

January 6, 1956.

SALES FINANCE COMPANIES

NOVEMBER 1955

Passenger car instalment paper held by sales finance companies increased \$38 million during November, bringing month-end balances to an estimated \$7,860 million. This was \$2,369 million above a year earlier. Total consumer instalment credit held by sales finance companies at the end of the month was estimated at \$8,825 million.

The volume of credit extended on passenger automobiles declined further from the mid-year highs. Extensions during November, estimated at \$710 million, were \$45 million below the preceding month. Compared with a year ago, however, volume was up \$155 million. About 210 thousand new cars and 242 thousand used cars were financed during the month.

Wholesale automotive paper outstanding increased sharply during November as dealer stocks of new cars were rebuilt following the introduction of 1956 models. Month-end balances were estimated at \$1,256 million, \$361 million above a month ago and \$702 million above a year ago. Slight increases occurred in the other types of business credit.

Outstanding Credit Held by Sales Finance Companies
(In millions of dollars)

Type of credit	Nov. 30, 1955	Increase or decrease during:		
		Nov. 1955	Nov. 1954	Year ended Nov. 30, 1955
Consumer instalment credit	<u>8,825</u>	<u>+ 54</u>	<u>+ 10</u>	<u>+2,500</u>
Retail automotive (passenger cars)	7,860	+ 38	0	+2,369
Other consumer goods paper	403	+ 5	+ 3	+ 63
Repair and modernization loans	83	+ 1	0	+ 2
Personal loans	479	+ 10	+ 7	+ 66
Business credit ^{1/}	<u>2,136</u>	<u>+380</u>	<u>+ 60</u>	<u>+ 834</u>
Retail automotive (commercial vehicles)	431	+ 11	- 6	+ 74
Wholesale automotive	1,256	+361	+ 73	+ 702
Wholesale other than automotive	56	+ 1	- 3	+ 20
Other business credit	393	+ 7	- 4	+ 38

^{1/} Excludes some credit extended to business, such as credit arising from factoring operations.

Credit Extended by Sales Finance Companies
(In millions of dollars)

Type of credit	Nov. 1955	Change from:	
		Month ago	Year ago
Consumer instalment credit	831	- 38	+171
Retail automotive (passenger cars)	710	- 45	+155
New	476	- 44	+143
Used	234	- 1	+ 12
Other consumer goods paper	41	- 1	+ 4
Repair and modernization loans	6	0	+ 1
Personal loans	74	+ 8	+ 11
Business credit ^{1/}	1,487	+481	+733
Retail automotive (commercial vehicles)	40	- 3	+ 10
New	30	- 1	+ 9
Used	10	- 2	+ 1
Wholesale automotive paper	1,325	+484	+695
New (passenger and commercial)	1,271	+479	+678
Used (passenger and commercial)	54	+ 5	+ 17
Wholesale other than automotive	23	+ 2	+ 11
Other business credit ^{1/}	99	- 2	+ 17

Number of Motor Vehicles Financed by Sales Finance Companies
(In thousands)

Type of vehicle	Nov. 1955	Change from:	
		Month ago	Year ago
Total financed at retail	485	- 41	+ 58
New passenger	210	- 28	+ 46
Used passenger	242	- 11	+ 8
New commercial	18	- 1	+ 3
Used commercial	15	- 1	+ 1
Total financed at wholesale	551	+187	+256
New (passenger and commercial)	512	+188	+249
Used (passenger and commercial)	39	- 1	+ 7

^{1/} Excludes some credit extended to business, such as credit arising from factoring operations.