For immediate release
September 9, 1986

## CONSUMER IRSTALLMERT CREDIT

Consumer installment credit outstanding rose a easonally adjusted $\$ 5.4$ billion in July, the same as the upward-revised increase in June. The annual rate of gain was 11.4 percent in July, unchanged from June and slightly below the 12.2 percent pace in the second quarter. Expansion in auto credit accounted for most of the overall increase. Growth in revolving credit picked up in July while the advance in "other" credit slowed and mobile home lending declined.

| FLOWS OF CREDIT (seasonally adjusted) | Net change in amount outstanding (millions of dollars) |  |  | Annual rate of growth (percent) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1986 |  |  | 1986 |  |  |
|  | $\mathrm{Ju} 1 \mathrm{y}^{\text {P }}$ | June ${ }^{\text {r }}$ | May | July ${ }^{\text {p }}$ | June ${ }^{\text {r }}$ | May |
| Total | 5,377 | 5,386 | 6,457 | 11.4 | 11.5 | 13.9 |
| Automobile | 3,626 | 3,642 | 3,151 | 19.5 | 20.0 | 17.5 |
| Revolving | 626 | 175 | 1,103 | 6.0 | 1.7 | 10.7 |
| Mobile home | -82 | -81 | 48 | -3.8 | -3.8 | 2.2 |
| Other | 1,206 | 1,650 | 2,155 | 7.4 | 10.3 | 13.5 |
| TERMS OF CREDIT <br> (not seasonally adjusted) | 1986 |  |  |  | 1985 |  |
|  | August | July | June | May |  |  |
| Interest rates 1/ <br> Commercial banks 2/ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 48-mo. new-car loan | 11.00 | n.a. | n.a. | 11.45 |  | .a. |
| 24-mo. personal loan | 14.70 | n.a. | n.a. | 14.89 |  | .a. |
| 120-mo. mobile home loan | 13.95 | n.a. | n.a. | 13.97 |  | .a. |
| Credit card plan | 18.15 | n.a. | n.a. | 18.32 |  | .a. |
| Auto finance companiea 3/ |  |  |  |  |  |  |
| New-car loan | n.a. | 9.31 | 9.35 | 9.49 |  | . 46 |
| Used-car loan | n.a. | 15.83 | 16.06 | 16.56 |  | . 49 |
| Other terns at auto finance companies 3/ Maturity (months) |  |  |  |  |  |  |
| New-car loan | n.a. | 49.0 | 49.5 | 49.4 |  | 1.7 |
| Used-car loan | n.a. | 42.8 | 42.7 | 42.5 |  | 1.5 |
| Loan-to ralue ratio (percent) |  |  |  |  |  |  |
| Used-car loan | n.a. | 97 | 97 | 97 |  | 95 |
| Amount financed (dollars) 10,355 |  |  |  |  |  |  |
| Wew-car loan | n.a. | 10,748 | 10,608 | 10,521 |  | 355 |
| Used-car loan | n.a. | 6,614 | 6,611 | 6,393 |  |  |

CONSUMER INSTALLMENT CREDIT, BY HOLDER ARD TYPE 4/
Millions of dollars except as noted

|  | Net change during month |  |  | Outstanding at end of month |  |  | Change from end o July 1985 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { July }{ }^{2} \\ & 1986 \end{aligned}$ | $\begin{aligned} & \text { Junee } \\ & 1986 \end{aligned}$ | $\begin{aligned} & \text { July } \\ & 1986 \end{aligned}$ | $\begin{aligned} & \text { July }{ }^{P} \\ & 1986 \end{aligned}$ | $\begin{aligned} & \text { July }{ }^{\text {P }} \\ & 1986 \end{aligned}$ | $\begin{aligned} & \text { July } \\ & 1985 \end{aligned}$ |  |  |
|  | S.A. | S.A. | N.S.A. | S.A. | N.S.A. | R.S.A. | Amount | Percent |
| Total | 5,377 | 5,386 | 6,516 | 573,029 | 572,928 | 499,869 | 73,059 | 14.6 |
| Major holder |  |  |  |  |  |  |  |  |
| Commercial banks | 1,287 | 1,072 | 1,625 | 251,040 | 250,938 | 229,062 | 21,876 | 9.6 |
| Finance companies 5/ | 2,264 | 3,761 | 3,128 | 137,197 | 137,863 | 107,985 | 29,878 | 27.7 |
| Credit unions | 1,008 | 621 | 1058 | 80,102 | 80,075 | 71,406 | 8,669 | 12.1 |
| Savings institutions | 697 | 105 | 742 | 61,049 | 61,199 | 49,580 | 11,619 | 23.4 |
| Retailers | 175 | -63 | -150 | 40,251 | 39,295 | 37,520 | 1,775 | 4.7 |
| Gasoline companies | -56 | -109 | 113 | 3,389 | 3,558 | 4,316 | -758 | -17.6 |
| Major credit type 6/ |  |  |  |  |  |  |  |  |
| Automobile | 3,626 | 3,642 | n.a. | 226,232 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | 763 | 104 | 1,172 | 94,024 | 94,806 | 91,038 | 3,768 | 4.1 |
| Finance companies | 2,343 | 3,299 | 3,040 | 88,862 | 89,687 | 63,228 | 26,459 | 41.8 |
| Credit unions | 410 | 253 | n.a. | 32,602 | n.a. | n.a. | n.a. | n.a. |
| Savings institutions | 111 | -14 | n.a. | 10,745 | n.a. | n.a. | n.a. | n.a. |
| Revolving 7/ | 626 | 175 | n.a. | 125,347 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | 370 | 247 | 84 | 79,768 | 78,489 | 67,105 | 11,384 | 17.0 |
| Savings institutions | 160 | 96 | n.a. | 6,648 | n.a. | n.a. | n.a. | n.a. |
| Retailers | 151 | -59 | -165 | 35,542 | 34,616 | 33,191 | 1,425 | 4.3 |
| Gasoline companies | -56 | -109 | 113 | 3,389 | 3,558 | 4,316 | -758 | -17.6 |
| Mobile home | -82 | -81 | n.a. | 25,398 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | -41 | -19 | 8 | 9,156 | 9,182 | 9,605 | -423 | -4.4 |
| Finance companies | -88 | -38 | 10 | 8,989 | 8,994 | 9,146 | -152 | -1.7 |
| Savings institutions | 47 | -24 | n.a. | 7,253 | n.a. | n.a. | n.a. | n.a. |
| Other | 1,206 | 1,650 | n.a. | 196,053 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | 195 | 740 | 361 | 68,093 | 68,461 | 61,314 | 7,147 | 11.7 |
| Finance companies | 10 | 500 | 78 | 39,345 | 39,182 | 35,611 | 3,571 | 10.0 |
| Credit unions | 598 | 368 | n.a. | 47,501 | no. | n.a. | n.a. | n.a. |
| Savings institutions | 380 | 47 | n.a. | 36,404 | n.a. | n.a. | n.a. | n.a. |
| Retailers | 24 | -5 | 15 | 4,710 | 4,679 | 4,329 | 350 | 8.1 |

1. Interest rates are annual percentage rates as epecified by Regulation 2 .
2. Commercial bank data are simple unveighted averages of each bank's "nost common" rate charged during the first calendar week of the month.
3. Finance company data from the subsidiaries of the three major D.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.
4. The Board's series on amounts of credit covers most short-and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments.
5. More detail for finance companies is available in the $\mathbf{G . 2 0}$ Statistical Release, Finance Companies.
6. Not seasonally adjusted data are unavailable by type of credit for certain holders. In these cases, the seasonally adjusted total for the holder group has been allocated among the components using the latest available benchmark information.
7. Excludes 30-day charge credit held by travel and entertaiment companies.
n.a.= Data not available. S.A. = Seasonally adjusted. N.S.A. $=$ Not seasonally adjusted. $\mathbf{r}=$ revised. $\mathrm{p}=\mathrm{preliminary}$.

The G. 19 Statistical Release is issued around the middle of each month. The exact date and time may be obtained by calling (202) 452-3206.

