FEDERAL RESERVE statistical release



For immediate release July 7, 1989

G.19

CONSUMER INSTALLMENT CREDIT

Consumer installment credit outstanding increased \$3.60 billion in May, following a \$2.49 billion rise in April. The annual rate of growth in May was 6.2 percent -- above the 4.3 percent April pace but about in line with March. Auto loans outstanding grew a little faster in May than in April. Revolving credit advanced a little more rapidly than in April as did "other" loans outstanding; mobile home borrowings continued to decline.

| | amound (millio | change in t outstand ons of do - 1989 | Annual rate of growth (percent) | | | |
|--|-------------------|--|------------------------------------|-------|-------|-------|
| | May p | Apr r | Mar r | May p | Apr r | Mar r |
| CHANGE IN CREDIT, BY TYPE (seasonally adjusted) | E 1/ | | | | | |
| Total | 3,602 | 2,492 | 3,765 | 6.2 | 4.3 | 6.6 |
| Automobile | 1,016 | 682 | 82 | 4.2 | 2.8 | 0.3 |
| Revolving | 1,942 | 1,655 | 4,261 | 12.6 | 10.9 | 28.6 |
| Mobile home | -15 | -174 | -1,824 | -0.7 | -8.7 | -84.2 |
| 0ther | 659 | 329 | 1,246 | 4.0 | 2.0 | 7.7 |

| | | 1989 | | | | |
|------------------------------|--------|--------|---------|--------|--------|--|
| | May | Apr | Mar | Feb | May | |
| TERMS OF CREDIT 2/ | | | | | | |
| (not seasonally adjusted) | | | | | | |
| Interest rates | | | | | | |
| Commercial banks | | | | | | |
| 48-mo. new car loan | 12.44 | n.a. | n.a. | 11.76 | 10.55 | |
| 24-mo. personal loan | 15.65 | n.a. | n.a. | 15.22 | 14.40 | |
| 120-mo. mobile home loan | 14.35 | n.a. | n.a. | 14.00 | 13.49 | |
| Credit card plan | 18.11 | n.a. | n.a. | 17.83 | 17.78 | |
| Auto finance companies | | | | | | |
| New car loan | 11.80 | 12.10 | 13.07 | 13.07 | 12.29 | |
| Used car loan | 16.45 | 16.39 | 16.12 | 15.90 | 14.81 | |
| Other terms at | | | | | | |
| auto finance companies | | | | | | |
| Maturity (months) | | | | | | |
| New car loan | 52.7 | 53.4 | 55.4 | 55.7 | 56.2 | |
| Used car loan | 46.6 | 47.8 | 47.1 | 47.4 | 46.9 | |
| Loan-to-value ratio (percent | :) | | | | | |
| New car loan | 91 | 91 | 92 | 92 | 94 | |
| Used car loan | 97 | 97 | 97 | 98 | 99 | |
| Amount financed (dollars) | | | | | | |
| New car loan | 11,973 | 11,886 | 11,867 | 11,819 | 11,624 | |
| Used car loan | | 7,855 | | 8,022 | 7,778 | |
| | | | | | | |

| | May p 1989 S.A. | Apr r 1989 S.A. | Mar r 1989 S.A. | Feb 1989 S.A. | Jan 1989 S.A. | May 1988 S.A. | May p 1989 N.S.A. | May 1988 N.S.A. |
|-------------------------|-----------------------|-----------------------|-----------------------|---------------------|---------------------|---------------------|-------------------------|-----------------------|
| Total | 697,256 | 693,654 | 691,162 | 687,397 | 682,020 | 632,431 | 691,393 | 626,876 |
| Major holder | | | | | | | | |
| Commercial banks | 323,078 | 320,458 | 318,242 | 318,423 | 316,797 | 297,521 | 320,769 | 295,400 |
| Finance companies 3/ | 145,523 | 144,378 | 143,070 | 143,419 | 141,795 | 145,310 | 143,265 | 143,063 |
| Credit unions | 89,735 | 89,072 | 88,514 | 87,813 | 87,093 | 83,086 | 88,721 | 82,17 |
| Savings institutions | 61,429 | 61,919 | 62,735 | 63,109 | 62,867 | 61,270 | 61,767 | 61,625 |
| Retailers | 41,323 | 41,301 | 41,300 | 41,052 | 40,986 | 41,515 | 40,829 | 41,013 |
| Gasoline companies | 3,809 | | | | - | - | - | - |
| • | 3,609 | 3,787 | 3,682 | 3,677 | 3,655 | 3,730 | 3,683 | 3,604 |
| Pools of securitized | 70 750 | 70 777 | 77 (10 | 20 007 | 00 007 | | 70 750 | |
| assets 4/ | 32,359 | 32,737 | 33,619 | 29,903 | 28,827 | n.a. | 32,359 | n.a. |
| Major credit type 5/ | | | | | | | | |
| Automobile | 290,547 | 289,531 | 288,850 | 288,767 | 286,382 | 276,458 | n.a. | n.a. |
| Commercial banks | 124,962 | 123,878 | 123,062 | 122,983 | 122,160 | 115,426 | 124,237 | 114,751 |
| Finance companies | 90,976 | 90,268 | 89,567 | 88,789 | 87,968 | 100,671 | 89,322 | 98,906 |
| Credit unions | 42,613 | 42,388 | 42,211 | 41,964 | 41,707 | 41,033 | n.a. | n.a. |
| Savings institutions | 18,601 | 18,866 | 19,231 | 19,464 | 19,506 | 19,329 | n.a. | n.a. |
| Pools of sec. assets 4/ | 13,395 | 14,132 | 14,779 | 15,568 | 15,042 | n.a. | 13,395 | n.a. |
| Revolving 6/ | 186,428 | 184,486 | 182,831 | 178,570 | 176,716 | 162,105 | n.a. | n.a. |
| Commercial banks | 115,408 | 114,130 | 112,553 | 111,706 | 111,133 | 107,084 | 113,850 | 105,675 |
| Savings institutions | 11,029 | 10,918 | 10,860 | 10,722 | 10,479 | 9,847 | n.a. | n.a. |
| Retailers | 36,504 | 36,497 | 36,489 | 36,257 | 36,176 | 36,901 | 36,044 | 36,431 |
| Gasoline companies | 3,809 | 3,787 | 3,682 | 3,677 | 3,655 | 3,730 | 3,683 | 3,604 |
| Credit unions | 5,100 | 5,020 | 4,947 | 4,866 | 4,785 | 4,543 | n.a. | n.a. |
| Pools of sec. assets 4/ | 14,578 | 14,134 | 14,299 | 11,342 | 10,489 | n.a. | 14,578 | n.a. |
| | • | | • | • | • | | • | |
| Mobile homes | 23,978 | 23,993 | 24,168 | 25,992 | 26,036 | 26,249 | n.a. | n.a. |
| Commercial banks | 8,886 | 8,836 | 8,844 | 8,974 | 8,974 | 9,112 | 8,823 | 9,046 |
| Finance companies | 5,684 | 5,659 | 5,687 | 7,308 | 7,376 | 7,567 | 5,638 | 7,507 |
| Savings institutions | 9,408 | 9,498 | 9,637 | 9,710 | 9,687 | 9,570 | n.a. | n.a. |
| Other | 196,302 | 195,643 | 195,314 | 194,068 | 192,886 | 167,619 | n.a. | n.a. |
| Commercial banks | 73,822 | 73,614 | 73,783 | 74,760 | 74,532 | 65,899 | 73,859 | 65,928 |
| Finance companies | 48,863 | 48,451 | 47,816 | 47,322 | 46,451 | 37,072 | 48,305 | 36,650 |
| Credit unions | 42,022 | 41,665 | 41,357 | 40,983 | 40,601 | 37,510 | n.a. | n.a. |
| Savings institutions | 22,390 | 22,638 | 23,006 | 23,214 | 23,196 | 22,525 | n.a. | n.a. |
| Retailers | 4,819 | 4,804 | 4,811 | 4,795 | 4,809 | 4,614 | 4,785 | 4,582 |
| Pools of sec. assets | | | | | | | | |
| (incl. mobile homes) 4/ | 4,386 | 4,471 | 4,541 | 2,993 | 3,296 | n.a. | 4,386 | n.a. |

^{1.} The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments, excluding loans secured by real estate.

n.a.= Data not available. S.A.= Seasonally adjusted. N.S.A.= Not seasonally adjusted. r = revised. p = preliminary.

The G.19 Statistical Release is issued around the fifth working day of each month. The exact date and time may be obtained by calling (202) 452-3206.

^{2.} Interest rates are annual percentage rates as specified by Regulation Z. Commercial bank data are simple unweighted averages of each bank's "most common" rae charged during the first calendar week of the month. Finance company data from the subsidiaries of the three major U.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.

^{3.} More detail for finance companies is available in the G.20 Statistical Release, Finance Companies.

^{4.} Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.

^{5.} Not seasonally adjusted data are unavailable by type of credit for certain holders. In these cases, the seasonally adjusted total for the holder group has been allocated among the components using the latest available benchmark information.

^{6.} Excludes 30-day charge credit held by travel and entertainment companies.