

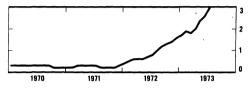
FEDERAL RESERVE

statistical release

For immediate release September 7, 1973

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

SINCE JULY A YEAR AGO, THE PROPORTION OF NEW CAR CONTRACTS WITH MATURITIES EXCEEDING 36 MONTHS HAS RISEN TO 3 PER CENT FROM LESS THAN 1 PER CENT.



MATURITY DISTRIBUTION - NEW CAR CONTRACTS

| | DATORII | I DISTUIDO | TION - MEM | CAR CONTIG | 7019 | |
|---------------------|-----------|------------|------------|------------|---------|-------|
| | 24 months | 25-30 | 31-36 | Over 36 | Balloon | |
| | or less | months | months | months | paper | Total |
| | %% | % | % | % | %% | |
| Seasonally adjusted | | | | | | · |
| July 1973 | 11.0 | 2.1 | 83.2 | 3.0 | 0.1 | 100.0 |
| June 1973 | 11.0 | 2.2 | 83.4 | 2.6 | 0.4 | 100.0 |
| May 1973 | 11.2 | 2.0 | 83.7 | 2.4 | 0.3 | 100.0 |
| April 1973 | 11.1 | 2.2 | 84.2 | 2.0 | 0.2 | 100.0 |
| Unadjusted | | | | | | |
| July 1973 | 9.3 | 1.8 | 85.7 | 3.1 | 0.1 | 100.0 |
| June 1973 | 10.0 | 2.0 | 84.9 | 2.9 | 0.3 | 100.0 |
| July 1972 | 10.1 | 2.1 | 86.9 | 0.8 | 0.1 | 100.0 |
| | | | | | | |

| | MATURITY | DISTRIBU | rion - USE | D CAR CONT | RACTS | |
|---------------------|-----------|----------|------------|------------|---------|-------|
| | 18 months | 19-24 | 25-30 | Over 30 | Balloon | |
| | or less | months | months | months | paper | Total |
| | % | % | % | % | % | |
| Seasonally adjusted | | | | | | |
| July 1973 | 4.7 | 12.7 | 29.1 | 54.3 | 0.1 | 100.0 |
| June 1973 | 4.9 | 13.3 | 28.5 | 53.7 | 0.2 | 100.0 |
| May 1973 | 4.9 | 13.3 | 28.4 | 53.2 | 0.1 | 100.0 |
| April 1973 | 4.9 | 13.8 | 28.8 | 52.3 | 0.1 | 100.0 |
| Unad justed | | | | | | |
| July 1973 | 4.5 | 12.8 | 31.9 | 50.8 | 0.1 | 100.0 |
| June 1973 | 4.4 | 12.6 | 30.8 | 52.1 | 0.2 | 100.0 |
| July 1972 | 4.9 | 13.1 | 34.0 | 48.0 | 0.1 | 100.0 |

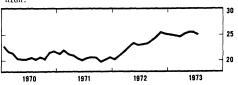
Note: Details may not add to totals because of rounding and construction of seasonal

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Federal Reserve Bank of St. Louis

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE PROPORTION OF NEW CAR CONTRACTS WITH LOW DOWNPAYMENTS (DEALER COST RATIOS OVER 100 PER CENT) DECLINED IN JULY, BUT IS STILL RELATIVELY HIGH.



DISTRIBUTION OF DEALER COST RATIOS - NEW CAR CONTRACTS

| 90 or | 91-100 | 100~105 | 106-110 | Over 110 | |
|-------|--|--|---|---|--|
| less | | | ĺ | | Total |
| % | % | % | % | % | |
| | | | | | |
| 43.2 | 31.8 | 13.9 | 6.5 | 4.6 | 100.0 |
| 42.8 | 31.7 | 13.9 | 6.8 | 4.8 | 100.0 |
| 42.8 | 32.1 | 13.9 | 6.8 | 4.8 | 100.0 |
| 42.9 | 31.9 | 13.8 | 6.6 | 4.8 | 100.0 |
| | | | | | |
| 43.0 | 32.4 | 13.6 | 6.5 | 4.5 | 100.0 |
| 42.6 | 32.1 | 13.9 | 6.7 | 4.6 | 100.0 |
| 45.6 | 31.8 | 12.9 | 5.9 | 3.9 | 100.0 |
| | 90 or less % 43.2 42.8 42.9 43.0 42.6 | 90 or 91-100 less % % 43.2 31.8 42.8 31.7 42.8 32.1 42.9 31.9 43.0 32.4 42.6 32.1 | 90 or 191-100 100-105 1ess % % % 43.2 31.8 13.9 42.8 31.7 13.9 42.9 31.9 13.8 43.0 32.1 13.9 43.0 32.4 13.6 42.6 32.1 13.9 | 90 or less 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. | less % |

DISTRIBUTION OF DEALER COST RATIOS - USED CAR CONTRACTS

| | (loan as per cent of wholesale value) | | | | | | | |
|---------------------|---------------------------------------|--------|---------|---------|----------|---------|--|--|
| | .90 or | 91-100 | 101-110 | 111-120 | Over 120 | | | |
| | less | | | (| [[| Total | | |
| | %% | % | % | 7. | 7. | | | |
| Seasonally adjusted | | | | | | | | |
| July 1973 | 29.8 | 28.0 | 24.8 | 11.5 | 5.8 | 100.0 | | |
| June 1973 | 30.5 | 27.7 | 24.6 | 11.6 | 5.6 | 100.0 | | |
| May 1973 | 29.9 | 28.0 | 25.4 | 11.1 | 5.7 | 100.0 | | |
| April 1973 | 31.2 | 27.7 | 24.8 | 10.9 | 5.3 - | 100.0 1 | | |
| Unad justed | | | | | | | | |
| July 1973 | 28.8 | 28.0 | 25.7 | 11.7 | 5.9 | 100.0 | | |
| June 1973 | 29.3 | 27.8 | 25.4 | 11.7 | 5.8 | 100.0 | | |
| July 15-2 | 29.8 | 27.1 | 25.7 | 11.2 | 6.2 | 100.0 | | |

Note: Details may not add to totals because of rounding and construction of seasonal factors by sector.

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS

JULY 1973

NEW CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as | Maturities | | | | | | |
|----------------------------|----------------------|-----------------|-----------------|-------------------|------------------|-------|--|
| per cent of dealer cost | 24 months or less | 25-30 months | 31-36 months | Over 36 months | Balloon paper | Total | |
| 90% or less | 6.7 | 1.0 | 34.6 | 0.7 | * | 43.0 | |
| 91% to 100% | 1.5 | 0.5 | 29.2 | 1.2 | 0.1 | 32.4 | |
| 101% to 105% | 0.8 | 0.3 | 11.9 | 0.6 | * | 13.6 | |
| 106% to 110% | 0.2 | 0.1 | 5.9 | 0.3 | * | 6.5 | |
| Over 110% | 0.1 | 0.1 | 4.1 | 0.2 | * | 4.5 | |
| Total | 9.3 | 1.8 | 85.7 | 3.1 | 0.1 | 100.0 | |

USED CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as | Maturities | | | | | | |
|-----------------------------|----------------------|-----------------|-----------------|----------------|------------------|-------|--|
| per cent of wholesale value | 18 months or less | 19-24 months | 25-30 months | Over 30 months | Balloon paper | Total | |
| 90% or less | 3.4 | 6.6 | 8.1 | 10.7 | * | 28.8 | |
| 91% to 100% | 0.6 | 2.9 | 9.8 | 14.7 | 0.1 | 28.0 | |
| 101% to 110% | 0.3 | 1.9 | 8.5 | 14.9 | * | 25.7 | |
| 111% to 120% | 0.2 | 0.9 | 3.8 | 6.8 | * | 11.7 | |
| Over 120% | 0.1 | 0.5 | 1.7 | 3.7 | * | 5.9 | |
| Total | 4.5 | 12.8 | 31.9 | 50.8 | 0.1 | 100.0 | |

Note: Details may not add to totals because of rounding.

^{*} Less than one-tenth of one per cent.