

G.25 STATISTICAL SUPPLEMENT #1

Automobile Loans by Major Sales Finance Companies

Seasonally Adjusted Data (1960-1966)

Revised March 1967

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FEDERAL RESERVE BANK
OF RICHMOND

Maturities - New Cars (S.A.)

	Percentage distribution of contracts						Total contracts reported (000)
	24 months or less	25-30 months	31-36 months	Over 36 months	Balloon paper	Total	
1960 -- January	20.3	8.9	69.1	0.9	0.8	100.0	108
February	20.2	8.8	69.4	0.9	0.7	100.0	138
March	20.7	9.3	68.5	0.9	0.6	100.0	125
April	20.6	8.8	69.1	0.9	0.6	100.0	124
May	20.7	8.4	69.2	1.0	0.7	100.0	114
June	20.8	8.5	69.1	0.9	0.7	100.0	118
July	20.6	8.4	69.2	1.2	0.6	100.0	110
August	20.8	8.2	69.3	1.2	0.5	100.0	116
September	20.8	8.1	69.4	1.1	0.6	100.0	140
October	20.3	7.8	70.3	1.1	0.5	100.0	109
November	20.8	8.0	69.7	1.0	0.5	100.0	109
December	20.8	7.9	69.8	0.9	0.6	100.0	107
61 -- January	21.1	7.9	69.6	0.9	0.5	100.0	94
February	21.9	8.2	68.4	0.9	0.6	100.0	84
March	21.7	7.6	69.2	0.9	0.6	100.0	90
April	21.0	7.6	70.1	0.8	0.5	100.0	79
May	20.8	7.4	70.6	0.7	0.5	100.0	90
June	21.2	7.1	70.5	0.7	0.5	100.0	95
July	20.9	7.2	71.0	0.5	0.4	100.0	92
August	21.1	7.2	70.6	0.5	0.6	100.0	93
September	20.6	7.2	71.2	0.5	0.5	100.0	94
October	20.4	6.8	71.6	0.5	0.7	100.0	103
November	20.6	6.6	71.6	0.5	0.7	100.0	106
December	20.3	6.5	71.8	0.7	0.7	100.0	103
62 -- January	19.3	6.4	72.9	0.7	0.7	100.0	111
February	19.0	6.1	73.5	0.7	0.7	100.0	117
March	18.6	5.9	74.0	0.8	0.7	100.0	115
April	18.9	5.7	74.0	0.7	0.7	100.0	117
May	18.7	5.7	74.2	0.8	0.6	100.0	124
June	18.3	5.7	74.1	1.2	0.7	100.0	118
July	18.8	5.6	74.1	0.7	0.8	100.0	114
August	14.0	5.8	78.6	0.9	0.7	100.0	127
September	17.9	5.3	75.2	0.8	0.8	100.0	113
October	19.8	5.4	73.4	0.8	0.6	100.0	125
November	18.0	5.4	75.2	0.8	0.6	100.0	132
December	18.4	5.3	75.1	0.7	0.5	100.0	123

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Maturities - New Cars (S.A.)

	Percentage of distribution of contracts					Total	Total contracts reported (000)
	24 months or less	25-30 months	31-36 months	Over 36 months	Balloon paper		
1963 --							
January	18.5	5.0	75.2	0.8	0.5	100.0	134
February	18.4	5.0	75.2	0.8	0.6	100.0	129
March	18.2	4.9	75.5	0.8	0.6	100.0	120
April	18.4	4.7	75.5	0.7	0.7	100.0	132
May	18.4	4.8	75.3	0.7	0.8	100.0	132
June	16.9	5.0	76.7	0.6	0.8	100.0	114
July	16.9	4.6	77.0	0.7	0.8	100.0	136
August	16.8	4.5	77.3	0.6	0.8	100.0	123
September	16.9	4.4	77.1	0.7	0.9	100.0	123
October	17.7	4.6	76.2	0.7	0.8	100.0	146
November	17.2	4.5	76.9	0.7	0.7	100.0	122
December	16.6	4.7	77.3	0.6	0.8	100.0	136
64 --							
January	16.4	4.4	77.6	0.7	0.9	100.0	134
February	15.9	4.4	78.2	0.6	0.9	100.0	134
March	16.2	4.3	78.1	0.6	0.8	100.0	133
April	15.6	4.2	78.7	0.7	0.8	100.0	134
May	15.3	4.1	79.0	0.6	0.8	100.0	130
June	15.9	4.0	78.7	0.6	0.8	100.0	134
July	15.2	4.0	79.4	0.6	0.8	100.0	134
August	15.5	3.8	79.3	0.8	0.8	100.0	125
September	15.0	4.0	78.5	0.6	0.9	100.0	146
October	15.1	3.7	79.7	0.7	0.8	100.0	125
November	14.1	3.5	80.7	0.6	1.1	100.0	87
December	15.5	3.6	79.6	0.5	0.8	100.0	130
65 --							
January	15.4	3.9	79.4	0.5	0.8	100.0	127
February	15.6	3.8	79.4	0.4	0.8	100.0	134
March	15.3	3.7	79.8	0.5	0.7	100.0	139
April	15.3	3.8	79.6	0.6	0.7	100.0	134
May	15.6	3.7	79.4	0.6	0.7	100.0	127
June	15.8	3.7	79.2	0.6	0.7	100.0	134
July	16.1	3.5	79.1	0.6	0.7	100.0	138
August	16.1	3.5	79.2	0.6	0.6	100.0	139
September	15.8	3.5	79.6	0.6	0.5	100.0	152
October	15.2	3.3	80.2	0.6	0.7	100.0	134
November	15.3	3.3	80.1	0.6	0.7	100.0	141
December	15.0	3.3	80.5	0.5	0.7	100.0	139

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Maturities - New Cars (S.A.)

	Percentage distribution of contracts					Total	Total contracts reported (000)
	24 months or less	25-30 months	31-36 months	Over 36 months	Balloon paper		
1966 -- January	14.8	3.3	80.8	0.5	0.6	100.0	131
February	14.9	3.3	80.8	0.4	0.6	100.0	131
March	15.2	3.2	80.4	0.5	0.7	100.0	152
April	15.3	3.3	80.3	0.5	0.6	100.0	128
May	15.4	3.1	80.3	0.5	0.7	100.0	131
June	15.2	3.0	80.6	0.6	0.6	100.0	137
July	15.4	3.1	80.3	0.6	0.6	100.0	130
August	15.4	3.2	80.3	0.5	0.6	100.0	144
September	15.5	3.2	80.3	0.5	0.5	100.0	135
October	15.6	3.2	80.1	0.5	0.6	100.0	134
November	15.1	3.2	80.6	0.5	0.6	100.0	132
December	15.0	3.1	80.7	0.5	0.7	100.0	134

Maturities - Used Cars (S.A.)

	Percentage distribution of contracts					Total	Total contracts reported (000)
	18 months or less	19-24 months	25-30 months	Over 30 months	Balloon paper		
1960 --							
January	11.0	34.1	33.7	20.8	0.4	100.0	40
February	10.3	30.1	36.7	22.6	0.3	100.0	41
March	10.5	30.5	36.4	22.3	0.3	100.0	40
April	11.0	31.3	35.0	22.4	0.3	100.0	41
May	12.1	33.7	33.2	20.7	0.3	100.0	41
June	11.6	32.7	34.4	20.9	0.4	100.0	40
July	11.8	32.7	34.7	20.6	0.2	100.0	39
August	12.0	32.9	34.4	20.5	0.2	100.0	38
September	12.1	33.7	34.2	19.8	0.2	100.0	42
October	12.8	33.6	34.2	19.2	0.2	100.0	38
November	12.8	33.4	35.0	18.6	0.2	100.0	35
December	13.3	32.1	35.8	18.5	0.3	100.0	37
61 --							
January	13.6	31.8	36.2	18.1	0.3	100.0	36
February	13.7	33.0	35.9	17.1	0.3	100.0	35
March	14.0	33.6	35.6	16.5	0.3	100.0	38
April	13.7	33.4	35.9	16.7	0.3	100.0	32
May	13.6	32.5	36.3	17.3	0.3	100.0	36
June	13.0	31.2	37.2	18.2	0.4	100.0	37
July	13.2	30.9	37.2	18.2	0.5	100.0	36
August	12.8	29.9	37.6	19.1	0.6	100.0	38
September	12.4	29.6	37.6	20.0	0.4	100.0	38
October	12.2	28.9	38.5	20.0	0.4	100.0	38
November	12.0	29.1	38.1	20.4	0.4	100.0	39
December	11.7	29.0	38.1	20.8	0.4	100.0	38
62 --							
January	11.0	28.5	39.3	20.9	0.3	100.0	38
February	11.3	28.2	39.0	21.1	0.4	100.0	39
March	10.9	28.4	38.5	21.8	0.4	100.0	39
April	10.7	27.2	39.2	22.4	0.5	100.0	38
May	10.4	26.3	39.3	23.7	0.3	100.0	41
June	9.5	27.0	38.8	24.3	0.4	100.0	39
July	10.0	24.2	38.9	26.5	0.4	100.0	40
August	10.0	26.1	37.8	25.7	0.4	100.0	45
September	9.8	24.6	38.5	26.6	0.5	100.0	41
October	9.2	24.5	39.1	26.5	0.7	100.0	43
November	9.5	24.3	37.7	27.9	0.6	100.0	45
December	9.8	24.7	37.6	27.5	0.4	100.0	42

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Maturities - Used Cars (S.A.)

	Percentage distribution of contracts					Total	Total contracts reported (000)
	18 months or less	19-24 months	25-30 months	Over 30 months	Balloon paper		
1963 -- January	10.0	24.9	36.0	28.7	0.4	100.0	46
February	9.4	22.2	36.8	31.1	0.5	100.0	42
March	9.0	21.2	36.8	32.6	0.4	100.0	39
April	8.9	21.0	36.0	33.6	0.5	100.0	43
May	8.7	20.8	35.4	34.5	0.6	100.0	43
June	8.8	20.6	35.1	35.0	0.5	100.0	39
July	8.7	20.2	34.7	36.0	0.4	100.0	44
August	8.4	20.1	34.7	36.2	0.6	100.0	42
September	8.5	20.2	34.1	36.6	0.6	100.0	43
October	9.2	20.9	34.6	34.7	0.6	100.0	46
November	8.7	21.2	34.4	35.2	0.5	100.0	43
December	9.2	21.0	34.1	35.2	0.5	100.0	47
64 -- January	7.7	19.9	33.7	38.1	0.6	100.0	47
February	7.6	20.4	33.3	38.2	0.5	100.0	47
March	8.0	19.5	33.8	38.2	0.5	100.0	45
April	7.9	19.7	33.7	38.2	0.5	100.0	47
May	7.8	19.1	33.8	38.8	0.5	100.0	44
June	7.9	19.2	33.3	39.1	0.5	100.0	45
July	7.8	19.1	33.3	39.3	0.5	100.0	46
August	7.8	19.1	33.4	39.2	0.5	100.0	41
September	7.7	19.4	33.5	38.8	0.6	100.0	42
October	7.4	19.4	33.3	39.4	0.5	100.0	43
November	7.6	19.1	33.0	39.8	0.5	100.0	41
December	7.5	18.7	32.9	40.3	0.6	100.0	42
65 -- January	7.6	18.4	32.7	40.8	0.5	100.0	43
February	7.6	18.3	33.5	40.1	0.5	100.0	45
March	7.7	18.7	33.3	39.7	0.6	100.0	47
April	7.7	18.3	32.7	40.8	0.5	100.0	47
May	7.8	18.5	32.5	40.6	0.6	100.0	45
June	7.7	18.4	32.7	40.6	0.6	100.0	46
July	7.6	18.8	33.0	40.0	0.6	100.0	47
August	7.6	18.6	32.4	40.9	0.5	100.0	46
September	7.8	18.9	32.8	40.0	0.5	100.0	43
October	7.7	19.1	32.4	40.3	0.5	100.0	44
November	7.2	19.2	32.5	40.6	0.5	100.0	46
December	7.4	19.3	32.2	40.7	0.4	100.0	47

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Maturities - Used Cars (S.A.)

	Percentage distribution of contracts					Total	Total contracts reported (000)
	18 months or less	19-24 months	25-30 months	Over 30 months	Balloon paper		
1966 -- January	7.7	19.2	32.0	40.6	0.5	100.0	46
February	7.8	19.9	32.3	39.6	0.4	100.0	45
March	8.0	20.1	32.3	39.2	0.4	100.0	51
April	8.2	20.7	32.3	38.4	0.4	100.0	44
May	8.7	20.8	31.9	38.0	0.6	100.0	46
June	8.1	21.0	32.0	38.4	0.5	100.0	47
July	8.4	21.2	31.7	38.3	0.4	100.0	46
August	8.8	21.1	31.9	37.8	0.4	100.0	50
September	8.7	21.6	32.0	37.4	0.3	100.0	48
October	8.4	21.3	32.2	37.8	0.3	100.0	47
November	8.1	21.8	31.9	37.8	0.4	100.0	48
December	8.2	21.3	32.7	37.4	0.4	100.0	46

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Dealer Cost Ratios - New Cars (S.A.)
(loan as per cent of dealer cost)

		<u>Percentage distribution of contracts</u>				Total	Total
		90 or less	91-100	101-105	106-110	Over 100	contracts reported (000)
1960 --	January	51.0	27.5	11.0	5.9	4.6	30
	February	51.1	28.0	11.1	5.8	4.0	36
	March	51.2	28.6	10.8	5.5	3.9	35
	April	51.2	28.7	10.8	5.3	4.0	36
	May	51.4	28.8	10.7	5.3	3.8	34
	June	51.3	29.2	10.5	5.1	3.9	35
	July	51.7	29.3	10.3	4.9	3.8	35
	August	52.3	29.2	10.1	4.8	3.6	33
	September	53.3	29.5	9.7	4.4	3.1	36
	October	52.7	30.1	9.6	4.4	3.2	28
	November	52.6	30.1	9.6	4.4	3.3	31
	December	51.7	30.7	9.6	4.6	3.4	32
61 --	January	52.4	30.2	9.6	4.5	3.3	30
	February	51.4	31.0	9.8	4.5	3.3	30
	March	51.4	30.7	10.0	4.5	3.4	32
	April	50.7	30.9	10.3	4.6	3.5	27
	May	50.3	31.2	10.3	4.7	3.5	31
	June	50.9	30.7	10.3	4.7	3.4	32
	July	50.5	30.7	10.6	4.8	3.4	31
	August	49.6	31.4	10.6	4.9	3.5	31
	September	49.3	31.4	10.7	5.0	3.6	30
	October	48.7	31.2	11.1	5.2	3.8	31
	November	48.6	31.4	10.9	5.3	3.8	32
	December	48.7	31.2	11.3	5.2	3.6	31
62 --	January	48.1	31.1	11.5	5.4	3.9	31
	February	47.7	31.4	11.5	5.5	3.9	32
	March	47.1	31.6	11.7	5.6	4.0	31
	April	47.2	31.5	11.6	5.6	4.1	32
	May	47.7	31.2	11.3	5.6	4.2	33
	June	46.9	31.3	11.8	5.7	4.3	32
	July	47.8	30.9	11.6	5.6	4.1	31
	August	47.0	30.8	12.0	5.8	4.4	35
	September	46.4	31.0	12.3	5.9	4.4	33
	October	48.5	30.2	10.8	6.0	4.5	35
	November	47.3	30.3	11.9	6.0	4.5	37
	December	47.0	30.3	11.9	6.0	4.8	34

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Dealer Cost Ratios - New Cars (S.A.)
(loan as per cent of dealer cost)

	90 or less	Percentage distribution of contracts				Total	Total contracts reported (000)
		91-100	101-105	106-110	Over 110		
1963 -- January	46.2	30.6	12.2	6.2	4.8	100.0	36
February	46.0	30.4	12.1	6.5	5.0	100.0	39
March	46.0	30.3	12.0	6.4	5.3	100.0	31
April	46.6	30.1	11.9	6.4	5.0	100.0	36
May	47.4	31.2	12.6	3.5	5.3	100.0	35
June	45.7	30.1	12.3	6.6	5.3	100.0	31
July	45.2	30.5	12.2	6.7	5.4	100.0	35
August	44.6	30.8	12.3	6.7	5.5	100.0	34
September	44.1	30.8	12.5	7.1	5.5	100.0	35
October	44.9	30.2	12.6	6.7	5.6	100.0	37
November	45.1	30.6	12.2	6.6	5.5	100.0	34
December	45.0	30.6	12.3	6.6	5.5	100.0	38
64 -- January	44.9	30.8	12.3	6.6	5.4	100.0	38
February	45.0	30.6	12.4	6.6	5.4	100.0	38
March	44.8	30.4	12.6	6.7	5.5	100.0	37
April	44.4	30.4	12.7	6.9	5.6	100.0	35
May	44.3	30.3	12.8	6.9	5.7	100.0	37
June	44.3	30.5	12.6	6.9	5.7	100.0	37
July	43.0	30.8	13.3	7.1	5.8	100.0	36
August	44.5	30.5	12.8	6.7	5.5	100.0	34
September	44.4	30.4	13.1	6.8	5.3	100.0	37
October	43.3	30.7	12.9	7.0	6.1	100.0	34
November	41.5	32.0	13.4	6.9	6.2	100.0	35
December	44.8	30.1	13.0	6.8	5.3	100.0	34
65 -- January	45.5	29.5	12.9	6.7	5.4	100.0	35
February	45.2	30.2	12.7	6.7	5.2	100.0	38
March	44.8	30.4	12.7	6.7	5.4	100.0	37
April	44.7	30.4	12.7	6.7	5.5	100.0	41
May	44.6	30.6	12.5	6.7	5.6	100.0	36
June	44.5	30.4	12.7	6.8	5.6	100.0	38
July	44.2	30.5	12.7	6.8	5.8	100.0	39
August	43.8	30.4	12.9	7.0	5.9	100.0	38
September	42.8	30.6	13.4	7.3	5.9	100.0	39
October	42.9	31.3	12.9	7.1	5.8	100.0	38
November	43.6	30.6	12.8	7.0	6.0	100.0	37
December	43.2	30.8	13.1	7.0	5.9	100.0	39

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Dealer Cost Ratios - New Cars (S.A.)
(loan as per cent of dealer cost)

	90 or less	Percentage distribution of contracts				Total	Total contracts reported (000)
		91-100	101-105	106-110	Over 110		
1966 -- January	43.3	30.9	13.0	6.9	5.9	100.0	38
February	42.8	30.6	13.4	7.1	6.1	100.0	37
March	42.9	31.0	13.2	7.0	5.9	100.0	40
April	42.1	31.4	13.5	7.1	5.9	100.0	38
May	42.3	31.6	13.3	6.9	5.9	100.0	37
June	42.3	31.8	13.4	6.9	5.6	100.0	38
July	42.8	31.7	13.3	6.9	5.3	100.0	38
August	43.8	31.5	13.0	6.5	5.2	100.0	41
September	44.2	31.9	12.6	6.4	4.9	100.0	39
October	44.3	31.9	12.8	6.2	4.8	100.0	39
November	44.4	32.8	12.5	5.9	4.4	100.0	40
December	44.5	32.9	12.1	6.0	4.5	100.0	38

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 Dealer Cost Ratios - Used Cars (S.A.)
 (loan as per cent of wholesale value)

	90 or less	Percentage distribution of contracts				Total	Total contracts reported (000)
		91-100	101-110	111-120	Over 120		
1960 -- January	41.7	24.9	18.5	8.5	6.4	100.0	30
February	43.8	26.7	17.6	7.4	4.5	100.0	36
March	44.4	26.6	17.1	7.0	4.9	100.0	33
April	42.5	26.3	18.0	7.7	5.5	100.0	36
May	39.4	26.3	18.4	9.1	6.8	100.0	34
June	39.1	25.4	18.3	9.3	7.9	100.0	35
July	39.4	26.1	18.4	9.0	7.1	100.0	35
August	39.1	25.9	19.1	8.7	7.2	100.0	33
September	38.6	25.7	19.6	8.7	7.4	100.0	36
October	37.0	26.2	19.3	9.4	8.1	100.0	28
November	37.6	25.8	19.2	9.5	7.9	100.0	31
December	36.2	27.2	18.9	9.8	7.9	100.0	22
61 -- January	35.6	26.0	19.9	9.9	8.6	100.0	30
February	33.0	25.8	20.4	11.0	9.8	100.0	30
March	32.5	25.5	20.7	10.8	10.5	100.0	32
April	32.9	26.3	20.7	10.7	9.4	100.0	27
May	34.0	26.9	20.6	10.2	8.3	100.0	31
June	33.4	27.1	20.8	10.3	8.4	100.0	32
July	33.9	26.7	21.0	10.1	8.3	100.0	31
August	33.9	27.1	21.1	10.2	7.7	100.0	31
September	33.3	28.0	20.7	10.3	7.7	100.0	30
October	33.4	27.8	20.9	10.2	7.7	100.0	31
November	32.2	27.5	21.3	10.6	8.4	100.0	32
December	32.4	27.2	21.2	10.9	8.3	100.0	31
62 -- January	32.4	27.0	21.3	11.0	8.3	100.0	31
February	31.7	26.6	21.4	11.3	9.0	100.0	32
March	30.9	26.5	21.6	11.6	9.4	100.0	31
April	30.4	26.2	21.6	11.9	9.9	100.0	32
May	30.5	26.4	21.8	11.8	9.5	100.0	33
June	31.4	26.5	21.7	11.3	9.1	100.0	32
July	32.6	27.5	21.6	10.1	8.2	100.0	31
August	30.0	26.0	21.8	12.1	10.1	100.0	35
September	30.1	25.3	22.4	12.1	10.1	100.0	33
October	30.3	26.2	22.3	11.7	9.5	100.0	35
November	31.1	26.3	21.7	11.5	9.4	100.0	37
December	30.7	26.1	21.4	11.8	10.0	100.0	34

G.25 Supple. #1

Dealer Cost Ratios - Used Cars (S.A.)
(loan as per cent of wholesale value)

	90 or less	Percentage distribution of contracts				Total	Total contracts reported (000)
		91-100	101-110	111-120	Over 120		
1963 --							
January	28.2	26.1	22.6	12.4	10.7	100.0	36
February	27.7	24.8	22.7	13.0	11.8	100.0	34
March	29.6	26.4	22.7	11.8	9.5	100.0	31
April	29.5	26.2	23.1	12.2	9.0	100.0	36
May	28.6	26.0	23.1	12.5	9.8	100.0	35
June	28.9	25.9	23.1	12.4	9.7	100.0	31
July	28.4	26.4	22.7	12.7	9.8	100.0	35
August	28.1	26.2	23.0	12.6	10.1	100.0	34
September	27.3	25.6	23.3	13.2	10.6	100.0	35
October	27.1	24.8	23.9	13.4	10.8	100.0	37
November	27.0	25.7	23.6	13.2	10.5	100.0	34
December	27.4	26.1	22.7	13.0	10.8	100.0	38
64 --							
January	26.5	25.5	23.9	13.2	10.9	100.0	38
February	27.5	25.5	23.5	13.0	10.5	100.0	38
March	26.5	24.7	23.6	13.7	11.5	100.0	37
April	27.3	25.6	23.7	12.5	10.9	100.0	35
May	26.0	24.2	24.1	14.0	11.7	100.0	37
June	25.4	24.4	24.2	14.2	11.8	100.0	37
July	26.0	24.8	24.5	13.4	11.3	100.0	36
August	26.7	25.0	24.1	13.4	10.8	100.0	34
September	27.1	25.8	24.2	12.9	10.0	100.0	37
October	27.6	25.8	23.8	12.7	10.1	100.0	34
November	25.7	25.5	24.3	13.0	11.5	100.0	35
December	26.9	25.5	24.5	13.0	10.1	100.0	34
65 --							
January	28.3	25.4	24.0	12.8	9.5	100.0	35
February	27.7	26.6	24.1	12.5	9.1	100.0	38
March	28.2	26.8	23.7	12.2	9.1	100.0	37
April	27.8	26.0	23.9	12.5	9.8	100.0	41
May	27.0	25.9	24.3	12.8	10.0	100.0	36
June	26.9	25.4	24.2	13.2	10.3	100.0	38
July	26.5	24.9	24.5	13.4	10.7	100.0	39
August	25.8	25.0	24.7	13.6	10.9	100.0	38
September	25.4	23.8	24.2	14.3	12.3	100.0	39
October	23.4	23.5	24.5	14.8	13.8	100.0	38
November	24.4	23.3	24.4	14.5	13.4	100.0	37
December	24.5	23.5	24.4	14.9	12.7	100.0	39

G.25 Supple. #1

Dealer Cost Ratios - Used Cars (S.A.)
(loan as per cent of wholesale value)

	90 or less	Percentage distribution of contracts				Total	Total contracts reported (000)
		91-100	101-110	111-120	Over 120		
1966 -- January	23.6	25.2	23.9	14.3	13.0	100.0	38
February	23.3	23.0	24.3	15.4	14.0	100.0	37
March	23.2	22.5	24.5	15.5	14.3	100.0	40
April	23.5	23.0	23.2	15.4	14.9	100.0	38
May	23.5	22.8	23.6	15.6	14.5	100.0	37
June	23.2	22.4	23.6	15.8	15.0	100.0	38
July	23.6	22.2	23.3	16.0	14.9	100.0	38
August	23.5	22.2	23.5	16.0	14.8	100.0	41
September	24.4	22.4	24.2	15.2	13.8	100.0	39
October	24.9	22.9	24.0	14.9	13.3	100.0	39
November	24.5	24.0	23.9	14.9	12.7	100.0	40
December	24.8	22.9	24.5	14.9	12.9	100.0	38

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Statistical Supplement
to Statistical Release G.25

Automobile Loans by Major Sales Finance Companies

Seasonally unadjusted
1960-1966

RESEARCH
MAY 1967
FEDERAL RESERVE BANK
OF RICHMOND

New Car Contracts -- Maturity Distribution

FEBR 67 MN-1

24 mo. or less

% of contracts reported

P. 1. SERIES COLUMN-1

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	22.8	21.6	21.0	20.6	20.1	19.0	18.4	18.0	18.4	20.3	23.2	24.1	247.5
1961	23.8	23.3	22.0	21.0	20.2	19.4	18.6	18.1	18.1	20.4	23.1	23.5	251.5
1962	21.9	20.3	18.8	18.8	18.0	16.8	16.6	15.8	15.7	19.8	20.3	21.5	224.3
1963	21.0	19.5	18.3	18.3	17.7	15.5	14.9	14.5	14.9	17.8	19.5	19.4	211.3
1964	18.7	16.8	16.3	15.4	14.9	14.6	13.4	13.4	14.2	15.2	16.1	18.0	187.0
1965	17.7	16.4	15.3	15.1	15.0	14.5	14.2	14.0	14.0	15.3	17.3	17.4	186.2
1966	17.0	15.6	15.2	15.1	14.8	14.0	13.6	13.5	13.8	15.7	17.1	17.3	182.7
AVGE	20.4	19.1	18.1	17.8	17.7	16.5	16.0	15.6	15.9	18.1	19.8	20.3	
TABLE TOTAL-			1646.5		MEAN-	17.9		STD. DEVIATION-		2.8			

New Car Contracts -- Maturity Distribution

FEBR 67 MN-2

25-30 months % of contracts reported

P. 1: SERIES COLUMN-2

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	9.5	9.1	9.2	8.6	8.2	8.1	7.8	7.7	7.8	7.8	8.6	8.5	100.9
1961	8.4	8.5	7.5	7.5	7.2	6.8	6.6	6.7	6.9	6.8	7.1	7.1	87.1
1962	6.8	6.3	5.9	5.6	5.6	5.5	5.1	5.1	5.1	5.4	5.8	5.8	68.0
1963	5.3	5.2	4.9	4.7	4.8	4.8	4.2	4.1	4.2	4.6	4.8	5.1	56.7
1964	4.7	4.6	4.3	4.2	4.1	3.8	3.6	3.5	3.8	3.7	3.7	3.9	47.9
1965	4.1	4.0	3.8	3.8	3.7	3.5	3.2	3.2	3.3	3.3	3.5	3.6	43.0
1966	3.5	3.5	3.3	3.3	3.1	2.9	2.8	2.9	3.0	3.2	3.3	3.4	38.2
AVGE	6.0	5.9	5.6	5.4	6.0	5.8	5.5	5.4	5.5	5.6	5.8	5.9	
TABLE TOTAL-			525.2		MEAN-	5.7		STU. DEVIATION-		2.3			

New Car Contracts -- Maturity Distribution

FEBR 67 MN-3

31-36 months

% of contracts reported

P. 1, SERIES OUMN-3 -----

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	65.6	67.2	68.1	69.3	70.2	71.4	72.2	72.8	72.4	70.5	66.7	65.7	832.1
1961	66.1	66.2	68.9	70.3	71.5	72.7	73.9	74.2	74.1	71.7	68.6	67.9	846.1
1962	69.6	71.6	73.7	74.3	75.1	76.0	76.9	77.7	77.8	73.5	72.5	71.3	890.0
1963	72.2	73.6	75.3	75.7	76.1	78.4	79.5	80.1	79.5	76.2	74.2	73.9	918.7
1964	74.8	76.8	77.9	79.0	79.6	80.2	81.7	81.8	80.7	79.7	78.4	76.6	947.2
1965	76.8	78.2	79.6	79.9	80.0	80.7	81.4	81.7	81.7	80.2	77.8	77.6	955.6
1966	78.3	79.7	80.3	80.6	80.9	81.9	82.5	82.6	82.3	80.1	78.4	77.9	965.5
AVGE	71.9	73.3	74.8	75.6	75.1	76.3	77.3	77.8	77.5	75.1	72.8	72.2	
	TABLE TOTAL-		6902.3		MEAN-		75.0	STD. DEVIATION-		4.9			

New Car Contracts -- Maturity Distribution

FEBR 67 MN-4

Over 36 months % of contracts reported

P. 1: SERIES ODMN-4

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	1.1	1.3	1.0	.9	.9	.9	1.1	1.1	1.0	.9	1.0	1.0	12.2
1961	1.0	1.3	1.0	.7	.6	.6	.5	.5	.5	.4	.5	.7	8.3
1962	.8	1.0	.8	.6	.7	1.1	.7	.8	.8	.7	.8	.8	9.6
1963	.9	1.0	.8	.6	.6	.6	.7	.6	.7	.6	.7	.7	8.5
1964	.8	.8	.6	.6	.6	.6	.6	.6	.6	.6	.6	.6	7.6
1965	.5	.5	.5	.5	.6	.6	.6	.6	.6	.5	.6	.6	6.7
1966	.5	.5	.5	.4	.5	.6	.6	.5	.5	.4	.5	.6	6.1
AVGE	.8	.9	.7	.6	.6	.7	.7	.6	.6	.5	.7	.8	
TABLE TOTAL-			64.2		MEAN-	.7		STJ. DEVIATION-		.2			

New Car Contracts -- Maturity Distribution													
FEBR 67 MN-5				Balloon paper % of contracts reported									P. 1. SERIES OOMN-5
B 1. ORIGINAL SERIES (UNADJUSTED)													
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	1.0	.8	.7	.6	.6	.6	.5	.4	.4	.5	.5	.7	7.3
1961	.7	.7	.6	.5	.5	.5	.4	.5	.4	.7	.7	.8	7.0
1962	.9	.8	.8	.7	.6	.6	.7	.6	.6	.6	.6	.6	8.1
1963	.6	.7	.7	.7	.8	.7	.7	.7	.7	.8	.8	.9	8.8
1964	1.0	1.0	.9	.8	.8	.8	.7	.7	.7	.8	1.2	.9	10.3
1965	.9	.9	.8	.7	.7	.7	.6	.5	.4	.7	.8	.8	8.5
1966	.7	.7	.7	.6	.7	.6	.5	.5	.4	.6	.7	.8	7.5
AVGE	.8	.8	.7	.7	.6	.6	.6	.5	.5	.6	.8	.8	
TABLE TOTAL-			61.8		MEAN-	.7		STU. DEVIATION-		.2			

New Car Contracts -- Maturity Distribution

FEBR 67 MN-6

Number of contracts reported (000)

P. 1, SERIES OOMN-6

B 1. ORIGINAL SERIES (unadjusted)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	87	106	125	130	128	142	118	130	117	121	111	97	1412
1961	76	65	89	83	101	115	99	103	78	114	107	94	1124
1962	91	91	114	124	138	140	125	140	94	136	132	114	1439
1963	110	102	118	142	145	135	151	135	103	157	121	126	1545
1964	111	108	131	144	141	157	151	127	125	133	85	121	1544
1965	105	109	138	144	135	157	156	153	132	141	136	130	1636
1966	108	107	152	138	138	161	148	158	118	140	127	116	1611
AVGE	98	98	124	129	128	142	134	135	108	133	113	109	
TABLE TOTAL-			11173		MEAN-	121		STD. DEVIATION-		22			

New Car Contracts -- Distribution of Dealer Cost Ratios

FEBR 67DCRN-1

90 or less %

% of contracts reported

P. 1. SERIES DCRN-1

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	49.9	49.6	50.7	51.4	51.3	50.9	51.4	51.8	54.0	54.5	53.9	51.7	621.1
1961	51.6	49.6	51.0	51.0	50.2	50.4	50.1	49.0	49.9	50.3	49.8	48.8	601.7
1962	47.2	46.4	46.7	47.5	47.6	46.7	47.4	46.3	46.5	50.8	48.4	47.2	568.7
1963	45.4	44.7	45.7	46.9	46.0	45.4	44.8	44.0	44.1	46.4	46.1	45.3	548.8
1964	44.2	44.2	44.7	44.9	44.3	43.9	42.4	43.8	44.7	44.3	42.3	45.1	528.8
1965	44.9	44.3	44.9	45.2	44.6	43.9	43.5	43.1	43.2	44.1	44.4	43.5	529.6
1966	42.8	41.9	43.1	42.6	42.2	41.7	42.0	43.0	44.4	45.5	45.4	45.0	519.6
AVGE	46.6	45.8	46.7	47.1	47.4	46.7	46.7	46.7	47.7	48.7	47.4	46.7	
TABLE TOTAL-			4328.1		MEAN-	47.0		STU. DEVIATION-		3.5			

New Car Contracts -- Distribution of Dealer Cost Ratios

FEBR 67DCRN-2

91 - 100%

% of contracts reported

P. 1. SERIES DCKN-2

8 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	27.0	28.2	28.5	28.6	29.0	29.9	30.2	30.5	30.5	28.8	28.4	30.0	349.6
1961	29.9	31.0	30.6	30.7	31.3	31.4	31.6	32.8	32.5	29.8	29.7	30.4	371.7
1962	30.8	31.6	31.4	31.3	31.4	31.9	31.9	32.3	32.5	28.4	28.6	29.3	371.4
1963	30.3	30.2	30.1	29.9	30.5	30.8	31.6	32.3	32.5	28.9	29.0	29.6	365.7
1964	30.6	30.5	30.1	30.1	30.5	31.2	32.0	31.9	31.8	29.2	30.2	29.0	367.1
1965	29.4	30.0	30.0	30.1	30.8	31.2	31.7	31.8	32.1	30.1	29.0	29.6	365.8
1966	30.9	30.3	30.6	31.1	31.9	32.6	32.9	32.9	33.4	30.6	31.2	31.8	380.2
AVGE	29.8	30.3	30.2	30.3	30.4	31.0	31.4	31.7	31.7	29.1	29.2	29.7	
	TABLE TOTAL-		2798.5		MEAN-		30.4	STU. DEVIATION-		1.4			

FEBR 67DCRN-3				New Car Contracts -- Distribution of Dealer Cost Ratios									P. 1, SERIES DCRN-3
B 1. ORIGINAL SERIES (UNADJUSTED)				101 - 105%			% of contracts reported						✓
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	11.4	11.6	11.1	10.9	10.9	10.6	10.5	10.0	9.0	9.1	9.5	9.7	124.1
1961	9.9	10.2	10.2	10.4	10.5	10.4	10.6	10.5	10.0	10.5	10.8	11.4	125.4
1962	11.9	12.0	12.0	11.7	11.5	11.9	11.6	11.9	11.6	10.2	11.8	12.0	140.1
1963	12.5	12.5	12.2	12.0	12.3	12.4	12.2	12.3	11.9	12.0	12.1	12.4	146.8
1964	12.6	12.8	12.8	12.7	12.9	12.8	13.3	12.8	12.5	12.4	13.2	13.1	153.9
1965	13.1	13.1	12.8	12.7	12.6	12.9	12.8	12.9	12.8	12.5	12.8	13.2	154.2
1966	13.2	13.8	13.3	13.5	13.4	13.6	13.4	13.0	12.0	12.4	12.5	12.2	156.3
AVGE	12.1	12.3	12.1	12.0	11.8	12.0	11.8	11.7	11.1	11.1	11.7	12.0	
	TABLE TOTAL-			1085.3		MEAN-		11.8		STD. DEVIATION-			1.2

FEBR 67DCRN-4

New Car Contracts -- Distribution of Dealer Cost Ratios

P. 1, SERIES DCRN-4

B 1. ORIGINAL SERIES (UNADJUSTED)

106 - 110%

% of contracts reported

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	6.5	6.2	5.7	5.3	5.2	5.0	4.7	4.5	3.8	4.3	4.6	4.8	60.6
1961	4.9	4.8	4.7	4.6	4.7	4.6	4.6	4.6	4.4	5.4	5.6	5.4	58.3
1962	5.8	5.8	5.8	5.6	5.6	5.5	5.4	5.5	5.3	5.9	6.3	6.3	68.8
1963	6.6	6.9	6.6	6.4	6.4	6.4	6.4	6.4	6.4	6.7	6.9	6.8	78.9
1964	6.9	6.9	6.8	6.9	6.9	6.7	6.9	6.4	6.1	7.5	7.6	7.1	82.7
1965	7.0	7.0	6.8	6.7	6.7	6.7	6.6	6.7	6.5	7.0	7.3	7.3	82.3
1966	7.1	7.4	7.1	7.1	6.9	6.8	6.7	6.3	5.7	6.3	6.2	6.2	79.8
AVGE	6.4	6.4	6.2	6.1	6.2	6.2	6.2	6.2	6.3	6.0	6.4	6.3	
TABLE TOTAL-			554.3		MEAN-	6.0		STU. DEVIATION-		.9			

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FEBR 67DCRN-5

New Car Contracts -- Distribution of Dealer Cost Ratios

P. 1: SERIES UGMN-5

Over 110% % of contracts reported

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	5.2	4.4	4.0	3.8	3.6	3.6	3.4	3.2	2.7	3.3	3.6	3.8	44.6
1961	3.7	4.4	3.5	3.3	3.3	3.2	3.1	3.1	3.2	4.0	4.1	4.0	42.9
1962	4.3	4.2	4.1	3.9	3.9	4.0	3.7	4.0	4.0	4.7	4.9	5.2	50.9
1963	5.2	5.7	5.4	4.8	4.8	5.0	5.0	5.0	5.1	6.0	5.9	5.9	63.8
1964	5.7	5.6	5.6	5.4	5.4	5.4	5.4	5.1	4.9	6.6	6.7	5.7	67.5
1965	5.6	5.6	5.5	5.3	5.3	5.3	5.4	5.5	5.4	6.3	6.5	6.4	68.1
1966	6.0	6.6	5.9	5.7	5.6	5.3	5.0	4.8	4.5	5.2	4.7	4.8	64.1
AVGE	5.1	5.2	4.9	4.6	4.4	4.4	4.3	4.3	4.1	5.0	5.2	5.2	
TABLE TOTAL-			433.7.		MEAN-	4.7		STU. DEVIATION-		1.0			

FEBR 67 DCRN-6

New Car Contracts -- Distribution of Dealer Cost Ratios

P. 1, SERIES DCRN-6

B 1. ORIGINAL SERIES (Unadjusted)

Number of Contracts Reported (000)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	74	91	109	114	113	123	107	116	105	107	99	87	1245
1961	68	60	80	74	90	103	88	91	68	101	96	84	1003
1962	81	80	102	111	124	125	111	125	84	106	118	101	1268
1963	96	80	104	124	127	121	135	121	90	140	108	113	1368
1964	98	97	119	131	129	144	137	125	113	120	74	111	1398
1965	95	99	126	131	122	142	140	138	119	127	124	119	1482
1966	98	97	138	124	124	145	133	143	107	127	117	107	1460
AVGE	87	88	111	116	116	128	122	122	98	118	101	98	
TABLE TOTAL-			10043			MEAN-		109		STD. DEVIATION-		20	

Used Car Contracts -- Maturity Distribution

FEBR 67 MV-1

18 months or less % of contracts reported

P. 1. SERIES 00MV-1.

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	11.4	10.0	9.8	10.1	10.9	10.5	11.1	11.9	12.6	13.6	14.4	15.4	141.7
1961	14.1	13.5	13.2	12.6	12.3	11.8	12.5	12.7	13.1	13.2	13.7	13.7	156.2
1962	11.4	11.0	10.1	9.7	9.3	8.7	9.3	9.9	10.6	10.0	11.0	11.4	122.4
1963	10.5	9.1	8.4	8.1	7.8	8.2	8.5	8.6	9.3	9.8	9.9	10.5	108.5
1964	7.7	7.2	7.2	7.0	6.9	7.3	7.4	7.9	8.6	7.9	8.5	8.5	92.1
1965	7.6	7.1	6.9	6.8	6.9	7.1	7.2	7.8	8.8	8.2	8.0	8.3	90.7
1966	7.7	7.3	7.1	7.4	7.7	7.5	8.0	8.9	9.9	8.8	9.0	9.3	98.6
AVGE	10.1	9.3	9.0	8.8	9.0	9.0	9.3	10.1	10.5	10.7	10.8	11.2	
TABLE TOTAL-			904.5		MEAN-	9.8		STU. DEVIATION-		2.2			

Used Car Contracts -- Maturity Distribution

FEBR 67 MV-2

19-24 months

% of contracts reported

P. 1: SERIES ODMV-2

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	31.5	26.8	28.1	29.3	33.1	31.7	32.9	34.3	35.4	36.6	36.1	35.3	341.1
1961	29.4	29.8	31.4	31.5	31.7	30.4	31.0	31.3	31.3	31.9	31.7	32.4	373.8
1962	26.2	25.3	26.2	25.4	25.3	26.2	24.4	27.6	26.3	27.0	26.3	27.6	313.8
1963	23.3	19.9	19.6	19.7	20.1	20.3	20.8	21.9	22.1	22.6	22.5	23.2	256.0
1964	17.9	17.7	17.5	18.1	18.0	18.6	19.5	20.8	21.6	18.9	18.7	18.7	226.0
1965	16.5	15.9	16.7	16.8	17.4	17.9	19.5	20.4	21.3	19.8	18.7	19.1	219.8
1966	17.3	17.3	17.9	19.1	19.8	20.5	21.9	22.9	24.2	21.7	20.1	21.0	243.7
AVGE	23.2	21.8	22.5	22.8	25.4	25.2	26.0	27.1	27.6	27.3	26.5	26.9	
TABLE TOTAL-			2327.5		MEAN-	25.3		STU. DEVIATION-		6.7			

Used Car Contracts -- Maturity Distribution

FEBR 67 MV-3

25-30 months

% of contracts reported

P. 1. SERIES OOMV-3

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	33.0	36.2	36.4	36.1	34.3	36.1	35.7	34.8	33.5	32.8	34.0	34.8	417.7
1961	35.5	35.9	36.1	37.3	37.6	38.9	38.5	38.1	36.9	37.6	37.4	37.5	447.3
1962	38.2	38.5	38.6	40.2	40.4	40.3	40.3	38.7	38.3	37.8	37.0	36.5	464.8
1963	32.6	34.1	34.7	35.2	35.2	35.4	35.4	35.5	34.7	34.3	34.6	35.0	416.7
1964	31.8	31.9	33.2	33.9	34.7	34.6	35.1	35.2	34.5	28.3	27.8	29.0	390.0
1965	30.6	32.1	32.8	32.9	33.5	34.1	34.9	34.3	34.1	27.9	28.0	29.0	384.2
1966	30.0	31.1	32.0	32.6	33.0	33.4	33.5	33.7	33.1	27.6	29.5	30.2	379.7
AVGE	33.1	34.3	34.8	35.5	35.9	36.4	36.3	35.8	35.3	32.5	32.7	32.9	
	TABLE TOTAL-		3186.3		MEAN-	34.6		STU. DEVIATION-	3.0				

Used Car Contracts -- Maturity Distribution

FEBR 67 MV-4

Over 30 months % of contracts reported

P. 1, SERIES 00MV-4

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	23.6	26.7	25.4	24.2	21.4	21.4	20.1	18.8	18.3	16.8	15.2	14.1	246.0
1961	20.6	20.5	19.0	18.3	18.1	18.6	17.7	17.4	18.4	16.9	16.7	15.9	218.1
1962	23.8	24.8	24.7	24.2	24.7	24.5	25.6	23.4	24.4	24.5	25.0	24.0	293.6
1963	33.1	36.3	36.9	36.5	36.4	35.7	35.1	33.5	33.4	32.7	32.4	30.7	412.7
1964	41.9	42.6	41.6	40.5	40.0	39.1	37.6	35.7	34.8	44.3	44.4	43.1	485.6
1965	44.7	44.3	43.0	43.0	41.7	40.4	38.1	37.1	35.4	43.5	44.7	43.1	499.0
1966	44.4	43.8	42.6	40.5	39.0	38.2	36.3	34.2	32.5	41.5	40.9	39.1	473.0
AVGE	33.2	34.1	33.3	32.5	29.4	29.0	28.0	26.6	26.2	29.1	29.5	28.5	
	TABLE TOTAL-		2742.0		MEAN-		29.8	STD. DEVIATION-		10.4			

Used Car Contracts -- Maturity Distribution

FEBR 67 MV-5

Balloon paper % of contracts reported

P. 1, SERIALS OOMV-5

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	.5	.3	.3	.3	.3	.3	.2	.2	.2	.2	.3	.4	3.5
1961	.4	.3	.3	.3	.3	.3	.5	.5	.3	.4	.5	.5	4.6
1962	.4	.4	.4	.5	.3	.3	.4	.4	.4	.7	.7	.5	5.4
1963	.5	.6	.4	.5	.5	.4	.4	.5	.5	.6	.6	.6	6.1
1964	.7	.6	.5	.5	.4	.4	.4	.4	.5	.6	.6	.7	6.3
1965	.6	.6	.6	.5	.5	.5	.5	.4	.4	.6	.6	.5	6.3
1966	.6	.5	.4	.4	.5	.4	.5	.5	.3	.4	.5	.4	5.0
AVGE	.5	.5	.4	.4	.4	.4	.4	.4	.4	.5	.5	.5	
TABLE TOTAL-			39.7		MEAN-	.4		STD. DEVIATION-		.1			

FEBR 67 MV-6

Used Car Contracts -- Maturity Distribution

P. 1, SERIES OOMV-6

B 1. ORIGINAL SERIES (Unadjusted)

Number of Contracts Reported (000)

YEAR	JAN.	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	34	34	40	42	45	47	38	40	35	34	37	38	464
1961	31	29	38	33	39	43	36	39	32	40	40	39	439
1962	33	33	39	40	45	45	40	46	35	45	46	43	490
1963	41	36	39	45	46	44	48	43	38	48	43	47	518
1964	42	40	46	50	47	51	50	42	40	42	35	42	527
1965	38	39	48	50	47	53	49	47	43	38	44	47	543
1966	41	39	52	47	48	54	48	51	44	40	46	46	556
AVGE	37	36	43	44	44	48	44	44	37	41	42	44	
	TABLE TOTAL-		3879		MEAN-		42	STD. DEVIATION-			5		

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FEBR 67DCRV-1

Used Car Contracts -- Distribution of Dealer Cost Ratios

P. 1, SERIES DCMV-1

B 1. ORIGINAL SERIES (UNADJUSTED)

90 or less %

% of contracts reported

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	44.0	44.8	43.8	40.9	38.9	38.3	37.7	37.1	37.3	38.0	40.2	37.9	478.9
1961	37.6	34.1	31.7	31.4	33.3	32.5	32.2	32.1	32.0	34.4	34.9	34.0	400.2
1962	34.3	32.7	29.8	28.5	29.6	30.5	31.5	28.4	28.8	31.5	33.7	32.2	371.5
1963	30.1	27.7	29.4	28.2	27.4	27.8	26.7	26.6	25.9	28.7	29.2	28.7	336.4
1964	28.4	28.7	26.6	26.7	24.6	24.3	24.2	25.2	25.8	29.2	27.8	28.2	319.7
1965	30.2	29.1	28.6	26.8	25.6	25.6	24.7	24.3	23.9	25.1	26.5	25.5	315.9
1966	25.3	24.8	23.6	22.5	22.1	21.8	21.8	22.1	23.0	26.6	26.5	25.8	285.9
AVGE	32.8	31.7	30.5	29.3	30.5	30.2	29.6	29.0	29.7	31.7	32.6	31.7	
TABLE TOTAL-			2831.6		MEAN-	30.8		STU. DEVIATION-		6.0			

FEBR 67DCRV-2

Used Car Contracts -- Distribution of Dealer Cost Ratios

F. 1. SERIES UCRV-2

B 1. ORIGINAL SERIES (UNADJUSTED)

91 - 100% % of contracts reported

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	24.7	26.0	26.4	25.7	26.2	26.1	25.9	26.0	26.4	26.9	25.9	27.1	313.3
1961	26.0	25.2	25.3	25.4	26.6	27.7	26.5	27.2	28.6	28.7	27.7	27.2	322.1
1962	27.0	26.2	26.4	25.4	26.1	26.9	27.9	26.0	25.7	27.1	26.6	26.2	317.5
1963	26.4	25.0	26.1	25.2	25.6	26.1	26.0	26.2	25.8	25.7	26.3	26.3	310.7
1964	25.8	25.6	24.4	25.2	23.7	24.4	24.4	25.0	25.8	26.6	26.1	25.6	302.6
1965	25.7	26.8	26.4	25.1	25.4	25.3	24.5	25.0	23.7	24.4	23.9	23.7	299.9
1966	25.6	23.5	22.2	22.2	22.2	22.1	21.7	22.1	22.2	23.8	24.6	23.1	275.3
AVGE	25.9	25.5	25.3	24.9	25.2	25.7	25.4	25.5	25.6	26.1	25.8	25.5	
	TABLE TOTAL-		2349.3		MEAN-	25.5		STD. DEVIATION-		1.4			

FEBR 67DCRV-3

Used Car Contracts -- Distribution of Dealer Cost Ratios

P. 1, SERIES DCRV-3

B 1. ORIGINAL SERIES (UNADJUSTED)

101 - 110%

% of contracts reported

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	17.4	17.2	17.5	18.8	18.9	18.9	19.2	20.1	19.8	18.8	18.1	18.0	222.7
1961	18.9	19.9	21.2	21.4	21.1	21.4	21.7	21.9	20.9	20.3	20.2	20.2	249.1
1962	20.4	21.0	22.2	22.4	22.3	22.4	22.8	22.5	22.5	21.8	20.7	20.5	261.5
1963	21.7	22.7	23.0	23.7	23.6	23.9	23.5	23.6	23.5	23.4	22.6	21.7	276.9
1964	23.0	23.2	23.8	24.8	24.5	24.9	25.3	24.6	24.4	23.3	23.4	23.5	288.7
1965	23.1	23.8	23.8	24.5	24.8	24.9	25.3	25.2	24.5	24.2	23.6	23.5	291.2
1966	23.1	24.1	24.5	23.6	23.8	24.2	23.9	23.9	24.4	23.7	23.2	23.6	286.0
AVGE	21.1	21.7	22.3	22.7	22.1	22.3	22.6	22.6	22.3	21.7	21.2	21.1	
TABLE TOTAL-			2022.1		MEAN-	22.0		STU. DEVIATION-	2.3				

FEBR 57DCRV-4

Used Car Contracts -- Distribution of Dealer Cost Ratios

P. 1, SERIES UCRV-4

B 1. ORIGINAL SERIES (UNADJUSTED)

111 - 120% % of contracts reported.

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	7.9	7.3	7.4	8.6	9.2	9.3	9.6	9.1	8.8	8.9	8.7	9.1	103.9
1961	9.3	10.7	11.3	11.8	10.5	10.4	10.8	10.6	10.4	9.6	9.7	10.2	125.3
1962	10.4	10.9	12.1	13.1	12.2	11.5	11.0	12.5	12.3	10.9	10.6	11.0	138.5
1963	11.7	12.7	12.1	13.3	13.1	12.7	13.4	13.0	13.5	12.4	12.4	12.2	152.5
1964	10.6	12.4	13.9	13.7	14.8	14.7	14.1	13.9	13.3	11.7	12.3	12.3	159.7
1965	12.1	11.8	12.3	13.3	13.6	13.8	14.1	14.1	14.7	13.7	13.8	14.1	161.4
1966	13.6	14.6	15.7	16.1	16.5	16.6	16.8	16.5	15.6	13.8	14.1	14.1	184.0
AV. D.	11.1	11.5	12.1	12.8	12.3	12.2	12.4	12.5	12.2	11.5	11.2	11.5	
TABLE TOTAL-			1697.5		MEAN-	11.9		STD. DEVIATION-	2.3				

FEBR 67DCRV-5 Used Car Contracts -- Distribution of Dealer Cost Ratios

P. 1. SERIES DCRV-5

U 1. ORIGINAL SERIES (UNADJUSTED)

Over 120%

% of contracts reported

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	6.0	4.7	4.9	6.0	6.8	7.4	7.6	7.7	7.7	7.4	7.1	7.9	81.2
1961	8.2	10.1	10.5	10.0	8.5	8.0	8.8	8.2	8.1	7.0	7.5	8.4	103.3
1962	7.9	9.2	9.5	10.6	9.8	8.7	8.9	10.6	10.7	8.7	8.4	10.1	111.0
1963	10.1	11.9	9.4	9.6	10.3	9.5	10.4	10.6	11.3	9.8	9.5	11.1	123.5
1964	10.2	10.1	11.3	11.8	12.4	11.7	12.0	11.3	10.7	9.2	10.4	10.4	129.3
1965	8.9	8.5	8.9	10.3	10.6	10.4	11.4	11.4	13.2	12.6	12.2	13.2	131.6
1966	12.2	13.0	14.0	15.6	15.4	15.3	15.8	15.4	14.8	12.1	11.6	13.4	168.6
AVGE	9.1	9.6	9.8	10.2	9.8	9.5	10.0	10.4	10.3	9.2	9.1	10.1	
TABLE TOTAL-			899.3		MEAN-	9.8		STU. DEVIATION-	2.5				

FEBR 67DCRV-6

Used Car Contracts -- Distribution of Dealer Cost Ratios

P. 1, SERIES DCRV-6

No. of contracts reported (000)

B 1. ORIGINAL SERIES (UNADJUSTED)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1960	26	30	35	37	37	40	34	35	31	30	32	33	400
1961	26	25	32	28	33	37	30	33	26	33	33	32	368
1962	27	27	32	33	36	37	31	36	29	37	37	35	397
1963	32	29	32	37	38	36	39	35	31	38	34	38	419
1964	34	33	39	36	39	43	42	35	33	34	28	34	430
1965	32	33	40	42	38	44	40	39	35	30	35	39	447
1966	34	32	43	39	39	45	39	42	36	32	38	38	457
AVGE	30	30	36	36	36	40	37	37	32	34	34	36	
TABLE TOTAL-			3223		MEAN-	35		STD. DEVIATION-		5			