

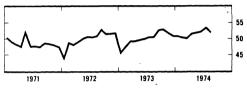
FEDERAL RESERVE

statistical release

For immediate release October 13, 1974

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE PROPORTION OF USED CAR CONTRACTS WITH MATURITIES EXCEEDING 30 MONTHS DECLINED IN AUGUST AFTER A SHARP ADVANCE IN JULY.



MATURITY DISTRIBUTION - NEW CAR CONTRACTS

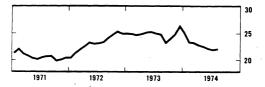
| | MATURIT | A DIZIKIRO. | LION - NEW | CAR CONTRA | 4012 | |
|---------------------|-----------|-------------|------------|------------|---------|-------|
| | 24 months | | 31-36 | Over 36 | Balloon | Total |
| | or less | months | months | | paper | local |
| | % | % | % | % | % | |
| Seasonally adjusted | | | | | | 4 |
| August 1974 | 11.1 | 1.9 | 77,2 | 9.0 | 0.2 | 100.0 |
| July 1974 | 10.5 | 1.8 | 78.5 | 8.4 | 0.4 | 100.0 |
| June 1974 | 10.3 | 1.7 | 79.8 | 6.8 | 0.3 | 100.0 |
| May 1974 | 10.5 | 1.7 | 80.6 | 6.0 | 0.4 | 100.0 |
| Unadjusted | | | | , | | |
| August 1974 | 8.9 | 1.5 | 80.1 | 9.4 | 0.2 | 100.0 |
| July 1974 | 8.8 | 1.5 | 80.9 | 8.7 | 0.2 | 100.0 |
| August 1973 | 9.0 | 1.7 | 85.7 | 3.4 | 0.2 | 100.0 |
| | | | | | | |

| MATURITY DISTRI_UTION - USED CAR CONTRACTS | | | | | | | | | |
|--|-------------------------------------|-----------------------------|---|---|--|--|--|--|--|
| 18 months | 19-24 | 25-30 | Over 30 | Balloon | | | | | |
| or less | months | months | months | paper | Total | | | | |
| 7, | % | % | % | % | | | | | |
| | | | | | | | | | |
| 4.4 | 13.6 | 29.6 | 51.9 | 0.1 | 100.0 | | | | |
| 4.3 | 13.3 | 29.4 | 53.4 | 0.1 | 100.0 | | | | |
| 4.4 | 13.3 | 30.0 | 52.2 | 0.1 | 100.0 | | | | |
| 4.2 | 13.4 | 30.0 | 51.8 | 0.2 | 100.0 | | | | |
| ' / | | | | | | | | | |
| 4.4 | 13.8 | 29.8 | 52.0 | 0.1 | 100.0 | | | | |
| 4.1 | 12.5 | 29.5 | 53.8 | 0.1 | 100.0 | | | | |
| 4.8 | 14.0 | 32.1 | 49.0 | 0.1 | 100.0 | | | | |
| | 18 months or less % 4.4 4.3 4.4 4.2 | 18 months or less months 7 | 18 months or less months 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. | 18 months or less months months months 7. | 18 months or less months on less months months months months noths months noths nothing noths nothing noths nothing noths nothing nothin | | | | |

Digitize Note: | Details may not add to totals because of rounding and construction of seasonal http://fractors.com/sectors/dw/secto

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE PROPORTION OF NEW CAR CONTRACTS WITH LOW DOWNPAYMENTS (DEALER COST RATIOS OVER 100 PER CENT) HAS BEEN VERY STABLE IN RECENT MONTAS.



DISTRIBUTION OF DEALER COST RATIOS - NEW CAR CONTRACTS

| | (10 | Jan as per | cent or a | eater cost | ' | |
|---------------------|-------|------------|-----------|------------|----------|----------------|
| | 90 or | 91-100 | 100-105 | 106-110 | Over 110 | |
| | less | | 1 | | | Total |
| | %% | % | % | % | % | |
| Seasonally adjusted | | | | | | |
| August 1974 | 45.5 | 32.3 | 12.9 | 5.5 | 3.6 | 100.0 |
| July 1974 | 45.2 | 32.9 | 12.7 | -5.5 | 3.7 | 100.0 |
| June 1974 | 45.3 | 32.7 | 12.7 | 5.6 | 3.8 | 100.0 |
| May 1974 | 44.6 | 33.0 | 12.8 | 5.8 | 3.9 | 100.0 |
| Unad justed | | | , | | | 1 - |
| August 1974 | 46.1 | 33.0 | 12.1 | 5.4 | 3.4 | 100.0 |
| July 1974 | 45.0 | 33.5 | 12.4 | 5.5 | 3.6 | 100.0 |
| August 1973 | 44.0 | 32.5 | 13.1 | 6.2 | 4.4 | 100.0 |

DISTRIBUTION OF DEALER COST RATIOS - USED CAR CONTRACTS

| DISTRIBUTION OF DEALER COST RATIOS - USED CAR CONTRACTS | | | | | | | | | | |
|---|--|----------------------|----------------------|----------------------|-------------------|-------------------------|--|--|--|--|
| ÷ | (loan as per cent of wholesale value) | | | | | | | | | |
| | 90 or | 91-100 | 101-110 | 111-120 | Over 120 | | | | | |
| | less | | | | | Total | | | | |
| • | % | % | % | % | % | | | | | |
| Seasonally adjusted | , ———————————————————————————————————— | | | | | | | | | |
| August 1974 | 31.1 | 27.3 | 25.3 | 11.0 | 5.2 | 100.0 | | | | |
| July 1974 | 31.7 | 27.4 | 25.1 | 10.7 | 5.2 | 100.0 | | | | |
| June 1974 | 31.6 | 27.7 | 24.9 | 10.8 | 4.9 | 100.0 | | | | |
| May 1974 | 31.7 | 28.3 | 24.7 | 10.5 | 4.9 | 100.0 | | | | |
| Unad justed | | | | | | 1. | | | | |
| August 1974 July 1974 August 1973 | 30.2 30.3 30.3 | 27.5 27.6 27.9 | 25.9 26.0 25.1 | 11.1 10.9 11.0 | 5.3 5.3 5.7 | 100.0 100.0 100.0 | | | | |

Note: Details may not add to totals because of rounding and construction of seasonal

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Federal Reserve Bank of St. Louis

AUTOMOBILE LOANS AT MAJOR FINANCE COMPANIES

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS

AUGUST 1974

NEW CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as | Maturities | | | | | | |
|---|--------------------------|--------------------------|-----------------------------------|---------------------------------|--------------------|------------------------------------|--|
| per cent of dealer cost | 24 months or less | 25-30 months | 31-36 months | Over 36 months | Balloon paper | Total | |
| 90% or less 91% to 100% 101% to 105% 106% to 110% Over 110% | 7.3 1.1 0.3 0.1 | 1.0 0.3 0.1 0.1 | 35.4 27.8 9.9 4.4 2.7 | 2.5 3.8 1.7 0.9 0.6 | * 0.1 * * | 46.1 33.0 12.1 5.4 3.4 | |
| Total | 8.9 | 1.5 | 80.1 | 9.4 | 0.2 | 100.0 | |

C USED CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as per cent of wholesale value | Maturities | | | | | | |
|---|----------------------|-----------------|-----------------|----------------|------------------|--------------|--|
| | 18 months or less | 19-24 months | 25-30 months | Over 30 months | Balloon paper | Total | |
| 90% or less | 3.5 | 7.3 | 7.9 | 11.6 | * | 30.2 | |
| 91% to 100% 101% to 110% | 0.5 | 3.3 | 8.4 | 15.2 15.4 | 0.1 | 27.5 25.9 | |
| 111% to 120% Over 120% | 0.1 | 0.9 | 3.6 | 6.6 | * | 11.1 5.3 | |
| Total | 4.4 | 13.8 | 29.8 | 52.0 | 0.1 | 100.0 | |

Note: Details may not add to totals because of rounding.

^{*} Less than one-tenth of one per cent.