# **FEDERAL RESERVE statistical release**



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## CONSUMER INSTALLMENT CREDIT August 1995

Consumer installment credit outstanding increased \$9.1 billion in August after rising \$8.8 billion in July. Growth in automobile credit slowed in August, while revolving credit and the "other" component both expanded more rapidly.

#### MONTHLY CHANGE IN CREDIT OUTSTANDING<sup>1</sup>

Seasonally adjusted

Type of credit	(m	Amount aillions of dollars	<b>)</b>	Annual rate (percent) 1995				
		1995	"					
	Jun. <sup>r</sup>	Jul. r	Aug. P	Jun. <sup>r</sup>	Jul. <sup>r</sup>	Aug. p		
Total	11,148	8,809	9,054	13.9	10.9	11.1		
Automobile	2,774	4,424	1,464	10.1	15.9	5.2		
Revolving	6,455	3,245	4,331	21.1	10.4	13.8		
Other <sup>2</sup>	1,920	1,140	3,260	8.8	5.2	14.8		

### TERMS OF CREDIT AT COMMERCIAL BANKS AND FINANCE COMPANIES<sup>3</sup>

Percent except as noted, not seasonally adjusted

		1994	1995						
Institution, terms, and type of loan	Aug.	Nov.	Feb.	May	Jul.	Aug.			
Commercial banks									
Interest rates									
48-mo. new car loan	8.41	8.75	9.70	9.78	n.a.	9.44			
24-mo. personal loan	13.33	13.59	14.10	14.03	n.a.	13.84			
Credit card plan*									
All accounts	n.a.	15.69	16.14	16.15	n.a.	15.98			
Accounts assessed interest	n.a.	15.77	15.27	16.23	n.a.	15.94			
Auto finance companies									
Interest rates									
New car	10.32	10.53	11.89	11.43	11.01	10.85			
Used car	13.92	14.19	15.06	14.78	14.35	14.23			
Maturity (months)									
New car	54.2	54.6	54.1	54.4	54.1	53.5			
Used car	50.1	50.3	52.0	52.2	52.4	52.3			
Loan-to-value ratio									
New car	93	93	92	92	92	92			
Used car	100	100	99	<b>9</b> 9	100	99			
Amount financed (dollars)									
New car	15,283	15,971	15,774	16,155	16,086	16,056			
Used car	10,755	11,202	11,181	11,396	11,637	11,662			

<sup>\*</sup> Data on credit card rates now are being collected in a new survey that was conducted for the first time for November, 1994. The rates for all accounts and for accounts assessed interest are described in footnote 3. Other notes appear on reverse.

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## CONSUMER INSTALLMENT CREDIT OUTSTANDING (Millions of dollars)

	1994					1995							
Type of credit and holder	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Маг.	Арг.	May	Jun. r	Jul. r	Aug. P
	Seasonally adjusted												
Total	863484	873606	882210	895627	902853	914260	918968	933717	946451	959593	970741	979550	988605
Automobile	304330	308654	311197	315213	317237	319408	321175	323502	326430	330390	333164	337588	339051
Revolving	319687	322035	324655	332402	334511	340450	345630	352741	359655	367117	373572	376818	381149
Other <sup>2</sup>	239467	242916	246358	248012	251106	254402	252164	257474	260366	262085	264005	265145	268405
	Not seasonally adjusted												
Total	863045	876055	882554	898896	925000	922788	917652	927260	938108	951096	964362	971578	987871
Major holders													
Commercial banks	400829	406375	407092	415237	427851	425941	423144	425208	431444	434863	437498	441165	450985
Finance companies	125197	130306	131562	132874	134830	137468	134758	135790	137804	139632	141743	142163	144918
Credit unions	112881	114343	115973	117351	119594	120029	120603	121946	123233	125052	126352	127549	129514
Savings institutions	37975	38420	38122	38275	38468	38153	37835	37519	37499	37500	37501	38001	38000
Nonfinancial business <sup>4</sup>	52923	52415	52440	54631	60957	57819	55828	55351	55116	55914	56349	56360	55723
Pools of securitized assets <sup>5</sup>	133240	134196	137365	140528	143300	143378	145484	151446	153012	158135	164919	166340	168931
Major types of credit <sup>6</sup>													
Automobile	306099	311511	313749	316761	318213	317869	319042	321592	324146	328932	333194	336614	340993
Commercial banks	137472	138827	140315	141660	141851	141546	141801	141857	142014	142865	144761	146149	147989
Finance companies	58589	60522	60750	61372	61609	62321	61067	61256	62435	63689	65162	65861	67667
Pools of securitized assets <sup>5</sup>	34960	35524	34774	34716	34918	33265	34312	35172	35319	36244	36690	37071	36681
Revolving	318128	320547	322487	334549	352266	347641	345354	348411	355012	362283	368809	372046	379256
Commercial banks	162856	166294	164227	171096	180183	176959	175574	175800	180609	183006	182950	184245	189132
Nonfinancial business <sup>4</sup>	47701	47168	47162	49276	55341	52299	50405	49959	49773	50595	51040	51077	50427
Pools of securitized assets <sup>5</sup>	86569	85950	89643	92321	94376	95826	96613	101571	103188	106811	112575	113782	116268
Other	238818	243997	246318	247586	254521	257278	253256	257257	258950	259881	262359	262918	268222
Commercial banks	100501	101254	102550	102481	105817	107436	105769	107551	108821	108992	109787	110771	113864
Finance companies	66608	69784	70812	71502	73221	75147	73691	74534	75369	75943	76581	76302	77251
Nonfinancial business <sup>4</sup>	5222	5247	5278	5355	5616	5520	5423	5392	5343	5319	5309	5283	5286
Pools of securitized assets <sup>5</sup>	11711	12722	12948	13491	14006	14287	14559	14703	14505	15080	15654	15487	15982

<sup>1.</sup> Covers most short- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments, excluding loans secured by real estate.

<sup>2.</sup> Comprises mobile home loans and all other installment loans not included in automobile or revolving credit, such as loans for education, boats, trailers, or vacations. These loans may be secured or unsecured.

3. Interest rates are annual percentage rates (APR) as specified by the Federal Reserve's Regulation Z. Interest rates for new—car loans and personal loans at commercial banks are simple unweighted averages of each bank's most common rate charged during the first calendar week of the middle month of each quarter. For credit card accounts, the rate for all accounts is the stated APR averaged across all credit card accounts at all reporting banks. The rate for accounts assessed interest is the annualized ratio of total finance charges at all reporting banks to the total average daily balances against which the finance charges were assessed (excludes accounts for which no finance charges were assessed). Finance company data are from the subsidiaries of the three major U.S. automobile manufacturers and are volume-weighted averages covering all loans of each type purchased during the month.

<sup>4.</sup> Includes retailers and gasoline companies.

<sup>5.</sup> Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originators.

<sup>6.</sup> Includes estimates for holders that do not separately report consumer credit holding by type.

r = revised. p = preliminary.