For immediate release August 12, 1983

## CONSUMER INSTALLMENT CREDIT

Consumer installment credit outstanding increased during June by $\$ 4.41$ billion, after seasonal adjustment, following a $\$ 2.70$ billion gain in May. The annual rate of growth was 15 percent in June, the largest since September 1979. For the second quarter as a whole, the annualized growth rate was almost 11 percent, compared with 7 percent in the first quarter of 1983 and 4 percent during the full year 1982.

The rate of increase in outstanding credit during June was higher than in May in all categories. Automobile credit expanded at a rate of almost 18 percent and revolving credit increased at a 22 percent pace.

| FLOWS OF CREDIT Millions of dollars (seasonally adjusted) | Net Change in Amount Outstanding |  |  |  | Annual Rate of Growth (percent) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1983 |  |  |  | 1983 |  |  |
|  | June | May | April |  | June | May | April |
| Total | 4,406 | 2,696 |  |  | 15.1 | 9.3 | 7.9 |
| Automobile | 1,973 | 1,313 |  |  | 17.7 | 11.9 | 6.3 |
| Revolving | 1,210 | 514 |  |  | 22.2 | 9.5 | 17.2 |
| Mobile home | 151 | 17 |  |  | 9.3 | 1.0 | 1.4 |
| Other | 1,072 | 852 |  |  | 9.8 | 7.8 | 5.9 |
|  | 1983 |  |  |  | 1982 |  |  |
| TERMS OF CREDIT <br> (not seasonally adjusted) | June | May | April | March |  |  |  |
| Interest rates $1 /$ Commercial banks 2/ |  |  |  |  |  |  |  |
| 48-mo. new-car loan | n.a. | 13.90 | n.a. | n.a. |  |  |  |
| 24-mo. personal loan | n.a. | 16.57 | n.a. | n.a. |  |  |  |
| 120-mo. mobile home loan | n.a. | 15.84 | n.a. | n.a. |  |  |  |
| Credit card plan | n.a. | 18.79 | n.a. | n.a. |  |  |  |
| Auto finance companies 3/ |  |  |  |  |  |  |  |
| New-car loan | 11.57 | 11.94 | 11.90 | 12.07 |  |  |  |
| Used-car loan | 18.58 | 18.76 | 18.91 | 19.38 |  |  |  |
| ```Other terms at auto finance companies Maturity (months)``` |  |  |  |  |  |  |  |
| New-car loan | 45.6 | 45.4 | 45.8 | 45.9 |  |  |  |
| Used-car loan | 38.0 | 37.9 | 37.7 | 37.7 |  |  |  |
| Loan-to-value ratio (\%) |  |  |  |  |  |  |  |
| New-car loan | 87 | 86 | 86 | 84 |  | 85 |  |
| Used-car loan | 92 | 92 | 91 | 91 |  | 90 |  |
| Amount financed (\$) |  |  |  |  |  |  |  |
| New-car loan | 8,512 | 8,572 | 8,662 | 8,829 |  |  |  |
| Used-car loan | 5,039 | 4,984 | 4,869 | 4,802 |  |  |  |

CONSUMER INSTALLMENT CREDIT BY HOLDER AND TYPE (Millions of dollars except as noted)

| Installment credit holder and type | Net change during |  |  | Outstanding at end of |  |  | Change from end of |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June | May | June | June | June | June |  |  |
|  | 1983 | 1983 | 1983 | 1983 | 1983 | 1982 | June 198 |  |
|  | S.A. | S.A. | N.S.A. | S.A. | N.S.A. | N.S.A. | amount | percent |
| Total | 4,406 | 2,696 | 5,823 | 354,731 | 353,012 | 332,303 | 20,709 | 6.2 |

By major holder

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial banks | 2,422 | 1,540 | 3,132 | 157,721 | 156,603 | 147,227 | 9,376 | 6.4 |
| Finance companies | 470 | 362 | 985 | 96,003 | 96,349 | 93,009 | 3,340 | 3.6 |
| Credit unions | 573 | 288 | 814 | 48,749 | 48,652 | 45,882 | 2,770 | 6.0 |
| Retailers 4/ | 368 | 169 | 263 | 28,531 | 27,804 | 26,645 | 1,159 | 4.3 |
| Savings and loans | 456 | 374 | 365 | 16,315 | 16,207 | 12,312 | 3,895 | 31.6 |
| Gasoline companies | 77 | -51 | 216 | 4,163 | 4,159 | 4,398 | -239 | -5.4 |
| Mutual savings banks | 40 | 14 | 48 | 3,249 | 3,238 | 2,830 | 408 | 14.4 |

By major credit type

| Automobile | 1,973 | 1,313 | 2,543 | 135,823 | 136,183 | 128,143 | 8,040 | 6.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial banks | 1,284 | 1,066 | 1,486 | 61,818 | 61,870 | 57,868 | 4,002 | 6.9 |
| Finance companies | 414 | 110 | 668 | 50,689 | 51,044 | 48,335 | 2,709 | 5.6 |
| Credit unions | 275 | 137 | 389 | 23,316 | 23,269 | 21,940 | 1,329 | 6.1 |
| Revolving | 1,210 | 514 | 1,440 | 66,581 | 64,899 | 59,946 | 4,953 | 8.3 |
| Commercial banks | 806 | 373 | 979 | 37,521 | 36,515 | 32,618 | 3,897 | 11.9 |
| Retailers 4/ | 327 | 192 | 245 | 24,897 | 24,225 | 22,930 | 1,295 | 5.6 |
| Gasoline companies | 77 | -51 | 216 | 4,163 | 4,159 | 4,398 | -239 | -5.4 |
| Mobile home | 151 | 17 | 199 | 19,665 | 19,647 | 18,603 | 1,044 | 5.6 |
| Commercial banks | 28 | -86 | 70 | 9,645 | 9,651 | 9,984 | -333 | -3.3 |
| Finance companies | -6 | 1 | 19 | 5,005 | 4,995 | 4,731 | 264 | 5.6 |
| Savings and loans | 123 | 98 | 101 | 4,498 | 4,485 | 3,400 | 1,085 | 31.9 |
| Credit unions | 6 | 4 | 9 | 517 | 516 | 488 | 28 | 5.7 |
| Other | 1,072 | 852 | 1,641 | 132,662 | 132,283 | 125,611 | 6,672 | 5.3 |
| Commercial banks | 304 | 187 | 597 | 48,737 | 48,567 | 46,757 | 1,810 | 3.9 |
| Finance companies | 62 | 251 | 298 | 40,309 | 40,310 | 39,943 | 367 | 0.9 |
| Credit unions | 292 | 147 | 416 | 24,916 | 24,867 | 23,454 | 1,413 | 6.0 |
| Retailers 4/ | 41 | -23 | 18 | 3,634 | 3,579 | 3,715 | -136 | -3.8 |
| Savings and loans | 333 | 276 | 264 | 11,817 | 11,722 | 8,912 | 2,810 | 31.5 |
| Mutual savings banks | 40 | 14 | 48 | 3,249 | 3,238 | 2,830 | 408 | 14.4 |

1. Interest rates are annual percentage rates as specified by Regulation $Z$.
2. Commercial bank data are simple unweighted averages of each bank's "most common" rate charged during the first calendar week of the month.
3. Finance company data from the subsidiaries of the three major U.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.
4. Includes auto dealers and excludes 30-day charge credit held by travel and entertainment companies.
5. n.a. $=$ Data not available. S.A. $=$ Seasonally adjusted. N.S.A. $=$ Not seasonally adjusted. NOTE: The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals through regular business channels, usually to finance the purchase of consumer goods and services or to refinance debts incurred for such purposes, and scheduled to be repaid (or with the option of repayment) in two or more installments.
