# FEDERAL RESERVE statistical release 

For immediate release July 8, 1988

## CONSUMER INSTALLMENT CREDIT

Outstanding consumer installment credit grew $\$ 2.42$ billion in May, following a $\$ 3.85$ billion advance in April. The annual rate of growth in May was 4.6 percent -off from the 7.3 percent April rise and the 10.7 percent first quarter pace. Slower expansion of automobile credit -- in part, reflecting reduced incentives -- accounted for most of the slowing in growth in May. Revolving credit grew at about the same rate in May as in April, while the increase in "other" consumer installment borrowing was a bit slower. Mobile home credit outstanding declined in May.

| CHANGE IN CREDIT, BY TYPE (seasonally adjusted) | Net change in amount outstanding (millions of dollars) |  |  | Annual rate of growth (percent) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1988 |  |  | 1988 |  |  |
|  | May ${ }^{\text {P }}$ | Apr ${ }^{\text {r }}$ | Mar. | May ${ }^{\text {P }}$ | Apr ${ }^{\text {r }}$ | Mar. |
| Total | 2,421 | 3,851 | 5,191 | 4.6 | 7.3 | 10.0 |
| Automobile | 597 | 1,805 | 3,628 | 2.6 | 7.8 | 15.9 |
| Revolving | 1,688 | 1,713 | 2,182 | 12.1 | 12.4 | 16.0 |
| Mobile home | -60 | 32 | -125 | -2.8 | 1.5 | -5.8 |
| Other | 196 | 301 | -493 | 1.5 | 2.2 | -3.7 |
| TERMS OF CREDIT <br> (not seasonally adjusted) | 1988 |  |  |  |  | 1987 |
|  |  |  |  |  |  | ---- |
|  | May | Apr | Mar. | Feb. |  | May |
| Interest rates 1/ Commercial banks 2/ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 48-mo. new-car loan | 10.55 | n.a. | n.a. | 10.72 |  | 10.24 |
| 24-mo. personal loan | 14.40 | n.a. | n.a. | 14.46 |  | 14.00 |
| 120-mo. mobile home loan | 13.49 | n.a. | n.a. | 13.45 |  | 13.23 |
| Credit card plan | 17.78 | n.a. | n.a. | 17.80 |  | 17.93 |
| Auto finance companies 3/ |  |  |  |  |  |  |
| New-car loan | 12.29 | 12.29 | 12.24 | 12.26 |  | 10.69 |
| Used-car loan | 14.81 | 14.82 | 14.77 | 14.75 |  | 14.45 |
| Other terms at auto finance companies 3/ Maturity (months) |  |  |  |  |  |  |
| New-car loan | 56.2 | 56.2 | 56.0 | 55.9 |  | 53.5 |
| Used-car loan | 46.9 | 46.9 | 46.9 | 46.8 |  | 45.2 |
| Loan-to-value ratio (percent) |  |  |  |  |  |  |
| New-car loan | 94 | 94 | 94 | 94 |  | 93 |
| Used-car loan | 99 | 98 | 98 | 99 |  | 98 |
| Amount financed (dollars) |  |  |  |  |  |  |
| New-car loan | 11,624 | 11,553 | 11,493 | 11,447 |  | 11,176 |
| Used-car loan | 7,778 | 7,662 | 7,587 | 7,619 |  | 7,373 |


|  | Net change during month |  |  | Outstanding at end of month |  |  | Change from end of May 1987 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 1988 | $\begin{aligned} & \text { Apr. }^{\mathbf{T}} \\ & 1988 \end{aligned}$ | $\begin{aligned} & \text { May }^{p} \\ & 1988 \end{aligned}$ | $\begin{aligned} & \text { May }{ }^{P} \\ & 1988 \end{aligned}$ | $\begin{aligned} & \mathrm{May}^{\mathrm{P}} \\ & 1988 \end{aligned}$ | $\begin{aligned} & \text { May } \\ & 1987 \end{aligned}$ |  |  |
|  | S.A. | S.A. | N.S.A. | S.A. | N.S.A. | N.S.A. | Amount | Percent |
| Total | 2,421 | 3,851 | 4,717 | 635,757 | 631,769 | 577,584 | 54,185 | 9.4 |

Major holder

| Commercial banks | 2,150 | 2,335 | 1,937 | 295,316 | 293,479 | 265,551 | 27,928 | 10.5 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Finance companies $5 /$ | -61 | 462 | 826 | 144,454 | 142,542 | 132,644 | 9,898 | 7.5 |
| Credit unions | 284 | 609 | 540 | 83,488 | 82,879 | 76,635 | 6,244 | 8.1 |
| Savings institutions | 108 | 309 | 1195 | 65,495 | 66,536 | 59,122 | 7,414 | 12.5 |
| Retailers | -133 | 24 | 95 | 43,162 | 42,655 | 40,233 | 2,422 | 6.0 |
| Gasoline companies | 73 | 112 | 124 | 3,842 | 3,678 | 3,399 | 279 | 8.2 |

Major credit type 6/

| Automobile | 597 | 1,805 | n.a. | 279,164 | n.a. | n.a. | n.a. | n.a. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial banks | 1,048 | 1,275 | 1,202 | 115,916 | 115,197 | 103,047 | 12,150 | 11.8 |
| Finance companies | -856 | -105 | 154 | 99,708 | 98,343 | 92,430 | 5,913 | 6.4 |
| Credit unions | 323 | 498 | n.a. | 45,617 | n.a. | n.a. | n.a. | n.a. |
| Savings institutions | 82 | 137 | n.a. | 17,924 | n.a. | n.a. | n.a. | n.a. |
| Revolving 7/ | 1,688 | 1,713 | n.a. | 169,044 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | 1,345 | 1,098 | 820 | 105,595 | 104,465 | 87,898 | 16,567 | 18.8 |
| Savings institutions | 206 | 250 | n.a. | 14,515 | n.a. | n.a. | n.a. | n.a. |
| Retailers | -155 | 7 | 71 | 37,259 | 36,782 | 34,750 | 2,032 | 5.8 |
| Gasoline companies | 73 | 112 | 124 | 3,842 | 3,678 | 3,399 | 279 | 8.2 |
| Credit unions | 219 | 246 | n.a. | 7,833 | n.a. | n.a. | n.a. | n.a. |
| Mobile home | -60 | 32 | n.a. | 25,704 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | -79 | 54 | -76 | 8,969 | 8,890 | 9,035 | -145 | -1.6 |
| Finance companies* | 3 | -65 | -43 | 7,578 | 7,517 | 8,418 | -901 | -10.7 |
| Savings institutions | 15 | 43 | n.a. | 9,157 | n.a. | n.a. | n.a. | n.a. |
| Other | 196 | 301 | n.a. | 161,845 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | -165 | -93 | -9 | 64,836 | 64,927 | 65,571 | -644 | -1.0 |
| Finance companies | 792 | 633 | 715 | 37,168 | 36,682 | 31,796 | 4,886 | 15.4 |
| Credit unions | -258 | -135 | n.a. | 30,039 | n.a. | n.a. | n.a. | n.a. |
| Savings institutions | -196 | -121. | n.a. | 23,899 | n.a. | n.a. | n.a. | n.a. |
| Retailers | 23 | 17 | 24 | 5,903 | 5,873 | 5,483 | 390 | 7.1 |

1. Interest rates are annual percentage rates as specified by Regulation $Z$.
2. Commercial bank data are simple unweighted averages of each bank's "most common" rate charged during the first calendar week of the month.
3. Finance company data from the subsidiaries of the three major U.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.
4. The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments, excluding loans secured by real estate. Includes outstanding balances on some securitized consumer loans originated by financial institutions.
5. More detail for finance companies is available in the G. 20 Statistical Release, Finance Companies.
6. Not seasonally adjusted data are unavailable by type of credit for certain holders. In these cases, the seasonally adjusted total for the holder group has been allocated among the components using the latest available benchmark information.
7. Excludes 30-day charge credit held by travel and entertainment companies.
n.a. $=$ Data not available. S.A. $=$ Seasonally adjusted. N.S.A. $=$ Not seasonally adjusted. $r=r e v i s e d . \quad p=$ preliminary.

The G. 19 Statistical Release is issued around the fifth working day of each month. The exact date and time may be obtained by calling (202) 452-3206.

