

# FEDERAL RESERVE statistical release



May 1991

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 -- Data have been revised from 1988 onward. Data for 1988 - 1991 --  
 -- are attached.--  
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## Finance Companies - March 1991

G.20 (422)

### RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Seasonally adjusted, in millions of dollars

	Outstanding March 31, 1991	Change from February: Net amount	Percent, at an annual rate
Total finance company receivables outstanding	515,751	1,175	2.7
Consumer credit	163,529	811	6.0
Retail passenger cars	71,536	-954	-15.8
Pools of securitized auto assets 2/	23,267	999	53.8
Mobile homes 3/	5,409	355	84.2
Other consumer goods 4/	28,019	186	8.0
Personal cash loans to individuals	29,179	111	4.6
Pools of all other securitized consumer assets (incl. mobile homes) 2/	6,118	115	23.0
Loans secured by real estate 5/	57,998	423	8.8
Business credit	294,225	-59	-0.2
Retail			
Commercial vehicles 6/	36,649	-900	-28.8
Equipment	32,332	274	10.2
Pools of securitized assets 2/	828	-51	-69.6
Wholesale			
Automotive	30,329	-1,100	-42.0
Equipment	10,880	-228	-24.6
Other	8,868	-275	-36.1
Pools of securitized assets 2/	3,354	1	0.4
Leasing			
Automotive	39,279	358	11.0
Equipment	80,969	1,917	29.1
Pools of securitized assets 2/	1,868	58	38.5
Other short-term 7/	21,666	-418	-22.7
Other intermediate-term	27,204	305	13.6

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1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks. Data are shown before deductions for unearned income and losses. Components may not add to totals due to rounding.
  2. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. All data on pools of securitized assets are not seasonally adjusted.
  3. Complete dwelling units built on a chassis and capable of being towed over the highway by truck but not by car.
  4. General merchandise, apparel, furniture, household appliances, recreational vehicles, motorcycles, auto repair, and home modernization.
  5. Mainly junior mortgages on residential properties.
  6. Passenger car fleets and commercial land vehicles for which licenses are required.
  7. Loans on commercial accounts receivable and factored commercial accounts receivable.

RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Millions of dollars

	Mar 1991 N.S.A.	Mar 1990 N.S.A.	Mar 1991 S.A.	Feb 1991 S.A.	Jan 1991 S.A.	Mar 1990 S.A.
Total finance company receivables outstanding	514,320	475,319	515,751	514,576	514,029	476,987
Consumer credit	160,938	158,219	163,529	162,718	162,564	161,111
Retail passenger cars	69,233	79,523	71,536	72,491	73,673	82,135
Pools of securitized auto assets 2/	23,267	14,640	23,267	22,268	20,702	14,640
Mobile homes 3/	5,328	5,178	5,409	5,055	5,074	5,255
Other consumer goods 4/	27,918	24,649	28,019	27,833	27,871	24,743
Personal cash loans to individuals	29,074	28,507	29,179	29,068	29,158	28,616
Pools of all other securitized consumer assets (incl. mobile homes) 2/	6,118	5,722	6,118	6,003	6,086	5,722
Loans secured by real estate 5/	57,290	52,062	57,998	57,575	58,083	52,652
Business credit	296,092	265,038	294,225	294,284	293,383	263,224
Retail						
Commercial vehicles 6/ Equipment	36,000 32,290	38,522 29,771	36,649 32,332	37,548 32,058	38,016 31,956	39,228 29,810
Pools of securitized assets 2/	828	704	828	879	911	704
Wholesale						
Automotive Equipment	31,478 11,304	32,099 9,652	30,329 10,880	31,428 11,108	32,404 11,299	30,734 9,321
Other Pools of securitized assets 2/	9,194 3,354	10,355 0	8,868 3,354	9,142 3,353	9,366 2,836	9,997 0
Leasing						
Automotive Equipment	40,230 81,228	28,702 70,185	39,279 80,969	38,922 79,052	38,921 76,841	28,065 69,843
Pools of securitized assets 2/	1,868	1,433	1,868	1,810	1,854	1,433
Other short-term 7/ Other intermediate-term	21,196 27,122	18,962 24,653	21,666 27,204	22,084 26,899	21,891 27,089	19,367 24,722
MEMO:						
Liability item						
Bank loans (short- and long-term)	21,588	13,897	21,440	18,631	13,863	13,789

See footnotes on page 1.

Table 4

## FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1987	Jan 1988	Feb 1988	Mar 1988	Apr 1988	May 1988	Jun 1988	Jul 1988	Aug 1988	Sep 1988	Oct 1988	Nov 1988	Dec 1988
Total	386634	389168	396932	403721	405237	406714	408783	410304	411003	413669	415510	420641	424538
Consumer credit	140905	142191	143029	144823	145152	144857	144947	144270	144205	142969	143122	143847	145873
Passenger cars	98616	99670	100701	101520	101149	100270	100082	99187	98634	96941	96771	96898	97459
Pools of securitized auto assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Mobile homes	7757	7578	7455	7701	7729	7641	7520	7435	7501	7398	7160	7144	7299
Other consumer goods	13683	13987	13825	14088	14441	14854	15319	15398	15497	15785	16086	16612	17773
Personal loans	20849	20956	21048	21513	21833	22092	22027	22251	22573	22845	23105	23193	23341
Pools of other securitized cons. assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Real estate loans	39737	40163	40719	41673	41839	42017	42379	42796	42860	43038	43519	43906	43775
Business loans	205992	206814	213184	217226	218247	219840	221456	223238	223937	227662	228868	232888	234891
Commercial vehicles	36139	36148	36184	36758	37092	36785	36758	36851	36688	36722	36827	36480	37210
Retail equipment	25075	25409	26812	27107	27234	27182	27619	27525	27646	27576	27843	28234	28185
Pools of securitized retail assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Wholesale auto	30070	30025	28952	28260	28154	28733	28960	29103	28452	30063	30087	31365	32953
Wholesale equipment	5578	5194	5387	5384	5387	5325	5607	5696	5824	5957	5899	6060	5971
All other wholesale	8329	8311	8269	8300	8311	8382	8495	8537	8632	8793	8940	9093	9357
Pools of securitized wholesale assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Auto leasing	22097	22973	23055	23306	23429	23705	24098	24301	24367	24238	24242	24659	24693
Equipment leasing	43493	43293	47879	50108	50369	51342	51838	52736	53965	55535	56057	57167	57658
Pools of securitized leasing assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Other short-term	18170	18883	18117	18627	18939	18950	18739	18693	18737	18890	18729	19299	17687
Other intermediate- term	17042	16578	18530	19375	19330	19436	19342	19797	19626	19887	20243	20531	21176

Table 6

## FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1987	Jan 1988	Feb 1988	Mar 1988	Apr 1988	May 1988	Jun 1988	Jul 1988	Aug 1988	Sep 1988	Oct 1988	Nov 1988	Dec 1988
<b>Total</b>	388050	388787	397875	402601	405418	407336	410858	409988	407720	412695	416570	421126	426221
<b>Consumer credit</b>	141120	141039	140935	141474	142378	143063	144386	144856	145769	146258	146490	146039	146212
Passenger cars	98182	98006	98093	98424	98711	98906	99802	100010	100439	100392	100148	98884	97245
Pools of securitized auto assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Mobile homes	7770	7730	7659	7606	7553	7507	7470	7442	7397	7363	7280	7242	7191
Other consumer goods	13935	14131	13948	14026	14377	14735	15224	15298	15441	15733	16033	16657	18059
Personal loans	21233	21172	21235	21418	21737	21915	21890	22106	22492	22770	23029	23256	23717
Pools of other securitized cons. assets	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Real estate loans</b>	39491	39974	40817	41402	41822	42093	42485	42963	43216	43094	43454	43937	43521
<b>Business loans</b>	207439	207774	216123	219725	221218	222180	223987	222169	218735	223343	226626	231150	236488
Commercial vehicles	36244	35982	35895	36082	36269	36413	36835	36943	37077	37431	37365	37180	36998
Retail equipment	25190	25442	27048	27091	27117	27052	27790	27657	27505	27306	27787	28237	28315
Pools of securitized retail assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Wholesale auto	31026	30514	30594	30343	30223	30899	30866	28210	24261	26624	28923	31437	33823
Wholesale equipment	5493	5154	5400	5502	5529	5454	5762	5747	5738	5881	5714	5804	5876
All other wholesale	8556	8382	8396	8584	8597	8466	8475	8195	8114	8447	8909	9237	9590
Pools of securitized wholesale assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Auto leasing	21956	23168	23428	23709	23755	23968	24284	24488	24360	23661	23561	23880	24698
Equipment leasing	44145	44193	48683	50644	51130	51578	51968	52377	53075	54724	55082	55583	58506
Pools of securitized leasing assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Other short-term	17663	18475	18014	18420	19053	18914	18619	18876	19050	19374	19064	19355	17370
Other intermediate- term	17166	16464	18665	19350	19545	19436	19388	19676	19555	19895	20221	20437	21312

Table 4

## FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1988	Jan 1989	Feb 1989	Mar 1989	Apr 1989	May 1989	Jun 1989	Jul 1989	Aug 1989	Sep 1989	Oct 1989	Nov 1989	Dec 1989
<b>Total</b>	<b>424538</b>	<b>436421</b>	<b>438277</b>	<b>444722</b>	<b>449105</b>	<b>450739</b>	<b>453851</b>	<b>455882</b>	<b>456123</b>	<b>457586</b>	<b>461391</b>	<b>463492</b>	<b>468175</b>
<b>Consumer credit</b>	<b>145873</b>	<b>155389</b>	<b>155635</b>	<b>156712</b>	<b>156979</b>	<b>157532</b>	<b>157510</b>	<b>157191</b>	<b>156859</b>	<b>156129</b>	<b>156819</b>	<b>157919</b>	<b>159967</b>
Passenger cars	97459	88600	88184	88799	88982	89321	89437	88505	88360	87074	83708	84160	82854
Pools of securitized auto assets	0	10989	11456	10838	10272	9679	9120	9169	8606	8104	11511	11403	13677
Mobile homes	7299	7065	6980	5750	5835	5765	5681	5649	5225	5120	5096	4637	4840
Other consumer goods	17773	20767	20966	21338	21871	21820	22443	22470	22485	23487	23646	23989	24685
Personal loans	23341	25667	25853	26266	26367	26891	26734	27271	27651	27634	27937	28208	28009
Pools of other securitized cons. assets	0	2302	2196	3722	3652	4057	4094	4127	4532	4710	4921	5522	5902
<b>Real estate loans</b>	<b>43775</b>	<b>44331</b>	<b>44505</b>	<b>45498</b>	<b>46066</b>	<b>46692</b>	<b>47005</b>	<b>47368</b>	<b>48107</b>	<b>48581</b>	<b>49974</b>	<b>50108</b>	<b>49252</b>
<b>Business loans</b>	<b>234891</b>	<b>236700</b>	<b>238138</b>	<b>242512</b>	<b>246060</b>	<b>246515</b>	<b>249337</b>	<b>251323</b>	<b>251157</b>	<b>252875</b>	<b>254598</b>	<b>255465</b>	<b>258957</b>
Commercial vehicles	37210	37196	37089	37585	38129	38395	38619	39058	39191	39395	39212	38922	39479
Retail equipment	28185	28330	28059	28348	28772	27657	27911	28231	29064	29633	29610	29616	29627
Pools of securitized retail assets	0	724	682	855	817	846	807	769	793	755	715	739	698
Wholesale auto	32953	33710	35023	34863	35665	35273	34546	34015	33709	33289	33344	32408	33814
Wholesale equipment	5971	5996	5987	5991	6055	6195	6238	6294	6580	6682	6869	7033	6928
All other wholesale	9357	9470	9553	9653	9820	9873	9842	9991	9994	9971	9996	9970	9985
Pools of securitized wholesale assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Auto leasing	24693	24717	24923	25365	25516	25985	26352	26516	26709	27296	27454	27623	26804
Equipment leasing	57658	58480	58223	60159	60507	61122	63273	64155	62076	62949	64151	65635	68240
Pools of securitized leasing assets	0	721	699	756	733	824	796	887	990	948	1199	1093	1247
Other short-term	17687	17121	17793	18189	18792	18952	19192	19465	19651	19178	19189	18933	18511
Other intermediate- term	21176	20235	20107	20747	21254	21393	21761	21943	22400	22780	22859	23492	23623

Table 6

## FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1988	Jan 1989	Feb 1989	Mar 1989	Apr 1989	May 1989	Jun 1989	Jul 1989	Aug 1989	Sep 1989	Oct 1989	Nov 1989	Dec 1989
<b>Total</b>	<b>426221</b>	<b>436466</b>	<b>439209</b>	<b>443707</b>	<b>449751</b>	<b>452001</b>	<b>456667</b>	<b>455543</b>	<b>452385</b>	<b>456279</b>	<b>461430</b>	<b>463693</b>	<b>470133</b>
Consumer credit	146212	154468	153848	153660	154573	155943	157072	157721	158171	159110	159725	159727	160411
Passenger cars	97245	86925	85697	86028	86962	88204	89312	89363	89968	90217	86655	85725	82721
Pools of securitized auto assets	0	10989	11456	10838	10272	9679	9120	9169	8606	8104	11511	11403	13677
Mobile homes	7191	7331	7258	5668	5637	5638	5659	5649	5119	5106	5205	4682	4716
Other consumer goods	18059	20985	21155	21248	21786	21665	22311	22322	22400	23419	23577	24080	25013
Personal loans	23717	25936	26086	26156	26264	26700	26576	27091	27546	27554	27856	28315	28382
Pools of other securitized cons. assets	0	2302	2196	3722	3652	4057	4094	4127	4532	4710	4921	5522	5902
Real estate loans	43521	44061	44527	45093	46075	46855	47132	47567	48564	48659	49984	50233	48917
Business loans	236488	237937	240834	244954	249103	249203	252463	250255	245650	248510	251721	253733	260805
Commercial vehicles	36998	36984	36711	36897	37336	38019	38835	39179	39689	40136	39785	39611	39159
Retail equipment	28315	28415	28306	28317	28677	27519	28051	28347	28927	29340	29542	29589	29796
Pools of securitized retail assets	0	724	682	855	817	846	807	769	793	755	715	739	698
Wholesale auto	33823	34290	36645	36847	37605	37763	36678	32811	29118	30097	31587	32755	34883
Wholesale equipment	5876	6014	6043	6168	6229	6320	6380	6336	6451	6564	6638	6712	6807
All other wholesale	9590	9568	9670	9990	10174	9990	9826	9600	9406	9572	9945	10114	10220
Pools of securitized wholesale assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Auto leasing	24698	24917	25317	25888	25886	26258	26573	26768	26690	26518	26633	26720	26874
Equipment leasing	58506	59609	59026	60670	61300	61421	63640	63930	61114	62061	63227	63863	69229
Pools of securitized leasing assets	0	721	699	756	733	824	796	887	990	948	1199	1093	1247
Other short-term	17370	16642	17556	17873	18839	18831	19092	19782	20103	19753	19621	19043	18156
Other intermediate- term	21312	20053	20179	20693	21507	21412	21785	21846	22369	22766	22829	23494	23736

Table 4

## FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1989	Jan 1990	Feb 1990	Mar 1990	Apr 1990	May 1990	Jun 1990	Jul 1990	Aug 1990	Sep 1990	Oct 1990	Nov 1990	Dec 1990
Total	468175	471163	472096	476987	478428	483798	489813	493982	499376	501655	506090	509725	516082
Consumer credit	159967	160998	161169	161111	160749	160590	161034	160698	160993	160339	160243	161709	163103
Passenger cars	82854	83684	82717	82135	81004	79797	78289	76886	75832	75387	75401	73996	74500
Pools of securitized auto assets	13677	13507	14590	14640	14683	15162	16437	16861	16870	16473	15930	18520	19836
Mobile homes	4840	5148	5155	5255	5377	5354	5286	5341	5477	5424	5278	5332	5419
Other consumer goods	24685	24671	24786	24743	24776	25139	25630	26039	26947	27395	27656	27918	27513
Personal loans	28009	28196	28220	28616	29135	29465	29806	30078	30203	30077	30379	30421	29636
Pools of other securitized cons. assets	5902	5793	5701	5722	5774	5673	5587	5493	5664	5583	5598	5523	6198
Real estate loans	49252	51336	51665	52652	53678	54877	55215	56131	57067	57574	58225	58681	60341
Business loans	258957	258828	259262	263224	264001	268331	273564	277153	281315	283742	287623	289335	292638
Commercial vehicles	39479	39185	39089	39228	39389	39245	39578	38982	38572	38628	39165	38475	38110
Retail equipment	29627	29666	29451	29810	30061	30456	30512	30537	30713	30675	30667	30908	31784
Pools of securitized retail assets	698	720	681	704	662	622	642	800	987	946	902	927	951
Wholesale auto	33814	30436	30085	30734	30723	30883	31791	32894	33079	33900	34143	32905	32283
Wholesale equipment	6928	9016	9105	9321	9338	9454	9531	9908	9967	9902	10752	10874	11569
All other wholesale	9985	9923	9907	9997	9934	9885	9985	9728	9678	9624	9495	9451	9126
Pools of securitized wholesale assets	0	0	0	0	0	0	0	0	650	1513	2192	2841	2950
Auto leasing	26804	26729	26996	28065	28382	28907	29630	30270	31106	31072	31535	31833	39129
Equipment leasing	68240	69012	69424	69843	70134	72933	74760	76079	77988	78741	79713	80818	75626
Pools of securitized leasing assets	1247	1242	1377	1433	1646	1597	1547	1760	1703	1655	1724	1884	1849
Other short-term	18511	18770	18959	19367	18936	19051	19893	20164	20266	20626	20761	21553	22475
Other intermediate- term	23623	24130	24188	24722	24795	25298	25695	26031	26606	26460	26574	26866	26784

Table 6

## FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1989	Jan 1990	Feb 1990	Mar 1990	Apr 1990	May 1990	Jun 1990	Jul 1990	Aug 1990	Sep 1990	Oct 1990	Nov 1990	Dec 1990
<b>Total</b>	<b>470133</b>	<b>470927</b>	<b>472172</b>	<b>475319</b>	<b>478648</b>	<b>484766</b>	<b>492998</b>	<b>494054</b>	<b>496108</b>	<b>500120</b>	<b>505954</b>	<b>509170</b>	<b>517670</b>
<b>Consumer credit</b>	<b>160411</b>	<b>160040</b>	<b>159406</b>	<b>158219</b>	<b>158631</b>	<b>159219</b>	<b>160666</b>	<b>161150</b>	<b>162030</b>	<b>162946</b>	<b>162857</b>	<b>163238</b>	<b>163483</b>
Passenger cars	82721	81918	80227	79523	79295	78927	78273	77716	77205	78116	78033	75224	74396
Pools of securitized auto assets	13677	13507	14590	14640	14683	15162	16437	16861	16870	16473	15930	18520	19836
Mobile homes	4716	5411	5410	5178	5168	5224	5266	5328	5358	5423	5400	5364	5252
Other consumer goods	25013	24925	25007	24649	24684	24968	25476	25870	26845	27337	27590	28046	27827
Personal loans	28382	28486	28471	28507	29027	29265	29627	29882	30088	30014	30306	30561	29974
Pools of other securitized cons. assets	5902	5793	5701	5722	5774	5673	5587	5493	5664	5583	5598	5523	6198
<b>Real estate loans</b>	<b>48917</b>	<b>50951</b>	<b>51598</b>	<b>52062</b>	<b>53667</b>	<b>55129</b>	<b>55375</b>	<b>56367</b>	<b>57672</b>	<b>57695</b>	<b>58312</b>	<b>58910</b>	<b>59931</b>
<b>Business loans</b>	<b>260805</b>	<b>259936</b>	<b>261168</b>	<b>265038</b>	<b>266350</b>	<b>270418</b>	<b>276957</b>	<b>276537</b>	<b>276406</b>	<b>279479</b>	<b>284785</b>	<b>287022</b>	<b>294256</b>
Commercial vehicles	39159	38922	38612	38522	38613	38884	39887	39122	39120	39339	39725	39102	37771
Retail equipment	29796	29797	29713	29771	29989	30295	30628	30644	30581	30368	30578	30852	31991
Pools of securitized retail assets	698	720	681	704	662	622	642	800	987	946	902	927	951
Wholesale auto	34883	31002	30915	32099	31977	32742	33772	31779	29027	31130	32716	33290	33274
Wholesale equipment	6807	9130	9261	9652	9622	9635	9709	9950	9736	9692	10364	10348	11346
All other wholesale	10220	10029	9998	10355	10308	10010	9988	9354	9129	9232	9436	9589	9309
Pools of securitized wholesale assets	0	0	0	0	0	0	0	0	650	1513	2192	2841	2950
Auto leasing	26874	26940	27460	28702	28796	29196	29906	30582	31053	30109	30564	30751	39317
Equipment leasing	69229	70144	70347	70185	70730	73217	75343	76026	76982	77765	78772	78781	76594
Pools of securitized leasing assets	1247	1242	1377	1433	1646	1597	1547	1760	1703	1655	1724	1884	1849
Other short-term	18156	18136	18601	18962	18927	18887	19825	20593	20811	21296	21259	21700	22037
Other intermediate- term	23736	23874	24203	24653	25080	25333	25710	25927	26627	26434	26553	26957	26867



Table 4

## FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1990	Jan 1991	Feb 1991	Mar 1991	Apr 1991	May 1991	Jun 1991	Jul 1991	Aug 1991	Sep 1991	Oct 1991	Nov 1991	Dec 1991
Total	516082	514029	514576	515751									
Consumer credit	163103	162564	162718	163529									
Passenger cars	74500	73673	72491	71536									
Pools of securitized													
auto assets	19836	20702	22268	23267									
Mobile homes	5419	5074	5055	5409									
Other consumer													
goods	27513	27871	27833	28019									
Personal loans	29636	29158	29068	29179									
Pools of other securitized													
cons. assets	6198	6086	6003	6118									
Real estate loans	60341	58083	57575	57998									
Business loans	292638	293383	294284	294225									
Commercial vehicles	38110	38016	37548	36649									
Retail equipment	31784	31956	32058	32332									
Pools of securitized													
retail assets	951	911	879	828									
Wholesale auto	32283	32404	31428	30329									
Wholesale equipment	11569	11299	11108	10880									
All other wholesale	9126	9366	9142	8868									
Pools of securitized													
wholesale assets	2950	2836	3353	3354									
Auto leasing	39129	38921	38922	39279									
Equipment leasing	75626	76841	79052	80969									
Pools of securitized													
leasing assets	1849	1854	1810	1868									
Other short-term	22475	21891	22084	21666									
Other intermediate-term	26784	27089	26899	27204									

Table 6

## FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

	Dec 1990	Jan 1991	Feb 1991	Mar 1991	Apr 1991	May 1991	Jun 1991	Jul 1991	Aug 1991	Sep 1991	Oct 1991	Nov 1991	Dec 1991
Total	517670	513685	514761	514320									
Consumer credit	163483	161752	161290	160938									
Passenger cars	74396	72015	70287	69233									
Pools of securitized													
auto assets	19836	20702	22268	23267									
Mobile homes	5252	5367	5330	5328									
Other consumer													
goods	27827	28141	28078	27918									
Personal loans	29974	29441	29324	29074									
Pools of other securitized													
cons. assets	6198	6086	6003	6118									
Real estate loans	59931	57583	57402	57290									
Business loans	294256	294350	296069	296092									
Commercial vehicles	37771	37731	37049	36000									
Retail equipment	31991	32122	32363	32290									
Pools of securitized													
retail assets	951	911	879	828									
Wholesale auto	33274	33003	31906	31478									
Wholesale equipment	11346	11515	11363	11304									
All other wholesale	9309	9470	9201	9194									
Pools of securitized													
wholesale assets	2950	2836	3353	3354									
Auto leasing	39317	39197	39626	40230									
Equipment leasing	76594	77878	80064	81228									
Pools of securitized													
leasing assets	1849	1854	1810	1868									
Other short-term	22037	21061	21594	21196									
Other intermediate-term	26867	26772	26861	27122									