

FEDERAL RESERVE statistical release



May 1989

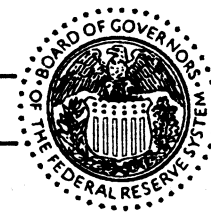
REVISIONS TO FINANCE COMPANY DATA

Data for finance companies in this issue of the G.20 statistical release have been revised, from 1986 through 1988, to reflect newly available historical information and to incorporate new seasonal factors. The attached tables provide revised seasonally adjusted and not seasonally adjusted monthly data starting with January 1986.

Beginning with data for January 1989, the finance company statistics have been restructured to present outstanding balances in pools of securitized loans as separate lines in the passenger car, all other consumer, retail commercial vehicle and equipment, and wholesale loan categories, and leasing. Prior to January, only some publicly offered issues of securitized loans were attributed to the originating finance companies even though these loans had been removed from the originator's balance sheet; newly revised reporting forms, which include both publicly and privately placed issues, now permit segregation of such balances. This change results in breaks in a number of the series between December 1988 and January 1989. Historical data for securitizations are not available.

For further information, please write to the Division of
Research and Statistics, Mortgage and Consumer Finance Section, Stop 93,
Board of Governors of the Federal Reserve System, Washington, DC 20551.

FEDERAL RESERVE statistical release



May 1989

 -- Data have been revised beginning with January 1986. Items newly --
 -- available in January 1989 result in breaks in many series between--
 -- December 1988 and January 1989. Please see cover note for --
 -- explanation; data for 1986 - 1988 are attached. -----

Finance Companies - March 1989

G.20 (422)

RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Seasonally adjusted, in millions of dollars

| | Outstanding March 31, 1989 | Change from February: Net amount | Percent, at an annual rate |
|---|----------------------------------|--|-------------------------------|
| Total finance company receivables outstanding | 442,935 | 3,945 | 10.8 |
| Consumer credit | 157,527 | 525 | 4.0 |
| Retail passenger cars | 89,567 | 778 | 10.5 |
| Pools of securitized auto assets 2/ | 10,778 | -606 | -63.9 |
| Mobile homes 3/ | 5,687 | -1,621 | -266.2 |
| Other consumer goods 4/ | 21,420 | 248 | 14.0 |
| Personal cash loans to individuals | 26,396 | 247 | 11.3 |
| Pools of all other securitized consumer assets (incl. mobile homes) 2/ | 3,679 | 1,480 | 807.6 |
| Loans secured by real estate 5/ | 45,222 | 612 | 16.5 |
| Business credit | 240,186 | 2,808 | 14.2 |
| Retail | | | |
| Commercial vehicles 6/ | 37,696 | 394 | 12.7 |
| Equipment | 28,207 | -178 | -7.5 |
| Pools of securitized assets 2/ | 855 | 173 | 304.4 |
| Wholesale | | | |
| Automotive | 33,528 | -858 | -29.9 |
| Equipment | 6,088 | -105 | -20.3 |
| Other | 9,682 | 114 | 14.2 |
| Pools of securitized assets 2/ | 0 | 0 | 0.0 |
| Leasing | | | |
| Automotive | 25,584 | 736 | 35.6 |
| Equipment | 59,484 | 1,439 | 29.8 |
| Pools of securitized assets 2/ | 756 | 57 | 97.9 |
| Other short-term 7/ | 17,794 | 390 | 26.9 |
| Other intermediate-term | 20,512 | 645 | 39.0 |

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1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks. Data are shown before deductions for unearned income and losses. Components may not add to totals due to rounding.
 2. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator. All data on pools of securitized assets are not seasonally adjusted.
 3. Complete dwelling units built on a chassis and capable of being towed over the highway by truck but not by car.
 4. General merchandise, apparel, furniture, household appliances, recreational vehicles, motorcycles, auto repair, and home modernization.
 5. Mainly junior mortgages on residential properties.
 6. Passenger car fleets and commercial land vehicles for which licenses are required.
 7. Loans on commercial accounts receivable and factored commercial accounts receivable.

RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Millions of dollars

| | Mar. 1989 N.S.A. | Mar. 1988 N.S.A. | Mar. 1989 S.A. | Feb. 1989 S.A. | Jan. 1989 S.A. | Mar. 1988 S.A. |
|--|------------------------|------------------------|----------------------|----------------------|----------------------|----------------------|
| Total finance company receivables outstanding | 444,786 | 402,601 | 442,935 | 438,990 | 435,236 | 401,744 |
| Consumer credit | 154,664 | 141,474 | 157,527 | 157,002 | 155,206 | 144,489 |
| Retail passenger cars | 87,197 | 98,424 | 89,567 | 88,789 | 87,968 | 101,066 |
| Pools of securitized auto assets 2/ | 10,778 | 0 | 10,778 | 11,384 | 10,914 | 0 |
| Mobile homes 3/ | 5,668 | 7,606 | 5,687 | 7,308 | 7,376 | 7,631 |
| Other consumer goods 4/ | 21,208 | 14,026 | 21,420 | 21,173 | 20,773 | 14,164 |
| Personal cash loans to individuals | 26,134 | 21,418 | 26,396 | 26,149 | 25,680 | 21,628 |
| Pools of all other securitized consumer assets (incl. mobile homes) 2/ | 3,679 | 0 | 3,679 | 2,199 | 2,496 | 0 |
| Loans secured by real estate 5/ | 45,389 | 41,402 | 45,222 | 44,610 | 44,060 | 41,278 |
| Business credit | 244,733 | 219,725 | 240,186 | 237,378 | 235,969 | 215,977 |
| Retail | | | | | | |
| Commercial vehicles 6/ | 37,041 | 36,082 | 37,696 | 37,301 | 37,041 | 36,715 |
| Equipment | 28,317 | 27,091 | 28,207 | 28,385 | 28,429 | 26,994 |
| Pools of securitized assets 2/ | 855 | 0 | 855 | 682 | 724 | 0 |
| Wholesale | | | | | | |
| Automotive | 36,847 | 30,343 | 33,528 | 34,386 | 33,664 | 27,617 |
| Equipment | 6,177 | 5,502 | 6,088 | 6,193 | 6,183 | 5,418 |
| Other | 9,990 | 8,584 | 9,682 | 9,569 | 9,493 | 8,326 |
| Pools of securitized assets 2/ | 0 | 0 | 0 | 0 | 0 | 0 |
| Leasing | | | | | | |
| Automotive | 25,883 | 23,709 | 25,584 | 24,847 | 24,558 | 23,432 |
| Equipment | 60,311 | 50,644 | 59,484 | 58,045 | 58,354 | 49,984 |
| Pools of securitized assets 2/ | 756 | 0 | 756 | 699 | 721 | 0 |
| Other short-term 7/ | 17,894 | 18,420 | 17,794 | 17,404 | 16,688 | 18,292 |
| Other intermediate-term | 20,662 | 19,350 | 20,512 | 19,867 | 20,114 | 19,198 |
| MEMO: | | | | | | |
| Liability item | | | | | | |
| Bank loans (short- and long-term) | 11,566 | 15,528 | 11,889 | 14,334 | 13,203 | 15,962 |

See footnotes on page 1.

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1986 | Feb 1986 | Mar 1986 | Apr 1986 | May 1986 | Jun 1986 | Jul 1986 | Aug 1986 | Sep 1986 | Oct 1986 | Nov 1986 | Dec 1986 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 300253 | 304003 | 308358 | 310825 | 315230 | 318656 | 323153 | 326670 | 327518 | 335013 | 335929 | 338556 |
| Consumer credit | 113982 | 116252 | 117659 | 119148 | 121643 | 124131 | 126244 | 127075 | 132594 | 135114 | 134038 | 133932 |
| Passenger cars | 72230 | 74046 | 75271 | 76860 | 79251 | 81656 | 83840 | 84679 | 90453 | 92973 | 91781 | 92556 |
| Mobile homes | 9274 | 9265 | 9340 | 9309 | 9210 | 9181 | 9135 | 9111 | 8987 | 8852 | 8815 | 8814 |
| Other consumer goods | 12620 | 12783 | 12748 | 12601 | 12668 | 12670 | 12684 | 12651 | 12644 | 12752 | 12758 | 11842 |
| Personal loans | 19858 | 20157 | 20301 | 20378 | 20514 | 20625 | 20586 | 20635 | 20511 | 20537 | 20685 | 20721 |
| Real estate loans | 28277 | 28432 | 28966 | 29022 | 29305 | 29756 | 30128 | 30454 | 31019 | 31502 | 31938 | 32564 |
| Business loans | 157994 | 159319 | 161733 | 162656 | 164282 | 164768 | 166782 | 169142 | 163904 | 168397 | 169954 | 172060 |
| Commercial vehicles | 21393 | 22047 | 22670 | 23174 | 23816 | 24381 | 24892 | 25454 | 26207 | 26054 | 26579 | 26015 |
| Retail equipment | 23844 | 23674 | 23709 | 23589 | 23460 | 23317 | 23213 | 23257 | 23302 | 23263 | 23216 | 23112 |
| Wholesale auto | 23392 | 23732 | 24850 | 25006 | 24863 | 25399 | 26199 | 26950 | 19989 | 23777 | 24214 | 23010 |
| Wholesale equipment | 4574 | 4637 | 4686 | 5062 | 5025 | 5073 | 5064 | 5062 | 5079 | 5196 | 5219 | 5348 |
| All other wholesale | 6886 | 6899 | 6934 | 6950 | 6986 | 6928 | 6957 | 6984 | 6972 | 7029 | 7110 | 7033 |
| Auto leasing | 16367 | 16641 | 16822 | 16979 | 17108 | 17110 | 17319 | 17478 | 17978 | 18303 | 18347 | 19827 |
| Equipment leasing | 35206 | 35346 | 35450 | 35316 | 35573 | 35987 | 36185 | 36483 | 36699 | 36856 | 36680 | 38179 |
| Other short-term | 15268 | 15411 | 15764 | 15561 | 16344 | 15177 | 15529 | 15779 | 15698 | 15754 | 15933 | 15978 |
| Other intermediate-term | 11064 | 10931 | 10849 | 11017 | 11108 | 11397 | 11425 | 11695 | 11981 | 12166 | 12656 | 13557 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1986 | Feb 1986 | Mar 1986 | Apr 1986 | May 1986 | Jun 1986 | Jul 1986 | Aug 1986 | Sep 1986 | Oct 1986 | Nov 1986 | Dec 1986 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 300616 | 304282 | 309425 | 311371 | 315869 | 319975 | 322713 | 324112 | 326006 | 334477 | 336457 | 340613 |
| Consumer credit | 113439 | 114443 | 115537 | 117174 | 120081 | 123389 | 126519 | 128631 | 135304 | 138085 | 136302 | 134660 |
| Passenger cars | 71392 | 72300 | 73451 | 75224 | 78130 | 81206 | 84301 | 86224 | 93077 | 95782 | 93755 | 92458 |
| Mobile homes | 9238 | 9227 | 9314 | 9282 | 9147 | 9146 | 9155 | 9144 | 9032 | 8934 | 8865 | 8828 |
| Other consumer goods | 12749 | 12774 | 12641 | 12482 | 12524 | 12572 | 12605 | 12642 | 12659 | 12783 | 12849 | 12137 |
| Personal loans | 20060 | 20142 | 20131 | 20186 | 20280 | 20465 | 20458 | 20621 | 20536 | 20586 | 20833 | 21237 |
| Real estate loans | 28220 | 28409 | 28953 | 28930 | 29245 | 29810 | 30242 | 30609 | 31035 | 31280 | 31927 | 32580 |
| Business loans | 158957 | 161430 | 164935 | 165267 | 166543 | 166776 | 165952 | 164872 | 159667 | 165112 | 168228 | 173373 |
| Commercial vehicles | 21288 | 21874 | 22312 | 22578 | 23566 | 24254 | 24880 | 25576 | 26718 | 26473 | 27097 | 26366 |
| Retail equipment | 23806 | 23674 | 23733 | 23504 | 23418 | 23504 | 23382 | 23192 | 23079 | 23201 | 23235 | 23128 |
| Wholesale auto | 23743 | 25249 | 27245 | 27282 | 27026 | 27113 | 25672 | 23582 | 16368 | 21457 | 23628 | 23447 |
| Wholesale equipment | 4450 | 4560 | 4778 | 5149 | 5221 | 5258 | 5147 | 5032 | 5072 | 5053 | 5061 | 5237 |
| All other wholesale | 6843 | 6937 | 7109 | 7160 | 7016 | 6936 | 6731 | 6632 | 6737 | 7056 | 7274 | 7188 |
| Auto leasing | 16570 | 16874 | 17024 | 17188 | 17289 | 17216 | 17400 | 17463 | 17746 | 17784 | 17790 | 19810 |
| Equipment leasing | 35945 | 35731 | 35776 | 35542 | 35463 | 35901 | 35948 | 36037 | 36208 | 36190 | 35942 | 38916 |
| Other short-term | 15235 | 15473 | 15997 | 15765 | 16450 | 15141 | 15399 | 15762 | 15803 | 15774 | 15780 | 15649 |
| Other intermediate-term | 11077 | 11058 | 10961 | 11099 | 11094 | 11453 | 11393 | 11596 | 11936 | 12124 | 12421 | 13632 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1987 | Feb 1987 | Mar 1987 | Apr 1987 | May 1987 | Jun 1987 | Jul 1987 | Aug 1987 | Sep 1987 | Oct 1987 | Nov 1987 | Dec 1987 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 341097 | 343975 | 346341 | 351127 | 354376 | 357967 | 363025 | 366809 | 370575 | 378399 | 380628 | 385611 |
| Consumer credit | 133157 | 133330 | 133814 | 134784 | 134596 | 135716 | 136677 | 137301 | 138449 | 138984 | 139036 | 140281 |
| Passenger cars | 92420 | 92476 | 93237 | 94010 | 93955 | 94717 | 95343 | 95882 | 96858 | 97094 | 96875 | 98195 |
| Mobile homes | 8827 | 8776 | 8495 | 8525 | 8483 | 8462 | 8445 | 8278 | 8241 | 8194 | 8194 | 7762 |
| Other consumer goods | 11847 | 11871 | 11848 | 11943 | 12120 | 12365 | 12466 | 12562 | 12717 | 12861 | 13344 | 13600 |
| Personal loans | 20063 | 20207 | 20235 | 20305 | 20038 | 20172 | 20424 | 20579 | 20633 | 20835 | 20623 | 20724 |
| Real estate loans | 33941 | 34081 | 34635 | 35503 | 35864 | 36393 | 36926 | 37566 | 38083 | 38495 | 38666 | 39521 |
| Business loans | 173999 | 176564 | 177892 | 180839 | 183916 | 185858 | 189422 | 191942 | 194044 | 200920 | 202926 | 205810 |
| Commercial vehicles | 26352 | 27083 | 27695 | 28453 | 29552 | 30224 | 31079 | 32013 | 32666 | 33705 | 34562 | 35782 |
| Retail equipment | 22668 | 22524 | 22265 | 22411 | 22843 | 23204 | 23711 | 23841 | 24323 | 24754 | 24779 | 25170 |
| Wholesale auto | 24987 | 26132 | 27081 | 27506 | 28197 | 28268 | 28295 | 27963 | 26946 | 30136 | 30618 | 30507 |
| Wholesale equipment | 5352 | 5435 | 5224 | 5357 | 5291 | 5360 | 5430 | 5493 | 5502 | 5746 | 5760 | 5600 |
| All other wholesale | 7194 | 7245 | 7393 | 7455 | 7535 | 7453 | 7724 | 7833 | 7989 | 8095 | 8162 | 8342 |
| Auto leasing | 19494 | 19698 | 19776 | 20250 | 20346 | 20418 | 20797 | 21334 | 21922 | 21943 | 22002 | 21952 |
| Equipment leasing | 38470 | 38847 | 38997 | 39266 | 39482 | 39754 | 40225 | 40759 | 41235 | 42243 | 42403 | 43335 |
| Other short-term | 15714 | 15942 | 15660 | 16103 | 16232 | 16427 | 17124 | 17339 | 17559 | 18092 | 18324 | 18078 |
| Other intermediate-term | 13767 | 13658 | 13802 | 14038 | 14438 | 14751 | 15038 | 15368 | 15902 | 16205 | 16318 | 17043 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1987 | Feb 1987 | Mar 1987 | Apr 1987 | May 1987 | Jun 1987 | Jul 1987 | Aug 1987 | Sep 1987 | Oct 1987 | Nov 1987 | Dec 1987 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 341469 | 344219 | 347219 | 351641 | 355006 | 359334 | 362430 | 364064 | 367862 | 377307 | 381003 | 388050 |
| Consumer credit | 132371 | 131141 | 131108 | 132295 | 132644 | 134740 | 136863 | 139049 | 141558 | 142339 | 141523 | 141120 |
| Passenger cars | 91360 | 90398 | 90859 | 91861 | 92430 | 94023 | 95697 | 97592 | 99871 | 100268 | 99071 | 98182 |
| Mobile homes | 8779 | 8725 | 8467 | 8494 | 8418 | 8435 | 8474 | 8310 | 8278 | 8285 | 8246 | 7770 |
| Other consumer goods | 11967 | 11849 | 11737 | 11829 | 11983 | 12268 | 12391 | 12565 | 12740 | 12896 | 13438 | 13935 |
| Personal loans | 20265 | 20169 | 20045 | 20111 | 19813 | 20014 | 20301 | 20582 | 20669 | 20890 | 20768 | 21233 |
| Real estate loans | 33858 | 34132 | 34694 | 35473 | 35798 | 36473 | 37085 | 37746 | 38028 | 38160 | 38599 | 39491 |
| Business loans | 175240 | 178946 | 181417 | 183873 | 186564 | 188121 | 188482 | 187269 | 188276 | 196808 | 200881 | 207439 |
| Commercial vehicles | 26218 | 26803 | 27225 | 27737 | 29203 | 30063 | 31051 | 32221 | 33319 | 34302 | 35253 | 36244 |
| Retail equipment | 22650 | 22504 | 22330 | 22327 | 22774 | 23420 | 23891 | 23762 | 24072 | 24689 | 24801 | 25190 |
| Wholesale auto | 25429 | 27817 | 29735 | 30075 | 30755 | 30326 | 27817 | 24356 | 21872 | 27104 | 29878 | 31026 |
| Wholesale equipment | 5211 | 5328 | 5314 | 5442 | 5498 | 5552 | 5523 | 5466 | 5491 | 5587 | 5590 | 5493 |
| All other wholesale | 7200 | 7309 | 7609 | 7694 | 7575 | 7444 | 7435 | 7398 | 7698 | 8114 | 8342 | 8556 |
| Auto leasing | 19747 | 20023 | 20013 | 20507 | 20554 | 20508 | 20876 | 21310 | 21635 | 21301 | 21336 | 21956 |
| Equipment leasing | 39339 | 39286 | 39449 | 39639 | 39448 | 39682 | 39928 | 40193 | 40642 | 41384 | 41428 | 44145 |
| Other short-term | 15702 | 16054 | 15813 | 16290 | 16329 | 16312 | 16972 | 17338 | 17701 | 18186 | 18228 | 17663 |
| Other intermediate-term | 13744 | 13822 | 13929 | 14162 | 14428 | 14814 | 14989 | 15225 | 15846 | 16141 | 16025 | 17166 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1988 | Feb 1988 | Mar 1988 | Apr 1988 | May 1988 | Jun 1988 | Jul 1988 | Aug 1988 | Sep 1988 | Oct 1988 | Nov 1988 | Dec 1988 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 388248 | 397357 | 401744 | 405007 | 406979 | 409528 | 410746 | 410782 | 416774 | 418168 | 421228 | 423288 |
| Consumer credit | 141880 | 143275 | 144489 | 145141 | 145310 | 145517 | 144774 | 143992 | 143019 | 143012 | 143488 | 145180 |
| Passenger cars | 99164 | 100286 | 101066 | 101098 | 100671 | 100623 | 99731 | 98705 | 97257 | 96877 | 96657 | 97204 |
| Mobile homes | 7777 | 7710 | 7631 | 7582 | 7567 | 7492 | 7412 | 7369 | 7334 | 7194 | 7197 | 7186 |
| Other consumer goods | 13986 | 13986 | 14164 | 14515 | 14904 | 15342 | 15391 | 15435 | 15703 | 15983 | 16540 | 17632 |
| Personal loans | 20953 | 21293 | 21628 | 21947 | 22165 | 22060 | 22240 | 22483 | 22725 | 22958 | 23093 | 23158 |
| Real estate loans | 40095 | 40667 | 41278 | 41801 | 42164 | 42371 | 42771 | 43027 | 43197 | 43854 | 44041 | 43580 |
| Business loans | 206274 | 213415 | 215977 | 218065 | 219504 | 221640 | 223202 | 223764 | 230558 | 231303 | 233699 | 234529 |
| Commercial vehicles | 36187 | 36330 | 36715 | 37191 | 36839 | 37040 | 36975 | 36819 | 36704 | 36679 | 36444 | 36548 |
| Retail equipment | 25456 | 27105 | 26994 | 27222 | 27157 | 27520 | 27443 | 27607 | 27586 | 27844 | 28214 | 28298 |
| Wholesale auto | 29966 | 28716 | 27617 | 27636 | 28283 | 28675 | 28614 | 27929 | 32897 | 32216 | 32201 | 33300 |
| Wholesale equipment | 5289 | 5519 | 5418 | 5448 | 5250 | 5562 | 5648 | 5765 | 5897 | 5875 | 5980 | 5983 |
| All other wholesale | 8335 | 8313 | 8326 | 8326 | 8417 | 8499 | 8529 | 8608 | 8780 | 8891 | 9037 | 9341 |
| Auto leasing | 22846 | 23007 | 23432 | 23446 | 23738 | 24214 | 24415 | 24399 | 23972 | 24275 | 24621 | 24673 |
| Equipment leasing | 43178 | 48149 | 49984 | 50574 | 51563 | 52039 | 52782 | 53857 | 55554 | 56274 | 56973 | 57455 |
| Other short-term | 18499 | 17857 | 18292 | 18857 | 18822 | 18785 | 19048 | 19031 | 19213 | 18928 | 19407 | 17796 |
| Other intermediate-term | 16518 | 18420 | 19198 | 19365 | 19436 | 19307 | 19747 | 19749 | 19955 | 20321 | 20822 | 21134 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1988 | Feb 1988 | Mar 1988 | Apr 1988 | May 1988 | Jun 1988 | Jul 1988 | Aug 1988 | Sep 1988 | Oct 1988 | Nov 1988 | Dec 1988 |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 388787 | 397875 | 402601 | 405418 | 407336 | 410858 | 409988 | 407720 | 412695 | 416570 | 421126 | 426221 |
| Consumer credit | 141039 | 140935 | 141474 | 142378 | 143063 | 144386 | 144856 | 145769 | 146258 | 146490 | 146039 | 146212 |
| Passenger cars | 98006 | 98093 | 98424 | 98711 | 98906 | 99802 | 100010 | 100439 | 100392 | 100148 | 98884 | 97245 |
| Mobile homes | 7730 | 7659 | 7606 | 7553 | 7507 | 7470 | 7442 | 7397 | 7363 | 7280 | 7242 | 7191 |
| Other consumer goods | 14131 | 13948 | 14026 | 14377 | 14735 | 15224 | 15298 | 15441 | 15733 | 16033 | 16657 | 18059 |
| Personal loans | 21172 | 21235 | 21418 | 21737 | 21915 | 21890 | 22106 | 22492 | 22770 | 23029 | 23256 | 23717 |
| Real estate loans | 39974 | 40817 | 41402 | 41822 | 42093 | 42485 | 42963 | 43216 | 43094 | 43454 | 43937 | 43521 |
| Business loans | 207774 | 216123 | 219725 | 221218 | 222180 | 223987 | 222169 | 218735 | 223343 | 226626 | 231150 | 236488 |
| Commercial vehicles | 35982 | 35895 | 36082 | 36269 | 36413 | 36835 | 36943 | 37077 | 37431 | 37365 | 37180 | 36998 |
| Retail equipment | 25442 | 27048 | 27091 | 27117 | 27052 | 27790 | 27657 | 27505 | 27306 | 27787 | 28237 | 28315 |
| Wholesale auto | 30514 | 30594 | 30343 | 30223 | 30899 | 30866 | 28210 | 24261 | 26624 | 28923 | 31437 | 33823 |
| Wholesale equipment | 5154 | 5400 | 5502 | 5529 | 5454 | 5762 | 5747 | 5738 | 5881 | 5714 | 5804 | 5876 |
| All other wholesale | 8382 | 8396 | 8584 | 8597 | 8466 | 8475 | 8195 | 8114 | 8447 | 8909 | 9237 | 9590 |
| Auto leasing | 23168 | 23428 | 23709 | 23755 | 23968 | 24284 | 24488 | 24360 | 23661 | 23561 | 23880 | 24698 |
| Equipment leasing | 44193 | 48683 | 50644 | 51130 | 51578 | 51968 | 52377 | 53075 | 54724 | 55082 | 55583 | 58506 |
| Other short-term | 18475 | 18014 | 18420 | 19053 | 18914 | 18619 | 18876 | 19050 | 19374 | 19064 | 19355 | 17370 |
| Other intermediate-term | 16464 | 18665 | 19350 | 19545 | 19436 | 19388 | 19676 | 19555 | 19895 | 20221 | 20437 | 21312 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1989 | Feb 1989 | Mar 1989 |
|----------------------------|-------------|-------------|-------------|
| Total | 435236 | 438990 | 442935 |
| Consumer credit | 155206 | 157002 | 157527 |
| Passenger cars | 87968 | 88789 | 89567 |
| Pools of securitized | | | |
| auto assets | 10914 | 11384 | 10778 |
| Mobile homes | 7376 | 7308 | 5687 |
| Other consumer | | | |
| goods | 20773 | 21173 | 21420 |
| Personal loans | 25680 | 26149 | 26396 |
| Pools of other securitized | | | |
| consumer assets | 2496 | 2199 | 3679 |
| Real estate loans | 44060 | 44610 | 45222 |
| Business loans | 235969 | 237378 | 240186 |
| Commercial vehicles | 37041 | 37301 | 37696 |
| Retail equipment | 28429 | 28385 | 28207 |
| Pools of securitized | | | |
| retail assets | 724 | 682 | 855 |
| Wholesale auto | 33664 | 34386 | 33528 |
| Wholesale equipment | 6183 | 6193 | 6088 |
| All other wholesale | 9493 | 9569 | 9682 |
| Pools of securitized | | | |
| wholesale assets | 0 | 0 | 0 |
| Auto leasing | 24558 | 24847 | 25584 |
| Equipment leasing | 58354 | 58045 | 59484 |
| Pools of securitized | | | |
| leasing assets | 721 | 699 | 756 |
| Other short-term | 16688 | 17404 | 17794 |
| Other intermediate- | | | |
| term | 20114 | 19867 | 20512 |

FINANCE COMPANY RECEIVABLES OUTSTANDING, NOT SEASONALLY ADJUSTED (in millions of dollars)

| | Jan 1989 | Feb 1989 | Mar 1989 |
|----------------------------|-------------|-------------|-------------|
| Total | 436452 | 440307 | 444786 |
| Consumer credit | 154604 | 154875 | 154664 |
| Passenger cars | 86913 | 86870 | 87197 |
| Pools of securitized | | | |
| auto assets | 10914 | 11384 | 10778 |
| Mobile homes | 7331 | 7258 | 5668 |
| Other consumer | | | |
| goods | 20995 | 21102 | 21208 |
| Personal loans | 25955 | 26062 | 26134 |
| Pools of other securitized | | | |
| consumer assets | 2496 | 2199 | 3679 |
| Real estate loans | 43915 | 44833 | 45389 |
| Business loans | 237933 | 240599 | 244733 |
| Commercial vehicles | 36821 | 36838 | 37041 |
| Retail equipment | 28415 | 28306 | 28317 |
| Pools of securitized | | | |
| retail assets | 724 | 682 | 855 |
| Wholesale auto | 34290 | 36645 | 36847 |
| Wholesale equipment | 6026 | 6054 | 6177 |
| All other wholesale | 9568 | 9670 | 9990 |
| Pools of securitized | | | |
| wholesale assets | 0 | 0 | 0 |
| Auto leasing | 24917 | 25317 | 25883 |
| Equipment leasing | 59755 | 58689 | 60311 |
| Pools of securitized | | | |
| leasing assets | 721 | 699 | 756 |
| Other short-term | 16651 | 17554 | 17894 |
| Other intermediate- | | | |
| term | 20045 | 20145 | 20662 |