

# REVISION

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 MAR 15 1972  
 FEDERAL RESERVE BANK OF ST. LOUIS

(Bd. of Gov. ... G. 26)

Attachment to  
 G.26 Statistical Supplement #2  
 Automobile Instalment Credit Developments  
 Not Seasonally Adjusted Data (1971)  
 March 1972

5c.

NEW CAR CREDIT  
(Not Seasonally Adjusted)

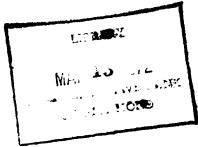
	Commercial Banks Purchased paper			Commercial banks Direct loans			Finance Companies			All others			All lenders		
	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)
	millions			millions			millions			millions			millions		
1971 - Jan.	396	3046	130	254	3136	81	340	3579	95	137	3186	43	1127	3229	349
Feb.	455	3033	150	303	3223	94	439	3628	121	180	3158	57	1777	3263	422
Mar.	616	3095	199	416	3225	129	574	3656	157	264	3143	84	1870	3286	564
Apr.	670	3146	213	418	3191	131	577	3699	156	259	3120	83	1924	3300	581
May	623	3162	197	406	3172	128	513	3664	140	262	3119	84	1804	3286	549
June	719	3239	222	450	3214	140	610	3675	166	311	3141	99	2090	3333	627
July	675	3199	211	434	3191	136	581	3677	158	258	3108	83	1948	3313	588
Aug.	705	3219	219	420	3256	129	529	3623	146	296	3183	93	1950	3322	587
Sept.	596	3153	189	417	3258	128	521	3643	143	295	3242	91	1829	3319	551
Oct.	670	3333	201	447	3336	134	614	3699	166	266	3244	82	1997	3425	583
Nov.	664	3287	202	479	3350	143	597	3731	160	283	3253	87	2023	3417	592
Dec.	576	3349	172	390	3362	116	542	3817	142	250	3289	76	1758	3474	506

10c.

## USED CAR CREDIT

(Not Seasonally Adjusted)

	Commercial Banks Purchased paper			Commercial Banks Direct loans			Finance Companies			All others			All lenders		
	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)
	millions			millions			millions			millions			millions		
1971 - Jan.	269	1793	150	223	1729	129	149	1935	77	139	1829	76	780	1806	432
Feb.	301	1813	166	241	1734	139	173	1922	90	168	1787	94	883	1806	489
Mar.	365	1780	205	304	1820	167	221	1939	114	223	1828	122	1113	1831	608
Apr.	364	1776	205	299	1780	168	220	1947	113	216	1815	119	1099	1817	605
May	323	1794	180	271	1726	157	202	1924	105	206	1761	117	1002	1792	559
June	369	1809	204	294	1760	167	227	1940	117	235	1767	133	1125	1812	621
July	341	1824	187	268	1763	152	210	1927	109	188	1790	105	1007	1821	553
Aug.	349	1827	191	267	1690	158	201	1879	107	213	1704	125	1030	1773	581
Sept.	279	1788	156	251	1696	148	172	1870	92	201	1718	117	903	1760	513
Oct.	329	1828	180	267	1734	154	178	1914	93	186	1771	105	960	1805	532
Nov.	328	1874	175	286	1776	161	179	1925	93	199	1809	110	992	1840	539
Dec.	318	1904	167	257	1760	146	175	1923	91	187	1781	105	937	1841	509



Handwritten notes: 'Hd. g. Gov...' and 'G.26'.

Attachment to  
G.26 Statistical Supplement #1  
Automobile Instalment Credit Developments  
Seasonally Adjusted Data (1969-1971)  
Revised March 1972

NEW CAR CREDIT  
(Seasonally Adjusted)

	Commercial Banks Purchased paper			Commercial Banks Direct loans			Finance Companies			All others			All lenders		
	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)
1969 - Jan.	639	3088	207	364	2981	122	534	3316	161	220	2929	75	1757	3110	565
Feb.	627	3095	203	349	2998	116	507	3333	152	216	2990	72	1699	3129	543
Mar.	597	3171	188	348	2961	118	498	3349	149	214	2943	73	1657	3138	528
Apr.	614	3093	199	364	3020	121	494	3359	147	226	2975	76	1698	3127	543
May	615	3102	198	350	3015	116	518	3300	157	213	2971	72	1696	3123	543
June	590	3127	189	338	3056	111	482	3357	144	206	3016	68	1616	3156	512
July	562	3120	180	331	3028	109	488	3346	146	217	3022	72	1598	3152	507
Aug.	549	3122	176	332	3035	109	476	3348	142	208	3016	69	1565	3155	496
Sept.	614	3145	195	378	3103	122	528	3441	153	226	3065	74	1746	3210	544
Oct.	608	3127	194	362	3051	119	575	3452	167	228	3013	76	1773	3189	556
Nov.	597	3181	188	336	3116	108	504	3447	146	214	3078	70	1651	3225	512
Dec.	600	3127	192	345	3085	112	532	3453	154	222	3049	73	1699	3200	531
1970 - Jan.	565	3078	184	293	3027	97	483	3460	140	190	2950	64	1531	3157	485
Feb.	541	3082	176	306	3017	101	480	3455	139	198	3014	66	1525	3164	482
Mar.	554	3055	181	311	3042	102	470	3431	137	203	3026	67	1538	3158	487
Apr.	533	3062	174	313	3031	103	486	3444	141	196	3056	64	1528	3170	482
May	535	3060	175	312	3024	103	475	3462	137	202	3021	67	1524	3162	482
June	553	3072	180	338	3069	110	497	3470	143	216	3048	71	1604	3183	504
July	612	3071	199	335	3075	109	485	3489	139	233	3055	76	1665	3184	523
Aug.	536	3051	176	318	3101	103	444	3501	127	209	3076	68	1507	3179	474
Sept.	588	3065	192	321	3045	105	460	3463	133	200	3044	66	1569	3163	496
Oct.	520	3017	172	304	3009	101	386	3439	112	188	3038	62	1398	3128	447
Nov.	496	3008	165	276	2976	93	277	3373	82	181	3068	59	1230	3083	399
Dec.	491	2993	164	269	2980	90	305	3567	86	193	3038	64	1258	3114	404

NEW CAR CREDIT  
(Seasonally Adjusted)

	Commercial Banks Purchased paper			Commercial Banks Direct loans			Finance companies			All others			All lenders		
	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)
1971 - Jan.	500	3045	164	312	3114	100	419	3530	119	208	3063	68	1439	3191	451
Feb.	570	3039	188	364	3203	114	536	3580	150	228	3109	73	1698	3234	525
Mar.	594	3131	190	412	3208	128	595	3646	163	262	3170	83	1863	3303	564
Apr.	616	3160	195	376	3196	118	516	3716	139	239	3149	76	1747	3309	528
May	576	3161	182	370	3209	115	474	3683	129	236	3185	74	1656	3312	500
June	604	3199	189	384	3217	119	504	3690	137	249	3199	78	1741	3329	523
July	595	3180	187	388	3228	120	499	3708	135	240	3181	75	1722	3331	517
Aug.	657	3231	203	419	3291	127	541	3688	147	262	3235	81	1879	3367	558
Sept.	620	3210	193	430	3313	130	585	3718	157	279	3287	85	1914	3388	565
Oct.	610	3319	184	417	3342	125	565	3700	153	262	3236	81	1854	3414	543
Nov.	747	3271	228	533	3313	161	635	3703	171	311	3186	98	2226	3383	658
Dec.	675	3320	203	431	3288	131	584	3741	156	276	3201	86	1966	3413	576

USED CAR CREDIT  
(Seasonally Adjusted)

	Commercial Banks Purchased paper			Commercial Banks Direct loans			Finance Companies			All others			All lenders		
	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)	Ext. \$ millions	Av. Note \$	Number financed (000)
1969 - Jan.	335	1651	203	227	1628	139	215	1657	130	174	1469	118	951	1612	590
Feb.	329	1682	196	221	1611	137	213	1651	129	181	1447	125	944	1608	587
Mar.	330	1667	198	215	1618	133	209	1656	126	177	1465	121	931	1611	578
Apr.	375	1671	224	229	1604	143	210	1681	125	181	1447	125	995	1613	617
May	335	1719	195	228	1625	140	220	1724	128	186	1677	111	969	1688	574
June	330	1728	191	218	1648	132	206	1699	121	170	1490	114	924	1656	558
July	313	1710	183	218	1669	131	207	1717	121	180	1547	116	918	1666	551
Aug.	294	1715	171	211	1651	128	207	1704	121	171	1519	113	883	1657	533
Sept.	320	1743	184	229	1674	137	213	1726	123	178	1483	120	940	1667	564
Oct.	327	1745	187	221	1645	134	220	1731	127	180	1425	126	948	1652	574
Nov.	303	1718	176	196	1659	118	197	1736	113	174	1567	111	870	1680	518
Dec.	320	1719	186	231	1665	139	212	1752	121	185	1503	123	948	1666	569
1970 - Jan.	316	1725	183	214	1641	130	199	1748	114	179	1531	117	908	1669	544
Feb.	289	1714	169	214	1664	129	198	1771	112	174	1553	112	875	1676	522
Mar.	307	1718	179	218	1660	131	197	1761	112	177	1479	120	899	1659	542
Apr.	308	1727	178	221	1670	132	208	1769	118	173	1519	114	910	1679	542
May	311	1717	181	212	1751	121	190	1775	107	173	1591	109	886	1710	518
June	304	1714	177	226	1646	137	198	1778	111	180	1551	116	908	1678	541
July	322	1721	187	232	1653	140	200	1799	111	202	1526	132	956	1677	570
Aug.	307	1708	180	224	1657	135	181	1774	102	177	1547	114	889	1674	531
Sept.	315	1717	183	226	1666	136	189	1812	104	165	1692	98	895	1718	521
Oct.	297	1689	176	222	1659	134	178	1821	98	159	1699	94	856	1705	502
Nov.	294	1682	175	222	1656	134	176	1826	96	169	1726	98	861	1712	503
Dec.	305	1665	183	238	1684	141	176	1844	95	195	1733	113	914	1718	532



USED CAR CREDIT  
(Seasonally Adjusted)

	Commercial Banks Purchased paper			Commercial Banks Direct loans			Finance Companies			All others			All lenders		
	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)	Ext. \$	Av. Note \$	Number financed (000)
	millions			millions			millions			millions			millions		
1971 - Jan.	283	1753	161	229	1708	134	159	1881	85	175	1749	100	846	1763	480
Feb.	321	1785	180	245	1697	144	188	1889	100	180	1756	103	934	1772	527
Mar.	339	1779	191	286	1789	160	214	1925	111	206	1830	113	1045	1817	575
Apr.	327	1790	183	260	1757	148	194	1934	100	191	1840	104	972	1817	535
May	305	1799	170	258	1723	150	189	1935	98	184	1781	103	936	1797	521
June	330	1801	183	277	1768	157	195	1950	100	205	1826	112	1007	1824	552
July	323	1835	176	266	1771	150	194	1956	99	188	1852	102	971	1843	527
Aug.	345	1866	185	280	1768	158	206	1960	105	200	1802	111	1031	1844	559
Sept.	303	1845	164	274	1747	157	199	1967	101	208	1737	120	984	1815	542
Oct.	335	1832	183	266	1739	153	178	1910	93	198	1735	114	977	1799	543
Nov.	370	1870	198	310	1756	177	198	1870	106	218	1730	126	1096	1806	607
Dec.	359	1864	193	282	1750	161	190	1883	101	206	1738	119	1037	1807	574