

Miss Burgess

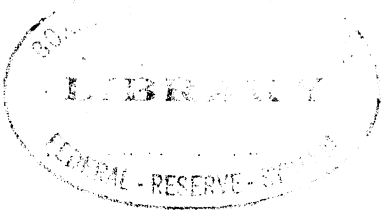
BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

G.20

February 4, 1954

SALES FINANCE COMPANIES

DECEMBER 1953



Sales finance company holdings of instalment paper on passenger automobiles decreased 15 million dollars during December to an estimated 5,306 million at the end of the month. Compared with December 31, 1952, however, these balances were up 1,234 million dollars. Total consumer instalment credit held, estimated at 6,147 million dollars at the year end, was 1,314 million above a year earlier. The total showed practically no change during December.

The volume of credit extended on passenger cars decreased 24 million dollars during December, reflecting declines in the financing of both new and used cars. December's volume was estimated at 493 million dollars, and represented the financing of about 152 thousand new cars and 227 thousand used cars.

Wholesale automotive paper outstanding was further reduced during December, decreasing 22 million dollars to an estimated 833 million at the month end. The other types of business credit outstanding also declined during the month.

Outstanding Credit Held by Sales Finance Companies
(In millions of dollars)

Type of credit	Dec. 31, 1953	Increase or decrease during:		
		Dec. 1953	Dec. 1952	Year ended Dec. 31, 1953
Consumer instalment credit	6,147	0	+163	+1,314
Retail automotive (passenger cars)	5,306	-15	+132	+1,234
Other consumer goods paper	367	- 1	+ 15	+ 35
Repair and modernization loans	83	+ 4	+ 3	+ 1
Personal loans	391	+12	+ 13	+ 44
Business credit ^{1/}	1,710	-45	+ 55	+ 70
Retail automotive (commercial vehicles)	443	-13	+ 3	- 97
Wholesale automotive	833	-22	+ 51	+ 137
Wholesale other than automotive	35	- 3	0	- 11
Other business credit	399	- 7	+ 1	+ 41

^{1/} Excludes some credit extended to business, such as credit arising from factoring operations.

Credit Extended by Sales Finance Companies
(In millions of dollars)

Type of credit	Dec. 1953	Change from:	
		Month ago	Year ago
Consumer instalment credit	<u>604</u>	+ 1	- 95
Retail automotive (passenger cars)	<u>493</u>	-24	- 84
New	281	-11	- 37
Used	212	-13	- 47
Other consumer goods paper	33	+ 4	- 15
Repair and modernization loans	8	+ 1	+ 2
Personal loans	70	+20	+ 2
Business credit ^{1/}	<u>725</u>	-76	-119
Retail automotive paper (commercial vehicles)	<u>33</u>	- 2	- 21
New	22	- 1	- 13
Used	11	- 1	- 8
Wholesale automotive paper	<u>597</u>	-68	- 85
New (passenger and commercial)	549	-72	- 63
Used (passenger and commercial)	48	+ 4	- 22
Wholesale other than automotive	11	0	- 5
Other business credit ^{1/}	84	- 6	- 8

Number of Motor Vehicles Financed by Sales Finance Companies
(In thousands)

Type of vehicle	Dec. 1953	Change from:	
		Month ago	Year ago
Total financed at retail	<u>410</u>	-28	- 56
New passenger	152	-10	- 28
Used passenger	227	-15	- 13
New commercial	15	- 2	- 9
Used commercial	16	- 1	- 6
Total financed at wholesale	<u>300</u>	-31	- 45
New (passenger and commercial)	254	-36	- 29
Used (passenger and commercial)	46	+ 5	- 16

^{1/} Excludes some credit extended to business, such as credit arising from factoring operations.