## FEDERAL. RESERVE

## statistical release

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## AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

THE PROPORTION OF USED CAR LOANS WITH
LONGER MATURITIES ROSE SHARPLY IN MAY AFTER
REMAINING STATIONARY FOR THE PAST TWO MONTHS.


MATURITY DISTRIBUTION - NEW CAR CONTRACTS

|  | 24 months <br> or less <br> $\%$ | $25-30$ <br> months <br> $\%$ | $31-36$ <br> months <br> $\%$ | Over 36 <br> months <br> $\%$ | Balloon <br> paper <br> $\%$ | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Seasonally adjusted |  |  |  |  |  |  |
| May 1972 | 12.0 | 2.3 | 84.6 | 0.7 | 0.3 | 100.0 |
| April 1972 | 11.6 | 2.5 | 84.9 | 0.7 | 0.4 | 100.0 |
| March 1972 | 11.4 | 2.5 | 85.2 | 0.7 | 0.3 | 100.0 |
| February 1972 | 11.8 | 2.9 | 84.8 | 0.6 | 0.3 | 100.0 |
| Unad justed |  |  |  |  |  |  |
| May 1972 |  |  |  |  |  |  |
| April. 1972 | 11.3 | 2.4 | 85.4 | 0.7 | 0.2 | 100.0 |
| May 1971 | 11.5 | 2.5 | 85.1 | 0.7 | 0.3 | 100.0 |

Seasonally adjusted
May 1972
April 1972
March 1972
February 1972
Unadjusted
May 1972
April 1972
May 1971
MATURITY DISTRIBUTION - USED CAR CONTRACTS

| . | 18 months or less \% | 19-24 months \% | 25-30 months \% | Over 30 months $\%$; | $\begin{gathered} \text { Balloon } \\ \text { paper } \\ \% \\ \hline \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Seasonally adjusted |  |  |  |  |  |  |
| May 1972 | 4.8 | 12.8 | 31.0 | 51.0 | 0.2 | 100.0 |
| April 1972 | 5.2 | 13.6 | 31.6 | 49.1 | 0.1 | 100.0 |
| March 1972 | 5.5 | 13.4 | 31.9 | 48.9 | 0.1 | 100.0 |
| February 1972 | 5.5 | 13.2 | 31.9 | 48.7 | 0.1 | 100.0 |
| Unad justed |  |  |  |  |  |  |
| May 1972 | 4.5 | 12.0 | 32.5 | 50.8 | 0.2 | 100.0 |
| April 1972 | 4.7 | 12.1 | 32.1 | 51.0 | 0.1 | 100.0 |
| May 1971 | 5.7 | 14.6 | 27.0 | 52.6 | 0.1 | 100.0 |

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AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES
THE PROPORTION OF NEW CAR CONTRACTS WITH LOW DOWNPAYMENTS (DEALER COST RATIOS OVER 100 PER CENT) CONTINUED ITS STRONG INCREASE FOR THE FOURTH MONTH IN A ROW.


DISTRIBUTION OF DEALER COST RATIOS - NEW CAR CONTRACTS (loan as per cent of dealer cost)


DISTRIBUTION OF DEALER COST RATIOS - USED CAR CONTRACTS

| 90 or <br> less <br> $\%$ | (loan as per <br> $\%$ | $101-110$ <br> $\%$ | $111-120$ <br> $\%$ | Over 120 <br> $\%$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| 29.8 | 27.6 | 25.2 | 11.4 | 6.2 | 100.0 |
| 31.5 | 27.2 | 24.4 | 11.5 | 5.8 | 100.0 |
| 32.5 | 28.2 | 24.2 | 10.8 | 5.1 | 100.0 |
| 33.5 | 27.7 | 23.5 | 10.6 | 5.0 | 100.0 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 29.2 | 27.2 | 25.3 | 11.9 | 6.4 | 100.0 |
| 30.2 | 26.6 | 24.8 | 12.1 | 6.5 | 100.0 |
| 35.6 | 27.3 | 23.2 | 9.5 | 4.6 | 100.0 |

Note: Details may not add to totals because of rounding and construction of seasonal factors by sector.
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## AUTOMOBILE LOANS BY MAJOR FINANCE COMPANIES

DEALER COST RATIOS AND MATURITIES ON AUTOMOBILE INSTALMENT LOANS

MAY 1972
NEW CARS
(Percentage distribution of contracts) Not seasonally adjusted

| Loan as <br> per cent of <br> dealer cost | Maturities |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 24 months <br> or <br> less | $25-30$ <br> months | $31-36$ <br> months | Over 36 <br> months | Balloon <br> paper | Total |
| $90 \%$ or less | 7.9 | 1.1 | 36.6 | 0.2 | $*$ | 45.9 |
| $91 \%$ to $100 \%$ | 1.9 | 0.6 | 28.6 | 0.3 | 0.2 | 31.4 |
| $101 \%$ to 105\% | 1.3 | 0.5 | 11.0 | 0.1 | $*$ | 13.0 |
| $106 \%$ to 110\% | 0.2 | 0.1 | 5.5 | 0.1 | $*$ | 5.8 |
| Over 110\% | 0.1 | 0.1 | 3.8 | 0.1 | $*$ | 4.0 |
| $\quad$ Total | 11.3 | 2.4 | 85.4 | 0.7 | 0.2 | 100.0 |

- USED CARS
(Percentage distribution of contracts)
Not seasonally adjusted

| Loan as <br> per cent of <br> wholesale value |  | Maturities |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 18 months <br> or less | $19-24$ <br> months | $25-30$ <br> months | Over 30 <br> months | Ba1loon <br> paper | Total |  |
| $90 \%$ or less | 3.4 | 6.4 | 8.4 | 11.0 | $*$ | 29.2 |  |
| $91 \%$ to $100 \%$ | 0.6 | 2.8 | 9.6 | 14.1 | 0.1 | 27.2 |  |
| $101 \%$ to $110 \%$ | 0.3 | 1.7 | 8.9 | 14.5 | $*$ | 25.3 |  |
| $111 \%$ to $120 \%$ | 0.2 | 0.8 | 3.7 | 7.2 | $*$ | 11.9 |  |
| Over 120\% | 0.1 | 0.3 | 2.0 | 4.0 | $*$ | 6.4 |  |
| $\quad$ Total | 4.5 | 12.0 | 32.5 | 50.8 | 0.2 | 100.0 |  |

Note: Details may not add to totals because of rounding.

* Less than one-tenth of one per cent.

