

FEDERAL RESERVE statistical release



May 1990

 -- Data have been revised from 1980 onward. Data for 1987 - 1989 --
 -- are attached. Data for 1980 - 1986 available on request. --

Finance Companies - March 1990

G.20 (422)

RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Seasonally adjusted, in millions of dollars

| | Outstanding March 31, 1990 | ===Change Net amount | from February:== Percent, at an annual rate |
|---|----------------------------------|----------------------------|---|
| Total finance company receivables outstanding | 474,642 | 1,851 | 4.7 |
| Consumer credit | 160,922 | -1,312 | -9.7 |
| Retail passenger cars | 82,322 | -1,624 | -23.2 |
| Pools of securitized auto assets 2/ | 14,640 | 50 | 4.1 |
| Mobile homes 3/ | 5,262 | 77 | 17.9 |
| Other consumer goods 4/ | 24,565 | -130 | -6.3 |
| Personal cash loans to individuals | 28,410 | 294 | 12.5 |
| Pools of all other securitized consumer assets (incl. mobile homes) 2/ | 5,722 | 21 | 4.4 |
| Loans secured by real estate 5/ | 52,098 | 557 | 13.0 |
| Business credit | 261,622 | 2,607 | 12.1 |
| Retail | | | |
| Commercial vehicles 6/ | 39,264 | 140 | 4.3 |
| Equipment | 29,789 | 306 | 12.4 |
| Pools of securitized assets 2/ | 704 | 23 | 40.5 |
| Wholesale | | | |
| Automotive | 29,963 | 472 | 19.2 |
| Equipment | 9,408 | 254 | 33.2 |
| Other | 10,030 | 153 | 18.5 |
| Pools of securitized assets 2/ | 0 | 0 | 0.0 |
| Leasing | | | |
| Automotive | 28,325 | 1,164 | 51.4 |
| Equipment | 68,755 | -580 | -10.0 |
| Pools of securitized assets 2/ | 1,393 | 16 | 13.9 |
| Other short-term 7/ | 19,426 | 272 | 17.0 |
| Other intermediate-term | 24,565 | 388 | 19.3 |

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1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks. Data are shown before deductions for unearned income and losses. Components may not add to totals due to rounding.
 2. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. All data on pools of securitized assets are not seasonally adjusted.
 3. Complete dwelling units built on a chassis and capable of being towed over the highway by truck but not by car.
 4. General merchandise, apparel, furniture, household appliances, recreational vehicles, motorcycles, auto repair, and home modernization.
 5. Mainly junior mortgages on residential properties.
 6. Passenger car fleets and commercial land vehicles for which licenses are required.
 7. Loans on commercial accounts receivable and factored commercial accounts receivable.

RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Millions of dollars

| | Mar 1990 N.S.A. | Mar r 1989 N.S.A. | Mar 1990 S.A. | Feb r 1990 S.A. | Jan r 1990 S.A. | Mar r 1989 S.A. |
|--|-----------------------|-------------------------|---------------------|-----------------------|-----------------------|-----------------------|
| Total finance company receivables outstanding | 475,279 | 443,707 | 474,642 | 472,791 | 471,879 | 443,262 |
| Consumer credit | 158,219 | 153,660 | 160,922 | 162,234 | 161,133 | 156,655 |
| Retail passenger cars Pools of securitized auto assets 2/ | 79,523 | 86,028 | 82,322 | 83,946 | 83,984 | 89,028 |
| Mobile homes 3/ | 14,640 | 10,838 | 14,640 | 14,590 | 13,507 | 10,838 |
| Other consumer goods 4/ | 5,178 | 5,668 | 5,262 | 5,185 | 5,259 | 5,757 |
| Personal cash loans to individuals | 24,649 | 21,248 | 24,565 | 24,696 | 24,542 | 21,206 |
| Pools of all other securitized consumer assets (incl. mobile homes) 2/ | 28,507 | 26,156 | 28,410 | 28,117 | 28,048 | 26,104 |
| Loans secured by real estate 5/ | 5,722 | 3,722 | 5,722 | 5,701 | 5,793 | 3,722 |
| Business credit | 52,062 | 45,093 | 52,098 | 51,541 | 51,279 | 45,116 |
| Retail | 264,998 | 244,954 | 261,622 | 259,015 | 259,467 | 241,491 |
| Commercial vehicles 6/ Equipment | 38,522 | 36,897 | 39,264 | 39,125 | 39,252 | 37,623 |
| Pools of securitized assets 2/ | 29,771 | 28,317 | 29,789 | 29,483 | 29,690 | 28,323 |
| Wholesale | 704 | 855 | 704 | 681 | 720 | 855 |
| Automotive | 32,099 | 36,847 | 29,963 | 29,491 | 30,463 | 34,241 |
| Equipment | 9,652 | 6,168 | 9,408 | 9,155 | 9,183 | 6,028 |
| Other | 10,355 | 9,990 | 10,030 | 9,877 | 9,943 | 9,674 |
| Pools of securitized assets 2/ | 0 | 0 | 0 | 0 | 0 | 0 |
| Leasing | 28,702 | 25,888 | 28,325 | 27,161 | 26,978 | 25,561 |
| Automotive | 70,185 | 60,670 | 68,755 | 69,335 | 68,904 | 59,515 |
| Equipment | 1,393 | 756 | 1,393 | 1,377 | 1,242 | 756 |
| Pools of securitized assets 2/ | 18,962 | 17,873 | 19,426 | 19,155 | 18,975 | 18,281 |
| Other short-term 7/ Other intermediate-term | 24,653 | 20,693 | 24,565 | 24,176 | 24,118 | 20,635 |
| MEMO: | | | | | | |
| Liability item | | | | | | |
| Bank loans (short- and long-term) | 13,897 | 11,566 | 14,286 | 14,084 | 14,202 | 11,889 |

See footnotes on page 1.

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1987 | Feb 1987 | Mar 1987 | Apr 1987 | May 1987 | Jun 1987 | Jul 1987 | Aug 1987 | Sep 1987 | Oct 1987 | Nov 1987 | Dec 1987 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 341953 | 343509 | 347357 | 351131 | 354195 | 357496 | 362597 | 366791 | 369042 | 377862 | 380368 | 386634 |
| Consumer credit | 133469 | 133694 | 134127 | 134826 | 134303 | 135150 | 136291 | 136949 | 137973 | 139301 | 139151 | 140905 |
| Passenger cars | 92827 | 93348 | 93679 | 94226 | 93752 | 94193 | 94937 | 95267 | 96067 | 97074 | 96758 | 98616 |
| Mobile homes | 8742 | 8610 | 8564 | 8548 | 8544 | 8503 | 8457 | 8374 | 8313 | 8192 | 8128 | 7757 |
| Other consumer goods | 11844 | 11744 | 11775 | 11871 | 12063 | 12333 | 12468 | 12626 | 12810 | 12991 | 13461 | 13683 |
| Personal loans | 20056 | 19991 | 20109 | 20182 | 19945 | 20121 | 20428 | 20681 | 20783 | 21044 | 20803 | 20849 |
| Real estate loans | 33967 | 34003 | 34743 | 35512 | 35794 | 36378 | 36948 | 37521 | 38024 | 38336 | 38692 | 39737 |
| Business loans | 174517 | 175812 | 178488 | 180793 | 184098 | 185968 | 189358 | 192321 | 193044 | 200224 | 202525 | 205992 |
| Commercial vehicles | 26363 | 26984 | 27747 | 28480 | 29513 | 30102 | 30986 | 31943 | 32627 | 33758 | 34623 | 36139 |
| Retail equipment | 22682 | 22308 | 22332 | 22428 | 22918 | 23243 | 23805 | 23879 | 24298 | 24719 | 24722 | 25075 |
| Wholesale automotive | 24982 | 26073 | 27348 | 27524 | 28327 | 28534 | 28405 | 28577 | 26342 | 29670 | 30204 | 30070 |
| Wholesale equipment | 5339 | 5349 | 5230 | 5317 | 5334 | 5377 | 5459 | 5506 | 5520 | 5751 | 5805 | 5578 |
| All other wholesale | 7205 | 7190 | 7381 | 7442 | 7514 | 7469 | 7728 | 7856 | 8007 | 8113 | 8191 | 8329 |
| Auto leasing | 19666 | 19671 | 19780 | 20296 | 20342 | 20329 | 20731 | 21289 | 21858 | 21840 | 21964 | 22097 |
| Equipment leasing | 38522 | 38527 | 38927 | 39200 | 39432 | 39726 | 40209 | 40830 | 41248 | 42276 | 42608 | 43493 |
| Other short-term | 15985 | 16020 | 15862 | 16100 | 16272 | 16425 | 16928 | 17097 | 17286 | 17923 | 18235 | 18170 |
| Other intermediate-term | 13773 | 13691 | 13882 | 14007 | 14444 | 14762 | 15107 | 15345 | 15857 | 16173 | 16172 | 17042 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | | | | | | | | | | | | |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total | 341469 | 344219 | 347219 | 351641 | 355006 | 359334 | 362430 | 364064 | 367862 | 377307 | 381003 | 388050 |
| Consumer credit | 132371 | 131141 | 131108 | 132295 | 132644 | 134740 | 136863 | 139049 | 141558 | 142339 | 141523 | 141120 |
| Passenger cars | 91360 | 90398 | 90859 | 91861 | 92430 | 94023 | 95697 | 97592 | 99871 | 100268 | 99071 | 98182 |
| Mobile homes | 8779 | 8725 | 8467 | 8494 | 8418 | 8435 | 8474 | 8310 | 8278 | 8285 | 8246 | 7770 |
| Other consumer goods | 11967 | 11849 | 11737 | 11829 | 11983 | 12268 | 12391 | 12565 | 12740 | 12896 | 13438 | 13935 |
| Personal loans | 20265 | 20169 | 20045 | 20111 | 19813 | 20014 | 20301 | 20582 | 20669 | 20890 | 20768 | 21233 |
| Real estate loans | 33858 | 34132 | 34694 | 35473 | 35798 | 36473 | 37085 | 37746 | 38028 | 38160 | 38599 | 39491 |
| Business loans | 175240 | 178946 | 181417 | 183873 | 186564 | 188121 | 188482 | 187269 | 188276 | 196808 | 200881 | 207439 |
| Commercial vehicles | 26218 | 26803 | 27225 | 27737 | 29203 | 30063 | 31051 | 32221 | 33319 | 34302 | 35253 | 36244 |
| Retail equipment | 22650 | 22504 | 22330 | 22327 | 22774 | 23420 | 23891 | 23762 | 24072 | 24689 | 24801 | 25190 |
| Wholesale auto | 25429 | 27817 | 29735 | 30075 | 30755 | 30326 | 27817 | 24356 | 21872 | 27104 | 29878 | 31026 |
| Wholesale equipment | 5211 | 5328 | 5314 | 5442 | 5498 | 5552 | 5523 | 5466 | 5491 | 5587 | 5590 | 5493 |
| All other wholesale | 7200 | 7309 | 7609 | 7694 | 7575 | 7444 | 7435 | 7398 | 7698 | 8114 | 8342 | 8556 |
| Auto leasing | 19747 | 20023 | 20013 | 20507 | 20554 | 20508 | 20876 | 21310 | 21635 | 21301 | 21336 | 21956 |
| Equipment leasing | 39339 | 39286 | 39449 | 39639 | 39448 | 39682 | 39928 | 40193 | 40642 | 41384 | 41428 | 44145 |
| Other short-term | 15702 | 16054 | 15813 | 16290 | 16329 | 16312 | 16972 | 17338 | 17701 | 18186 | 18228 | 17663 |
| Other intermediate-term | 13744 | 13822 | 13929 | 14162 | 14428 | 14814 | 14989 | 15225 | 15846 | 16141 | 16025 | 17166 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1988 | Feb 1988 | Mar 1988 | Apr 1988 | May 1988 | Jun 1988 | Jul 1988 | Aug 1988 | Sep 1988 | Oct 1988 | Nov 1988 | Dec 1988 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 389735 | 398006 | 403209 | 404713 | 406112 | 408430 | 410071 | 410593 | 414663 | 417508 | 421008 | 424524 |
| Consumer credit | 142437 | 144148 | 144909 | 145039 | 144748 | 144517 | 144060 | 143602 | 142574 | 143533 | 143828 | 146051 |
| Passenger cars | 99914 | 101830 | 101741 | 101284 | 100280 | 99712 | 98971 | 97894 | 96355 | 96892 | 96614 | 97773 |
| Mobile homes | 7641 | 7483 | 7707 | 7634 | 7649 | 7526 | 7429 | 7516 | 7429 | 7184 | 7161 | 7160 |
| Other consumer goods | 13962 | 13810 | 14033 | 14380 | 14803 | 15291 | 15403 | 15547 | 15850 | 16195 | 16716 | 17775 |
| Personal loans | 20919 | 21025 | 21429 | 21741 | 22016 | 21987 | 22257 | 22646 | 22940 | 23262 | 23338 | 23344 |
| Real estate loans | 40147 | 40683 | 41439 | 41751 | 42005 | 42333 | 42796 | 42950 | 43129 | 43650 | 44052 | 43894 |
| Business loans | 207152 | 213175 | 216860 | 217923 | 219358 | 221581 | 223215 | 224041 | 228961 | 230324 | 233129 | 234578 |
| Commercial vehicles | 36217 | 36232 | 36796 | 37210 | 36777 | 36798 | 36814 | 36684 | 36632 | 36780 | 36580 | 36957 |
| Retail equipment | 25424 | 26815 | 27091 | 27245 | 27289 | 27622 | 27588 | 27635 | 27535 | 27756 | 28139 | 28199 |
| Wholesale automotive | 29966 | 28794 | 28038 | 27773 | 28319 | 29031 | 29079 | 28654 | 31942 | 31496 | 31513 | 32357 |
| Wholesale equipment | 5247 | 5390 | 5400 | 5396 | 5308 | 5602 | 5703 | 5779 | 5928 | 5886 | 6055 | 5954 |
| All other wholesale | 8348 | 8266 | 8311 | 8312 | 8390 | 8506 | 8533 | 8635 | 8781 | 8929 | 9087 | 9312 |
| Auto leasing | 23110 | 23061 | 23423 | 23517 | 23714 | 24060 | 24284 | 24314 | 23902 | 24143 | 24555 | 24875 |
| Equipment leasing | 43297 | 47850 | 49802 | 50335 | 51306 | 51875 | 52746 | 54092 | 55569 | 56408 | 57338 | 57658 |
| Other short-term | 18992 | 18211 | 18697 | 18838 | 18837 | 18754 | 18645 | 18546 | 18775 | 18635 | 19309 | 18103 |
| Other intermediate-term | 16552 | 18556 | 19302 | 19296 | 19419 | 19332 | 19823 | 19703 | 19897 | 20290 | 20554 | 21162 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | | | | | | | | | | | | |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total | 388787 | 397875 | 402601 | 405418 | 407336 | 410858 | 409988 | 407720 | 412695 | 416570 | 421126 | 426221 |
| Consumer credit | 141039 | 140935 | 141474 | 142378 | 143063 | 144386 | 144856 | 145769 | 146258 | 146490 | 146039 | 146212 |
| Passenger cars | 98006 | 98093 | 98424 | 98711 | 98906 | 99802 | 100010 | 100439 | 100392 | 100148 | 98884 | 97245 |
| Mobile homes | 7730 | 7659 | 7606 | 7553 | 7507 | 7470 | 7442 | 7397 | 7363 | 7280 | 7242 | 7191 |
| Other consumer goods | 14131 | 13948 | 14026 | 14377 | 14735 | 15224 | 15298 | 15441 | 15733 | 16033 | 16657 | 18059 |
| Personal loans | 21172 | 21235 | 21418 | 21737 | 21915 | 21890 | 22106 | 22492 | 22770 | 23029 | 23256 | 23717 |
| Real estate loans | 39974 | 40817 | 41402 | 41822 | 42093 | 42485 | 42963 | 43216 | 43094 | 43454 | 43937 | 43521 |
| Business loans | 207774 | 216123 | 219725 | 221218 | 222180 | 223987 | 222169 | 218735 | 223343 | 226626 | 231150 | 236488 |
| Commercial vehicles | 35982 | 35895 | 36082 | 36269 | 36413 | 36835 | 36943 | 37077 | 37431 | 37365 | 37180 | 36998 |
| Retail equipment | 25442 | 27048 | 27091 | 27117 | 27052 | 27790 | 27657 | 27505 | 27306 | 27787 | 28237 | 28315 |
| Wholesale auto | 30514 | 30594 | 30343 | 30223 | 30899 | 30866 | 28210 | 24261 | 26624 | 28923 | 31437 | 33823 |
| Wholesale equipment | 5154 | 5400 | 5502 | 5529 | 5454 | 5762 | 5747 | 5738 | 5881 | 5714 | 5804 | 5876 |
| All other wholesale | 8382 | 8396 | 8584 | 8597 | 8466 | 8475 | 8195 | 8114 | 8447 | 8909 | 9237 | 9590 |
| Auto leasing | 23168 | 23428 | 23709 | 23755 | 23968 | 24284 | 24488 | 24360 | 23661 | 23561 | 23880 | 24698 |
| Equipment leasing | 44193 | 48683 | 50644 | 51130 | 51578 | 51968 | 52377 | 53075 | 54724 | 55082 | 55583 | 58506 |
| Other short-term | 18475 | 18014 | 18420 | 19053 | 18914 | 18619 | 18876 | 19050 | 19374 | 19064 | 19355 | 17370 |
| Other intermediate-term | 16464 | 18665 | 19350 | 19545 | 19436 | 19388 | 19676 | 19555 | 19895 | 20221 | 20437 | 21312 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1989 | Feb 1989 | Mar 1989 | Apr 1989 | May 1989 | Jun 1989 | Jul 1989 | Aug 1989 | Sep 1989 | Oct 1989 | Nov 1989 | Dec 1989 |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| TOTAL | 437107 | 439331 | 443262 | 447641 | 449498 | 453353 | 455711 | 456617 | 459539 | 463350 | 464380 | 468080 |
| CONSUMER CREDIT | 155619 | 156773 | 156655 | 156759 | 157339 | 156970 | 156894 | 156352 | 155978 | 157464 | 158037 | 160150 |
| Passenger cars | 88880 | 89389 | 89028 | 89183 | 89339 | 88983 | 88190 | 87586 | 86564 | 83838 | 83822 | 83220 |
| Pools of sec. auto assets | 10989 | 11456 | 10838 | 10272 | 9679 | 9120 | 9169 | 8606 | 8104 | 11511 | 11403 | 13677 |
| Mobile homes | 7170 | 7019 | 5757 | 5722 | 5768 | 5699 | 5632 | 5244 | 5164 | 5120 | 4648 | 4703 |
| Other consumer goods | 20697 | 20919 | 21206 | 21732 | 21724 | 22396 | 22486 | 22597 | 23632 | 23871 | 24194 | 24663 |
| Personal loans | 25580 | 25795 | 26104 | 26199 | 26772 | 26677 | 27290 | 27788 | 27804 | 28203 | 28449 | 27985 |
| Pools of other sec. cons. assets | 2302 | 2196 | 3722 | 3652 | 4057 | 4094 | 4127 | 4532 | 4710 | 4921 | 5522 | 5902 |
| REAL ESTATE LOANS | 44305 | 44438 | 45116 | 45914 | 46687 | 46935 | 47377 | 48260 | 48727 | 50160 | 50344 | 49426 |
| BUSINESS LOANS | 237184 | 238119 | 241491 | 244967 | 245472 | 249449 | 251440 | 252005 | 254834 | 255726 | 255999 | 258504 |
| Commercial vehicles | 37267 | 37142 | 37623 | 38274 | 38384 | 38711 | 39003 | 39203 | 39260 | 39185 | 39053 | 39139 |
| Retail equipment | 28350 | 28073 | 28323 | 28804 | 27805 | 27911 | 28307 | 29055 | 29574 | 29468 | 29477 | 29674 |
| Pools of sec. retail assets | 724 | 682 | 855 | 817 | 846 | 807 | 769 | 793 | 755 | 715 | 739 | 698 |
| Wholesale automotive | 33667 | 34784 | 34241 | 34749 | 34528 | 34524 | 34075 | 34500 | 35954 | 34148 | 32660 | 33074 |
| Wholesale equipment | 6085 | 6002 | 6028 | 6069 | 6171 | 6225 | 6311 | 6500 | 6630 | 6845 | 7027 | 6896 |
| All other wholesale | 9500 | 9541 | 9674 | 9834 | 9884 | 9873 | 9986 | 10009 | 9948 | 9982 | 9963 | 9918 |
| Pools of sec. whole. assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Auto leasing | 24912 | 24985 | 25561 | 25637 | 25975 | 26299 | 26487 | 26610 | 26805 | 27288 | 27461 | 27074 |
| Equipment leasing | 58469 | 58142 | 59515 | 60222 | 60994 | 63380 | 64264 | 62419 | 63102 | 64835 | 65988 | 68112 |
| Pools of sec. lease assets | 721 | 699 | 756 | 733 | 824 | 796 | 887 | 990 | 948 | 1199 | 1093 | 1247 |
| Other short-term | 17274 | 17949 | 18281 | 18636 | 18695 | 19184 | 19364 | 19391 | 19065 | 19131 | 18996 | 19081 |
| Other int.-term | 20215 | 20121 | 20635 | 21193 | 21367 | 21737 | 21985 | 22536 | 22793 | 22930 | 23543 | 23590 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | | | | | | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| TOTAL | 436466 | 439209 | 443707 | 449751 | 452001 | 456667 | 455543 | 452385 | 456279 | 461430 | 463693 | 470133 |
| CONSUMER CREDIT | 154468 | 153848 | 153660 | 154573 | 155943 | 157072 | 157721 | 158171 | 159110 | 159725 | 159727 | 160411 |
| Passenger cars | 86925 | 85697 | 86028 | 86962 | 88204 | 89312 | 89363 | 89968 | 90217 | 86655 | 85725 | 82721 |
| Pools of sec. auto assets | 10989 | 11456 | 10838 | 10272 | 9679 | 9120 | 9169 | 8606 | 8104 | 11511 | 11403 | 13677 |
| Mobile homes | 7331 | 7258 | 5668 | 5637 | 5638 | 5659 | 5649 | 5119 | 5106 | 5205 | 4682 | 4716 |
| Other consumer goods | 20985 | 21155 | 21248 | 21786 | 21665 | 22311 | 22322 | 22400 | 23419 | 23577 | 24080 | 25013 |
| Personal loans | 25936 | 26086 | 26156 | 26264 | 26700 | 26576 | 27091 | 27546 | 27554 | 27856 | 28315 | 28382 |
| Pools of other sec. cons. assets | 2302 | 2196 | 3722 | 3652 | 4057 | 4094 | 4127 | 4532 | 4710 | 4921 | 5522 | 5902 |
| REAL ESTATE LOANS | 44061 | 44527 | 45093 | 46075 | 46855 | 47132 | 47567 | 48564 | 48659 | 49984 | 50233 | 48917 |
| BUSINESS LOANS | 237937 | 240834 | 244954 | 249103 | 249203 | 252463 | 250255 | 245650 | 248510 | 251721 | 253733 | 260805 |
| Commercial vehicles | 36984 | 36711 | 36897 | 37336 | 38019 | 38835 | 39179 | 39689 | 40136 | 39785 | 39611 | 39159 |
| Retail equipment | 28415 | 28306 | 28317 | 28677 | 27519 | 28051 | 28347 | 28927 | 29340 | 29542 | 29589 | 29796 |
| Pools of sec. retail assets | 724 | 682 | 855 | 817 | 846 | 807 | 769 | 793 | 755 | 715 | 739 | 698 |
| Wholesale auto | 34290 | 36645 | 36847 | 37605 | 37763 | 36678 | 32811 | 29118 | 30097 | 31587 | 32755 | 34883 |
| Wholesale equipment | 6014 | 6043 | 6168 | 6229 | 6320 | 6380 | 6336 | 6451 | 6564 | 6638 | 6712 | 6807 |
| All other wholesale | 9568 | 9670 | 9990 | 10174 | 9990 | 9826 | 9600 | 9406 | 9572 | 9945 | 10114 | 10220 |
| Pools of sec. whole. assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Auto leasing | 24917 | 25317 | 25888 | 25886 | 26258 | 26573 | 26768 | 26690 | 26518 | 26633 | 26720 | 26874 |
| Equipment leasing | 59609 | 59026 | 60670 | 61300 | 61421 | 63640 | 63930 | 61114 | 62061 | 63227 | 63863 | 69229 |
| Pools of sec. lease assets | 721 | 699 | 756 | 733 | 824 | 796 | 887 | 990 | 948 | 1199 | 1093 | 1247 |
| Other short-term | 16642 | 17556 | 17873 | 18839 | 18831 | 19092 | 19782 | 20103 | 19753 | 19621 | 19043 | 18156 |
| Other int.-term | 20053 | 20179 | 20693 | 21507 | 21412 | 21785 | 21846 | 22369 | 22766 | 22829 | 23494 | 23736 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1990 | Feb 1990 | Mar 1990 | Apr 1990 | May 1990 | Jun 1990 | Jul 1990 | Aug 1990 | Sep 1990 | Oct 1990 | Nov 1990 | Dec 1990 |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| TOTAL | 471879 | 472791 | 474642 | | | | | | | | | |
| CONSUMER CREDIT | 161133 | 162234 | 160922 | | | | | | | | | |
| Passenger cars | 83984 | 83946 | 82322 | | | | | | | | | |
| Pools of sec. auto assets | 13507 | 14590 | 14640 | | | | | | | | | |
| Mobile homes | 5259 | 5185 | 5262 | | | | | | | | | |
| Other consumer goods | 24542 | 24696 | 24565 | | | | | | | | | |
| Personal loans | 28048 | 28117 | 28410 | | | | | | | | | |
| Pools of other sec. cons. assets | 5793 | 5701 | 5722 | | | | | | | | | |
| REAL ESTATE LOANS | 51279 | 51541 | 52098 | | | | | | | | | |
| BUSINESS LOANS | 259467 | 259015 | 261622 | | | | | | | | | |
| Commercial vehicles | 39252 | 39125 | 39264 | | | | | | | | | |
| Retail equipment | 29690 | 29483 | 29789 | | | | | | | | | |
| Pools of sec. retail assets | 720 | 681 | 704 | | | | | | | | | |
| Wholesale automotive | 30463 | 29491 | 29963 | | | | | | | | | |
| Wholesale equipment | 9183 | 9155 | 9408 | | | | | | | | | |
| All other wholesale | 9943 | 9877 | 10030 | | | | | | | | | |
| Pools of sec. whole. assets | 0 | 0 | 0 | | | | | | | | | |
| Auto leasing | 26978 | 27161 | 28325 | | | | | | | | | |
| Equipment leasing | 68904 | 69335 | 68755 | | | | | | | | | |
| Pools of sec. lease assets | 1242 | 1377 | 1393 | | | | | | | | | |
| Other short-term | 18975 | 19155 | 19426 | | | | | | | | | |
| Other int.-term | 24118 | 24176 | 24565 | | | | | | | | | |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | | | |
|----------------------------------|--------|--------|--------|
| TOTAL | 470927 | 472172 | 475279 |
| CONSUMER CREDIT | 160040 | 159406 | 158219 |
| Passenger cars | 81918 | 80227 | 79523 |
| Pools of sec. auto assets | 13507 | 14590 | 14640 |
| Mobile homes | 5411 | 5410 | 5178 |
| Other consumer goods | 24925 | 25007 | 24649 |
| Personal loans | 28486 | 28471 | 28507 |
| Pools of other sec. cons. assets | 5793 | 5701 | 5722 |
| REAL ESTATE LOANS | 50951 | 51598 | 52062 |
| BUSINESS LOANS | 259936 | 261168 | 264998 |
| Commercial vehicles | 38922 | 38612 | 38522 |
| Retail equipment | 29797 | 29713 | 29771 |
| Pools of sec. retail assets | 720 | 681 | 704 |
| Wholesale auto | 31002 | 30915 | 32099 |
| Wholesale equipment | 9130 | 9261 | 9652 |
| All other wholesale | 10029 | 9998 | 10355 |
| Pools of sec. whole. assets | 0 | 0 | 0 |
| Auto leasing | 26940 | 27460 | 28702 |
| Equipment leasing | 70144 | 70347 | 70185 |
| Pools of sec. lease assets | 1242 | 1377 | 1393 |
| Other short-term | 18136 | 18601 | 18962 |
| Other int.-term | 23874 | 24203 | 24653 |