

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

G.20

June 4, 1953

SALES FINANCE COMPANIES

APRIL 1953

Sales finance company holdings of instalment paper on passenger automobiles increased 134 million dollars during April. Month-end balances, estimated at 4,536 million, were up 1,473 million from a year earlier. Small increases in holdings of other consumer goods paper and repair and modernization loans during the month brought consumer instalment credit outstanding to a total of 5,312 million dollars at the end of April, 138 million above the preceding month and 1,650 million above a year ago.

Extensions of credit on passenger cars continued in large volume in April. A slight increase in new car paper was offset by a decline in credit extended on used cars, so that total retail credit extended on passenger cars during April remained unchanged from March. The number of passenger vehicles financed at retail was also practically unchanged.

An increase of 32 million dollars in wholesale automotive credit outstanding during the month accounted for most of the gain in business credit held by sales finance companies. The volume of wholesale automotive credit extended during April, estimated at 913 million dollars, was slightly above the preceding month and 242 million above a year ago.

Outstanding Credit Held by Sales Finance Companies  
(In millions of dollars)

Type of credit	April 30, 1953	Change from:	
		Month ago	Year ago
Consumer instalment credit	5,312	+ 138	+1,650
Retail automotive (passenger cars)	4,536	+ 134	+1,473
Other consumer goods paper	345	+ 3	+ 113
Repair and modernization loans	80	+ 1	+ 15
Personal loans	351	0	+ 49
Business credit <u>1/</u>	1,852	+ 41	+ 210
Retail automotive (commercial vehicles)	549	- 1	+ 30
Wholesale automotive	863	+ 32	+ 109
Wholesale other than automotive	61	+ 2	- 2
Other business credit <u>1/</u>	379	+ 8	+ 73

1/ Excludes some credit extended to business, such as credit arising from factoring operations.

Credit Extended by Sales Finance Companies  
(In millions of dollars)

Type of credit	April 1953	Change from:	
		Month ago	Year ago
Consumer instalment credit	696	- 7	+158
Retail automotive (passenger cars)	609	0	+153
New	324	+ 7	+129
Used	285	- 7	+ 24
Other consumer goods paper	39	- 2	+ 7
Repair and modernization loans	4	0	0
Personal loans	44	- 5	- 2
Business credit <u>1/</u>	1,077	- 5	+255
Retail automotive paper (commercial vehicle)	49	- 5	- 5
New	31	- 3	- 2
Used	18	- 2	- 3
Wholesale automotive paper	913	+10	+242
New (passenger and commercial)	854	+12	+259
Used (passenger and commercial)	59	- 2	- 17
Wholesale other than automotive	21	- 5	+ 3
Other business credit <u>1/</u>	94	- 5	+ 15

Number of Motor Vehicles Financed by Sales Finance Companies  
(In thousands)

Type of vehicle	April 1953	Change from:	
		Month ago	Year ago
Total financed at retail	505	+ 1	+ 54
New passenger	182	+ 4	+ 55
Used passenger	277	- 2	- 1
New commercial	22	- 1	+ 1
Used commercial	24	0	- 1
Total financed at wholesale	447	+12	+105
New (passenger and commercial)	394	+14	+120
Used (passenger and commercial)	53	- 2	- 15

1/ Excludes some credit extended to business, such as credit arising from factoring operations.