## FEDERAL RESERVE statistical release

For immediate release February 14, 1984

## CONSUMER INSTALLMENT CREDIT

Consumer installment credit outstanding increased in December by a record $\$ 6.61$ billion, seasonally adjusted, compared with $\$ 4.67$ billion gain in November and a previous record of $\$ 4.89$ billion in October. The annual rate of growth in consumer credit was 21-1/4 percent in December and 17-3/4 percent for the fourth quarter as a whole. For all of 1983, consumer credit outstanding increased by 12-3/4 percent following a 4 percent advance in 1982.

All major components contributed to the overall increase during December. Automobile credit expanded by $\$ 2.02$ billion (compared with $\$ 1.24$ billion in November), revolving credit grew by $\$ 1.72$ billion ( $\$ 1.30$ billion in November), and the large "other" category increased by $\$ 2.74$ billion ( $\$ 2.03$ billion in November).

| FLOWS OF CREDIT Millions of dollars (seasonally adjusted) | Net Change in Amount Outstanding |  |  | Annual Rate of Growth (percent) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1983 |  |  | 1983 |  |  |
|  | December | November | October | December | November | October |
| Total | 6,614 | 4,671 | 4,885 | 21.2 | 15.1 | 16.0 |
| Automobile | 2,019 | 1,238 | 1,772 | 16.8 | 10.4 | 15.1 |
| Revolving | 1,723 | 1,300 | 1,145 | 29.3 | 22.5 | 20.1 |
| Mobile home | 136 | 107 | 102 | 8.1 | 6.4 | 6.1 |
| Other | 2,736 | 2,026 | 1,866 | 23.5 | 17.6 | 16.5 |
|  | 1983 |  |  |  |  | 1982 |
| TERMS OF CREDIT <br> (not seasonally adjusted) | December | November | October | September | August | December |
| Interest rates $1 /$ |  |  |  |  |  |  |
| Commercial banks $2 /$ |  |  |  |  |  |  |
| 48-mo. new-car loan | n.a. | 13.46 | n.a. | п.a. | 13.50 | n.a. |
| 24-mo. personal loan | n.a. | 16.39 | n.a. | n.a. | 16.28 | n.a. |
| 120-mo. mobile home loan | n.a. | 15.47 | n.a. | n.a. | 15.58 | n.a. |
| Credit card plan | n.a. | 18.75 |  | n.a. | 18.75 | n.a. |
|  |  |  |  |  |  |  |
| New-car loan | 13.92 | 13.50 | 13.54 | 13.62 | 12.77 | 12.57 |
| Used-car loan | 18.06 | 18.16 | 18.15 | 18.21 | 18.25 | 20.63 |
| Other terms at auto finance companies |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| New-car loan | 46.3 | 46.3 | 46.2 | 46.2 | 45.9 | $46.4$ |
| Used-car loan | 37.9 | 38.0 | 38.0 | 38.0 | 38.0 | 36.9 |
| Loan-to-value ratio (\%) |  |  |  |  |  |  |
| New-car loan | 87 | 86 | 86 | 87 | 87 | 87 |
| Used-car loan | 92 | 93 | 93 | 93 | 93 | 90 |
| Amount financed (\$) |  |  |  |  |  |  |
| New-car loan Used-car loan | 9,167 5,401 | 9,118 | 8,982 5,213 | 8,144 | 5,103 | 8,468 4,846 |

CONSUMER INSTALLMENT CREDIT BY HOLDER AND TYPE
(Millions of dollars except as noted)

| Installment credit holder and type | Net change during |  |  | Outstanding at end of |  |  | Change from end of |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec. | Nov. | Dec. | Dec. | Dec. | Dec. |  |  |
|  | 1983 | 1983 | 1983 | 1983 | 1983 | 1982 |  |  |
|  | S.A. | S.A. | N.S.A. | S.A. | N.S.A. | N.S.A. | amount | percent |
| Total | 6,614 | 4,671 | 11,537 | 381, 504 | 387,927 | 344,174 | 43,753 | 12.7 |
| By major holder |  |  |  |  |  |  |  |  |
| Commercial banks | 4,688 | 2,749 | 6,429 | 174,699 | 177,252 | 151,445 | 25,807 | 17.0 |
| Finance companies | -24 | 205 | 166 | 97,231 | 97,688 | 94,322 | 3,366 | 3.6 |
| Credit unions | 731 | 912 | 893 | 53,152 | 53,471 | 47,253 | 6,218 | 13.2 |
| Retailers 4/ | 659 | 251 | 3,515 | 30,113 | 33,183 | 30,202 | 2,981 | 9.9 |
| Savings and loans | 513 | 438 | 488 | 18,484 | 18,568 | 13,891 | 4,677 | 33.7 |
| Gasoline companies | -31 | 58 | -26 | 4,224 | 4,131 | 4,063 | 68 | 1.7 |
| Mutual savings banks | 78 | 58 | 72 | 3,601 | 3,634 | 2,998 | 636 | 21.2 |

By major credit type

| Automobile | 2,019 | 1,238 | 1,415 | 146,079 | 146,078 | 129,603 | 16,475 | 12.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial banks | 2,131 | 1,302 | 1,744 | 71,834 | 71,778 | 58,227 | 13,551 | 23.3 |
| Finance companies | -461 | -500 | -756 | 48,824 | 48,726 | 48,780 | -54 | -0.1 |
| Credit unions | 349 | 436 | 427 | 25,421 | 25,574 | 22,596 | 2,978 | 13.2 |
| Revolving | 1,723 | 1,300 | 6,725 | 72,362 | 77,467 | 67,184 | 10,283 | 15.3 |
| Commercial banks | 1,148 | 999 | 3,392 | 41,701 | 43,965 | 36,688 | 7,277 | 19.8 |
| Retailers 4/ | 606 | 243 | 3,359 | 26,437 | 29,371 | 26,433 | 2,938 | 11.1 |
| Gasoline companies | -31 | 58 | -26 | 4,224 | 4,131 | 4,063 | 68 | 1.7 |
| Mobile home | 136 | 107 | 105 | 20,371 | 20,471 | 18,988 | 1,483 | 7.8 |
| Commercial banks | 18 | 0 | -29 | 9,715 | 9,732 | 9,684 | 48 | 0.5 |
| Finance companies | -25 | -14 | -10 | 4,973 | 5,033 | 4,965 | 68 | 1.4 |
| Savings and loans | 135 | 111 | 135 | 5,119 | 5,139 | 3,836 | 1,303 | 34.0 |
| Credit unions | 8 | 10 | 9 | 564 | 567 | 503 | 64 | 12.8 |
| Other | 2,736 | 2,026 | 3,292 | 142,692 | 143,911 | 128,399 | 15,512 | 12.1 |
| Commercial banks | 1,391 | 448 | 1,322 | 51,449 | 51,777 | 46,846 | 4,931 | 10.5 |
| Finance companies | 462 | 719 | 932 | 43,434 | 43,929 | 40,577 | 3,352 | 8.3 |
| Credit unions | 374 | 466 | 457 | 27,167 | 27,330 | 24,154 | 3,176 | 13.1 |
| Retailers 4 / | 53 | 8 | 156 | 3,676 | 3,812 | 3,769 | 43 | 1.2 |
| Savings and loans | 378 | 327 | 353 | 13,365 | 13,429 | 10,055 | 3,374 | 33.6 |
| Mutual savings banks | 78 | 58 | 72 | 3,601 | 3,634 | 2,998 | 636 | 21.2 |

1. Interest rates are annual percentage rates as specified by Regulation $Z$.
2. Commercial bank data are simple unweighted averages of each bank's "most common" rate charged during the first calendar week of the month.
3. Finance company data from the subsidiaries of the three major U.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.
4. Includes auto dealers and excludes 30 -day charge credit held by travel and entertainment companies.
5. n.a. $=$ Data not available. S.A. $=$ Seasonally adjusted. N.S.A. $=$ Not seasonally adjusted. NOTE: The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals through regular business channels, usually to finance the purchase of consumer goods and services or to refinance debts incurred for such purposes, and scheduled to be repaid (or with the option of repayment) in two or more installments.
