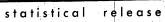
FEDERAL RESERVE



March 5, 1971

FINANCE COMPANIES JANUARY 1971

Consumer instalment credit outstanding at finance companies declined \$332 million in January reducing the total holdings to \$30.8 billion, the lowest since July 1959. A decline was registered in all major categories of credit.

Total credit extended to consumers in January was \$1,961 million, the lowest for any month since January 1968. Passenger car extensions, while \$109 million less than those of a year ago, were \$43 million more than in December. The extensions of nonautomotive consumer goods credit and personal loans were down from a month ago by \$165 million and \$712 million respectively.

Total business credit outstanding increased \$427. million as a result of the \$509 million increase in retail automotive outstandings. The amount of business credit extensions decreased slightly from last month to \$3,992 million. Wholesale automotive extensions were \$421 million above last month; this increase was more than offset by the decline of other business credit extensions.

The number of motor vehicles financed by finance companies decreased slightly in January to a total of 193,000 units. The number of new passenger cars and new and used commercial vehicles rose 5,000 and 9,000 respectively but there was a decline of 20,000 in the number of used passenger cars financed.

Outstanding Credit Held by Finance Companies (In millions of dollars)

	21	Increase or decrease during:		
Type of credit	January 31,	Jan.	Jan. Year ending	
	1971	1971	1970 Jan. 31, 1971	
Consumer instalment credit	30,791	- <u>332</u>	<u>-163</u> - <u>780</u>	
	9,754	-187	- 89 -1,210	
Retail automotive (passenger cars)	9,754	-107	- 89	
Other consumer goods	6,605	- 43	1 90	
Home repair and modernization	.93	- 1	<u>2</u> / - 13	
Personal loans	14,339	-101	- 75 353	
Business credit 1/	19,196	427	Not available at	
			present due to revisions in	
Retail automotive (commercial	2.006	509	reporting	
vehicles)	2,986 3,995	- 33	reporting	
Wholesale automotive	12,214	- 49		
Other business credit	12,214	47		

1/Excludes some credit extended to business, such as that extended by factoring subsidiaries.

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http://fraser.stlouisfed.org/ Federal Reserve Bank of St. Louis

Credit Extended by Finance Companies (In millions of dollars)

	January	Change from:		
Type of credit	1971	Month, ago	Year ago	
Consumer instalment credit	1,961	- <u>834</u>	- <u>218</u>	
Retail automotive (passenger cars)	497	_43	- <u>109</u>	
New Used	343 154	56 - 13	3/ <u>3</u> /	
Other consumer goods Home repair and modernization Personal loans	334 2 1,078	-165 -712	- 51 <u>2</u> / - 58	
Business credit $\underline{1}/$	3,992	59	Not available	
Retail automotive (commercial vehicles)	133	- 7	at present due to	
Wholesale automotive paper	2,344	421	revisions in reporting	
Other business credit	1,515	-473	:	

 $[\]underline{1}/\mathrm{Excludes}$ some credit extended to business, such as that extended by factoring subsidiaries.

Number of Motor Vehicles Financed by Finance Companies (In thousands)

Type of vehicle	January 1971		
Total financed at retail	193		
New passenger Used passenger New and used commercial	\$4 . 70 39		

^{2/}Less than 0.5 million dollars.

 $[\]overline{3}/\mathrm{Not}$ available due to revisions in reporting.