3.7	3.9	11.3	11.7	11.7	10.8	11.2	11.6
101-110%	14.1	17.2	17.3	14.5	17.7	18.0	23.3	24.5	24.2	21.9	23.8	22.9
91-100%	33.4	34.3	35.0	32.9	33.9	34.8	30.9	30.5	30.6	30.5	30.6	30.1
90% OR LESS	49.5	45.0	44.2	49.0	44.7	43.4	34.6	33.2	33.6	36.9	34.4	35.5

NOTE: LOAN RATE AND LOAN TERMS DATA APPLY MAINLY TO CONTRACTS PURCHASED FROM DEALERS. AVERAGE SIZE OF CONTRACT IS DERIVED BY DIVIDING TOTAL CREDIT EXTENSIONS FOR ALL FINANCE COMPANIES BY ESTIMATED NUMBER OF CONTRACTS; IT INCLUDES PRECOMPUTED FINANCE CHARGES INCORPORATED IN THE CREDIT EXTENSION STATISTICS. AVERAGE AMOUNT FINANCED IS BASED ON DATA FROM A LIMITED SAMPLE OF FINANCE COMPANIES; IT EXCLUDES ANY PRECOMPUTED FINANCE CHARGES. FINANCE RATES ARE ANNUAL PERCENTAGE RATES AS SPECIFIED BY REGULATION Z (TRUTH-IN-LENDING). AVERAGE LOAN RATE, MATURITY, AND LOAN-TO-VALUE RATIO DATA ARE OBTAINED FROM A DIFFERENT SAMPLE THAN THE LOAN TERMS PERCENTAGE DISTRIBUTIONS. USED-CAR LOAN MATURITY AND LOAN-TO-VALUE DATA APPLY ONLY TO CARS LESS THAN THREE YEARS OLD.