## FEDERAL RESERVE statistical release

For immediate release September 10, 1990

## CONSUMER INSTALLMENT CREDIT

Consumer installment credit outstanding rose $\$ 4.47$ billion in July, after remaining virtually unchanged in June. Over the first seven months of 1990, monthly installment credit growth has averaged $\$ 1.78$ billion -- down from the $\$ 4.42$ billion average of the previous two years. The July increase was concentrated in revolving and "other" credit outstanding. Automobile loans contracted while outstanding mobile home borrowings were about unchanged in July.

| Net change in |  |  |  |
| :---: | :---: | :---: | :---: |
| amount outstanding |  |  |  |
| (millions of dollars) | Annual rate of growth |  |  |
| Jul p | Jun $r$ | May |  |
| (percent) |  |  |  |

CHANGE IN CREDIT, BY TYPE $1 /$
(seasonally adjusted)

| Total | 4,465 | 116 | 3,650 | 7.4 | 0.2 | 6.1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Automobile | -534 | $-1,764$ | -5 | -2.2 | -7.3 | -0.0 |
| Revolving | 3,766 | 1,208 | 3,188 | 21.7 | 7.0 | 18.8 |
| Mobile home | 33 | -83 | 113 | 1.7 | -4.3 | 6.0 |
| Other | 1,201 | 753 | 353 | 7.0 | 4.4 | 2.1 |


|  | Aug | Jul | Jun | May | $\begin{aligned} & 1989- \\ & \text { Aug } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TERMS OF CREDIT 2/ (not seasonally adjusted) |  |  |  |  |  |
| Interest rates |  |  |  |  |  |
|  |  |  |  |  |  |
| 48-mo. new car loan | 11.89 | n.a. | n.a. | 11.82 |  |
| 24-mo. personal loan | 15.46 | n.a. | n.a. | 15.41 | 15.45 |
| 120-mo. mobile home loan | 14.09 | n.a. | n.a. | 14.09 | 14.13 |
| Credit card plan | 18.18 | n.a. | n.a. | 18.14 | 18.07 |
| Auto finance companies 18.a. 18.14 18.07 |  |  |  |  | 12.22 |
| Used car loan | n.a. | 15.96 | 16.00 | 16.03 | 16.31 |
| Other terms at auto finance companies Maturity (months) |  |  |  |  |  |
| New car loan | n.a. | 54.9 | 54.8 | 54.5 | 52.9 |
| Loan-to-value ratio (percent) 8 |  |  |  |  |  |
| New car loan | n.a. | 86 | 87 | 87 | 90 |
| Amount financed (dollars) | n.a. | 96 | 95 | 96 | 96 |
| New car loan | n.a. | 12,125 | 12,108 | 12,064 | 11,949 |
| Used car loan | n.a. | 8,401 | 8,296 | 8,169 | 7,874 |


|  | $\begin{aligned} & \text { Jul } p \\ & 1990 \end{aligned}$ | $\begin{aligned} & \operatorname{Jun}_{1990} r \end{aligned}$ | $\begin{aligned} & \text { May } \\ & 1990 \end{aligned}$ | $\begin{aligned} & \text { Apr } \\ & 1990 \end{aligned}$ | $\begin{aligned} & \operatorname{Mar} \\ & 1990 \end{aligned}$ | $\begin{aligned} & \text { Jul } \\ & 1989 \end{aligned}$ | $\begin{aligned} & \text { Jun } \\ & 1989 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 5 | lly ad | ted |  |  |
| Total | 729,066 | 724,601 | 724,485 | 720,835 | 720,445 | 700,000 | 697,262 |
| Automobile | 286,634 | 287,168 | 288,931 | 288,936 | 290,932 | 289,882 | 290,583 |
| Revolving | 212,128 | 208,362 | 207,153 | 203,965 | 202,263 | 186,284 | 184,239 |
| Mobile home | 22,766 | 22,733 | 22,815 | 22,702 | 22,708 | 23,240 | 23,309 |
| Other | 207,539 | 206,338 | 205,585 | 205,232 | 204,543 | 200,594 | 199,130 |
|  |  |  | not se | nally | usted |  |  |
| Total | 726,933 | 722,953 | 720,045 | 715,801 | 713,138 | 698,232 | 695,602 |
| Major holder |  |  |  |  |  |  |  |
| Commercial banks | 339,657 | 335,998 | 339,328 | 337,576 | 334,645 | 325,893 | 324,967 |
| Finance companies | 138,796 | 138,642 | 138,384 | 138,174 | 137,857 | 144,425 | 143,858 |
| Credit unions | 90,288 | 90,137 | 89,913 | 89,689 | 89,556 | 90,004 | 89,694 |
| Savings institutions | 52,503 | 52,902 | 53,301 | 53,606 | 54,095 | 60,454 | 60,208 |
| Retailers | 36,804 | 37,382 | 37,347 | 37,207 | 37,302 | 37,668 | 37,899 |
| Gasoline companies | 4,396 64,489 | 4,192 63,700 | 4,024 57,748 | 3,928 55,621 | 3,792 55,891 | 4,077 35,711 | 3,957 35,019 |
| Major credit type 4/ |  |  |  |  |  |  |  |
| AutomobileCommercial banksFinance companies | 287,322 | 287,254 | 287,140 | 286,220 | 286,539 | 290,549 | 290,554 |
|  | 127,509 | 126,988 | 127,056 | 126,483 | 126,289 | 124,389 | 124,596 |
|  | 77,716 | 78,273 | 78,927 | 79,295 | 79,523 | 89,363 | 89,312 |
| Pools of securitized assets 3/ | 21,239 | 21,043 | 20,151 | 19,406 | 19,563 | 12,770 | 12,699 |
| RevolvingCommercial banksRetailersGasoline companies | 209,582 | 206,820 | 204,854 | 201,783 | 199,937 | 184,049 | 182,839 |
|  | 124,602 | 122,116 | 125,433 | 124,039 | 122,024 | 116,214 | 115,580 |
|  | 32,325 | 32,884 | 32,857 | 32,721 | 32,794 | 33,262 | 33,486 |
|  | 4,396 | 4,192 | 4,024 | 3,928 | 3,792 | 4,077 | 3,957 |
| Pools of securitized assets 3/ | 36,786 | 36,076 | 30,913 | 29,403 | 29,542 | 17,785 | 17,172 |
| Mobile homesCommercial banks | 22,843 | 22,644 | 22,610 | 22,484 | 22,426 | 23,321 | 23,218 |
|  | 9,443 | 9,296 | 9,295 | 9,231 | 9,142 | 9,045 | 9,004 |
| Finance companies | 5,328 | 5,266 | 5,224 | 5,168 | 5,178 | 5,649 | 5,659 |
| OtherCommercial banksFinance companiesRetailers | 207,186 | 206,235 | 205,441 | 205,314 | 204,236 | 200,313 | 198,991 |
|  | 78,103 | 77,598 | 77,544 | 77,823 | 77,190 | 76,245 | 75,787 |
|  | 55,752 | 55,103 | 54,233 | 53,711 | 53,156 | 49,413 | 48,887 |
|  | 4,479 | 4,498 | 4,490 | 4,486 | 4,508 | 4,406 | 4,413 |
| Pools of securitized assets (incl. mobile homes) 3/ | 6,464 | 6,581 | 6,684 | 6,812 | 6,786 | 5,156 | 5,148 |

1. The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments, excluding loans secured by real estate.
2. Interest rates are annual percentage rates as specified by Regulation Z. Commercial bank data are simple unweighted averages of each bank's "most common" rate charged during the first calendar week of the month. Finance company data from the subsidiaries of the three major U.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.
3. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.
4. Type-of-credit totals include estimates for certain holders for which only consumer credit totals are available.
$r=$ revised. $\quad p=p r e l i m i n a r y$.

The G.l9 Statistical Release is issued around the fifth working day of each month. The exact date and time may be obtained by calling (202) 452-3206.

