



## FEDERAL RESERVE

statistical release

*Furniture - Retail Report*

G.15

April 4, 1963

## RETAIL FURNITURE REPORT FOR FEBRUARY 1963

Both instalment and charge accounts receivable of reporting furniture stores were smaller in February than in January but remained above year-earlier levels. Collection ratios on instalment accounts were unchanged. Cash and charge account sales declined in February while instalment sales showed no change.

## Furniture Store Statistics for February 1963

Item	Percentage increase or decrease (-) from:		
	Month ago	Year ago	Jan.-Feb. 1962 to Jan.-Feb. 1963
Net sales during month			
<u>Total</u>	-2	0	-1
Cash	-7	1	1
Instalment	0	-3	-4
Charge account	-5	9	5
Accounts receivable, at end of month			
<u>Total</u>	-2	1	xx
Instalment	-2	1	xx
Charge account	-3	3	xx
	Feb. 1963	Jan. 1963	Feb. 1962
Collection ratios on instalment accounts <sup>1/</sup>	11	11	11

<sup>1/</sup> Collections during month as percentage of accounts outstanding at beginning of month.

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RETAIL FURNITURE STORES FEBRUARY 1963

Total Net Sales

Federal Reserve District	Percentage increase or decrease (-) from:		
	Month ago	Year ago	Jan.-Feb. 1962 to Jan.-Feb. 1963
Boston	-10	16	4
New York	- 3	-12	-10
Philadelphia	1	- 1	- 1
Cleveland	16	-11	-12
Richmond	- 5	- 5	- 3
Atlanta	0	- 4	0
Chicago	4	9	- 2
St. Louis	7	- 8	0
Minneapolis	7	6	- 2
Kansas City	- 3	8	6
Dallas	- 8	0	4
San Francisco	-15	9	6
U.S. Total	- 2	0	- 1

Instalment Accounts Receivable

Federal Reserve District	Percentage increase or decrease (-) from:	
	Month ago	Year ago
Boston	-2	- 3
New York	-4	- 5
Philadelphia	-2	3
Cleveland	-2	- 6
Richmond	-2	3
Atlanta	-1	4
Chicago	-1	- 1
St. Louis	-3	1
Minneapolis	-3	-23
Kansas City	-1	4
Dallas	-2	- 2
San Francisco	-1	5
U.S. Total	-2	1