



FEDERAL RESERVE

987

statistical release

G.20

August 1973

AUG 17 1973

FINANCE COMPANIES - JUNE 1973

Finance company holdings of consumer credit increased \$508 million during June, bringing the total holdings to over \$34 billion. All the major credit categories contributed to this greater than seasonal growth. Over the second quarter of the year outstanding finance company consumer credit increased \$1.6 billion, with retail passenger cars and personal loans showing the largest dollar increases.

Consumer credit extensions decreased \$210 million over the past month. All the major categories except home repair and modernization contributed to the decline.

Business credit outstanding rose \$124 million, bringing the total holdings to over \$28 billion. A sizable decline in all other business credit, and a smaller decline in retail commercial vehicles was more than offset by increases in all the other loan categories. However, the total increase was much smaller than that recorded a year ago.

Outstanding Consumer Credit Held by Finance Companies (In millions of dollars)

Type of credit	June 30, 1973	Increase or decrease (-) during:		
		June 1973	June 1972	Year ended June 30, 1973
Consumer instalment credit	<u>34,367</u>	<u>508</u>	<u>412</u>	<u>4,645</u>
Retail automotive (passenger cars)	11,121	249	159	1,509
Mobile homes	3,081	56	38	394
Other retail consumer goods	4,002	17	63	786
Home repair and modernization	694	38	9	404
Personal loans	<u>15,469</u>	<u>148</u>	<u>143</u>	<u>1,552</u>

Consumer Credit Extended and Repaid at Finance Companies (In millions of dollars)

Type of credit	Extended by finance cos.			Repaid to finance cos.		
	June 1973	May 1973	June 1972	June 1973	May 1973	June 1972
Consumer instalment credit	<u>3,817</u>	<u>4,027</u>	<u>3,479</u>	<u>3,309</u>	<u>3,246</u>	<u>3,067</u>
Retail automotive (passenger cars)	917	923	883	668	668	724
Mobile homes	150	164	131	94	130	93
Other retail consumer goods	1,047	1,070	895	1,030	916	832
Home repair and modernization	70	68	39	32	23	30
Personal loans	<u>1,633</u>	<u>1,802</u>	<u>1,531</u>	<u>1,485</u>	<u>1,509</u>	<u>1,388</u>

98

Outstanding Business Credit Held by Finance Companies
(In millions of dollars)

Type of credit	June 30, 1973	Increase or decrease (-) during:		
		June 1973	June 1972	June 30, 1973
Business credit	<u>28,078</u>	<u>124</u>	<u>420</u>	<u>2,951</u>
Retail automotive (commercial vehicles)	4,511	-10	114	175
Wholesale automotive	6,513	213	-152	532
Retail paper on business, in- dustrial and farm equipment	7,666	159	175	1,072
Loans on commercial accounts receivable	1,940	106	27	341
Factored commercial accounts receivable	1,593	81	293	26
All other business credit	5,855	-425	-37	805

Business Credit Extended and Repaid at Finance Companies
(In millions of dollars)

Type of credit	Extended by finance cos.			Repaid to finance cos.		
	June 1973	May 1973	June 1972	June 1973	May 1973	June 1972
Business credit	<u>9,765</u>	<u>9,989</u>	<u>7,966</u>	<u>9,641</u>	<u>9,261</u>	<u>7,546</u>
Retail automotive (commercial vehicles)	387	409	442	397	387	328
Wholesale automotive	3,394	3,525	2,968	3,181	3,427	3,120
Retail paper on business, in- dustrial and farm equipment	1,005	960	779	846	843	604
Loans on commercial accounts receivable	1,873	1,598	1,186	1,767	1,260	1,159
Factored commercial accounts receivable	1,648	2,145	1,319	1,567	2,054	1,026
All other business credit	1,458	1,352	1,272	1,883	1,290	1,309

In line with a reported increase in total bank loans, bank debt of finance companies increased \$671 million this month as opposed to a decline of \$178 million last month. On the other hand, total commercial paper showed a normal seasonal decline of \$124 million in June.

Change in Extensions and Repayments
(In millions of dollars)

Type of credit	Change in extensions from:		Change in repayments from:	
	Month ago	Year ago	Month ago	Year ago
Consumer instalment credit	<u>-210</u>	<u>338</u>	<u>63</u>	<u>242</u>
Retail automotive (passenger cars)	-6	34	*	-56
Mobile homes	-14	19	-36	1
Other retail consumer goods	-23	152	114	198
Home repair and modernization	2	31	9	2
Personal loans	-169	102	-24	97
Business credit	<u>-224</u>	<u>1,799</u>	<u>380</u>	<u>2,095</u>
Retail automotive (commercial vehicles)	-22	-55	10	69
Wholesale automotive	-131	426	-246	61
Retail paper on business, industrial and farm equipment	45	226	3	242
Loans on commercial accounts receivable	275	687	507	608
Factored commercial accounts receivable	-497	329	-487	541
All other business credit	106	186	593	574

* Less than 0.5 million dollars.

Number of Motor Vehicles Financed at Retail by Finance Companies
(In thousands)

Type of vehicle	June 1973	Change from:	
		Month ago	Year ago
Total financed at retail	<u>381</u>	<u>-18</u>	<u>-28</u>
New passenger	168	0	1
Used passenger	127	-5	-13
New and used commercial	86	-13	-16

Selected Liabilities of Finance Companies
(In millions of dollars)

Type of liability	June 1973	Increase or decrease (-) during:		
		June 1973	May 1973	June 1972
Bank loans (excl. commercial paper)	6,150	671	-178	1,279
Commercial paper	<u>19,411</u>	<u>-124</u>	<u>896</u>	<u>794</u>
Directly placed	18,307	-80	783	1,387
Dealer placed	1,104	-44	113	-598



FEDERAL RESERVE

990

statistical release

August 1973

G.20

FINANCE COMPANIES - July 1973

Consumer credit outstanding at finance companies increased \$653 million during July, bringing the total to over \$35.0 billion. All the major types of credit contributed to this greater than seasonal expansion.

Extensions of consumer instalment credit increased \$114 million over the previous month. The bulk of the rise was attributable to strength in personal loans, while extensions of credit for retail automotive paper and mobile homes were below the month earlier volume.

Business credit outstanding decreased \$181 million from June. All but two of the major loan categories contributed to this decline. July extensions of business credit decreased \$780 million reflecting declines in all the major types of credit.

Outstanding Consumer Credit Held by Finance Companies (In millions of dollars)

Type of credit	July 31, 1973	Increase or decrease (-) during:		
		July 1973	July 1972	Year ended July 31, 1973
Consumer instalment credit	<u>35,020</u>	<u>653</u>	<u>343</u>	<u>4,955</u>
Retail automotive (passenger cars)	11,365	244	102	1,651
Mobile Homes	3,132	51	38	407
Other retail consumer goods	4,103	101	54	833
Home repair and modernization	733	39	35	408
Personal loans	15,687	218	114	1,656

Consumer Credit Extended and Repaid at Finance Companies (In millions of dollars)

Type of credit	Extended by finance cos.			Repaid to finance cos.		
	July 1973	June 1973	July 1972	July 1973	June 1973	July 1972
Consumer instalment credit	<u>3,931</u>	<u>3,817</u>	<u>3,184</u>	<u>3,278</u>	<u>3,309</u>	<u>2,841</u>
Retail automotive (passenger cars)	890	917	773	646	668	671
Mobile Homes	143	150	126	92	94	88
Other retail consumer goods	1,075	1,047	853	974	1,030	799
Home repair and modernization	77	70	47	38	32	12
Personal loans	1,746	1,633	1,385	1,528	1,485	1,271

Outstanding Business Credit Held by Finance Companies
(In millions of dollars)

Type of credit	July 31, 1973	Increase or decrease (-) during:		
		July 1973	July 1972	July 31, 1973
Business credit	27,897	-181	-809	3,579
Retail automotive (commercial vehicles)	4,466	-45	43	87
Wholesale automotive	6,353	-160	-919	1,291
Retail paper on business, industrial and farm equipment	7,826	160	128	1,104
Loans on commercial accounts receivable	1,891	-49	22	270
Factored commercial accounts receivable	1,504	-89	-123	60
All other business credit	5,857	2	40	767

Business Credit Extended and Repaid at Finance Companies
(In millions of dollars)

Type of credit	Extended by finance cos.			Repaid to finance cos.		
	July 1973	June 1973	July 1972	July 1973	June 1973	July 1972
Business credit	8,985	9,765	6,134	9,166	9,641	6,943
Retail automotive (commercial vehicles)	357	387	384	402	397	341
Wholesale automotive	3,131	3,394	1,892	3,291	3,181	2,811
Retail paper on business, industrial and farm equipment	930	1,005	665	770	846	537
Loans on commercial accounts receivable	1,795	1,873	1,081	1,844	1,767	1,059
Factored commercial accounts receivable	1,466	1,648	1,030	1,555	1,567	1,153
All other business credit	1,306	1,458	1,082	1,304	1,883	1,042

Change in Extensions and Repayments
(In millions of dollars)

Type of credit	Change in extensions from:		Change in repayments from:	
	Month ago	Year ago	Month ago	Year ago
Consumer instalment credit	<u>114</u>	<u>747</u>	<u>-31</u>	<u>437</u>
Retail automotive (passenger cars)	-27	117	-22	-25
Mobile Homes	-7	17	-2	4
Other retail consumer goods	28	222	-56	175
Home repair and modernization	7	30	6	26
Personal loans	113	361	43	257
Business credit	<u>-780</u>	<u>2,851</u>	<u>-475</u>	<u>2,223</u>
Retail automotive (commercial vehicles)	-30	-27	5	61
Wholesale automotive	-263	1,239	110	480
Retail paper on business, industrial and farm equipment	-75	265	-76	233
Loans on commercial accounts receivable	-78	714	77	785
Factored commercial accounts receivable	-182	436	-12	402
All other business credit	-152	224	-579	262

Number of Motor Vehicles Financed at Retail by Finance Companies
(In thousands)

Type of vehicle	July 1973	Change from:	
		Month ago	Year ago
Total financed at retail	<u>362</u>	<u>-19</u>	<u>6</u>
New passenger	161	-7	16
Used passenger	120	-7	-4
New and used commercial	81	-5	-6

Selected Liabilities of Finance Companies
(In millions of dollars)

Type of liability	July 1973	Increase or decrease (-) during:		
		July 1973	June 1973	July 1972
Bank loans (excl. commercial paper)	7,034	884	671	-224
Commercial paper	<u>19,179</u>	<u>-232</u>	<u>-124</u>	<u>114</u>
Directly placed	<u>17,631</u>	<u>-676</u>	<u>-80</u>	<u>208</u>
Dealer placed	<u>1,548</u>	<u>444</u>	<u>-44</u>	<u>-94</u>