For immediate release June 6, 1986

## CONSUMER INSTALLMENT CREDIT

Consumer installment credit outstanding increased by a seasonally adjusted $\$ 4.2$ billion in April, following a downward-revised $\$ 3.1$ billion rise in March. The annual rate of growth in April was 9.0 percent, up from the 6.8 percent gain in March but below the 11.8 percent first quarter pace. Growth in automobile credit slowed in April to $\$ 0.7$ billion from $\$ 1.0$ billion. The expansion in revolving credit was slightly less than in March, while there was some strengthening in "other" borrowings.

| FLOWS OF CREDIT <br> (seasonally adjusted) | Net change in amount outstanding (millions of dollars) |  |  | Annual rate of growth (percent) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1986 |  |  | 1986 |  |  |
|  | Apr. ${ }^{\text {p }}$ | Mar ${ }^{\mathbf{r}}$ | Feb. ${ }^{\text {r }}$ | Apr. ${ }^{\text {P }}$ | Mar. ${ }^{\text {r }}$ | Feb. ${ }^{\text {r }}$ |
| Total | 4,155 | 3,087 | 5,099 | 9.0 | 6.8 | 11.3 |
| Automobile | 667 | 1,019 | 2,682 | 3.7 | 5.7 | 15.3 |
| Revolving | 1,314 | 1,407 | 1,042 | 12.9 | 14.0 | 10.4 |
| Mobile home | -63 | 11 | 203 | -2.9 | 0.5 | 9.6 |
| Other | 2,237 | 651 | 1,173 | 14.2 | 4.1 | 7.5 |
| TERMS OF CREDIT | 1986 |  |  |  |  | 1985 |
| (not seasonally adjusted) | May | Apr. | Mar. | Feb. |  | May |
| Interest rates 1/ <br> Commercial banks $2 /$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 48-mo. new-car loan | 11.45 | n.a. | n.a. | 12.29 |  | 13.16 |
| 24-mo. personal loan | 14.89 | n.a. | n.a. | 15.52 |  | 16.09 |
| 120-mo. mobile home loan | 13.97 | n.a. | n.a. | 14.57 |  | 15.03 |
| Credit card plan | 18.32 | n.a. | n.a. | 18.48 |  | 18.74 |
| Auto finance companies 3/ 18.74 |  |  |  |  |  |  |
| New-car loan | n.a. | 10.55 | 10.51 | 9.70 |  | 11.87 |
| Used-car loan | n.a. | 16.67 | 16.63 | 16.74 |  | 17.84 |
| Other terms at auto finance companies 3/ Maturity (months) |  |  |  |  |  |  |
| New-car loan | n.a. | 50.6 | 51.0 | 51.3 |  | 50.9 |
| Used-car loan | n.a. | 42.5 | 42.4 | 42.5 |  | 41.4 |
| Loan-to-value ratio (percent) $\quad 1 \begin{array}{lll}\text { l }\end{array}$ |  |  |  |  |  |  |
| New-car loan | n.a. | 89 | 90 | 92 |  | 91 |
| Used-car loan | n.a. | 96 | 95 | 95 |  | 94 |
| Amount financed (dollars) ${ }^{\text {d }}$ |  |  |  |  |  |  |
| New-car loan | n.a. | 10,402 | 10,306 | 10,074 |  | 9,775 |
| Used-car loan | n.a. | 6,281 | 6,207 | 6,194 |  | 6,117 |

CONSUMER INSTALLMENT CREDIT, BY HOLDER AND TYPE 4/
Millions of dollars except as noted

|  | Net change during month |  |  | Outstanding at end of month |  |  | Change from end of Apr. 1985 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr.p | Mar.r | Apr.p | Apr.p | Apr.p | Apr. |  |  |
|  | 1986 | 1986 | 1986 | 1986 | 1986 | 1985 |  |  |
|  | S.A. | S.A. | N.S.A. | S.A. | N.S.A. | N.S.A. | Amount | Percent |
| Total | 4,155 | 3,087 | 5,156 | 555,094 | 550,238 | 478,319 | 71,919 | 15.0 |
| Major holder |  |  |  |  |  |  |  |  |
| Commercial banks | 2,563 | 411 | 3,090 | 247,735 | 246,226 | 222,316 | 23,910 | 10.8 |
| Finance companies 5/ | 732 | 1,421 | 983 | 128,154 | 126,494 | 101,324 | 25,170 | 24.8 |
| Credit unions | 626 | 522 | 761 | 77,578 | 76,902 | 68,930 | 7,972 | 11.6 |
| Savings institutions | 451 | 526 | 650 | 58,024 | 57,950 | 44,622 | 13,328 | 29.9 |
| Retailers | -18 | 347 | -165 | 39,826 | 39,093 | 37,293 | 1,800 | 4.8 |
| Gasoline companies | -198 | -139 | -163 | 3,777 | 3,573 | 3,834 | -261 | -6.8 |
| Major credit type 6/ |  |  |  |  |  |  |  |  |
| Automobile | 667 | 1,019 | n.a. | 215,028 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | -421 | -451 | -24 | 92,956 | 92,335 | 87,890 | 4,445 | 5.1 |
| Finance companies | 695 | 1,107 | 1,029 | 80,111 | 78,931 | 58,484 | 20,447 | 35.0 |
| Credit unions | 255 | 213 | n.a. | 31,574 | n.a. | n.a. | n.a. | n.a. |
| Savings institutions | 138 | 151 | n.a. | 10,386 | n.a. | n.a. | n.a. | n.a. |
| Revolving 7/ | 1,314 | 1,407 | n.a. | 123,445 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | 1,403 | 1,068 | 1,286 | 78,424 | 77,906 | 65,338 | 12,568 | 19.2 |
| Savings institutions | 128 | 134 | n.a. | 6,075 | n.a. | n.a. | n.a. | n.a. |
| Retailers | -18 | 345 | -150 | 35,170 | 34,467 | 33,118 | 1,349 | 4.1 |
| Gasoline companies | -198 | -139 | -163 | 3,777 | 3,573 | 3,834 | -261 | -6.8 |
| Mobile home | -63 | 11 | n.a. | 25,521 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | -76 | -219 | -70 | 9,272 | 9,175 | 9,502 | -327 | -3.4 |
| Finance companies | -41 | 166 | -37 | 9,286 | 9,140 | 8,992 | 148 | 1.6 |
| Savings institutions | 54 | 63 | n.a. | 6,963 | n.a. | n.a. | n.a. | n.a. |
| Other | 2,237 | 651 | n.a. | 191,100 | n.a. | n.a. | n.a. | n.a. |
| Commercial banks | 1,656 | 13 | 1,898 | 67,083 | 66,810 | 59,586 | 7,224 | 12.1 |
| Finance companies | 79 | 148 | -9 | 38,757 | 38,423 | 33,848 | 4,575 | 13.5 |
| Credit unions | 371 | 310 | n.a. | 46,004 | n.a. | n.a. | n.a. | n.a. |
| Savings institutions | 131 | 178 | n.a. | 34,600 | n.a. | n.a. | n.a. | n.a. |
| Retailers | 0 | 2 | -15 | 4,656 | 4,626 | 4,175 | 451 | 10.8 |

1. Interest rates are annual percentage rates as specified by Regulation $Z$.
2. Commercial bank data are simple unweighted averages of each bank's "most common" rate charged during the first calendar week of the month.
3. Finance company data from the subsidiaries of the three major U.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.
4. The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments; the series exclude credit backed by real estate, to the extent possible.
5. More detail for finance companies is available in the 6.20 Statistical Release, Finance Companies.
6. Not seasonally adjusted data are unavailable by type of credit for certain holders. In these cases, the seasonally adjusted total for the holder group has been allocated among the components using the latest available benchmark information.
7. Excludes 30 -day charge credit held by travel and entertainment companies.
n.a. $=$ Data not available. S.A. $=$ Seasonally adjusted. N.S.A. $=$ Not seasonally adjusted. $r=$ revised. $\quad p=$ preliminary.

The G. 19 Statistical Release is issued around the middle of each month. The exact date and time may be obtained by calling (202) 452-3206.

