FEDERAL RESERVE statistical release



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FEDERAL RESERVE BANK OF PHILADELPHIA

November 1988

Finance Companies - September 1988

G.20 (422)

RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Seasonally adjusted, in millions of dollars

	Outstanding September 30, 1988	Net	from August: Percent, at an annual rate
Total finance company receivables outstanding	416,584	5,668	16.6
Consumer credit Retail passenger cars Mobile homes 2/ Other consumer goods 3/ Personal cash loans to individuals	142,723 96,939 7,341 15,747 22,696	-1,772 -46 324	-21.5 -7.5
Loans secured by real estate 4/	43,387	392	10.9
Business credit Retail commercial vehicles 5/ Retail equipment Wholesale automotive Wholesale equipment All other wholesale Automotive leasing Equipment leasing Other short-term business credit 6/ Other intermediate-term business credit	230,474 37,120 27,569 32,732 5,949 8,738 23,861 55,400 19,386 19,719	-399 -35 5,011 146 207 -509 1,729 255	-12.8 -1.5 216.9 30.1 29.1 -25.0 38.7 16.0

1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks. Includes outstanding balances on securitized auto loans originated by finance companies. Data are shown before deductions for unearned income and losses. Components may not add to totals due to rounding.

2. Complete dwelling units built on a chassis and capable of being towed over the

highway by truck but not by car.

3. General merchandise, apparel, furniture, household appliances, recreational vehicles, motorcycles, auto repair, and home modernization.

4. Mainly junior mortgages on residential properties.

5. Passenger car fleets and commercial land vehicles for which licenses are required.
6. Loans on commercial accounts receivable and factored commercial accounts receivable.

NOTE: Seasonally adjusted retail passenger cars, retail commercial vehicles, and wholesale automotive data for September have been distorted because the various incentive programs of recent years were not in place in 1988; on a not seasonally adjusted basis the respective dollar changes were 85, 137, and 2363.

RECEIVABLES OUTSTANDING AT FINANCE COMPANIES 1/

Millions of dollars

	Sept. 1988	Sept. 1987 N.S.A.	Sept.	Aug. 1988	July 1988 S.A.	Sept. 1987 S.A.			
	N.S.A.	N.S.A.	S.A.	S.A.	5.A.	5.A.			
Total finance company receivables outstanding	413,130	367,862	416,584	410,916	410,430	370,089			
Consumer credit Retail passenger cars Mobile homes 2/ Other consumer goods 3/ Personal cash loans to individuals	145,995 100,099 7,380 15,777 22,739	141,558 99,871 8,278 12,740 20,669	142,723 96,939 7,341 15,747 22,696	143,962 98,711 7,387 15,423 22,441	143,812 98,896 7,436 15,276	138,396 96,812 8,235 12,717 20,632			
Loans secured by real estate 4/	43,478	38,028	43,387	42,995	42,912	37,941			
Business credit Retail commercial	223,657	188,276	230,474	223,958	223,706	193,752			
vehicles 5/ Retail equipment Wholesale automotive Wholesale equipment All other wholesale	37,885 27,271 26,624 5,907 8,447	33,319 24,072 21,872 5,491 7,698	37,120 27,569 32,732 5,949 8,738	37,519 27,603 27,721 5,803 8,531	37,682 27,428 28,449 5,654 8,458	32,656 24,327 26,791 5,527 7,956			
Automotive leasing Equipment leasing Other short-term	23,644 54,724	21,635 40,642	23,861 55,400	24,370 53,671	24,400 52,803	21,843 41,136			
<pre>business credit 6/ Other intermediate-term</pre>	19,369	17,701	19,386	19,132	19,095	17,713			
business credit MEMO: Liability item Bank loans (short-	19,786	15,846	19,719	19,609	19,736	15,803			
and long-term)	11,877	15,925	11,665	13,486	13,313	15,640			

See footnotes on page 1.