## CONSUMER INSTALLMENT CREDIT October 1992

Consumer installment credit outstanding increased $\$ 214$ million in October, following a $\$ 1,440$ million rise in September. Revolving credit posted another strong advance in October, while auto loans were virtually unchanged. "Other" credit continued to decline in the month.

MONTHLY CHANGE IN CREDIT OUTSTANDING ${ }^{1}$
Seasonally adjusted

| Type of credit | Amount(millions of dollars) |  |  | Annual rate (percent) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1992 |  |  | 1992 |  |  |
|  | Aug. | Sep. ${ }^{\text {r }}$ | Oct. ${ }^{\text {P }}$ | Aug. | Sep. ${ }^{\text {r }}$ | Oct. P |
| Total | -1,156 | 1,440 | 214 | -1.9 | 2.4 | 0.4 |
| Automobile | -799 | 440 | 29 | -3.7 | 2.1 | 0.1 |
| Revolving | 711 | 1,974 | 1,636 | 3.4 | 9.5 | 7.9 |
| Other ${ }^{2}$ | -1,068 | -974 | -1,451 | -5.9 | -5.4 | -8.1 |

TERMS OF CREDIT AT COMMERCIAL BANKS AND FINANCE COMPANIES ${ }^{3}$
Percent except as noted, not seasonally adjusted

| Institution, terms, and type of loan | 1991 |  | 1992 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct. | Nov. | Sep. | Oct. | Nov. |
| Commercial banks |  |  |  |  |  |
| Interest rates |  |  |  |  |  |
| 48-mo. new car loan | n.a. | 10.61 | n.a. | n.a. | 8.60 |
| 24-mo. personal loan | n.a. | 14.88 | n.a. | n.a. | 13.55 |
| 120-mo. mobile home loan | n.a. | 13.37 | n.a. | n.a. | 12.36 |
| Credit card plan | n.a. | 18.19 | n.a. | n.a. | 17.38 |
| Auto finance companies |  |  |  |  |  |
| Interest rates |  |  |  |  |  |
| New car | 12.23 | 10.79 | 8.65 | 9.51 | n.a. |
| Used car | 15.46 | 15.06 | 13.44 | 13.37 | n.a. |
| Maturity (months) |  |  |  |  |  |
| New car | 55.4 | 54.1 | 53.3 | 54.1 | n.a. |
| Used car | 47.0 | 47.0 | 47.7 | 47.9 | n.a. |
| Loan-to-value ratio |  |  |  |  |  |
| New car | 88 | 88 | 90 | 89 | n.a. |
| Used car | 97 | 96 | 97 | 97 | n.a. |
| Amount financed (dollars) |  |  |  |  |  |
| New car | 12,684 | 13,245 | 13,889 | 19,443 | n.a. |
| Used car | 9,077 | 9,029 | 8,402 | 9,373 | n.a. |

Notes appear on reverse.

CONSUMER INSTALLMENT CREDIT OUTSTANDING
(Millions of dollars)

| Type of credit and holder | 1991 |  |  | 1992 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. ${ }^{\text {r }}$ | Oct. ${ }^{\text {P }}$ |
|  | Seasonally adjusted |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 729225 | 727960 | 727799 | 728618 | 728395 | 727404 | 723821 | 722928 | 722919 | 721820 | 720664 | 722104 | 722317 |
| Automobile | 264420 | 262383 | 263003 | 263134 | 261659 | 262125 | 260376 | 259834 | 257339 | 257743 | 256944 | 257384 | 257412 |
| Revolving | 241436 | 242573 | 242785 | 244288 | 245974 | 245259 | 245905 | 246220 | 247418 | 247332 | 248043 | 250017 | 251653 |
| Other ${ }^{2}$ | 223369 | 223004 | 222012 | 221196 | 220762 | 220020 | 217541 | 216874 | 218162 | 216744 | 215677 | 214703 | 213252 |
|  | Not seasonally adjusted |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 729782 | 729758 | 742058 | 733294 | 725882 | 721091 | 718676 | 718420 | 719845 | 718599 | 721985 | 724198 | 722700 |
| Major holders |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial banks | 334835 | 333272 | 339565 | 335320 | 330464 | 327697 | 326205 | 324791 | 324171 | 323899 | 323866 | 324046 | 324424 |
| Finance companies | 124299 | 123228 | 121901 | 119206 | 120280 | 118353 | 118364 | 116138 | 116690 | 117002 | 117175 | 116650 | 114702 |
| Credit unions | 92,128 | 91,849 | 92,254 | 91,894 | 91,469 | 91,164 | 91,339 | 91,605 | 92,340 | 91,778 | 92,270 | 92,698 | 92,941 |
| Savings institutions | 41,691 | 41,337 | 40,315 | 39,448 | 38,479 | 37,142 | 36,499 | 36,224 | 35,782 | 35,552 | 35,378 | 35,069 | 34,681 |
| Retailers | 38,147 | 39,460 | 44,030 | 41,567 | 40,015 | 39,454 | 39,553 | 37,824 | 37,438 | 37,219 | 38,791 | 38,778 | 39,299 |
| Gasoline companies | 4,529 | 4,388 | 4,362 | 4,377 | 4,151 | 3,988 | 4,094 | 4,193 | 4,360 | 4,506 | 4,542 | 4,499 | 4,452 |
| Pools of securitized assets ${ }^{4}$ | 94,153 | 96,224 | 99,631 | 101482 | 101024 | 103293 | 102622 | 107645 | 109064 | 108643 | 109963 | 112458 | 112201 |
| Major types of credit ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile | 266747 | 263249 | 263108 | 261871 | 259723 | 259530 | 258449 | 258665 | 257442 | 258104 | 259128 | 260395 | 259626 |
| Commercial banks | 113950 | 112968 | 111912 | 110707 | 110077 | 110047 | 109056 | 108610 | 106645 | 107722 | 107978 | 108355 | 108105 |
| Finance companies | 66,222 | 64,840 | 63,413 | 62,204 | 61,957 | 60,655 | 61,717 | 59,399 | 60,056 | 60,400 | 60,393 | 59,806 | 59,290 |
| Pools of securitized assets ${ }^{4}$ | 26,948 | 25,864 | 28,057 | 29,460 | 28,480 | 29,942 | 28,679 | 31,406 | 31,024 | 30,454 | 30,826 | 31,971 | 31,757 |
| Revolving | 239577 | 243349 | 255895 | 249320 | 245088 | 242267 | 242708 | 243315 | 245092 | 244661 | 247051 | 248692 | 249715 |
| Commercial banks | 131171 | 130509 | 137968 | 133839 | 130848 | 128550 | 128506 | 128013 | 127925 | 127476 | 126922 | 127234 | 127263 |
| Retailers | 33,641 | 34,928 | 39,352 | 36,953 | 35,438 | 34,892 | 34,989 | 33,245 | 32,844 | 32,617 | 34,167 | 34,148 | 34,654 |
| Gasoline companies | 4,529 | 4,388 | 4,362 | 4,377 | 4,151 | 3,988 | 4,094 | 4,193 | 4,360 | 4,506 | 4,542 | 4,499 | 4,452 |
| Pools of securitized assets ${ }^{4}$ | 56,290 | 59,459 | 60,139 | 60,087 | 60,633 | 60,953 | 61,190 | 63,801 | 65,784 | 65,791 | 66,985 | 68,252 | 68,699 |
| Other | 223458 | 223160 | 223055 | 222103 | 221071 | 219294 | 217519 | 216440 | 217311 | 215834 | 215806 | 215111 | 213359 |
| Commercial banks | 89,714 | 89,795 | 89,685 | 90,774 | 89,539 | 89,100 | 88,643 | 88,168 | 89,601 | 88,701 | 88,966 | 88,457 | 89,056 |
| Finance companies | 54,314 | 54,609 | 54,684 | 57,002 | 58,323 | 57,698 | 56,647 | 56,739 | 56,634 | 56,602 | 56,782 | 56,844 | 55,412 |
| Retailers | 4,506 | 4,532 | 4,678 | 4,614 | 4,577 | 4,562 | 4,564 | 4,579 | 4,594 | 4,602 | 4,624 | 4,630 | 4,645 |
| Pools of securitized assets ${ }^{4}$ | 10,915 | 10,901 | 11,435 | 11,935 | 11,911 | 12,398 | 12,753 | 12,438 | 12,256 | 12,398 | 12,152 | 12,235 | 11,745 |

[^0]2. Comprises mobile home loans and all other installment loans not included in automobile or revolving credit, such as loans for education, boats, trailers, or vacations. These loans may be secured or unsecured.


4. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originators.
5. Includes estimates for holders that do not separately report consumer credit holding by type.
$\mathrm{r}=$ revised. $\mathrm{p}=$ preliminary.


[^0]:    1. Covers most short-and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments, excluding loans secured by real estate.
