

FEDERAL RESERVE

statistical release

For immediate release August 7, 1973

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE-PROPORTION OF USED CAR CONTRACTS WITH MATURITIES OVER 30 MONTHS INCREASED AGAIN DURING JUNE.



| MATURITY DISTRIBUTION - NEW CAR CONTRACTS | | | | | | | | |
|---|-----------|--------|--------|---------|---------|-------|--|--|
| | 24 months | 25-30 | 31-36 | Over 36 | Balloon | | | |
| | or less | months | months | months | paper | Total | | |
| | % | % | % | % | % | Ĺ | | |
| Seasonally adjusted | | | | | | | | |
| June 1973 | 11.0 | 2.2 | 83.4 | 2.6 | 0.4 | 100.0 | | |
| May 1973 | 11.2 | 2.0 | 83.7 | 2.4 | 0.3 | 100.0 | | |
| April 1973 | 11.1 | 2.2 | 84.2 | 2.0 | 0.2 | 100.0 | | |
| March 1973 | 11.2 | 2.4 | 84.2 | 1.8 | 0.3 | 100.0 | | |
| Unad justed | | * | | | | | | |
| June 1973 | 10.0 | 2.0 | 84.9 | 2.9 | 0.3 | 100.0 | | |
| May 1973 | 10.6 | 2.1 | 84.5 | 2.7 | 0.2 | 100.0 | | |
| June 1972 | 10.6 | 2.2 | 86.2 | 0.8 | 0.2 | 100.0 | | |

| | MATURIT | DISTRIBU | rion - use | D CAR CONT | RACTS | |
|---------------------|-----------|----------|------------|------------|---------|----------|
| | 18 months | 19-24 | 25-30 | Over 30 | Balloon | |
| | or less | months | months | months | paper | Total |
| Seasonally adjusted | %% | %% | % | % | %% | <u> </u> |
| June 1973 | 4.9 | 13.3 | 28.5 | 53.7 | 0.2 | 100.0 |
| May 1973 | 4.9 | 13.3 | 28.4 | 53.2 | 0.1 | 100.0 |
| April 1973 | 4.9 | 13.8 | 28.8 | 52.3 | 0.1 | 100.0 |
| March 1973 | 4.8 | 13.5 | 28.4 | 52.2 | 0.1 | 100.0 |
| Unadjusted | | | | | | |
| June 1973 | 4.4 | 12.6 | 30.8 | 52.1 | 0.2 | 100.0 |
| May 1973 | 4.6 | 12.2 | 29.5 | 53.6 | 0.1 | 100.0 |
| June 1972 | 4.5 | 12.5 | 33.2 | 49.8 | 0.1 | 100.0 |

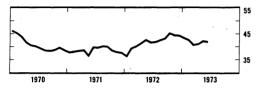
Digit Note of Details may not add to totals because of rounding and construction of seasonal

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Federal Reserve Bank of St. Louis

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE PROPORTION OF USED CAR CONTRACTS WITH LOW DOWNPAYMENTS (DEALER COST RATIOS OVER 100 PER CENT) DECLINED IN JUNE.



DISTRIBUTION OF DEALER COST RATIOS - NEW CAR CONTRACTS

| | (10 | oan as per | cent of de | ealer cost |) | |
|---------------------|-------|------------|------------|------------|----------|-------|
| | 90 or | 91-100 | 101-105 | 106-110 | Over 110 | |
| | less | | | | | Total |
| | % | % | % | % | % | |
| Seasonally adjusted | | | | | | |
| June 1973 | 42.8 | 31.7 | 13.9 | 6.8 | 4.8 | 100.0 |
| May 1973 | 42.8 | 32.1 | 13.9 | 6.8 | 4.8 | 100.0 |
| April 1973 | 42.9 | 31.9 | 13.8 | 6.6 | 4.8 | 100.0 |
| March 1973 | 43.6 | 31.8 | 13.6 | 6.3 | 4.7 | 100.0 |
| Unadjusted | | | | | - | |
| June 1973 | 42.6 | 32.1 | 13.9 | 6.7 | 4.6 | 100.0 |
| May 1973 | 43.3 | 32.0 | 13.7 | 6.5 | 4.5 | 100.0 |
| June 1972 | 45.4 | 31.9 | 12.8 | 6.0 | 4.0 | 100.0 |

| | DISTRIBUTIO | ON OF DEAL | ER COST RA | rios - Use | D CAR CONTI | RACTS | | | |
|---------------------------------------|--------------|--------------|--------------|--------------|-------------|----------------|--|--|--|
| (loan as per cent of wholesale value) | | | | | | | | | |
| | 90 or | 91-100 | 101-110 | 111-120 | Over 120 | | | | |
| | less | | j | | 1 | Total | | | |
| | % | % | % | % | % | | | | |
| Seasonally adjusted | | | | | | | | | |
| June 1973 | 30.5 | 27.7 | 24.6 | 11.6 | 5.6 | 100.0 | | | |
| May 1973 | 29.9 | 28.0 | 25.4 | 11.1 | 5.7 | 100.0 | | | |
| April 1973 | 31.2 | 27.7 | 24.8 | 10.9 | 5.3 | 100.0 | | | |
| March 1973 | 31.5 | 28.3 | 24.5 | 10.9 | 5.3 | 100.0 | | | |
| Unadjusted | | | | | | | | | |
| June 1973 May 1973 | 29.3 29.3 | 27.8 27.6 | 25.4 25.5 | 11.7 11.6 | 5.8 | 100.0 100.0 | | | |
| June 1972 | 29.6 | 27.7 | 24.9 | 11.0 | 6.9 | 100.0 | | | |

Note: Details may not add to totals because of rounding and construction of seasonal

factors by sector. Digitized for FRASER

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AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS

JUNE 1973

NEW CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as | | Maturities | | | | | |
|----------------------------|----------------------|-----------------|-----------------|----------------|------------------|-------|--|
| per cent of dealer cost | 24 months or less | 25-30 months | 31-36 months | Over 36 months | Balloon paper | Total | |
| 90% or less | 6.8 | 1.0 | 34.2 | 0.7 | * | 42.6 | |
| 91% to 100% | 1.7 | 0.5 | 28.6 | 1.1 | 0.2 | 32.1 | |
| 101% to 105% | 1.1 | 0.4 | 11.9 | 0.6 | 0.1 | 13.9 | |
| 106% to 110% | 0.2 | 0.1 | 6.1 | 0.3 | * | 6.7 | |
| Over 110% | 0.1 | 0.1 | 4.2 | 0.3 | * | 4.6 | |
| Total | 10.0 | 2.0 | 84.9 | 2.9 | 0.3 | 100.0 | |

USED CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as | Maturities • | | | | | | |
|--------------------------------|----------------------|-----------------|-----------------|---------|------------------|-------|--|
| per cent of wholesale value | 18 months or less | 19-24 months | 25-30 months | Over 30 | Balloon paper | Total | |
| 90% or less | 3.3 | 6.6 | 7.8 | 11.6 | * | 29.3 | |
| 91% to 100% | 0,6 | 2.8 | 9.4 | 15.0 | 0.1 | 27.8 | |
| 101% to 110% | 0.3 | 1.9 | 8.2 | 15.0 | 0.1 | 25.4 | |
| ll1% to 120% | 0.1 | 0.9 | 3.7 | 6.9 | * | 11.7 | |
| Over 120% | 0.1 | 0.4 | 1.6 | 3.6 | * | 5.8 | |
| Total | 4.4 | 12.6 | 30.8 | 52.1 | 0.2 | 100.0 | |

Note: Details may not add to totals because of rounding.

^{*} Less than one-tenth of one per cent.