

FEDERAL RESERVE



G.19

FOR IMMEDIATE RELEASE
April 11, 1983

CONSUMER INSTALLMENT CREDIT

Consumer installment credit outstanding in February increased by \$1.74 billion, after seasonal adjustment, following a \$2.93 billion gain in January. The February advance was equivalent to a 6 percent annual rate of growth, compared with a 10-1/2 percent rate in January and 4 percent for the full year 1982.

The large "other" category--primarily personal cash loans and sales finance contracts for non-automotive goods--showed the strongest rate of increase for the second consecutive month. Automobile credit growth remained near the reduced January pace while revolving credit recorded virtually no change in seasonally adjusted outstandings.

| FLOWS OF CREDIT Millions of dollars, except as noted | 1983 | | | |
|--|-----------------------------|-----------------------------|------------------------------------|-----|
| | Feb. seasonally adjusted | Jan. seasonally adjusted | Latest 12 months amount percent | |
| Total net change in outstanding | 1,744 | 2,929 | 15,208 | 4.6 |
| Automobile | 185 | 233 | 4,551 | 3.6 |
| Revolving | -6 | 68 | 3,895 | 6.6 |
| Mobile home | 215 | 444 | 1,177 | 6.4 |
| Other | 1,350 | 2,184 | 5,585 | 4.5 |
| Annual rate of growth | 6.1 | 10.4 | | |
| Total outstanding | 343,989 | 342,245 | | |

| TERMS OF CREDIT | 1983 | | | 1982 | |
|--|-------|-------|---------------------------------|-------|-------|
| | Feb. | Jan. | Dec. not seasonally adjusted | Nov. | Feb. |
| Interest rates 1/ Commercial banks 2/ | | | | | |
| 48-mo. new-car loan | 14.81 | n.a. | n.a. | n.a. | n.a. |
| 24-mo. personal loan | 17.59 | n.a. | n.a. | 17.99 | 18.76 |
| 120-mo. mobile home loan | 16.73 | n.a. | n.a. | n.a. | n.a. |
| Credit card plan | 18.89 | n.a. | n.a. | 18.75 | 18.14 |
| Auto finance companies 3/ | | | | | |
| New-car loan | 12.05 | 12.25 | 12.57 | 12.82 | 17.66 |
| Used-car loan | 19.91 | 20.20 | 20.63 | 20.68 | 20.57 |
| Other terms at auto finance companies | | | | | |
| Maturity (months) | | | | | |
| New-car loan | 45.9 | 46.0 | 46.4 | 46.4 | 45.7 |
| Used-car loan | 37.7 | 38.2 | 36.9 | 36.9 | 37.0 |
| Loan-to-value ratio (%) | | | | | |
| New-car loan | 86 | 86 | 87 | 87 | 85 |
| Used-car loan | 90 | 90 | 90 | 91 | 90 |
| Amount financed (\$) | | | | | |
| New-car loan | 8,755 | 8,683 | 8,468 | 8,339 | 7,651 |
| Used-car loan | 4,731 | 4,742 | 4,846 | 4,822 | 4,657 |

CONSUMER INSTALLMENT CREDIT BY HOLDER AND TYPE
(Millions of dollars except as noted)

| Installment credit holder and type | Net change during | | | Outstanding at end of | | | Change from end of | |
|---------------------------------------|----------------------|----------------------|------------------------|-----------------------|------------------------|------------------------|--------------------|---------|
| | Feb. 1983 S.A. | Jan. 1983 S.A. | Feb. 1983 N.S.A. | Feb. 1983 S.A. | Feb. 1983 N.S.A. | Feb. 1982 N.S.A. | amount | percent |
| Total | 1,744 | 2,929 | -1,810 | 343,989 | 341,545 | 326,301 | 15,244 | 4.7 |
| By major holder | | | | | | | | |
| Commercial banks | 788 | 410 | -649 | 151,219 | 150,257 | 145,788 | 4,469 | 3.1 |
| Finance companies | -658 | 1,881 | -1,221 | 95,204 | 93,859 | 89,009 | 4,850 | 5.4 |
| Credit unions | 923 | 224 | 683 | 48,121 | 47,833 | 45,586 | 2,247 | 4.9 |
| Retailers 4/ | 36 | -14 | -1,125 | 27,425 | 27,734 | 27,013 | 721 | 2.7 |
| Savings and loans | 677 | 412 | 651 | 14,904 | 14,860 | 11,738 | 3,122 | 26.6 |
| Gasoline companies | -71 | -78 | -196 | 4,002 | 3,906 | 4,433 | -527 | -11.9 |
| Mutual savings banks | 49 | 94 | 47 | 3,114 | 3,096 | 2,734 | 362 | 13.2 |
| By major credit type | | | | | | | | |
| Automobile | 185 | 233 | -9 | 130,653 | 129,081 | 124,498 | 4,583 | 3.7 |
| Commercial banks | 321 | -581 | 231 | 58,616 | 57,971 | 57,808 | 163 | 0.3 |
| Finance companies | -569 | 1,186 | -560 | 49,516 | 48,724 | 44,891 | 3,833 | 8.5 |
| Credit unions | 433 | -372 | 320 | 22,521 | 22,386 | 21,799 | 587 | 2.7 |
| Revolving | -6 | 68 | -2,064 | 62,892 | 63,498 | 59,539 | 3,959 | 6.6 |
| Commercial banks | 61 | 130 | -801 | 35,088 | 35,481 | 31,948 | 3,533 | 11.1 |
| Retailers 4/ | 4 | 16 | -1,067 | 23,802 | 24,111 | 23,158 | 953 | 4.1 |
| Gasoline companies | -71 | -78 | -196 | 4,002 | 3,906 | 4,433 | -527 | -11.9 |
| Mobile home | 215 | 444 | 93 | 19,571 | 19,408 | 18,239 | 1,169 | 6.4 |
| Commercial banks | 26 | 193 | -22 | 9,897 | 9,806 | 10,007 | -201 | -2.0 |
| Finance companies | 59 | 53 | -21 | 5,025 | 4,960 | 4,506 | 454 | 10.1 |
| Savings and loans | 120 | 175 | 128 | 4,116 | 4,112 | 3,241 | 871 | 26.9 |
| Credit unions | 10 | 23 | 8 | 533 | 530 | 485 | 45 | 9.3 |
| Other | 1,350 | 2,184 | 170 | 130,873 | 129,558 | 124,025 | 5,533 | 4.5 |
| Commercial banks | 380 | 668 | -57 | 47,618 | 46,999 | 46,025 | 974 | 2.1 |
| Finance companies | -148 | 642 | -640 | 40,663 | 40,175 | 39,612 | 563 | 1.4 |
| Credit unions | 480 | 573 | 355 | 25,067 | 24,917 | 23,302 | 1,615 | 6.9 |
| Retailers 4/ | 32 | -30 | -58 | 3,623 | 3,623 | 3,855 | -232 | -6.3 |
| Savings and loans | 557 | 237 | 523 | 10,788 | 10,748 | 8,497 | 2,251 | 26.5 |
| Mutual savings banks | 49 | 94 | 47 | 3,114 | 3,096 | 2,734 | 362 | 13.2 |

1. Interest rates are annual percentage rates as specified by Regulation Z.

2. Commercial bank data are simple unweighted averages of each bank's "most common" rate charged during the first calendar week of the month.

3. Finance company data from the subsidiaries of the three major U.S. automobile manufacturers are volume-weighted averages covering all loans of each type purchased during the month.

4. Includes auto dealers and excludes 30-day charge credit held by travel and entertainment companies.

5. n.a.= Data not available. S.A.= Seasonally adjusted. N.S.A.= Not seasonally adjusted.

NOTE: The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals through regular business channels, usually to finance the purchase of consumer goods and services or to refinance debts incurred for such purposes, and scheduled to be repaid (or with the option of repayment) in two or more installments.