

Credit Extended by Sales Finance Companies
(In millions of dollars)

Type of credit	March 1970	Change from:	
		Month ago	Year ago
Consumer instalment credit	<u>1,315</u>	<u>143</u>	- <u>44</u>
Retail automotive (passenger cars)	<u>669</u>	<u>85</u>	- <u>43</u>
New	459	63	- 29
Used	210	22	- 14
Other consumer goods	330	29	4
Home repair and modernization	1	2/	2/
Personal loans	315	29	- 5
Business credit ^{1/}	<u>3,039</u>	<u>224</u>	- <u>346</u>
Retail automotive (commercial vehicles)	<u>131</u>	<u>10</u>	- <u>10</u>
New	108	8	- 7
Used	23	2	- 3
Wholesale automotive paper	<u>2,209</u>	<u>415</u>	- <u>17</u>
New (passenger and commercial)	2,157	408	- 17
Used (passenger and commercial)	52	7	2/
Wholesale other than automotive	152	15	- 33
Other business credit	547	-216	-286

^{1/}Excludes some credit extended to business, such as that extended by factoring subsidiaries.

^{2/}Less than 0.5 million dollars.

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Number of Motor Vehicles Financed by Sales Finance Companies
(In thousands)

Type of vehicle	March 1970	Change from:	
		Month ago	Year ago
Total financed at retail	<u>290</u>	<u>37</u>	- <u>34</u>
New passenger	134	20	- 12
Used passenger	120	14	- 16
New commercial	25	3	- 4
Used commercial	11	<u>1</u> /	- 2
Total financed at wholesale	<u>679</u>	<u>124</u>	- <u>13</u>
New (passenger and commercial)	649	121	- 9
Used (passenger and commercial)	30	3	- 4

1/ less than 0.5 thousand.