



# FEDERAL RESERVE

## statistical release

For immediate release  
March 14, 1972

G.26

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FEDERAL RESERVE BANK  
OF RICHMOND

### AUTOMOBILE INSTALMENT CREDIT DEVELOPMENTS-JANUARY 1972

#### NEW CARS

All lenders	Bank direct loans	Bank purchased paper	Finance cos.	Other lenders
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#### Seasonally Adjusted

##### Extensions (\$ millions):

January 1972	1,856	394	666	539	257
December 1971	1,966	431	675	584	276
January 1971	1,439	312	500	419	208

##### Average note (Dollars):

January 1972	3,320	3,266	3,213	3,621	3,128
December 1971	3,413	3,288	3,320	3,741	3,201
January 1971	3,191	3,114	3,045	3,530	3,063

##### Cars financed (000):

January 1972	559	121	207	149	82
December 1971	576	131	203	156	86
January 1971	451	100	164	119	68

#### Not Seasonally Adjusted

##### Extensions (\$ millions):

January 1972	1,452	319	527	437	169
December 1971	1,758	390	576	542	250
January 1971	1,127	254	396	340	137

##### Average note (Dollars):

January 1972	3,361	3,289	3,213	3,672	3,250
December 1971	3,474	3,362	3,349	3,817	3,289
January 1971	3,229	3,136	3,046	3,579	3,186

##### Cars financed (000):

January 1972	432	97	164	119	52
December 1971	506	116	172	142	76
January 1971	349	81	130	95	43

AUTOMOBILE INSTALMENT CREDIT DEVELOPMENTS-JANUARY 1972

## USED CARS

All lenders	Bank direct loans	Bank purchased paper	Finance cos.	Other lenders
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Seasonally Adjusted

## Extensions (\$ millions):

January 1972	997	273	335	186	203
December 1971	1,037	282	359	190	206
January 1971	846	229	283	159	175

## Average note (Dollars):

January 1972	1,836	1,787	1,890	1,879	1,788
December 1971	1,807	1,750	1,864	1,883	1,738
January 1971	1,763	1,708	1,753	1,881	1,749

## Cars financed (000):

January 1972	543	153	177	99	114
December 1971	574	161	193	101	119
January 1971	480	134	161	85	100

Not Seasonally Adjusted

## Extensions (\$ millions):

January 1972	920	266	319	174	161
December 1971	937	257	318	175	187
January 1971	780	223	269	149	139

## Average note (Dollars):

January 1972	1,885	1,810	1,933	1,933	1,872
December 1971	1,841	1,760	1,904	1,923	1,781
January 1971	1,806	1,729	1,793	1,935	1,829

## Cars financed (000):

January 1972	488	147	165	90	86
December 1971	509	146	167	91	105
January 1971	432	129	150	77	76