



FEDERAL RESERVE BANK OF ST. LOUIS

81

G.26

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May 6, 1969AUTOMOBILE INSTALMENT CREDIT DEVELOPMENTS-MARCH 1969

NEW CARS

All lenders	Bank direct loans	Bank purchased paper	Sales finance cos.	Other lenders
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Seasonally Adjusted

Extensions (\$ millions):

March 1969	1,611	330	587	484	210
February 1969	1,695	342	626	514	213
March 1968	1,468	313	518	463	174

Average note (Dollars):

March 1969	3,146	2,963	3,175	3,364	2,931
February 1969	3,127	2,982	3,081	3,347	3,027
March 1968	2,996	2,860	2,987	3,174	2,807

Cars financed (000):

March 1969	512	111	185	144	72
February 1969	542	115	203	154	70
March 1968	490	109	173	146	62

Not Seasonally Adjusted

Extensions (\$ millions):

March 1969	1,671	354	618	483	216
February 1969	1,371	290	499	412	170
March 1968	1,521	336	544	462	179

Average note (Dollars):

March 1969	3,129	2,975	3,137	3,354	2,919
February 1969	3,152	3,021	3,099	3,377	3,036
March 1968	2,977	2,870	2,953	3,164	2,797

Cars financed (000):

March 1969	534	119	197	144	74
February 1969	435	96	161	122	56
March 1968	511	117	184	146	64

G.26

-2-

AUTOMOBILE INSTALMENT CREDIT DEVELOPMENTS-MARCH 1969

USED CARS

All lenders	Bank direct loans	Bank purchased paper	Sales finance cos.	Other lenders
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Seasonally Adjusted

Extensions (\$ millions):

March 1969	908	207	322	206	173
February 1969	938	220	323	212	183
March 1968	895	214	323	207	151

Average note (Dollars):

March 1969	1,610	1,624	1,656	1,656	1,452
February 1969	1,609	1,610	1,690	1,655	1,436
March 1968	1,559	1,535	1,621	1,602	1,415

Cars financed (000):

March 1969	564	127	194	124	119
February 1969	583	137	191	128	127
March 1968	574	139	199	129	107

Not Seasonally Adjusted

Extensions (\$ millions):

March 1969	996	232	356	217	191
February 1969	894	218	312	195	169
March 1968	981	240	357	218	166

Average note (Dollars):

March 1969	1,622	1,645	1,671	1,669	1,469
February 1969	1,640	1,652	1,705	1,681	1,482
March 1968	1,575	1,556	1,637	1,615	1,431

Cars financed (000):

March 1969	614	141	213	130	130
February 1969	545	132	183	116	114
March 1968	623	154	218	135	116