

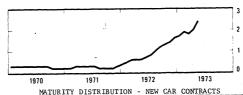
FEDERAL RESERVE

statistical release

For immediate release July 10, 1973

AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE PROPORTION OF NEW CAR CONTRACTS WITH MATURITIES EXCEEDING 36 MONTHS, THOUGH STILL SMALL, HAS RISEN SHARPLY IN RECENT MONTHS.



25-30 31-36 Over 36 Balloon 24 months months months months paper Total or less % % % % Seasonally adjusted 83.7 0.3 May 1973 11.2 2.0 2.4 100.0 April 1973 11.1 2.2 84.2 2.0 0.2 100.0 March 1973 11.2 2.4 84.2 1.8 0.3 100.0 February 1973 2.4 84.5 0.3 11.4 1.9 100.0 Unad justed 2.1 84.5 2.7 0.2 100.0 May 1973 10.6 April 1973 10.9 2.2 84.5 2.3 0.2 100.0 11.3 2.4 85.4 0.2 May 1972 0.7 100.0

| | MATURITY DISTRIBUTION - USED CAR CONTRACTS | | | | | | | |
|---------------------|--|--------|--------|---------|---------|-------|--|--|
| | 18 months | 19-24 | 25-30 | Over 30 | Balloon | _ | | |
| | or less | months | months | months | paper | Total | | |
| | % | % | % | % | %% | | | |
| Seasonally adjusted | | | | | | | | |
| May 1973 | 4.9 | 13.3 | 28.4 | 53.2 | 0.1 | 100.0 | | |
| April 1973 | 4.9 | 13.8 | 28.8 | 52.3 | 0.1 | 100.0 | | |
| March 1973 | 4.8 | 13.5 | 28.4 | 52.2 | 0.1 | 100.0 | | |
| February 1973 | 5.0 | 13.0 | 30.7 | 50.8 | 0.1 | 100.0 | | |
| Unadjusted · | | | | | | | | |
| May 1973 | 4.6 | 12.2 | 29.5 | 53.6 | 0.1 | 100.0 | | |
| April 1973 | 4.4 | 12.3 | 29.0 | 54.3 | 0.1 | 100.0 | | |
| May 1972 | 4.5 | 12.0 | 32.5 | 50.8 | 0.2 | 100.0 | | |

Note: Details may not add to totals because of rounding and construction of seasonal

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AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

AFTER DECLINING DURING THE FIRST QUARTER, THE PROPORTION OF USED CAR CONTRACTS WITH LOW DOWNPAYMENTS (DEALER COST RATIOS OVER 100%) HAS BEGUN TO RISE AGAIN.



DISTRIBUTION OF DEALER COST RATIOS - NEW CAR CONTRACTS

| (loan as per cent of dealer cost) | | | | | | | | | |
|-----------------------------------|-------|--------|---------|---------|----------|-------|--|--|--|
| | 90 or | 91-100 | 101-105 | 106-110 | Over 110 | | | | |
| | less | | | | | Total | | | |
| | % | % | % | % | %% | | | | |
| Seasonally adjusted | | | | | | | | | |
| May 1973 | 42.8 | 32.1 | 13.9 | 6.8 | 4.8 | 100.0 | | | |
| April 1973 | 42.9 | 31.9 | 13.8 | 6.6 | 4.8 | 100.0 | | | |
| March 1973 | 43.6 | 31.8 | 13.6 | 6.3 | 4.7 | 100.0 | | | |
| February 1973 | 44.2 | 31.1 | 13.8 | 6.4 | 4.6 | 100.0 | | | |
| Unadjusted | | | | | | | | | |
| May 1973 | 43.3 | 32.0 | 13.7 | 6.5 | 4.5 | 100.0 | | | |
| April 1973 | 43.5 | 31.7 | 13.8 | 6.5 | 4.5 | 100.0 | | | |
| May 1972 | 45.9 | 31.4 | 13.0 | 5.8 | 4.0 | 100.0 | | | |

| DISTRIBUTION OF DEALER COST RATIOS - USED CAR CONTRACTS | | | | | | | | |
|---|---------------------------------------|--------------|--------------|--------------|------------|----------------|--|--|
| | (loan as per cent of wholesale value) | | | | | | | |
| | 90 or | 91-100 | 101-110 | 111-120 | Over 120 | | | |
| | less | | | | | Total | | |
| | % | % | % | % | %% | | | |
| Seasonally adjusted | | | | | | | | |
| May 1973 | 29.9 | 28.0 | 25.4 | 11.1 | 5.7 | 100.0 | | |
| April 1973 | 31.2 | 27.7 | 24.8 | 10.9 | 5.3 | 100.0 | | |
| March 1973 | 31.5 | 28.3 | 24.5 | 10.9 | 5.3 | 100.0 | | |
| February 1973 | 30.9 | 26.8 | 24.9 | 11.9 | 5.8 | 100.0 | | |
| Unadjusted | | | | | | | | |
| May 1973 April 1973 | 29.3 | 27.6 27.0 | 25.5 25.4 | 11.6 11.7 | 6.0 5.9 | 100.0 100.0 | | |
| May 1972 | 29.2 | 27.2 | 25.3 | 11.9 | 6.4 | 100.0 | | |

Note: Details may not add to totals because of rounding and construction of seasonal factors by sector.

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AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS

MAY 1973

NEW CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as | | Maturities | | | | | | |
|----------------------------|----------------------|-----------------|-----------------|-------------------|------------------|-------|--|--|
| per cent of dealer cost | 24 months or less | 25-30 months | 31-36 months | Over 36 months | Balloon paper | Tota! | | |
| 90% or less | 7.2 | 1.0 | 34.5 | 0.7 | * | 43.3 | | |
| 91% to 100% | 1.9 | 0.5 | 28.5 | 1.1 | 0.1 | 32.0 | | |
| l01% to 105% | 1.2 | 0.4 | 11.6 | 0.5 | * | 13.7 | | |
| l06% to 110% | ∴ 0.2 | 0.2 | 5.9 | 0.3 | * | 6.5 | | |
|)ver 110% | 0.2 | 01 | 4.1 | 0.3 | * | 4.5 | | |
| Total | 10.6 | 2.1 | 84.5 | 2.7 | 0.2 | 100.0 | | |

USED CARS

(Percentage distribution of contracts) Not seasonally adjusted

| Loan as | Maturities | | | | | | |
|---|--------------------------|---------------------------------|---------------------------------|------------------------------------|--------------------|-------------------------------------|--|
| per cent of wholesale value | 18 months or less | 19-24 months | 25-30 months | Over 30 months | Balloon paper | Total | |
| 90% or less 91% to 100% 101% to 110% 111% to 120% Over 120% | 3.5 0.5 0.3 0.2 | 6.4 2.8 1.7 0.9 0.4 | 7.6 9.1 7.8 3.4 1.7 | 11.9 15.1 15.7 7.2 3.8 | * 0.1 * * | 29.3 27.6 25.5 11.6 6.0 | |
| Total | 4.6 | 12.2 | 29.5 | 53.6 | 0.1 | 100.0 | |

Note: Details may not add to totals because of rounding.

^{*} Less than one-tenth of one per cent.