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## FEDERAL RESERVE

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## statistical release

November 1973

## FINANCE COMPANIES - September 1973

Consumer installment credit outstanding increased \$359 million during September. All the major credit categories contributed to this greater than seasonal growth. Over the third quarter of 1973, outstandings increased \$1.6 billion, with the largest increases in retail passenger cars and personal loans.

Consumer credit extensions in September were \$688 million less than in the previous month, with declines recorded in all categories except home improvement loans. The bulk of the decline appeared in personal loans, as it did in August.

September repayments of consumer installment credit also were smaller than in August. Again, personal loans were responsible for the greatest part of the decline.

Business credit outstandings increased \$728 million in September, bringing the total to \$27.5 billion. Wholesale automotive paper made the most significant contribution to this rise.

Outstanding Consumer Credit Held by Finance Companies  
(In millions of dollars)

Type of credit	Sept. 30, 1973	Increase or decrease (-) during:		
		September 1973	September 1972	Year ended Sept. 30, 1973
Consumer instalment credit	35,993	359	186	5,343
Retail automotive (passenger cars)	11,721	138	13	1,886
Mobile homes	3,235	48	47	415
Other retail consumer goods	4,265	71	49	898
Home improvement loans <sup>1/</sup>	809	38	25	426
Personal loans	15,963	64	52	1,718

<sup>1/</sup> Formerly Home repair and modernization

Consumer Credit Extended and Repaid at Finance Companies  
(In millions of dollars)

Type of credit	Extended by finance cos.			Repaid to finance cos.		
	Sept. 1973	Aug. 1973	Sept. 1972	Sept. 1973	Aug. 1973	Sept. 1972
Consumer instalment credit	3,189	3,877	2,971	2,830	3,263	2,785
Retail automotive (passenger cars)	696	887	648	558	669	635
Mobile homes	144	147	140	96	92	93
Other retail consumer goods	951	1,079	843	880	988	794
Home improvement loans <sup>1/</sup>	85	81	39	47	43	14
Personal loans	1,313	1,683	1,301	1,249	1,471	1,249

<sup>1/</sup> Formerly Home repair and modernization

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Outstanding Business Credit Held by Finance Companies  
(In millions of dollars)

Type of credit	Sept. 30, 1973	Increase or decrease (-) during:		
		September 1973	September 1972	Year ended Sept. 30, 1973
Business credit	<u>27,460</u>	<u>728</u>	<u>1,129</u>	<u>3,327</u>
Retail automotive (commercial vehicles)	4,247	-156	-57	-89
Wholesale automotive	5,535	907	1,005	1,001
Retail paper on business, in- dustrial and farm equipment	7,830	-22	93	853
Loans on commercial accounts receivable	1,965	43	13	304
Factored commercial accounts receivable	1,636	42	-84	268
All other business credit	6,247	-86	159	990

Business Credit Extended and Repaid at Finance Companies  
(In millions of dollars)

Type of credit	Extended by finance cos.			Repaid to finance cos.		
	Sept. 1973	Aug. 1973	Sept. 1972	Sept. 1973	Aug. 1973	Sept. 1972
Business credit	<u>8,625</u>	<u>7,208</u>	<u>7,827</u>	<u>7,897</u>	<u>8,373</u>	<u>6,698</u>
Retail automotive (commercial vehicles)	251	339	309	407	402	366
Wholesale automotive	3,289	1,351	3,124	2,382	3,076	2,119
Retail paper on business, in- dustrial and farm equipment	916	991	814	938	965	721
Loans on commercial accounts receivable	1,623	1,718	972	1,580	1,687	959
Factored commercial accounts receivable	1,241	1,556	1,271	1,199	1,466	1,355
All other business credit	1,305	1,253	1,337	1,391	777	1,178

Bank debt of finance companies decreased \$185 million during the month. Total commercial paper dropped \$829 million reflecting a slightly greater than seasonal decline of \$879 million in directly placed paper.

Change in Extensions and Repayments  
(In millions of dollars)

Type of credit	Change in extensions from:		Change in repayments from:	
	Month ago	Year ago	Month ago	Year ago
Consumer instalment credit	<u>-688</u>	<u>218</u>	<u>-433</u>	<u>45</u>
Retail automotive (passenger cars)	-191	48	-111	-77
Mobile homes	-3	4	4	3
Other retail consumer goods	-128	108	-108	86
Home improvement loans	4	46	4	33
Personal loans	-370	12	-222	*
Business credit	<u>1,417</u>	<u>798</u>	<u>-476</u>	<u>1,199</u>
Retail automotive (commercial vehicles)	-88	-58	5	41
Wholesale automotive	1,938	165	-694	263
Retail paper on business, industrial and farm equipment	-75	102	-27	217
Loans on commercial accounts receivable	-95	651	-107	621
Factored commercial accounts receivable	-315	-30	-267	-156
All other business credit	52	-32	614	213

1/ Formerly Home repair and modernization \*less than 0.5 million

Number of Motor Vehicles Financed at Retail by Finance Companies  
(In thousands)

Type of vehicle	Sept. 30, 1973	Change from:	
		Month ago	Year ago
Total financed at retail	<u>277</u>	<u>-82</u>	<u>-15</u>
New passenger	119	-38	-1
Used passenger	101	-25	-9
New and used commercial	57	-19	-5

Selected Liabilities of Finance Companies  
(In millions of dollars)

Type of liability	Sept. 30, 1973	Increase or decrease (-) during:		
		September 1973	August 1973	September 1972
Bank loans (excl. commercial paper)	6,166	-185	-683	-335
Commercial paper	<u>18,985</u>	<u>-829</u>	<u>635</u>	<u>-473</u>
Directly placed	17,891	-879	1,139	-560
Dealer placed	1,094	50	-504	87