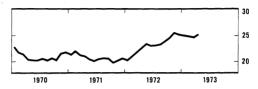


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# AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE PROPORTION OF NEW CAR CONTRACTS WITH LOW DOWNPAYMENTS (DEALER COST RATIOS OVER 100 PER CENT) ROSE IN APRIL.



DISTRIBUTION OF DEALER COST RATIOS - NEW CAR CONTRACTS

	(Ioan as per cent of dealer cost)						
	90 or	91-100	101-105	106-110	Over 110		
	less					Total	
	%	%	%	%	%		
Seasonally adjusted							
April 1973	42.9	31.9	13.8	6.6	4.8	100.0	
March 1973	43.6	31.8	13.6	6.3	4.7	100.0	
February 1973	44.2	31.1	13.8	6.4	4.6	100.0	
January 1973	43.9	30.7	13.9	6.6	4.5	100.0	
Unadjusted							
April 1973	43.5	31.7	13.8	6.5	4.5	100.0	
March 1973	43.5	31.4	14.0	6.5	4.6	100.0	
April 1972	46.5	31.2	12.8	5.7	3.9	100.0	

DISTRIBUTION OF DEALER COST RATIOS - USED CAR CONTRACTS

	(10	oan as per	cent of w	lolesale va	alue)	
	90 or	91-100	101-110	111-120	Over 120	
	less					Total
	%	%	%	%	%	
Seasonally adjusted		-				
April 1973 March 1973 February 1973 January 1973	31.2 31.5 30.9 30.5	27.7 28.3 26.8 26.6	24.8 24.5 24.9 25.6	10.9 10.9 11.9 11.9	5.3 5.3 5.8 5.8	100.0 100.0 100.0 100.0
Unad justed						
April 1973 March 1973 April 1972	29.9 30.4 30.2	27.0 27.6 26.6	25.4 25.0 24.8	11.7 11.5 12.1	5.9 5.7 6.5	100.0 100.0 100.0

Note: Details may not add to totals because of rounding and construction of seasonal Digitized for PRSEC

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# AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

# DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS

# APRIL 1973

### NEW CARS

# (Percentage distribution of contracts) Not seasonally adjusted

Loan as		Maturities					
per cent of dealer_cost	24 months or less	25-30 months	31-36 months	Over 36 months	Balloon paper	Total	
90% or less 91% to 100% 101% to 105% 106% to 110% Over 110%	7.4 1.9 1.3 0.2 0.1	1.0 0.6 0.5 0.2 0.1	34.6 28.3 11.7 5.9 4.1	0.6 0.8 0.4 0.3 0.2	* 0.1 ** *	43.5 31.7 13.8 6.5 4.5	
Total .	10.9	2.2	84.5	2.3	0.2	100.0	

#### USED CARS

# (Percentage distribution of contracts) Not seasonally adjusted

Loan as		Maturities					
per cent of wholesale value	18 months or less	19-24 months	25-30 months	Over 30 months	Balloon paper	Total	
90% or less	3.4	6.8	7.7	12.1	*	29.9	
91% to 100%	0.5	2.9	8.6	15.0	*	27.0	
101% to 110%	0.3	1.7	7.7	15.8	*	25.4	
111% to 120%	0.2	0.7	3.4	7.5	*	11.7	
Over 120%	0.1	0.3	1.6	4.0	*	5.9	
Total	4.4	12.3	29.0	54.3	0.1	100.0	

Note: Details may not add to totals because of rounding.

\* Less than one-tenth of one per cent.

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